

TUC launches onslaught on employment legislation

The TUC conference in Brighton voted overwhelmingly yesterday in favour of mounting a force campaign of non-cooperation with the government over the Employment Act, including, if necessary, industrial action. An opinion poll published today indicates that most voters disagree with the Prime Minister over economic policy.

Campaign may include industrial action

Paul Routledge, TUC general secretary, formally launched the campaign yesterday with an impassioned plea for a general election. He said the Employment Act was a "sustained and vigorous campaign of non-cooperation with the Government including, if necessary, industrial action".

The TUC lost no time in bringing the first shot. Thousands of copies of a leaflet, *Don't Be a Slave to the Act*, were distributed to union members. The leaflet urged them to "refuse to sign the new labour law" and to "organise a campaign of non-cooperation with the Government".

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Poll majority lacks faith in Government's policies but supports wage restraint

David Nicholson-Lord, TUC general secretary, said that 10 voters disagreed with Mrs Margaret Thatcher's "brightest assertion of faith in government policies, made last week after the publication of figures showing unemployment rising to 10 million."

However, a poll by Opinion Research Corporation, published today, demonstrates considerable support for the Government's approach to wage restraint.

A majority of 60 per cent of the public and trade union members believe that the Government's approach to wage restraint is "the right one".

Continued on page 2, col 3

Workers at Lucas agree on 10pc pay rise

By Clifford Webb, Midlands Industrial Correspondent

About 12,000 Lucas workers at 17 plants in the Birmingham area have voted overwhelmingly to accept the company's offer of a 10 per cent wage increase.

Shop stewards had demanded 20 per cent and predicted a confrontation if management did not back down.

The acceptance of such a moderate increase by a traditionally militant workforce comes while many motor and component companies are still negotiating.

It will be particularly welcomed by BL which is coming under increasing pressure to meet a 20 per cent claim but is expected to stick to an offer of less than 10.

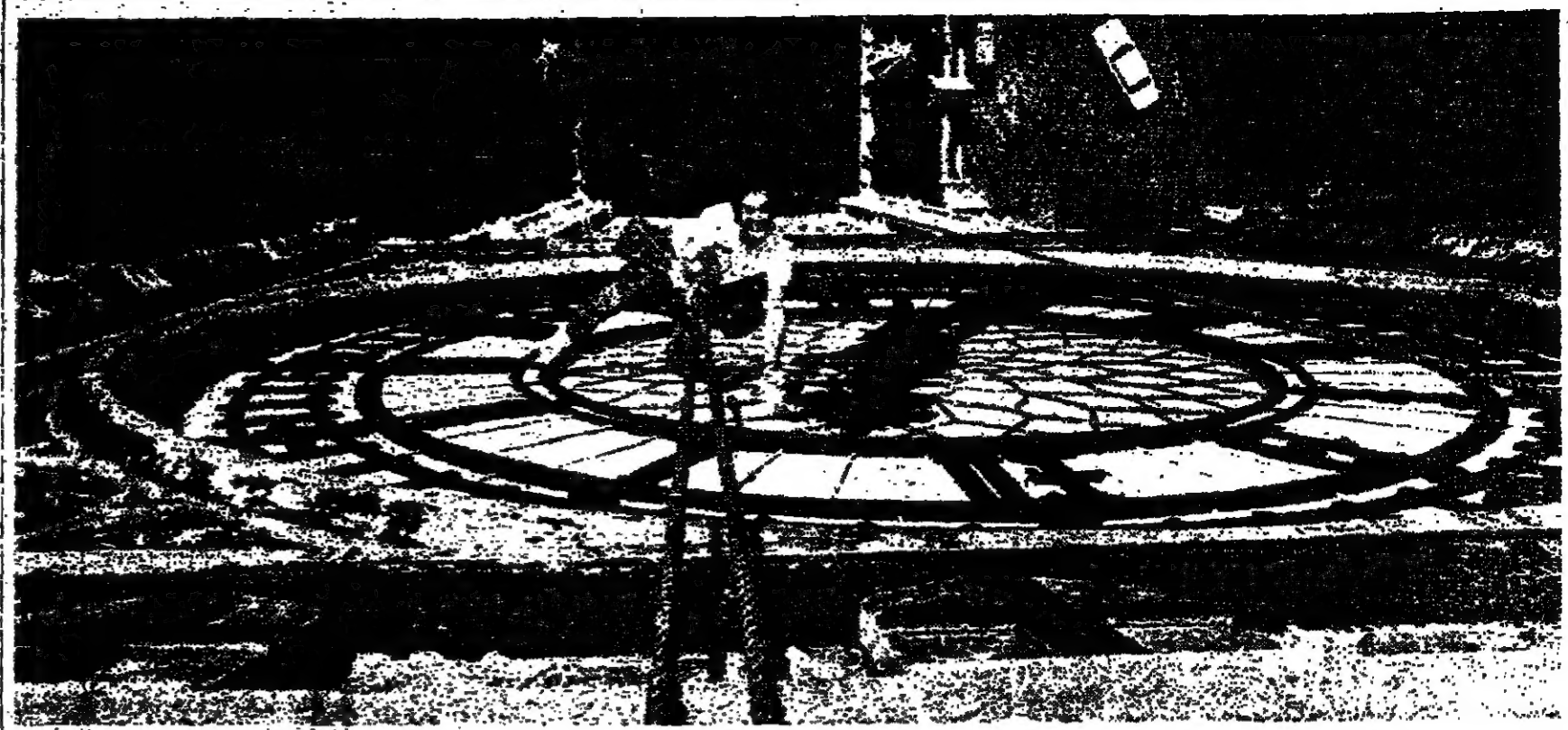
Talbot workers recently accepted a rise of 8 per cent and Vauxhall has warned its unions that its 9.5 per cent offer is the most it can afford.

The original 90-day notice of redundancies expires on Friday but Lucas has had such a good response to its call for volunteers that it is extending the period until September 12.

It is understood that about 2,500 jobs have already been saved through natural wastage and voluntary redundancy. Management hopes that more volunteers will come forward before September 12.

Lucas wage negotiations are conducted regionally. But the first region to settle, in this case the biggest in the group, normally sets the benchmark for the whole group with the exception of Eastern Aerospace which negotiates separately.

Continued on page 2, col 3



A striking view of Mr Terry Dossell, a steeplejack, as he cleaned the Big Ben clock face yesterday.

Iran drafts terms for release of hostages

Tehran, Sept. 1.—The first authoritative Iranian proposal for solving the American hostage crisis was made in the Majlis (parliament) here today. It called for the United States to acknowledge its past role in Iran and to return the late Shah's wealth.

The proposal was made by the Majlis foreign affairs committee in a draft reply to a letter from 187 United States Congressmen who appealed two months ago for the early release of the 52 American hostages.

The draft was then adopted by the Majlis in a vote of 121 to 47.

Mr Mohammad Khatami, a member of the commission, read the draft to an extraordinary session of the Majlis. He said the draft was "inspired by the Islamic revolution and the Islamic Republic of Iran".

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Continued on page 2, col 3

Demands for free trade unions spread throughout Poland

From Dossa Trevisan, Warsaw, Sept. 1

Life returned to normal in the Baltic ports of Szczecin and Gdansk this morning, but demands for independent trade unions are now spreading to other parts of Poland.

In Sillesia, about 30,000 miners are still on strike. They are demanding that the concessions granted to the Gdansk workers should also be applied to them, especially the right for independent unions.

The Sillesia stand is a serious threat to the regime of Mr Edward Gierk, the Polish party leader. The region was once the model of the workers' success and had given him his strongest support.

Sillesia miners have enjoyed many benefits and the region has been better supplied than other parts of Poland.

Among the miners' demands is the abolition of the four brigades system introduced last year. According to this system three brigades work six eight-hour shifts while members of the fourth have a two-day rest.

The miners say that under the system, they have been working 40 Sundays a year and that this was disrupting their family and religious life.

Continued on page 2, col 3

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Continued on page 2, col 3

Firm fined £250,000 for town hall corruption

A civil engineering firm was fined £250,000 at Cardiff Crown Court yesterday after pleading guilty to two charges of conspiring to commit corruption over a town centre redevelopment.

Two former mayors of the town, Port Talbot in West Glamorgan, who also pleaded guilty to two charges of conspiring to commit corruption were given suspended jail sentences.

A quantity surveyor who pleaded guilty to four charges of corruption was also given a suspended jail sentence. Judge Charles Birchford, finding Andrew Scott (Civil Engineers) Ltd. of The Grange, Port Talbot, £125,000 on each charge and ordering the firm to pay £10,000 costs, said: "If you had kept firm then none of this corruption would have taken place. But you went freely into it and took your profits accordingly."

The town council's standing orders had been turned upside down, and on at least one occasion records of minutes were destroyed or interfered with.

"You were all in clear contempt of the basic principles of honest local government," they had gone to great efforts to ensure that they were doing was covered up. "Both sides camouflaged what they were doing and what they got. They are corrupt now and they were corrupt then."

Continued on page 2, col 3

Afghan resistance is fading without unity

From Trevor Fishlock, Peshawar, Sept. 1

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Continued on page 2, col 3

Seven miners hurt in leap from pit train

Seven miners were injured, one seriously, when they leapt from an underground "paddy" train which appeared to run out of control half a mile underground at Malby colliery, near Rotherham, south Yorkshire, yesterday.

The National Coal Board said a diesel locomotive hauling two cars ran away on a gradient. The train was brought to a halt without leaving the track.

Continued on page 2, col 3

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Sterling closes above \$2.40 to reach new high

The pound rose to its highest level for more than five years closing at \$2.4069. Its effective exchange rate was 76.5 per cent of the 1971 level, the highest figure recorded since the new index was introduced in 1977.

The pound's new strength reflects the impact of North Sea oil, and the high interest rates which have attracted money into London. But the high rates have caused problems for industry.

Continued on page 2, col 3

Hostel is declared unfit to live in

A magistrate has declared that a 700-man hostel in Covent Garden, London, run by Westminster City Council, is "unfit for human habitation". The Campaign for the Homeless and Rootless, which requested the investigation, says the hostel is "obviously unfit for human habitation" and provides accommodation for those displaced. Page 2

Continued on page 2, col 3

Scientific snobbery 'depriving industry'

Scientific snobbery has deprived manufacturing industry of talent from which it could have benefited, Sir Frederick Dainton, FRS, told the annual meeting of the British Association for the Advancement of Science. It was an aspect of the present national crisis, to which more thought should be given, he said. Page 3

Continued on page 2, col 3

Four policemen jailed

Four City of London policemen, including an inspector, stole goods worth £2,500 from a shop while investigating a burglar alarm call, the Central Criminal Court was told. The four, who were jailed for between nine and 18 months, were caught when another policeman refused to be involved and told a superior officer. Page 2

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China budget deficit

China has admitted a \$5,000m budgetary deficit in contrast to past policy of balancing the books with expenditure. The National People's Congress meeting in Peking was also told that defence spending had sharply due to the invasion of Vietnam and could be trimmed back this year. Legislation on the taxing of foreign investments is to be implemented. Page 6

Continued on page 2, col 3

England collapse: Australia bowled England out for 205 in the century Test match at Lord's and at close of play led by 286 runs. Pascoe took five wickets and Lillee four. Among his victims were Boycott, top scorer with 62, and Gower who made 45. Page 8

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Continued on page 2, col 3

HOME NEWS

Threat of a strike by firemen if planned cuts are implemented

By Donald Macintyre

Leaders of the Fire Brigades' Union will recommend a strike by the union's 36,000 members if redundancies are caused by cuts in the service, or if attempts are made to break the link between their pay and that of the top quarter of manual workers.

The strike threat, which would be put before a recalled annual conference later this year, emerged last night as the union produced its reply to the Government's Green Paper on the future of the service.

Firemen's leaders, who are already mandated by the annual conference to order a recall in the event of redundancies, fear that 3,000 jobs could be lost if proposals in the review on which the Green Paper is based are carried out.

FBU fears have been sharpened by the expectation that local authorities may exact the cuts as the price for continuing to fund the formula which links their pay to that of skilled workers and formed the basis of the settlement which ended the nine-week firemen's strike in the winter of 1977-78.

The union's executive has told its members that it will recommend "positive industrial action" if attempts are made to tamper with that formula because of a public sector pay norm, although there have been no indications that the local authority employers intend to do so.

However, citing possible cuts envisaged in the Green Paper, Mr William Deal, the union's president, said last night: "The executive will recommend strike action if there are to be redundancies or if the formula of firemen's pay is not met this year."

Proposals made by the Government would cause a sub-

stantial increase in losses from fire and "a dramatic increase in deaths", according to a report published by the union yesterday.

It says that the Green Paper, *Future Fire Policy*, suggests conclusions which, if implemented, would increase public risk at a time when recent figures put fire losses at £497,500,000 and deaths at 900 a year.

The union says the proposals could lead to a substantial fall in the number of appliances available for emergencies and a serious deterioration in the application of fire safety legislation to hotels, boarding houses and places of work.

Last month's drinking club tragedy in central London, in which 37 people died, has highlighted the need for more fire safety legislation rather than less, the union says.

The FBU leaders' anger has been increased because Mr William Whitelaw, the Home Secretary, while assuring them that their comments would be fully considered before decisions were taken, has declined to receive a union deputation.

The report complains that in the past 18 months local authorities have reduced the number of appliances available for emergencies by 47 and the number of firemen required to ride them by 676.

In addition the Greater London Council was applying to the Home Secretary for a reduction of 42 fire appliances in the capital.

Proposals based on the Green Paper and the accompanying review of fire policy could now mean a further drastic reduction in standards of fire cover that have operated since 1953.

Fire Safety—A public issue (Fire Brigades Union, 59 Fulham High Street, London, SW6).

Compromise hope in Isle of Grain dispute

By Our Labour Staff

The first prospect of a compromise between the warring unions at the centre of the Isle of Grain power station dispute may emerge this week with a meeting to consider proposals for a truce.

Informal soundings between the General and Municipal Workers' Union, representing the original laggards, and the three unions which face possible expulsion from the TUC for rejecting the Congress House formula for settling the year-old dispute, may result in talks between the two sides at Brighton in the next few days.

The three unions, all of whom have members among the substitute workers who took over the jobs of G.M.W.U. laggards, have been ordered to appear before the general council this month to explain their position.

The move is a required preliminary before proceedings which could lead to the suspension of the unions, the engineering and construction sections of the Amalgamated Union of Engineering Workers and the Electrical, Electronic, Telecommunication and Plumbing Union.

The three dissident unions will first meet among themselves and are expected to consider a further meeting with G.M.W.U. officials aimed at exploring a compromise to prevent a critical split within the TUC.

The threat that the conflict would spill out to the floor at the TUC conference evaporated yesterday after an offstage agreement that none of the unions would be the first to raise it when the official report on the issue was presented to delegates.

One possibility of a formula is that the G.M.W.U. laggards might work on the insulation of the ESSOM station's third unit while the substitute men would continue for the time being on the first.

That would be acceptable to the Central Electricity Generating Board, provided the laggards would be working within the bonus ceilings imposed by the board and at present yielding earnings of £4,600 an hour.

A stumbling block, however, is that the G.M.W.U. will insist that its members should in time replace those from other unions on the first unit, but there may be room for talks about the timetable for that.

Hopes for a compromise have been brightened by the willingness of the Thermal Insulation Contractors' Association and the G.M.W.U. to take part in national discussions aimed at reaching common pay levels for skilled workers on large construction sites.

The inspector, who received the highest sentence, was said by his counsel to have been an "outstanding officer".

The court had heard that five policemen had taken the goods while investigating a burglar alarm call at Austin Reed's shop in Fenchurch Street.

They were caught when another policeman, who refused to be involved, told a superior officer.

They were Inspector Brian Reginald Deacon, aged 41, of Croynod Road, Penge (18 months); Sergeant Stanley Kenneth George Hiley, aged 44, of Waverley Road, Worcester Park (15 months); Det Constable Leslie Alfred Nugent, aged 43, of Speed House, Barbican (12 months); and Acting Sergeant Frederick Thomas Jolley, aged 47, of Loxley Road, Wandsworth Common, all London (nine months).

Sentence on Police Constable Richard Arthur Burgess, aged 29, of Lavender Avenue, Brentwood, Essex, was deferred until next Monday. All had pleaded guilty to stealing clothing, suitcases, squash rackets and golf balls.

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Whitehall brief: Historian's jest about a job for Hitler had a sting in the tail

Trident missile decision was anticipated three years ago

By Peter Hennessy

One of the nicest compliments ever paid to the Royal Institute of International Affairs, or Chatham House as it is universally known from its fine building in St James's Square, London, came from the pen of Mr A. J. P. Taylor in his *The Origins of the Second World War*.

"The world," Mr Taylor wrote, "would have been saved a lot of trouble if Hitler could have been given a job in some German equivalent of Chatham House, where he could have speculated harmlessly for the rest of his life."

The sting in the tail of Mr Taylor's observation is the suspicion that Chatham House might even now be peopled by would-be Dr Strangeloves, kept safely distant from the Chiefs of Staff suite in the Ministry of Defence and the Cabinet Office war room, playing out their fantasies in harmless war games.

In fact, Chatham House is directed by the most fastidious of social democrats, Mr David Watt, and the nearest the institute gets to a mad-bomber is the lucid, liberal and highly restrained Dr Lawrence Freed-

man whose book, *Britain and Nuclear Weapons*, is to be published on September 25. Dr Freedman's latest work, *Chatham House's major success*, is a policy unit, which points out the policy of six years on topics of contemporary interest. Mr Philip Windsor, of the London School of Economics, for example, is presently pursuing the finishing touches to a highly topical survey of "Change in Eastern Europe".

The unit consists of Dr Freedman, Mrs Valerie Vickers, Miss Joan Pearce and a secretary. It receives £15,000 a year from the Foreign and Commonwealth Office, to which no strings are attached, and was launched with the aid of a two-year grant from the Leverhulme Trust which is now coming to an end.

The impetus for its foundation in 1978 was provided by a set of papers produced by a Chatham House study group on "British foreign policy in 1985".

Smarmy brilliant document on the future of the British nuclear deterrent. Despite a ban placed on the participation

of Ministry of Defence officials by the Labour Secretary of State for Defence, Mr Roy Mason, Mr Watt's paper, published in 1977, anticipated to almost the last detail the decision-making process that led to the Government's announcement last July of its intention to replace the Polaris submarine squadron with a force built around the Trident missile.

Dr Freedman, who was closely involved in the deterrent study, says that the unit targets itself on an area "between short-term journalism and long-term academic stuff. If you hit the right issue you might be able to make something of an impact."

The purpose of the unit's publishing programme, he explains, is to encourage informed public debate in two ways: 1. Providing a lot of information, putting it together, presenting it in a useful form and drawing attention to an issue. 2. Widening the range of opinions considered by the Government.

Among the most important customers of Chatham House's work are the new Commons select committees on foreign affairs and defence. Mr Watt

advises the foreign affairs committee and Dr Freedman is a special adviser to the defence committee in its investigation of the Polaris replacement decision. Dr Freedman describes the committees as "the best thing that has happened to Chatham House as they provide us with an audience."

Dr Freedman, Mrs Vickers and Miss Pearce occupy just about the best non-Whitehall observation post for watching the Government's defence and foreign policy-making machine in action with their well developed private networks that would be the envy of any specialist journalist. Do they still think the British model of *think tanks* is called "the Great Game?"

"Lord Carrington thinks he is good at it," Mrs Vickers says. "The trouble with Lord Carrington," Miss Pearce adds, "is that he has a low boredom threshold. If he has got something to deal with he is good at it because he is interested."

Dr Freedman believes that "a lot of foreign affairs is a question of style which we are good at. Carrington is a good example. He has a low boredom threshold. If he has got something to deal with he is good at it because he is interested."

They all agree, however, that the foreign policy machine has

failed consistently on economic and trade matters which are still regarded as "a second class area that proper diplomats do not get involved in". The unit, and especially Miss Pearce, who was recruited from Lloyd's Bank International, has concentrated strongly on this area of weakness.

The Foreign and Commonwealth Office is still living with the bite of Mr Dean Acheson's famous remark 20 years ago that Britain had lost an empire and not yet found a role. Perhaps, Mrs Vickers, mused, the last illusion is that Britain still has a role.

But for other nations, especially the Arabs, still clutching a part to play in the construction of grand designs, Miss Pearce has developed a "burnt embassy test" to illustrate the point. There is a tendency in a newly revolutionary country that after you have burnt down the United States embassy you go for the British embassy. In a backhanded way, there is the feeling that Britain has a role.

Britain and Nuclear Weapons by Lawrence Freedman, Papermac, £3.25 from September 25. Chatham House Papers can be purchased from RIA, 16 St James's Square, London SW1, £5.

Role of the councillor 'threatened'

By Christopher Warman

Local Government Correspondent

The effectiveness of local councillors in making important decisions and dealing with the public is threatened by lack of support, Sir Robert Thomas, former chairman of the Association of Metropolitan Authorities, said yesterday.

He was speaking after his appointment as chairman of an inquiry into the provision of support services for councillors set up by the Association of Councillors.

The association is concerned that the role and status of the elected member are under increasing threat from central government, from non-elected public bodies, and from the growth of specialisation and sophisticated management techniques.

Many of those serve to enhance the effectiveness of the local government officer, but leave the elected member isolated, the association believes.

Sir Robert, who was leader of Greater Manchester Council from 1973 to 1977, said that there was a "secretary's hand" in the way councillors are treated but it was not known how much was available in all authorities.

"Some assistance is really a necessity if the ordinary councillor is to do the job efficiently. What we find out what the situation is, we shall be able to see what is necessary."

He believed that the lack of support prevented the councillor from carrying out his work properly and made it more difficult to gain the understanding of the people he served. "A councillor has a difficult job to get his views across, and he would be in a better position to do so with more support."

British Rail to withdraw trains in economy drive

By Michael Baily

Transport Correspondent

Some little-used trains on local and Inter-City services will be withdrawn next month. Others will operate with fewer coaches, British Rail said yesterday.

More cuts will follow in January and May in a fresh effort by British Rail to contain a rising deficit which may reach £50m this year despite a reported fare rise (the second this year after 20 per cent in January) of 15 to 20 per cent at the end of November.

The five regions have been instructed to make cuts of 2 to 3 per cent in train mileage as an economy measure. They are deciding which trains can be withdrawn with the least loss of revenue and passengers.

None of the popular trains will be withdrawn. British Rail emphasized yesterday. Most cuts will be in off-peak periods like early afternoon and late evening, where passenger numbers have decreased even more.

Cuts will start to be made in provincial and Inter-City services next month and in January. Those in London and south-east services will follow in May.

The shorter trains will be mainly on Inter-City routes, where some 300 of British Rail's fleet of more than 16,000 passenger coaches will be retired early to cut maintenance costs. The maximum cut in passenger train mileage will be 10 million out of 200 million operated.

Four policemen jailed for clothes theft

Four City of London policemen

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a clothing shop.

The inspector, who received the highest sentence, was said by his counsel to have been an "outstanding officer".

The court had heard that five policemen had taken the goods while investigating a burglar alarm call at Austin Reed's shop in Fenchurch Street.

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Sentence on Police Constable Richard Arthur Burgess, aged 29, of Lavender Avenue, Brentwood, Essex, was deferred until next Monday. All had pleaded guilty to stealing clothing, suitcases, squash rackets and golf balls.

700-man hostel 'unfit for human habitation'

By Frances Gibbs

A hostel for 700 men in Covent Garden, London, run by Westminster City Council, has been declared "unfit for human habitation" by a Bow Street magistrate.

The magistrate's ruling, under the Housing Act, 1957, has been sent to the council. There have been repeated complaints about the insanitary state of the turn-of-the-century hostel, Bruce House, in Kemble Street.

A report commissioned by the council from a firm of consultants earlier this year said that the building was impregnated with damp, its gutters were choked with rubbish, and that much of the building lacked heating in the winter.

The report, presented to the council's social services committee in June, also said that fire precautions were inadequate, the electrical system was heavily abused because of men wiring in their own electric fires; and that missing or damaged drains constituted a health hazard.

The ventilation system is poor in the extreme. Much of the passage of air is derived from the fact that the ventilated lobbies to the toilet areas are allowed to remain with both doors open all the time and the extractor fans not working.

The investigation by the magistrate, Mr W. F. C. Robins, came at the request of the Campaign for the Homeless and Roughs, which has been pressing for nearly two years for action over the lodging house.

The building has been little altered since it was built in 1906 and the magistrate believes it is "certainly the worst run by a local authority".

Travel Ltd, of Forge Road, Port Talbot, pleaded not guilty to 54 similar charges, and Clifford John Thomas Brown, a company director, aged 52, of Howells Lane, Swansea, also pleaded not guilty to two charges of conspiring to commit corruption.

The judge directed that the charges against Mr Brown and Transwide Travel should remain on the file.

Mr Gareth Williams, QC, for the prosecution, said: "The story is a rather gloomy and 'seedy' one. It was the last in a series of corruption trials which had taken place in South Wales since police inquiries involving three forces, Dyfed, West Mercia, and South Wales, had begun in 1974."

He said that in the early 1960s Port Talbot was a desirable prize for those in the building industry. By 1976 the

Children of smokers can be less bright

By Our Health Services Correspondent

Women who smoke while pregnant can slow down the intellectual development of their child, a report published today says.

Children of mothers who smoked while pregnant scored less well in reading and mathematics tests at 16 years of age than children of non-smokers, according to the report from the National Children's Bureau.

The report, summing up the results of tests given to 6,000 children born between March 3 and March 9, 1958, confirms the results of tests on the children at seven and 11 years of age.

The findings are reported in a paper by Mr Kenneth Fogelman, assistant director (research) of the bureau, in the journal, *Child Care, Health and Development*.

Mr Fogelman said yesterday that investigations into height and respiratory disease did not produce such a clear cut relationship. The girls in the sample, who by the age of 16 had mostly reached their full height, were not smaller if their mothers had smoked. The boys, however, who had not reached their full height, did vary in height according to whether their mothers had smoked, suggesting that growth rates were affected.

Children of heavy smokers were more likely to have suffered an attack of asthma or wheezing than children of 16 than other children, but children of moderate smokers suffered such attacks less than children of non-smokers.

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County courts change urged

By Our Legal Correspondent

Proposals to transfer more civil cases now dealt with in the High Court to the county courts would release three or four High Court judges for more urgent cases and to clear arrears.

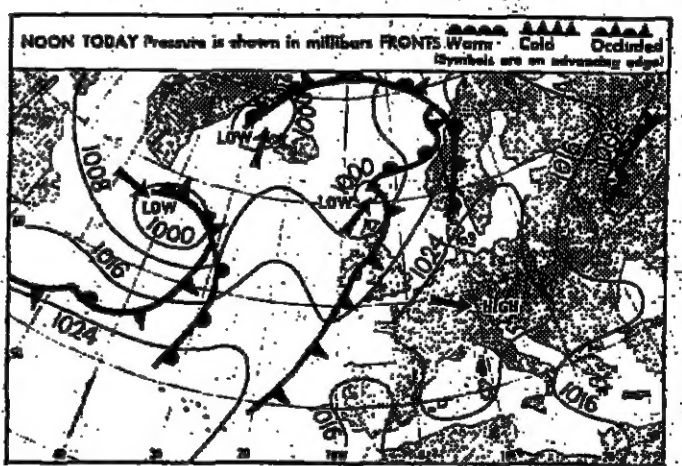
A consultative paper drawn up by the Lord Chancellor's Office proposes that county courts should be able to hear cases involving up to £5,000. At present if the amount in issue

is more than £2,000 it has to be dealt with by the High Court.

The reform would mean that about 500 of nearly 3,500 trials annually could be heard by county courts instead of the High Court.

In the county court the Lord Chancellor's Office proposes that the upper limit for the cheap, informal and speedy "small claims" procedure should be raised from £200 to £500.

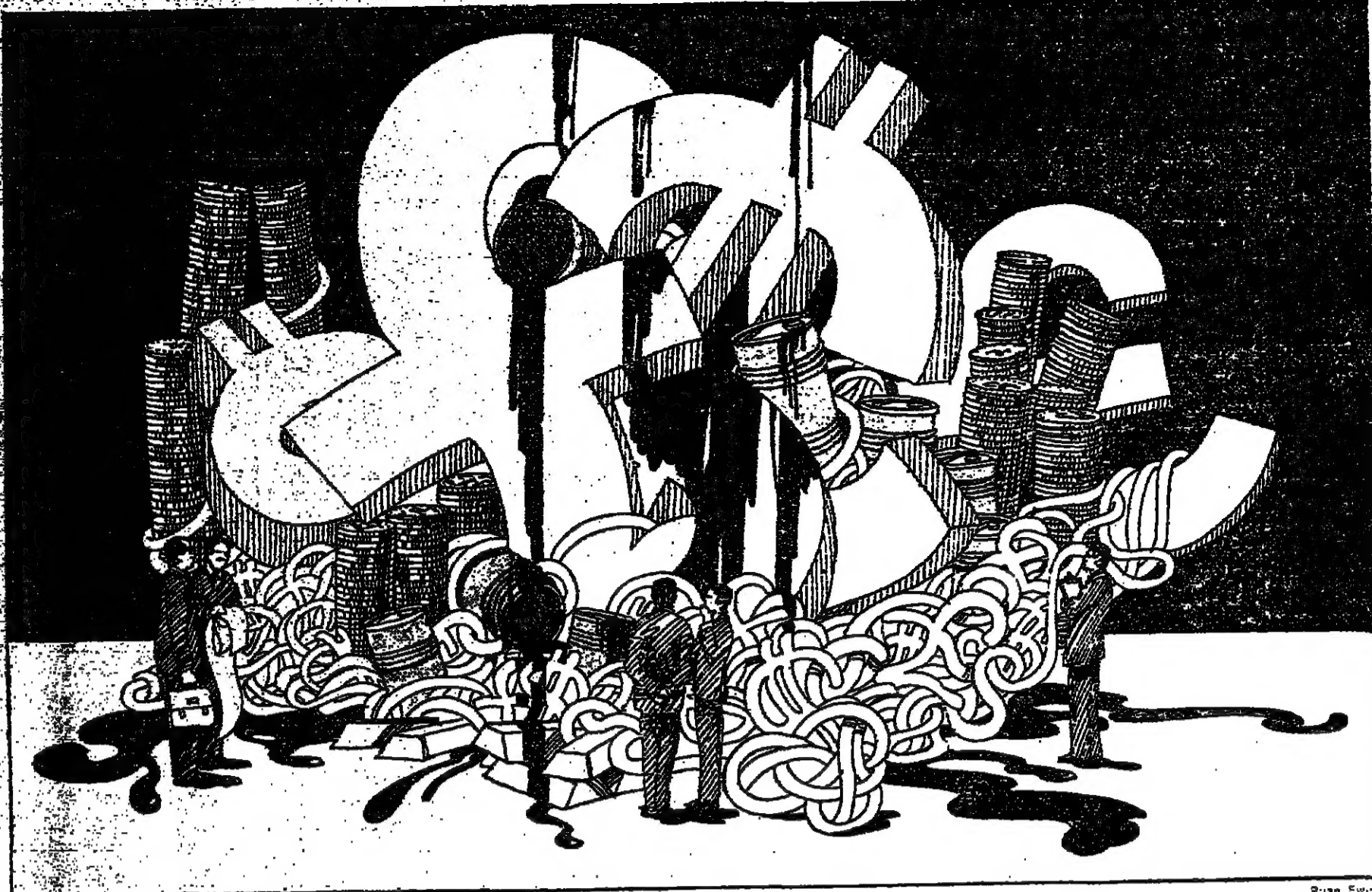
Weather forecast and recordings



Today		Tomorrow	
Sun rises: 6.15 am	Sun sets: 7.45 pm	heavy at times, spreading from NW; wind, SW, moderate or fresh; max. temp 17° or 18° (63° to 66° F)	
Moon rises: 3.14 pm	Moon rises: 12.12 am	Lake District, Borders, Edinburgh, Glasgow, W. Scotland	
		Mostly cloudy, rain, heavy at times, hill fog; wind SW, fresh, perhaps strong; max. temp 17° or 18° C (63° or 64° F)	
New moon: September 9.		Outlook for tomorrow and Thursday: Rain in parts of England, Wales will die out. Some sun, but mainly drizzle, rain, sun, showers on Thursday.	
High water: London Bridge, 7.53 am, 6.40; 8.12 pm, 6.50. Aronmouth, 12.57 am, 11.20; 1.17 pm, 10.70. D. 7.40, 8.55 and 9.50 pm, 8.59 am, 10.37 pm, 6.50 am.		Ireland will be dry, with sunny intervals but rain will spread E. later. Temp may rise. Strait of Dover, English Channel (E): Wind S, slight; increasing to moderate S, slight.	
Liverpool, 5.14 am, 8.20; 5.30 pm, 9 pm.		St George's Channel, Irish Sea: Wind S or SW, fresh, occasionally strong; sea mainly moderate.	
Tide: 0.3040 m			
A low trough will move NE in Scotland, the associated low pressure moving SE across N Britain.			
Forecast for 6 am to midnight: London, East Anglia, SE			

ANNUAL FINANCIAL REVIEW

This report marks the opening in Washington today of the annual general meeting of the International Monetary Fund and the World Bank.



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The 1980s have begun for the world economy very much as the 1970s ended. The three problems of inflation, recession and payments imbalances remain unresolved. Only their proportions seem to change from one year to the next. Sometimes inflation appears to be coming down as a result of recession and governments feel they can breathe again and restore growth. Inflation then accelerates.

Sometimes growth shows the year of a move towards signs of re-emerging as the recession. The inflationary world adjusts to the price pressures built up during 1979, especially in the United States, have forced a new increase in oil prices, which brings back the Opec surpluses. Sometimes it seems that the world has found a way of recycling the Opec surpluses to the countries which need them. That provokes a new bout of liquidity and starts inflation.

As finance ministers of the Organisation for Economic Co-operation and Development met at the International Monetary Fund in Washington during 1979, it was up to 8 per cent. in 1980 it is likely to be about 12 per cent.

The cause of this new series of price rises was oil. Since 1978 the Opec countries have been steadily raising the price of oil upwards in an effort to restore the real value of their product, which has been eroded by inflation. At the same time as the world oil price has been rising the United States has been trying to stop its own oil being priced at a level far below that in the rest of the world.

So far, this external shock to the prices of the industrial countries, and to the non-oil developing nations, has not provoked an increase in their own costs as it did in 1974. Consumers have been forced to accept that the prices they pay in the shops will rise while their own incomes may not keep pace.

Thus, although consumer prices rose sharply, in the gross national product deflator (which, as a measure of inflation in the whole economy, is a better indicator of how domestic pressures are moving, has hardly increased for the industrial countries).

There can be little doubt that the reason for this is the recession. The industrial nations have entered this recession with unemployment at a high level—about 20 million in the OECD as a whole. By the end of next year it is liable to have reached about 23 million, with particularly large increases having occurred in the United States and in Britain.

The rise in unemployment is concentrated on young people, who find no jobs on leaving school. The percentage of unemployed young people is well into double figures in most industrial nations, and in some countries, such as Italy, nearly a quarter of the young people are unemployed.

The Western world is thus faced, with a problem which it has not known since the last war—a generation of young people used to high unemployment rates and finding it difficult to become integrated in the workforce.

The pace of recession in some countries has been so great that it is not just the young who have had problems. In Britain the decline in output has been so sharp that there have been many redundancies. This has led to rising unemployment in all groups.

There are two vital questions about the recession: just how deep will it be, and will it do the job of holding down inflation? At the moment, the answer to the first question looks like being 'that the recession is showing signs of being surprisingly mild—at least in the United States and most of Western Europe.'

The initial stages of the recession in America were sharp, but many of the indicators are now suggesting that a recovery is under way. Indicators which have a good record in the United States in predictions about the economy are pointing the firmly upwards, and there are some signs that output during the third quarter may have actually risen, instead of falling as was expected.

The European recession, outside Britain, has been later arriving than that in the United States, with most countries having positive growth in the first half of this year before a decline in output in the second half.

The relative mildness of the current inflation is thus a sign that the Western economies are slightly better at adapting than they were in the mid-1970s.

The second reason for the on-wards was expected to be a relatively good performance have as big an impact on the world economy as the oil shock of 1973.

There are two reasons for this. One is that all the Western countries seem to show more resistance to the idea that their domestic prices should rise in line with the price of oil. As long as governments do not accommodate their inflation by boosting demand there is a straight choice for an economy.

If prices rise, this is bound to be at the expense of output and employment. The relative mildness of the current inflation is thus a sign that the Western economies are slightly better at adapting than they were in the mid-1970s.

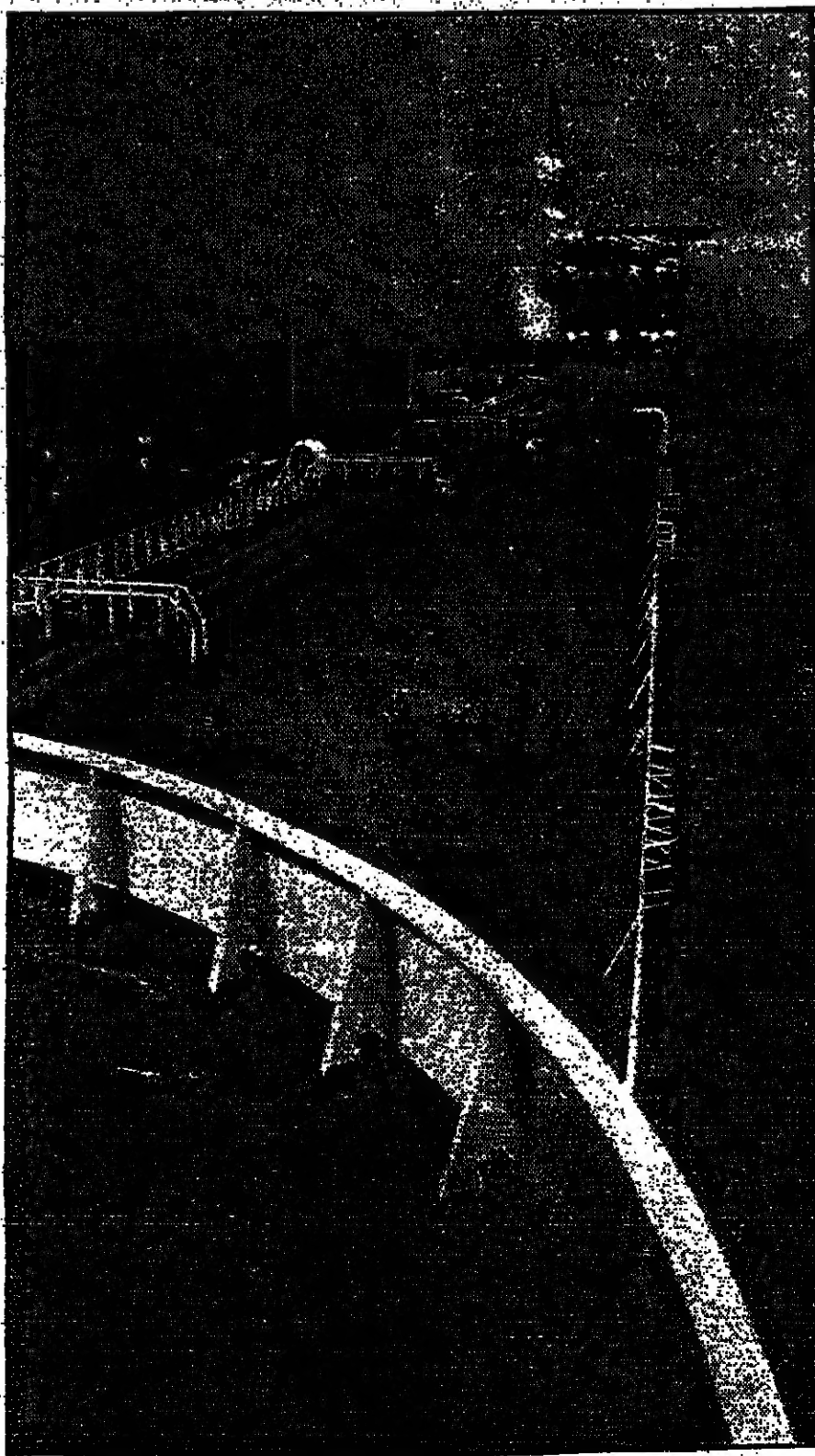
Although the recession is not likely to be particularly long-lasting, the world cannot look on its performance with any great complacency. Inflation was high before the recession started and the signs are that the next recovery is beginning with prices rising faster than during the previous recovery. There are worrying signs that at the first real sign of recovery there could be a quickening of inflation.

There is also a big problem of payments imbalances for the world in the coming year. The Opec countries are expected to have a \$115,000m surplus this year and a large surplus next year. For many developing countries obtaining the funds to cover the deficits which these surpluses match will be a hard task. This task is not likely to be made easier by the evident difficulty within the IMF of ensuring access to new sources of cash for the year ahead.

David Blake
Economics Editor

Oil

This time the shaikhs mean business



The increase in oil prices put into effect by the Organisation of Petroleum Exporting Countries (Opec) over the past year is generally reckoned to have raised member countries' revenue by some \$150,000m.

The figure sounds a large one: as oil-importing nations have discovered the consequences of such an increase in their costs is not only considerable but, in many instances, uncomfortable. In terms of total world economic activity the figure is not, however, that large. Its real significance shows through in the context of international trade balances and financial flows.

During the mid-1970s the real value of the 1973 oil price increase was being steadily eroded and Opec surpluses were declining against a background of rising spending and imports. This time round nobody is counting on a repeat performance. First, it seems that Opec will be far more effective in its attempt to maintain, and then steadily increase, the real price of oil, essentially through better control over production. Second, it seems likely that Opec spending on imports States Administration, with will not rise as fast as in the past, leaving the current account surplus at an extremely high level—\$100,000m or more—for several years to come.

Inevitably, the redeployment of Opec revenue in general, and the recycling of the current account surplus in particular, are issues that absorb a great deal of time and create a great deal of anxiety. But though we export prospects and add to have recently seen these issues return to prominence in public debate, they have not dominated the public platform in quite the way inflation world interest rates rise, adding significantly to the cost of debt-servicing.

There are, I think, three main reasons for this. First, in Iran and Afghanistan, indeed around the whole of the Middle East, have tended to divert attention from the price of oil to the security of supplies. Second, the United States presidential election looming this autumn, has had to concentrate on the overall difficulties facing the United States economy rather than simply the

energy-induced problems. Third, the more general obsession with domestic economic problems among the developed countries has produced a lack of any real interest (let alone agreement) on how to deal with the implications of the higher energy prices on the Third World. The Brandt report, for instance, has not exactly set the world alight.

None of this should be allowed to encourage the view, however, that the issues on the table are any less important than are often supposed. Certainly, it may be perfectly reasonable to suggest that the richer nations protest too much. Certainly, it may be perfectly reasonable to say that there has been precious little sign this year (in spite of Iran, Poland or Turkey) of the fabric of the international financial system falling apart. But to state categorically that no chickens will come home to roost in the future as a result of recent developments seems to be dangerously complacent.

Leaving aside the problems of the direct impact on the developed nations of higher Opec oil prices, the central issue remains that of the recycling of Opec surpluses and the connection between this and the ever-growing debt of the oil-importing developing nations.

Almost by definition, these countries are deficit nations, needing to borrow heavily in international markets as they seek to expand. Very much higher energy prices both damp their export prospects and add to their import costs; and when the developed countries pursue tight money policies to check domestic inflation, world interest rates rise, adding significantly to the cost of debt-servicing.

As members of Opec build up larger financial surpluses, the funds to finance these deficits are, of course, there. But that does nothing to ease the dilemma of the international banker. All he sees is a situation in which the creditworthiness of the borrower may be fast diminishing on the one

continued on page III

International Banking & Finance

Europe—20 countries
Americas—14 countries
Africa—22 countries
Middle East—7 countries
Far East—13 countries

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Debt problem becomes acute

Old loans burden

The international payments problems of increasing numbers of developing countries are now becoming acute.

They are rapidly depleting their holdings of foreign exchange reserves, swiftly accumulating debt to cover their trade deficits and paying interest on old loans, finding it progressively harder to borrow funds in the international capital markets.

International Monetary Fund forecasts suggest that developing, oil-importing countries may this year have a combined payments deficit of \$70,000m and an even larger one next year. They already have outstanding loans from the commercial banks of more than \$300,000m.

There is unquestionably a need for a new strategy to deal with the payments problems. The oil exporters are determined to secure continual big payments surpluses and, at least for the next few years, they have the power to do so. Thus the importers' debts will continue to rise.

As this happens, the importers will become increasingly less credit-worthy in the eyes of private bankers. Simple prudence is now already forcing the banks to slow down the pace of their new loan commitments to this class of borrower.

The banks will play a smaller role in financing payments deficits in the next few years than they did in the recent past. In consequence, the governments of wealthy nations and such institutions as the World Bank and the IMF will have to play a proportionately larger role.

To a degree, the World Bank and the IMF have already started to develop new policies, but their success will in part depend on the volume of funds at their disposal. The oil-exporting countries, like most leading industrial countries, have so far failed to increase significantly the amount of cash they directly make available to developing countries to finance payments deficits.

Leaders of the fund and the World Bank are now striving to persuade national governments to provide more cash. A new

increase in the IMF's quotas is being voted upon and the fund is conducting special talks on new financing arrangements with the strongest Middle East oil-exporting countries.

There is a danger, however, that the complacency of some governments may result in cash shortages at the IMF 12 to 18 months from now, leading to a crisis in the global financial system.

The new strategy being worked out by the multilateral institutions involves a greater degree of cooperation between the IMF and the World Bank than ever before. The bank is for the first time providing structural adjustment loans to countries. These loans may eventually lead to broad changes in a country's economy that can permit it to overcome the financial strains of mounting oil import bills.

Meanwhile, the fund is showing more flexibility in providing short to medium term loans to nations so that they can deal with the immediate and prospective oil import financial problems and debt-servicing problems that they face. Under the fund's new policies countries will be able to borrow substantially more than before. They will be able to repay their loans over longer periods.

If the combination of more flexible IMF loans with World Bank structural loans works well—which demands adequate funds being available to the institutions and close co-operation between them—commercial banks may be encouraged to take a brighter view of the economic prospects of many developing countries and make more cash available to them.

Securing stability in the global financial system at a time when so many nations face crippling external financial problems is an extremely difficult business. Success here is going to demand considerable skills and it is questionable whether there are sufficient skilled people in the international institutions, the banks, the donor and recipient governments.

Frank Vogl

Poor countries' grim outlook

Crisis in Third World

Prospects for many of the developing countries have seldom looked grimmer than they do today. The latest round of oil price increases has added thousands of millions of dollars to the import bills of those Third World nations without oil of their own. The economic recession in the West is slicing thousands of millions of dollars from their export earnings.

At the same time, their debts are piling up. At best, economic growth rates in the early 1980s will be below those achieved in the 1960s and 1970s. At worst, some of the very poorest countries could suffer a drop in national incomes.

It all amounts to the worst economic crisis that most oil-importing Third World nations have faced since they gained their political independence. The indications are that the crisis will not be temporary, like the one that followed the tripling of the oil price in 1973-74. After that increase, most developing countries made the necessary adjustments surprisingly quickly.

Today, the problems look more enduring. One reason for this is the likelihood that the real price of oil will continue to rise steadily, rather than decline as it did between 1974 and 1978. Another arises from the policies pursued by the industrialised states in their struggle to contain inflation. The priority given by these countries to checking the rise in prices means that the recovery in the West will be quite slow.

This, in turn, means that world trade will grow more slowly than in the past and so will the exports of the developing countries.

The general deterioration in the economic and political atmosphere will also make it more difficult for the Third World nations to obtain the loans they need to finance their external trade deficits. At the same time, the very poorest

getting less financial aid on easy terms from the rich nations. Yet higher oil prices alone are calculated to make the collective import bill of oil-importing developing nations this year \$24,000m higher than it was in 1978.

The result is that the total trade deficit of these countries will be about \$70,000m this year, or about twice the level for 1978. This deficit will go on rising in money terms, if not in real terms, for the rest of the decade.

The oil-importing developing countries are thus faced with the dilemma of either cutting back their imports, and consequently their development programmes, or borrowing huge sums to finance their trade deficits. There are, however, considerable doubts about whether even the better-off developing countries can borrow all the money they need. The foreign debts of these countries are already enormous, and have to be repaid out of export earnings. If export earnings drop, the repayment burden increases.

The World Bank calculates that even on the most favourable assumptions about economic growth, the better-off developing countries could have to earmark nearly 30 per cent of their exports for repayments of debt and interest payments by 1985. For some countries the figure could be much higher.

The pace of economic growth in the developing countries thus depends critically on the level of funds they can obtain and the performance of industrial nations. In the 1960s and 1970s, the expansion of gross national product per head in the developing countries was on average about 3 per cent. Even on the most favourable assumptions, this rate will fall in the first half of the 1980s to below 2 per cent for the oil-importing Third World nations. On less favourable assumptions, the growth rate will, on average, drop below 2 per cent for these countries.

But some poor nations will do worse than average. For example, in

Africa sub-Saharan countries could see their economies contracting in the next five years, according to the World Bank. In Asia, economic growth per head could be down to 1 per cent over the same period.

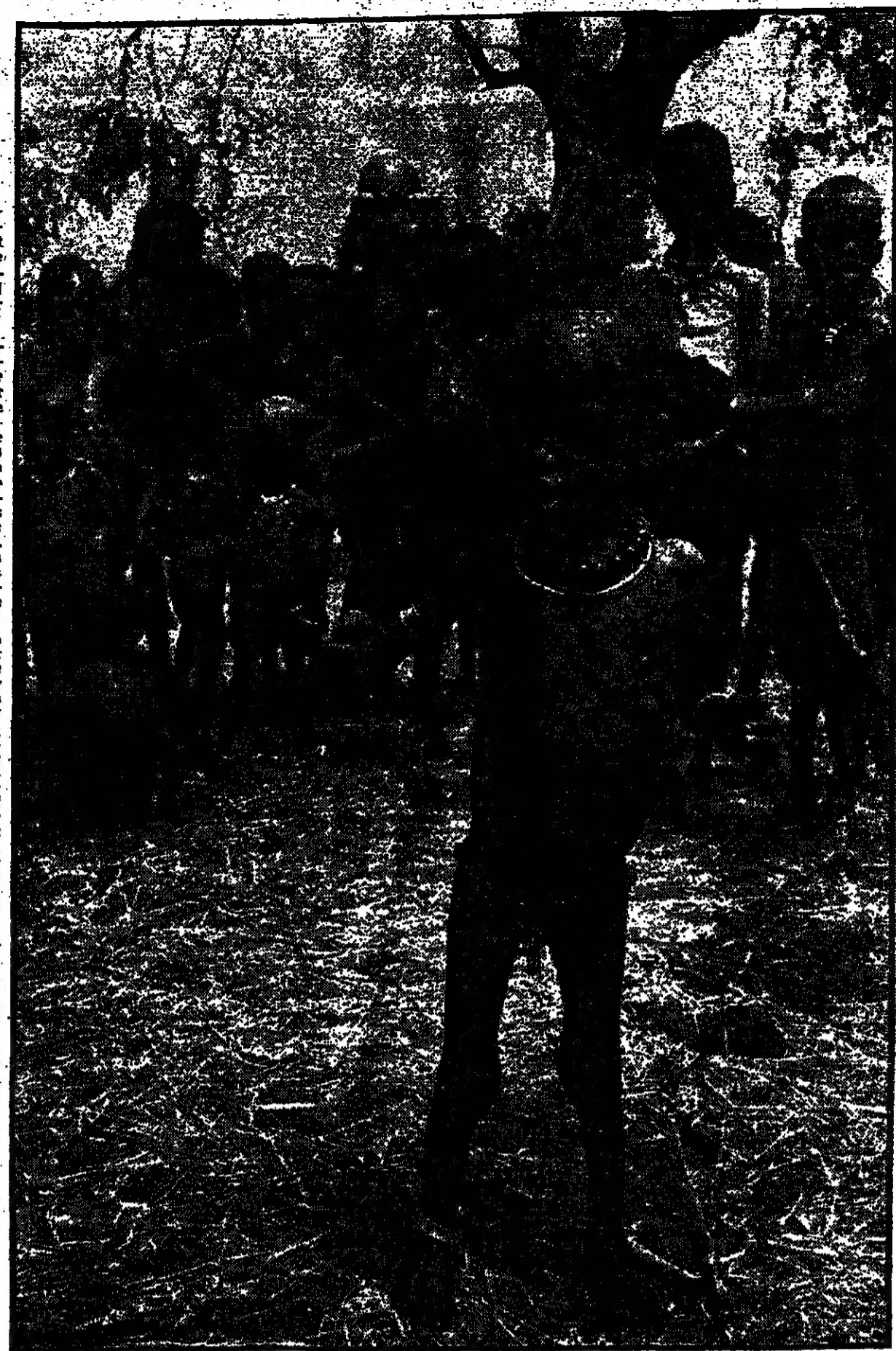
It is not difficult to imagine what these stark statistics could mean for people living in the world's poorest regions. In 1980, the number of people with incomes below the absolute poverty line is roughly 780 million. If economic growth proved to be less than the World Bank most favourable assumptions, this number could swell in this decade to about 800 million. Alternatively, if growth proved to be as high as hoped, the number in absolute poverty could decline to about 720 million.

But, for such a decline to occur, it would require that the rich nations gave more financial aid to the very poorest than they have recently. Unfortunately, some of the rich countries, such as Britain and the United States, have been cutting back their aid budgets and directing more of their aid to the better-off developing countries, rather than to the very poorest nations. Unhappily, as the World Bank concludes, the extent of absolute poverty in some regions of the world seems likely to increase.

It is against this background that the world's rich northern and poor southern nations have locked horns in battle over reform of the international economic and financial system. The developing nations want to scrap the present economic order and start again. This is strongly resisted by the rich nations, who believe that, in spite of its shortcomings, the present system can be nursed back to health. If the developing countries do as badly in the next few years as now looks quite probable, this struggle between "haves" and "have-nots" is certain to become increasingly bitter.

Melvyn Westlake

Child victims of famine in Uganda.



Gold's renewed fascination

Trade of proud 'barbarians'

At the height of the gold boom in January a London stockbroker, well known for his support of the metal, declared: "If gold is a barbarian relic, then we are all barbarians". His inverted evocation of Lord Keynes's contemptuous dismissal of gold showed how far sentiment had changed.

At the beginning of 1979 gold was trading at about \$200 an ounce. It reached \$440 in September, then in unprecedented conditions almost doubled, reaching a record price of \$850 on January 21. After almost halving again, it is now trading at about \$670, amid expectations that another rush into precious metals is imminent.

There is no doubting the fascination which gold now exercises over the minds of the financial community. As the result of what many believe is a permanent escape from the legacy of the generation which tried to isolate gold by fixing the price at an increasingly unrealistic \$35, the metal is again at the centre of the financial stage. Yet the details forming the background to this remarkable transformation are fraught with ambiguities. All gold statistics are notoriously treacherous: nobody knows for certain how much is produced (if

only because Soviet output is secret), the size of stocks, the extent of reserves in the ground (however defined) or the flows of trade. The mystery and discretion which have always surrounded anonymous gold are as deep and impenetrable as ever.

Some of the best approach, however, are provided by the Consolidated Gold Fields report, Gold 1980. The authors estimate that the total gold supply to the Western market in 1979 was 1,765 tonnes, an increase of 13 tonnes over the previous year. The main components of supply were mine production of 962 tonnes (1980 the year before, net trade of 229 tonnes with the communist block (410 tonnes), and net official sales by the International Monetary Fund, United States Treasury and similar bodies, of 574 tonnes (362 tonnes).

Even before the close of 1979, however, it was becoming clear that this pattern would not be repeated in 1980. The IMF and the United States Treasury announced that their sales would be suspended, and South African production was falling. Of the total mine output, the republic contributed 703 tonnes, three tonnes less than in the previous year. Production is expected to be lower again this year.

Soviet sales policy was then most enigmatic. After three consecutive years in which net Soviet sales had been more than 400 tonnes

a year, the sharp fall in 1979 was a surprise. Explains in the country in which it is bought, mainly Britain and Switzerland, but some is transferred, notably to Hongkong, Indonesia, Singapore, Taiwan and Turkey.

These movements demonstrate how political a commodity gold has become, both in the sense that it is viewed more and more as a hedge against insecurity and in the sense that the marginal demand for bullion can completely upset the market. It was not surprising, therefore, that against a background of rising demand for gold, a succession of crises such as the Iranian revolution, the Mecca siege and the invasion of Afghanistan should have induced fear-panic in gold trading around the world.

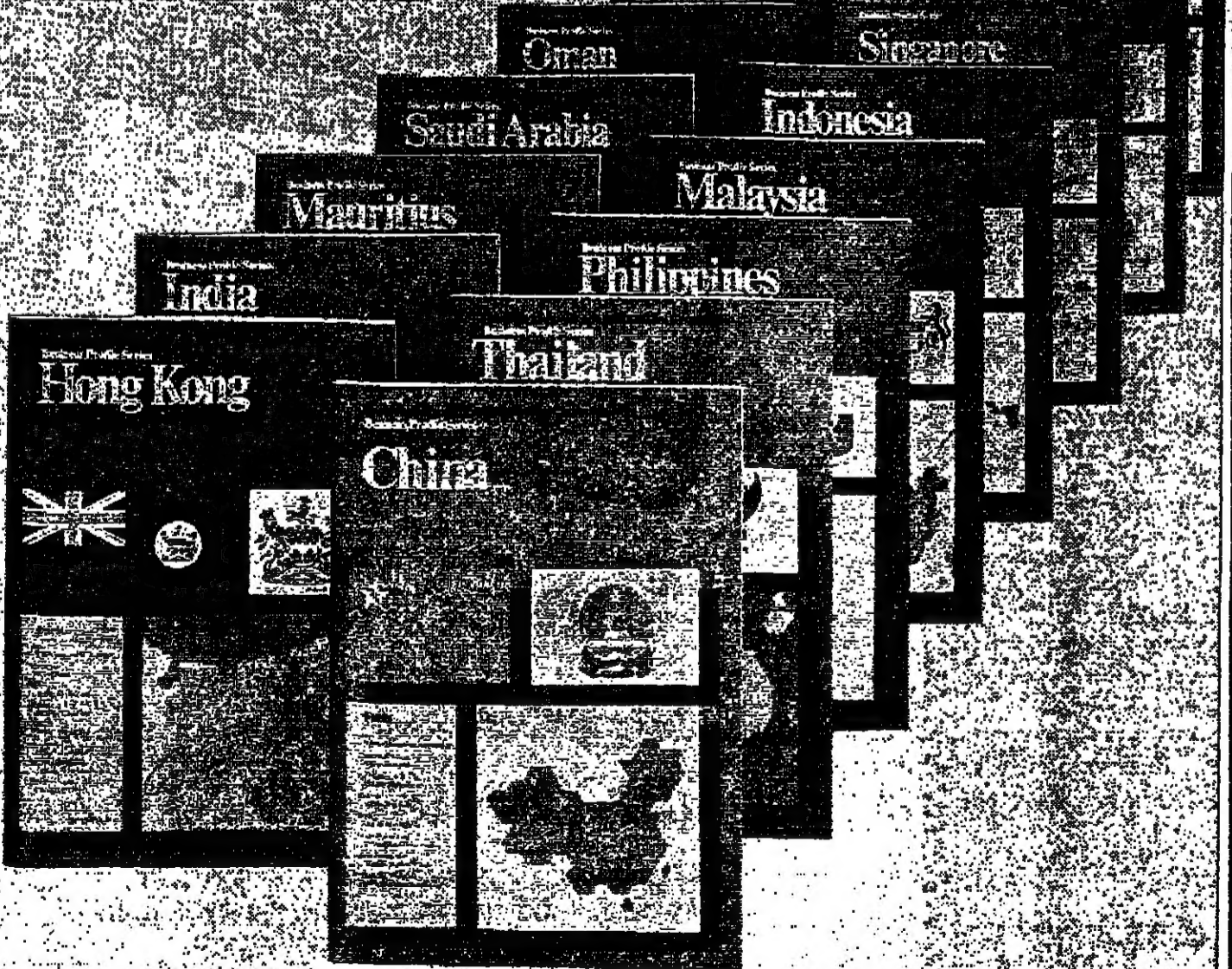
Nevertheless, the steady rise in the gold price, of which these sudden bursts are but the more spectacular manifestations, also reflects a general adjustment to inflation. In the same way that individuals see the metal as a protection against depreciating paper currencies, so that metals as a commodity reacting to relative price levels. The past year has seen several important indications of how people, institutions and the monetary systems are adapting to higher priced gold.

The change of which most has been made by supporters of gold is the metal's alleged "remonetisation". It is argued that the substantial increase in the value of countries' gold reserves amounts to a creeping acceptance of gold as a backer of currencies, in contrast to the American Government's efforts to exclude it from the International Monetary System. For example, at about \$670 an ounce America's huge gold reserves are worth roughly the same as the country's external debt. The acceptance of gold as part of a backing for the European Currency Unit is also cited.

Participants in the gold market on a less abstract plane have changed so long-standing habits. The South African Government is withholding gold so as to promote the price (as the Soviet Union may be doing) and has allowed the gold mining companies to send metal forward. Some may have even hinted that it would like complete freedom to sell on the open market.

Michael Pre
Commodity Correspondent

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Opec and the West

New relationship between growth and energy

New doubts over the future of oil supplies and prices have been created by the conflict between Iran and Iraq which last week shut down all Gulf exports from both countries.

These two members of the Organisation of Petroleum Exporting Countries have been producing up to a fifth of Opec's output. Stocks throughout the Western world were so high that a loss of imports from Iraq and Iran could be absorbed for several months, but worries remain that the extent of the price rise, which saw the oil price rise by 150 per cent, could affect themselves.

During this period disruption of supplies from Iran caused temporary shortages in such Western Europe and the United States.

Quoting motorists, drew guns to gain supplies in California as tempers flared, but a Gallup poll revealed that three quarters of the American public doubted that the energy crisis was real. It was not the Arabs they blamed, as they had in the earlier crisis, but their own government and the multinational companies.

They were wrong to become clear during 1979 that the Opec members would never again produce more oil than they were in previous years during that year. The shift of power away from the multinational companies which had begun a decade earlier with demands for participation, consultation...

According to a study by Shell, the seven largest oil multinationals, Exxon, Shell, Texaco, Chevron, BP, Gulf and Mobil still have ownership of a quarter of world oil supply, and own more than a third of refining capacity, but the share of producing country governments in crude oil production has risen from 6 per cent in 1970 to 35 per cent last year. By the third quarter of last year more than a quarter of the crude oil moving internationally had been transferred from the hands of the international companies into other channels.

The moving of cargoes on to the spot market and direct government to government deals both added to the uncertainty in the market, encouraging companies to build up stocks and slowed the flow of oil within the system. This greater rigidity at a



The Arabian Sea, heart of the Iranian oil industry, before being bombed by Iraq last week.

The Arabian Sea, heart of the Iranian oil industry, before being bombed by Iraq last week.

Such a sharp cutback is unlikely to last. Oil company stocks may well be artificially high, holding oil which would normally be held by their customers. The recession has been so sharp and so deep that, seeing the far easier supply position, oil industry customers may be indulging in quite heavy stockpiling to reduce their financial outlay.

Once this has occurred, demand will return to the oil companies. Open production of about 27 million to 28 million barrels a day is expected to meet the world's needs, but the expected one million barrel a day cutback by Saudi Arabia and reductions by Iraq will bring the market into a closer balance. A heavy winter could alter the picture, producing often less than one million barrels a day, only a third of the production during much of last year and a much smaller effect of price of more than \$30 a barrel are still possible has happened. Iran has effectively dropped out of the supply picture, but America is still in the early

combination of conservation measures taken in the wake of the 1973-74 oil crisis and the worldwide recession has reduced demand to the levels of 1974 and 1975.

There are signs that importing is growing again, but is expected to be more, rather than less difficult than after 1973-74 to pay off the deficit. According to the OECD, the 1979-80 rise, like the 1973-74 rise, will result in a deterioration of the West's terms of trade by about 2 per cent of gross national product.

A greater proportion of g.n.p. is being spent on imported energy than it was and oil price rises are adding to inflation and unemployment. Opec is not to blame for all the problems of the West, but oil price rises have added to them. Sharp growth which sticks in more oil in the future brings with it the same risks. Since the early 1970s the relationship between economic growth and energy growth has changed remarkably. The West, however, really needs to grow without needing any increase in imported oil at all. It is still too early to say whether that can be achieved.

Nicholas Hirst
Energy Correspondent

stages. Substitution of coal for oil in power stations is advanced in the United Kingdom, which had spare coal capacity available to use in place of oil, but is not so advanced in other countries.

The shock of the petrol queues in the United States eventually impinged on Congress and President Carter was able to pass the legislation connected with the decontrol of domestic oil prices which he had failed to get through a year earlier.

Throughout the world a more comprehensive change to energy prices has occurred than in 1973-74, adding conservation in the United Kingdom both gas and electricity prices have been forced higher.

The United Kingdom apart, which is rapidly approaching a position of net self-sufficiency in energy, nothing can protect the industrialised West from the impact of the Opec rises on their economies. The cuts in consumption reduce the effect, but on nothing like the same scale as the effects of the price rises.

Opec surpluses for 1980 are estimated at \$120,000m. After the queuing of the oil price in 1973-74, Opec members showed an even larger propensity to invest than had been expected.

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Nicholas Hirst
Energy Correspondent

Commodities

Great profits, great losses can be made

The recent course of commodity trading has been unusual by any yardstick. It has included the collapse of Mr Nelson Bunker Hunt's ambitions to control silver; gyrations in rubber prices; a sustained bear market in cocoa matched only by a bull market in sugar; the lifting of exchange controls and the introduction to London of several new markets, with the promise of others; the confirmation of the rise of the speculator as a financial force. And there could be more surprises ahead.

Behind these sometimes wild movements and changes are the economic paradox of our age: inflation and recession. Inflation, bringing unpredictability of prices and an urge to find better returns than those offered by equities, has led to greater volatility than the markets have seen overall for many years. Recession means that the demand for and real prices of many commodities—especially base metals—are falling, however much prices may fluctuate.

It would be unfair, therefore, to accuse Mr Hunt of setting the tone. Nobody else has been adventurous enough to try to dominate a market, let alone one as slippery as silver. Yet Mr Hunt's activities, which pushed silver from comparative obscurity a year ago to more than 50 cents an ounce in March, did have an important consequence. They reminded speculators and traders that in times such as these great losses as well as great profits can be made in commodities.

The course of individual markets emphasizes the point. Leaving aside silver and gold as special cases, most of the important action has been in food products. Sugar has been the outstanding market, the London daily price of raw sugar soaring from about \$30 a tonne in April 1979 to about \$350 today. Most analysts think the market will go even higher, perhaps rivaling the record \$530 straitened in 1974.

At the beginning of this year some unsettling entertainment was provided by natural rubber. The No 1 RSS spot price was 90p a lb before falling sharply by about 30p. The market was

to some extent a by-product of the precious metals boom, and attracted a heavy speculative inflow. But as happened in most such markets, the price reached a point where it could not be supported by fundamentals of supply and demand.

These forces have been working with a vengeance in the coffee and cocoa markets. The latter is particularly depressed, prices being at their lowest levels for more than four years. The cocoa producers—possibly the Ivory Coast and Brazil—have expanded their capacity so much and so fast that for three years production has exceeded consumption.

Coffee is vulnerable to similar forces, since capacity is well ahead of demand. Metals are another story. The problem has been not so much overproduction—indeed, mining experts are worried that too little is being invested in increasing capacity—but that their prices follow industrial demand. All the major metals have weakened, although copper was strong

in the first half of 1980. Tin remains relatively strong because production has been below potential demand for a long time. Zinc, also scarce, is another metal to have gone against the trend.

While fundamentals have dictated the underlying trend, whatever short-term price volatility, inflation and immediate supply pressures may impose on the effectiveness of intervention organizations has been correspondingly eroded. The International Cocoa Agreement, for example, has collapsed, and talks are being kept alive with difficulty.

A similar fate has befallen the International Sugar Agreement, as prices soared from below the floor in the agreement to above the ceiling. Its operation has been made more problematic by the failure of the European Economic Community to cut sugar production. In coffee the producers made a determined effort to underpin the market by transforming the Bogota Group from an asso-

ciation of like-minded governments with a common interest in high and stable coffee prices into a direct intervention body called *Panacafe*. Despite its \$500m capitalization *Panacafe* has failed to support the market.

Perhaps the most significant organizational development has been an agreement in principle at the United Nations Conference on Trade and Development to establish a common buffer stock for a wide range of commodities. But the extent and timing of the funding remain to be decided and its impact may be delayed for years.

Regardless of these uncertainties, interest in and use of the markets is growing rapidly. Inflation and volatility encourage futures markets as users of raw materials see a way of hedging against future price movements, and individuals or speculators see a way of entering the market without taking delivery of 10 tonnes of sugar. Much of the attention over the year has

shifted from the physical markets to the terminal markets. London has seen new futures markets in soyabean meal, arabica coffee, wool and potatoes.

It is also promised three potentially important new markets: oil products, which has the backing of oil companies and could lead to a futures market in crude oil; gold; financial futures. The last two have proved outstandingly successful in America. The New York Futures Exchange opened only a few weeks ago. Abolition of exchange controls could not be more timely and if London is to maintain its place in world commodity trading, not only against New York and Chicago but against Hong Kong and Singapore as well, gold and financial futures are essential. The year in which the recession took hold internationally may be seen as the year in which commodity markets decisively shifted their emphasis to new instruments.

M.P.

This time the shaikhs mean business

Oil exporting countries

Balance of payments and deployment of cash surplus (\$000m)

	1973	1974	1975	1976	1977	1978	1979	Level end 1979
Oil and gas exports	37	116	107	130	144	138	213	
Total exports	41	123	113	138	154	148	225	
Imports	22	39	59	74	89	104	105	
Trade balance (invisibles, etc)	+19	+84	+54	+54	+55	+44	+120	
Current balance	+6	+67	+29	+35	+27	-1	+74	
External borrowing and other adjustments	-12	-17	-25	-29	-38	-45	-46	
Cash surplus for investment	55	36	39	38	33	19	79	236
Deployed:								
Bank deposits	28.6	9.9	12.0	13.0	3.9	37.3		
Short-term government securities	8.0	0.4	-2.2	-1.1	-0.8	3.3		
Long-term government securities	1.1	2.4	4.4	4.5	-1.8	-0.7		
Other capital flows	7.1	12.8	13.2	9.8	5.6	9.0		
IMF and IBRD	3.5	4.0	2.0	0.3	0.1	-2.0		
Flows to developing countries	4.9	6.5	6.4	7.0	6.2	6.9		
Unidentified items	1.9	1.1	2.8	4.1	5.4	25.2		
Deployed in United Kingdom								
In sterling assets	6.0	—	2.1	0.5	0.2	2.2	8.5	
In other currencies	15.0	4.3	6.6	3.2	-2.0	15.0	46.5	
Deployed in the United States	11.7	9.5	12.1	9.1	1.3	8.9	55.4	
Deployed elsewhere	20.5	21.3	19.2	20.6	13.9	27.7	123.7	

Source: Bank of England Quarterly Bulletin.
Note: Figures include OPEC and Trinidad & Tobago, Bahrain, Brunei and Oman.

barbarians



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National Westminster Bank Group

East-West trade

Sting in boycott may be delayed

There are two views about trade sanctions. One is that they never work, the other that they do, if applied rigorously enough. Neither is likely to be tested in the case of the sanctions launched by President Carter in the wake of the Soviet invasion of Afghanistan.

President Brezhnev has scoffed at them and claimed that his country had successfully turned to alternative suppliers. The lukewarm approach to the boycott by the United States allies and within the United States itself, has made it almost certain that the ban on sales of grain and high-technology products would never be completely effective.

The refusal to sell American grain may, however, have been more of an embarrassment than the Soviet Union has admitted. And if the grain sanctions were to persist next year, the lack of American supplies could hit the Soviet Union quite hard.

While refusing to sell grain not covered by the five-year Soviet-American agreement which expires in the 1980-81 harvest season, the United States has fulfilled its contractual obligations. This year it has sold six million tons of grain to the Soviet Union. But other sources have stepped in to fill some of the gap left by the United States. There is an international grain market and it should not have been too difficult to bypass local often nominal restrictions.

While this year the Soviet Union somehow managed, perhaps by prematurely slaughtering part of its herd—next year could be far more difficult. The harvest has been generally poor not only in the Soviet Union and Eastern Europe but also in American and Canadian crops. If the embargo persists 1981 could be a difficult year for the Soviet Union and its already meagre meat supplies could be further affected.

There are, however, powerful interests in the United States which are against the embargo. Farmers feel they would have done better selling their grain on the international market than to the Government. And there are

moves in the Senate to abolish the sanctions altogether.

Grain is an exceptional item because the United States dominates the world market. Industrial goods are usually made by several countries and here the evidence so far available suggests that the embargo on sales of high technology products has not been successful.

Western countries have willy nilly followed the American lead but there have been many loopholes and there is no evidence to suggest that the Soviet Union did not manage to buy any less after the invasion of Afghanistan. There is the traditional verbiage of goods which could have a military impact but this existed before.

Businessmen trading with the Soviet Union have been against the boycott. Both American and European companies have been protesting against the sanctions and some see the possibility of permanent loss of a market.

It is difficult to assess the overall impact. A big problem is that much of East-West trade is conducted on long-term contracts so that deliveries made today are a reflection of the past rather than of the existing situation. There are no reliable statistics on new contracts being passed and even if there were it would not always be clear whether any important ones had been withheld because of the trade embargo.

It is often believed that the Soviet block in general is hungry to acquire Western technology. This was indeed the case in the past few years but less so now. In buying equipment the Soviet block as a whole has incurred debts to Western banks which it now finds difficult to repay. The case of Poland is by now well known but other countries, though not the Soviet Union, have similar problems.

The financial constraints are well illustrated in financial statistics which are available more quickly than trade figures. Debts of the Soviet block to the banking system alone stood at the end of March at \$53,219m compared to \$55,915m at the end of 1979. The slight decrease

line is compensated by the fall in deposits in the same period from \$15,500m to \$12,700m.

But these statistics do not show trade credits, which are likely to have risen slightly in the period. What they do suggest, however, is that sanctions or not, the Soviet block countries may in any case have to trim their spending in the West.

The other problem is that imports of some high-technology products have often not been suitable for the social structure of the Soviet system. This has resulted in waste. The new five-year plans, being evolved now might take this into account.

Since the economies of all Comecon countries are synchronized much will depend on the new five-year plans. There is evidence that growth in the block is slackening. In addition to the financial constraints on East-West trade, the prospects of oil shortages also suggest physical limits to expansion. What is happening with trade between Britain and the Soviet block is a fair illustration of trends.

Last January, in response to the Russian invasion of Afghanistan, Lord Carrington outlined in the House of Lords the measures Britain would take. These included the non-renewal of the £1,000m of credits at low rates of interest granted by the Wilson Government, the study with allies of tighter control on exports of defence-sensitive technological equipment, and a ban on the sale of grain. In fact, the Soviet Union never even took up its full entitlement of the so-called Wilson credits.

Britain's sales to the Soviet block have gone on rising. In the first seven months of the year, exports were up by 23 per cent in value to £743m. To the Soviet Union alone exports were up by 20 per cent from £45m to £293m. But much of that was in fulfilment of existing contracts.

What worries British businessmen involved in the East-West trade is that little seems in the pipeline. With some variation, this seems the case with most Western countries.

Roman Eisenstein
Banking Correspondent

The City

'Boom and bust' economy comes under analysis



The underwriters' room at Lloyd's offices in Lime Street, in the City of London.

Britain's social landscape could not present starker contrasts: at one end there is decay of industry, unemployment and impoverishment; at the other—the square mile of the City of London—there is prosperity. If anything, over the past 12 months, the City has enhanced its status as the financial hub of the world.

The country is going through its worst recession since the war. Unemployment, already above two million, is rising to higher levels. Industrial production has been falling to below the levels last seen in the 1975 recession.

To come to grips with inflation and low productivity in industry the Government has embarked on a policy of tight money, which implies high interest rates. The target for a money supply increase, as defined in the broad M3 measurement, was set at between 7 and 11 per cent for the fiscal year. But because of distortions caused by the ending of the "corset" regulations on banking, the target will not be achieved. At the same time pressure to lower rates has been increasing not only from industry but also from parts of the City and from within the Conservative Party.

The other side of this gloomy picture is the City, where paradoxically things have been going well. Share prices have moved higher, the strong pound and the lure of high rates of interest have attracted thousands of millions of pounds into the country. The scale of professional services offered in the City has grown as more and more international financial deals are completed there.

Not surprisingly, the City has continued to be an irresistible attraction to foreign banks, and new branches or representative offices have been opened for business.

North Sea oil, which has been a major factor for the strength of the pound, has certainly been a reason for the City's success, but by no means the only one. Expert knowledge, traditional worldwide links and easy communications have played their part. This is especially so because they hold a large proportion of their deposits in interest-free current accounts. For the year ended last December, clearing bank profits rose by 40 per

cent to an aggregate of £1,563m but the profits made on domestic banking alone were up by 70 per cent.

In the first half of this year, profits, after higher bad debt charges, were still up by 16 per cent. While costs have been rising (and because of the recession bad debts are still piling up) continuing high rates of interest still favour the banks.

One area where competition is becoming more intense is the growing rivalry in the High Street between banks and building societies. Over the years the societies have grabbed a

share of increasing share of the personal savings sector and the operations of the City have been scrutinised in so much detail by the Wilson Building Society that it has been forced to extract deposits from the wholesale money market. The societies are more worried at the lack of funds invested in Government securities and to talk with some of the "united-linked" part of the Labour Party of "granny bonds", in which people over the age of 60 have put some of their savings. While this will bring some £1,500m to the Government much of it will be committed to the City.

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generally blameless for the plight of industry and did not recommend any nationalisation. But some of its recommendations are far-reaching.

It called on the building societies to abandon their cartel, an interest and said that they should lose their tax advantages. The societies were asked to point out that more competition for funds and the loss of tax advantages would inevitably lead to higher mortgages.

The committee also recommended that pension funds should be more tightly controlled and suggested that a law be passed to regulate the activities of funds. It also recommended the strengthening of the City regulation system from the self-regulatory to something more formal by a new overseeing body.

Perhaps one example where self-regulation did not work as well as it could is the way problems arose at Lloyd's, the top insurance market, which is operated through a network of individual underwriters. After problems with the Sasse syndicate, where members lost money on excessive risk-taking, Lloyd's appointed the Fisher committee to look at its operations. The committee recommended major changes, including the appointment of outsiders to Lloyd's governing body and tighter discipline.

Another subject of contention within the City is the various consultative papers prepared by the Bank of England. The aim of these is to implement the 1979 Banking Act, which gives the Bank greater supervisory duties. The most contentious paper has been that concerning banking liquidity—the amount of cash the banks have to hold so that they can repay deposits on due date.

The paper is rather technical but it has upset home-based banks as well as the large subsidiaries of foreign banks operating in London. Some have even said they may have to relocate elsewhere if the proposed regulations are fully applied. But the Bank is revising the paper to take account of the criticisms, and the final draft is likely to get full, if grudging, approval.

R.E.

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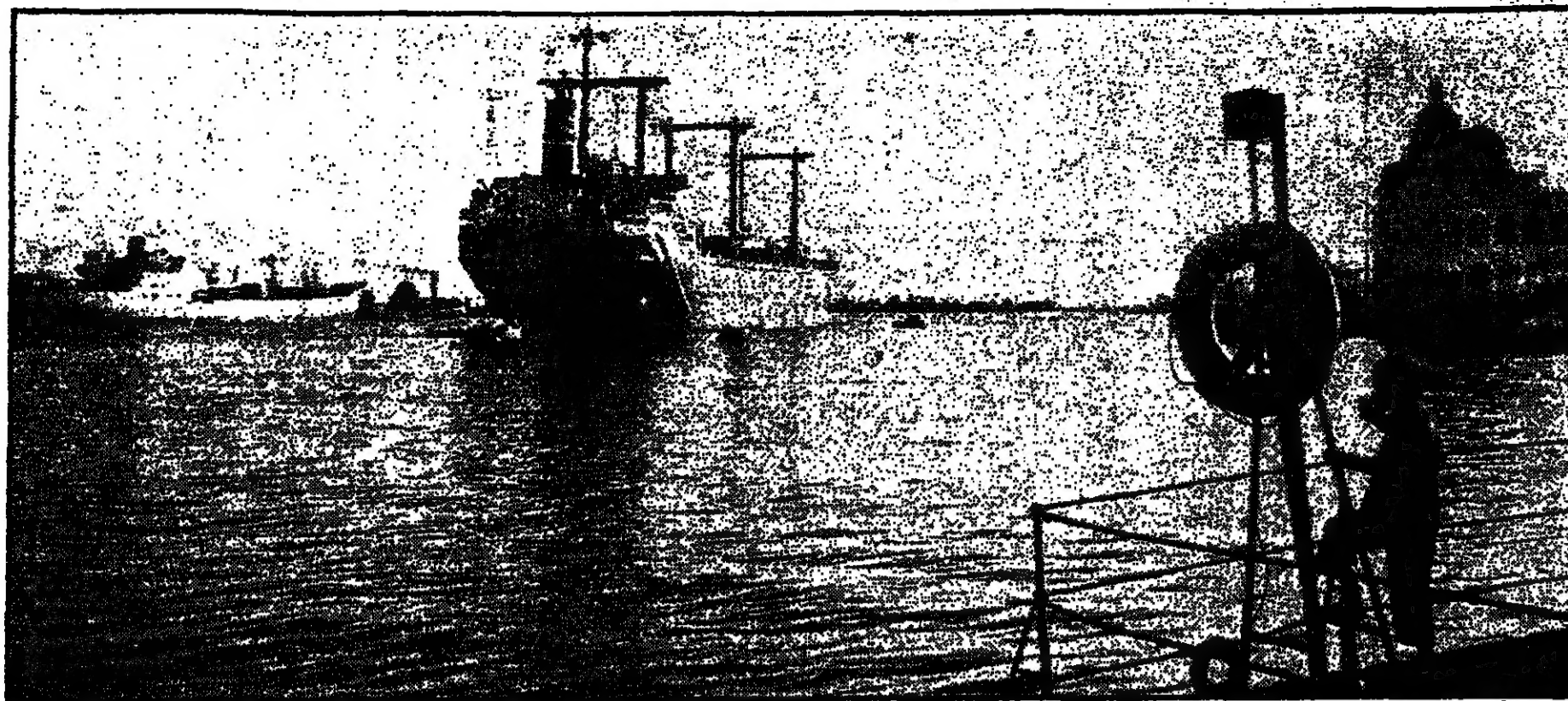
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مركزاً من لاهل

Excited Suez ready to receive its first super-tanker



From October the Suez Canal will be able to accommodate ships more than twice the present size. The completion on schedule of the widening and deepening work is a remarkable achievement, as a mere seven years ago damaged hulks still littered the canal's waters, and prospects for reopening seemed dim in view of the Egyptian-Israeli impasse.

Now a new spirit of optimism and even excitement is apparent in canal towns, as Suez stands poised to receive its first super-tanker. Ships of up to 150,000 tons fully-laden or 380,000 tons in ballast, will be able to pass, instead of the present maximum of 60,000 tons fully-laden, or 250,000 tons in ballast.

Work on the enlargement of the canal to accommodate tankers of up to 53ft in draught, compared to the current 38ft, has proceeded extremely well. The Ballah by-pass just north of Ismailia was completed more than a year ago, and in March the impressive 36.5km long Port Said by-pass was opened when

Mashour Ahmed Mashour, chairman of the Suez Canal Authority, cut the ribbon to mark its inauguration.

Those present at the ceremony to witness the waters of the Mediterranean and Red Sea meeting for the second time in history included Keicho Kaidani, the president of the Japanese Mitsui Company, which was responsible for most of the work. The first time these waters met was in 1869 in the Bitter Lakes when the canal was dug.

The only important remaining work is dredging, with the Mitsui company at present dredging from the Mediterranean Sea coast along the northern section of the canal, while the Italian Viareggio company is dredging just to the south. Both companies have almost completed the operation, while further south the Suez Canal Authority's own dredgers had carried out three quarters of their remaining work by May. Work on the service canal joining the by-pass with the original canal, for use by the tankers escorting the large tankers, is also well advanced.

as is the construction of one kilometre each where the new by-pass enters the Mediterranean.

Originally, when the Suez Canal Authority reopened the canal, it envisaged enlarging it to accommodate tankers of up to 67ft draught, which would have allowed to pass tankers of 250,000 tons fully-laden or 500,000 tons in ballast. Wisely, the authority decided to follow the advice of the consultants for the feasibility study, the British firm of Mowlem, and the French firm Sogreah, which suggested that it would be prudent to undertake the work in two stages.

The first stage is almost complete, but the canal authority wants to review the results of this stage before committing itself further. It has asked Mitsui to undertake a feasibility study for a 105-mile canal parallel to most of the present canal, but using some of the existing structures which have already been enlarged. This feasibility study will be ready by March 1981, but as the projected cost is likely to

amount to \$1,300m, the canal authority will have to assess carefully future possible traffic before proceeding with phase two.

Suez Canal revenue has been rising steadily since reopening, bringing welcome foreign exchange into Egypt's economy. In 1978 total revenue was \$520m and last year it exceeded \$600m, partly because of an increase in tonnage, but also as a result of a toll increase last July, the first increase since the canal reopened. This year revenue should be well in excess of that figure, as the Suez Canal Authority is hoping for a 50 per cent increase in tonnage.

However, there have been worries over revenue during the past year, as tolls are expressed in depreciated dollars. At a conference of canal users held in Ismailia in March, Mashour Ahmed Mashour said a study was being made of toll charges, and one possibility was to express the charges in terms of special drawing rights, which were a more stable unit of account than the dollar.

The canal authority has been reluctant to raise charges, preferring to keep rates low in order to build up tonnage, a policy which there is some pressure to continue with now that capacity has been increased. Any further serious depreciation in the dollar, however, may force the authority's hand, and most users expect further toll increases by next year at the latest.

Sadly, last November saw the severance of Britain's last link with the company which helped to found the Suez Canal, Compagnie Financière de Suez, as the British Government sold off its remaining 22.2m shares as part of its policy of cuts. Since the canal was nationalized by Colonel Nasser in 1956, this holding company was no longer directly involved in Egypt, but the sale to a French bank nevertheless represented the end of an era.

British commercial interests in the canal area remain strong, however, and in May Mr Cecil Parkinson, the British Minister for Trade,

Ships await clearance to enter the new, improved Suez Canal. The canal authority is housed in the domed building on the right.

visited Suez. He was there to witness the opening of the Ahmed Hamdi tunnel, 12 miles north of Port Suez, which represents the first permanent land link between Africa and Asia since the canal was originally opened. The mile-long tunnel was built by a partnership between Tarmac International, the Wolverhampton-based building firm, and Osman Ahmed Osman, Egypt's largest private construction firm. Now that this \$143m scheme has been successfully completed, Tarmac and its Egyptian partner have already been asked to undertake a feasibility study for a second proposed tunnel. It seems that there is still a role for British skills in Suez.

Rodney Wilson
Department of
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Familiar nostrums for industry

If bold words are a measure, rulers in the new Egyptian Government have set themselves a cracking pace for industrial development plans. Modernization is the keynote for manufacturing industry that for many years has produced an inconsistent performance and also lacked direction.

Industrial production was worth \$5,700m in 1979, of which private sector output was valued at \$1,800m. The public sector undertakings, the heirs of the Nasser years of nationalization, account for 90 per cent of industrial investment and

about 70 per cent of output. Textiles (spinning and weaving) and food processing are the main industrial activities for both private and public sectors and contribute about 35 per cent to 60 per cent of total industrial output. Manufacturing industry employs an estimated 1,400,000. Only 15 per cent of establishments employing more than 500 people are in the private sector.

One of the aims of Mr Ihab Zaki, the Minister of Industry, is to overcome sluggish performance in the public sector by pressing on public sector offi-

cial the need for rationalization and efficient use of manpower. They are familiar nostrums but in Egypt's case compounded by the pressure on available jobs caused by a growing population as well as an awesome bureaucracy.

Official policy is to encourage both private and public sectors to seek foreign partners, though the provision of foreign aid for rehabilitation of plants is an important factor. In textiles, where public sector mills provide 75 per cent of production, a major overhaul is in progress. The United States Agency for International Development (AID) is providing \$96m to modernize Egypt's largest mill at Mahalla el-Kubra while the World Bank has agreed \$121m for renovation of five mills including the National Spinning Weaving Company's mill at Alexandria, founded in 1891, and which employs 15,000 people.

Food processing accounts for 33 per cent of public sector production. Agro-industrial schemes are likely to feature prominently in future plans. A United Kingdom group, including British Sugar Corporation, Tate & Lyle, Tarmac, Guinness and Morgan Grenfell, is working, for example, on a package bid for a \$655m development at West Nubariya to grow and process sugar beet.

In other parts of the sector foreign participation is an established trend. Joint ventures agreed or under discussion include those with Coca-Cola and Cadbury-Schweppes, while Cereus Loire de France has recently presented a feasibility study for a \$21m canning and food processing plant at Edina. The next leading sector, engineering and metallurgy, produces a wide range of goods. Output of Fiat cars from the El Nasr Automotive Company is planned to double to 34,000 a year. The planned production of a possible Volkswagen plant is 10,000 cars a year. Daimler-Benz is another possible West German investor in a vehicle plant for the assembly of cars, trucks and General Motors of the United States are also discussing joint ventures.

Most steel is produced by the Soviet-built Helwan Iron and Steel Works, which when expansions are completed will turn out a million tons a year of rolled steel and 240,000 tons of billets. Japanese funding is awaited for a \$463m direct reduction steel plant project at Dikheila. Expansion is also planned of the Nag Hammadi aluminium smelt-

er now producing 100,000 tons a year of raw aluminium.

The development of new cities is likely to emphasize the building materials sector. It is hoped that cement plant projects at Suez and Qattaniya funded by USAID will help to eliminate imports of cement now running at two million tons a year. Arcrow of the United Kingdom has set up a joint venture to produce scaffolding and Guardian Industries of the United States has prepared an evaluation for a flat glass plant which could cost more than \$150m.

Whatever the holdups in the industrial sector, every indication is of a willingness to speed outside investment. Mr Zaki declared on a visit to Brussels recently that six months was to be the time limit for agreeing a contract and the use of equipment for a project.

A filip to industrial plans could occur if proposals for military production involving United States licences turn into agreements. Since the collapse of the Arab Organization for Industrialization (AOI) and the loss of Saudi and other Gulf funding for an arms industry because of the treaty with Israel, most AOI activities in Egypt have been discontinued or run down.

Future production in an Egyptian-controlled AOI-type organization could involve assembly of Northrop's F5E of General Dynamics proposed FX fighter as well as Bell 214 helicopters. Other United States companies that might licence production of equipment include FMC Corporation for armoured vehicles, Hughes Aircraft and Emerson Electric for anti-tank missiles. If all the proposals come to fruition Egypt would expect to gain substantial technology transfer, perhaps creating the civil-military nexus familiar in other countries.

Revitalization of Egyptian industry cannot however depend merely on aid and foreign participation in joint ventures. Though the Nasser policy of producing everything from "aircraft to the needle of a rocket" has long since been abandoned in favour of a more realistic appraisal of industrial potential, modern attitudes to business and management take longer to evolve. It is present attitudes that are the main impediment to the rapid change President Sadat's impatient pace is demanding.

Robert Bailey
Middle East Economic Digest

SADAT

MAN OF INITIATIVE AND VISION

Overcoming Decades of Mutual Mistrust

When President Anwar El-Sadat of Egypt made his historic visit to Jerusalem, in the heart of enemy-held territory, in November 1977 he broke down barriers hitherto regarded as insurmountable.

His courageous, one-man peace initiative, ending so many years of stalemate, took the world by storm. It won for Egypt's leader the Nobel Peace Prize, as well as the acclaim of statesmen, newspaper editors and peace-loving people everywhere.

But despite his absolute conviction that only a personal intervention as bold as this could achieve the necessary breakthrough, President Sadat recognised that the road to a final and honourable settlement would be strewn with every kind of obstruction and difficulty. Any hope of a quick or easy solution was ruled out by the bitterness and mutual mistrust which had accumulated in the course of thirty odd years and four wars.

Nonetheless, since President Sadat's dramatic intervention, remarkable progress has been made along the road to a permanent peace in the Middle East. Beginning with the Camp David accord, there followed the signing of the Egyptian-Israeli Peace Treaty, Israel's withdrawal from Sinai, the return of Egypt's much-needed oil wells, and the exchange of ambassadors by the two former foes.

But great problems still remain to be resolved before a comprehensive and just peace can be established. First and foremost, of course, is the just settlement of the Palestinian issue, which lies at the heart of the Middle East crisis.

In his speech to the Knesset in November 1977, President Sadat named the Israelis as the paramount importance of this. "As long as this issue remains unresolved," he declared, "the conflict can only continue to aggravate and to reach new dimensions. In all sincerity I tell you peace cannot be achieved without the Palestinians. It would be a grave error, with unpredictable consequences, to ignore or brush aside this cause."

Intractable as this problem may seem, the Egyptian people are confident that a solution will eventually be found, and that an honour-

able and lasting peace will be achieved in the Middle East. While President Sadat has proved to be a leader with the vision and will to bring this about, the Egyptian people have shown that they possess the patience and determination that are called for at this time.

As they face this challenge, Egyptians today are enjoying greater freedom and stability in their lives, and real hope of a better tomorrow, than ever before. After thirty years of painful and costly confrontation, Egypt is at last witnessing a steady improvement in its economic fortunes. Despite numerous obstacles strewn in its path, for the first time in many years the country had a balance of payments surplus last year.

As a result of President Sadat's vision, and the bold initiatives he has taken both abroad and at home, a new mood of optimism towards the future is apparent today in Egypt. Egyptians now see the ten years of Sadat's Presidency as a turning point in their country's fortunes, and can look forward to a time, not too far off, when past sorrows, hatreds and suspicions will be forgotten.

Ten Years of Achievement

The following are some of the major initiatives and achievements which have marked the ten years of Anwar El-Sadat's Presidency.

1970 On being elected, he emptied the prisons of political detainees, ordered the destruction of secret police files, decrees the return of sequestered property, and restores authority and independence to the Judiciary.

1971 He launches the 15th May Revolution — to put right the mistakes of the 1952 Revolution and lays down the foundation of a democratic and free society.

1972 He expels some 17,000 Soviet advisers, thus asserting Egypt's independence and changing the balance of power in the Middle East.

1973 He masterminds the Egyptian armed forces' dramatic crossing of the Suez Canal, and restores the confidence of the Egyptian army in its ability to take on Israel's armed forces. It was the brilliant performance of the Egyptians during the October War, which al-

most definitely made possible his own one-man initiative.

1974 He launches his "open door" economic policy aimed at revitalising the country's economy, freeing the country from its bureaucratic strait-jacket, and encouraging personal initiative at all levels.

1975 He reopens the Suez Canal to international shipping following its closure in June 1967, thus providing Egypt with a major source of revenue which it had been denied for eight years, while affirming Egypt's commitment to peace.

1976 He abrogates the Soviet-Egyptian Treaty of Friendship, and after 24 years of one-party rule, holds the first democratic elections that Egyptians had seen, paving the way for a multi-party system. He himself wins overwhelming public support for his second term as Egypt's leader.

1977 The year of President Sadat's historic one-man peace initiative and his visit to Jerusalem to address the Israeli Parliament.

1978 The leaders of Egypt, Israel and the United States, following Sadat's initiative, meet at Camp David and work out a framework for peace in the Middle East — the first real step towards a full and just settlement of the many differences resulting from thirty odd years of conflict and four wars.

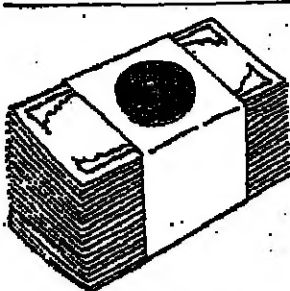
1979 A Treaty of Peace is signed at the White House between Egypt and Israel. Egypt regains most of Sinai, and reestablishes its sovereignty over all its territories and confirms the inviolability of the pre-1967 international boundaries, including its oil wells, and other objectives contained in the agreement, thus clearing the way for the world's full attention to be directed towards the solution of the Palestinian question.

1980 While exploration by Egypt of all possible ways of resolving the Palestinian issue, crux of the on-going Middle East crisis, continues, President Sadat embarks on a series of wide-ranging internal reforms, economic, administrative and social.

STATE INFORMATION SERVICE, 22 TALAAT HARB STREET, CAIRO

Economy 'ready and waiting' for the second oil crisis

JAPAN



The most striking feature of Japan's economic performance over the past year has been the relative ease with which the country has adjusted to the second oil shock in a decade. After the first oil crisis of 1973 the economy went into a decline, industrial production dropped by 23 per cent from its peak in October 1973, and the real gnp declined for four successive quarters.

Inflation also cut back the purchasing power of consumers and businesses as consumer prices rose by 26 per cent on a year-to-year basis and wholesale prices by 37 per cent.

But this time although the financial burden has been just as great, the economy has weathered the storm with remarkably little damage so far. It is gradually beginning to show some signs of a slow-down, but it is now more than a year since the present round of oil prices was initiated in April, 1979.

Already the indicators of inflation have started to turn down and, as the pace of economic activity slows, the

new government of Mr Zenko Suzuki has prepared a stimulatory fiscal programme to ensure that the Japanese economy is no more than a mild deceleration in growth rather than an absolute decline. In contrast to the abrupt decline and the lingering inflation which Japan suffered in the previous cycle, the present symptoms are milder.

The secret of Japan's successful adaptation to the international economic crisis lies not so much in any differences of external conditions as in the carefully chosen policies adopted by the Japanese authorities long before the second oil crisis began. The measures were deliberately aimed at fostering internal stability while encouraging adaptation to changes in the international market-place.

The results have not been wholly without painful side-effects, as reflected, for example, in the wide fluctuations of the yen on the foreign exchange market, and the consequent uncertainties facing importers and exporters. In general terms the Japanese have achieved greater stability for the domestic sector at the cost of increased instability for the external sector. But on the whole the combination of maintaining steady output growth while minimizing the impact of inflation has probably been among the most successful of all major industrialized economies.

Like the Bundesbank in West Germany, but unlike the authorities in other

OECD countries, the Japanese accepted the monetarist thesis that the inflation of 1973-74 was primarily due to an excessive monetary growth during 1971-73 rather than a result of externally imposed price increases. In other words, inflation was ultimately domestically created rather than imported.

Therefore, without political fanfare and, delicately avoiding the expression of money supply target, the Bank of Japan has been regulating monetary growth ever since the first oil crisis, so that in the past three years the growth of M2 (money plus term deposits plus certificates of deposit) has hardly deviated outside the range of 10 to 13 per cent.

In the Japanese context of rapid real growth of the order of 8 to 9 per cent a year in the 1960s this would have been highly restrictive: in the present context of lower real growth this has been quite adequate to permit a recovery in late 1978 and early 1979 towards full capacity use, and to sustain the momentum of real gnp at an average of 6.3 per cent per annum in the last half of 1979 and 4.5 per cent a year in the first half of 1980. Industrial production continued to accelerate throughout 1979 and has gradually been slowing this year. In the year to June it had risen by 7.4 per cent.

Given the high degree of precision achieved by the Bank of Japan in regulating money growth it is worth pointing out to British students of monetary policy

that the bank uses a technique of control which operates through the monetary base. This is supplemented by the imposition of loan ceilings on city banks through "window guidance", but there is no system of liquid asset ratios and, despite a continuing huge government borrowing requirement equivalent to 8.1 per cent of gnp in the fiscal year ended March 1980, the money supply has produced no unpleasant surprises.

To ensure stable monetary growth at home, a necessary condition has been that the yen should fluctuate freely on the foreign exchange market. Although the Bank of Japan has intervened from time to time, it has not undertaken to peg the yen at any particular level for more than a few days at a time. Since the United States economy started to slow down in early 1979 simultaneously with the upswing in Japanese economic activity, this meant that an important cyclical shift was already being taking place in Japan's balance of trade. Exports grew more slowly while imports accelerated.

Superimposed on this natural cyclical deterioration of the balance of trade the oil price rises of 1979 made the switch in Japan's external accounts even more dramatic than in 1973-74. From a surplus of \$24,596m in 1978, the trade account swung back to a small surplus of \$1,845m in 1979, and a deficit is widely projected for 1980.

The yen consequently de-

preciated sharply from its peak of 176 yen per United States dollar to as low as 264 yen in March this year. Against sterling the fluctuations have been even greater, from 365 yen in October 1978, to 556 in February 1980.

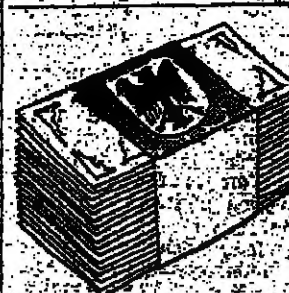
In the early part of 1980 the dominant influences on the yen were not, however, the altered When-United States interest rates began to fall in April, capital inflows and the reversal of an unfavourable pattern of leads and lags enabled the yen to recover from 264 to 215 against the dollar, making it evident that interest rate differentials were playing the major role.

Despite the precipitate fall in United States interest rates, Japanese domestic rates in short-term money markets remained substantially unchanged until mid-August when the Bank of Japan lowered the official discount rate. Longer-term rates in Japan have responded to the second oil crisis by paying a premium (through exporting) to maintain a similar real volume of imports and support an almost unchanged standard of living. Now, then, the economy has achieved the necessary degree of financial and structural adaptation to the new international price pattern, the yen has returned to a seemingly approaching equilibrium.

John Greenwood, economist at G.T. Management Asia, Hongkong

Bonn enters new decade on buoyant note

WEST GERMANY



IFO economic research last month has said that the worst is over and fore-

If there is any area in the economy which is not yet fully recovered from the recession, it is the construction sector. Last year, when the German economy was at its lowest, the construction sector was still 10 per cent below its 1978 level.

The construction sector is still 10 per cent below its 1978 level. The construction sector is still 10 per cent below its 1978 level. The construction sector is still 10 per cent below its 1978 level.

Even businessmen who had been returning steadily more dependent assessments of the economy, in their monthly reports to IFO's business opinion poll, appeared to be taking a slightly more optimistic view of prospects by July.

The available evidence suggests that the recession in West Germany will be more shallow. Even after the increase in the number of unemployed in July, the unemployment rate stood at only 3.7 per cent of the working population, level below that of any other major European country.

The more pessimistic forecasts produced by IFO and other agencies for West Germany's economic growth in 1980, possibly to 1.25 per cent, are based on the assumption that the recession will be deeper than it is.

Germany is expected to resume its traditional growth course in the second half of 1981.

While in real terms the economy can be best expected to stagnate for the rest of this year, for technical reasons the statistics on the gnp will show a real average rise of between 2 and 2.5 per cent this year, completed next 1979.

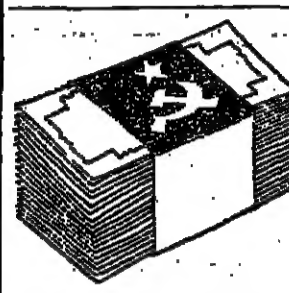
The same technical factors will probably depress the recovery rate expected for the second half of next year. Although such forecasts include an element of crystal ball gazing, the West German economic research institute (IIFO), has already predicted an average growth in real gnp next year of between 0 and 1 per cent.

Although 1980 is an election year, the slowdown in the economy has not been entirely unwelcome to the Government in Bonn and the Federal Bank in Frankfurt. It has undoubtedly helped to reduce inflationary pressures, particularly in the construction sector where even at mid-year prices were rising by about 13 per cent.

Peter Norm

A cold front moving in

SOVIET UNION



After the disastrous results for last year, 1980 looks like being satisfactory for the Soviet economy. Results for the first half showed an overall economic growth of 4.2 per cent compared with 1979, and a large jump in foreign trade of about 20 per cent. Most key industries, especially in the energy sector, managed to fulfil their targets, though several of these appeared to have been scaled down.

The half-year figures showed a rise in oil production, cement, ferrous and non-ferrous metals, and in the fishing industry. But meat and animal fats, still scarce in the Soviet Union and the cause of much grumbling, did not meet their targets.

The Russians must be especially glad that things seem to be on target in the crucial energy sector. The Soviet Union is the world's largest oil producer, but there are well-documented predictions that output will soon start to fall rapidly as the older fields dry up and the newer ones in western Siberia pass their peak production. The Russians still have enormous proved oil reserves, but these are in eastern Siberia where it is difficult and expensive to extract the oil from the frozen wastelands.

Nevertheless this year oil production was up 3 per cent in the first half to 297 million tons, and the country might therefore be able to meet its target of 606 million tons for 1980.

Natural gas production was also good, with a rise of 7 per cent on last year. Gas is increasingly important as a hard-currency export to Western Europe, and output until June was 214,000 million cu metres, only just less than half the year's target. Coal was still rather disappointing, however, with production still below the amounts set by the plan.

Much depends on this year's harvest. The outlook so far is for a better grain yield than the dismal harvest last year which produced only 179 million tons. But the Russians do not look as though they will attain their goal of at least 235 million tons, only two million short of the record. If the weather holds up and all goes well in all the main grain-growing parts of the country, and if labour and machinery are consistently put to their best use, a total of 215 million tons might be achieved. But the more likely figure is about 200 million tons.

The American embargo cut 17 million tons from Soviet imports this year, but the Soviet leadership is aware of the gravity of the

situation, and responded last year with a resolution that aimed to tighten the planning process, make factories more responsive to the demands of consumers, channel investment into automation and plant new factories, and speed construction until existing projects were fulfilled.

It went into detail about what needed to be done; measure a factory's output in terms of volume sold instead of volume produced; speed the commissioning of new equipment; improve the standardization of consumer goods and the quality of output; withdraw obsolete articles from production and the retail outlets more closely to their suppliers.

It also called for greater economic accountability by individual enterprises, an increase in material incentives available to them, and more technological research.

Because of the poor harvest, agriculture, which makes up a fifth of the economy, fell by 3.3 per cent over 1978. But growth in industrial production was also the lowest since the war, 3.6 per cent compared to a target of 5.7 per cent. Industrial growth in the 1976-80 plan was meant to reach a total of 36 per cent, but even if this year's target of 4.5 is achieved, the real figure will be only just over 35 per cent.

It also makes an allowance for inflation, whose existence is officially denied in Russia but which makes itself felt to almost everyone in periodic and hefty price rises.

Soviet planners are preparing the next five-year plan, but will be restricted by factors that are causing the top political and economic leadership grave concern. The labour shortage will soon become acute because of the low birth rates over the past 20 years. Whereas past generations were stimulated by annual additions to the labour force, this will no longer be possible. Mr Brezhnev himself told the last party congress that the Soviet Union now lacks the ability to increase productivity, but these have not occurred.

In 1977 Soviet output per worker was only 53 per cent of that in the United States, barely any perceptible improvement on the 1970 figure which was 53 per cent. In spite of a vast increase in state investment in industry—the only sector of the economy now running well ahead of plan—productivity is stagnating.

The Soviet leadership is aware of the gravity of the

Michael Binyon

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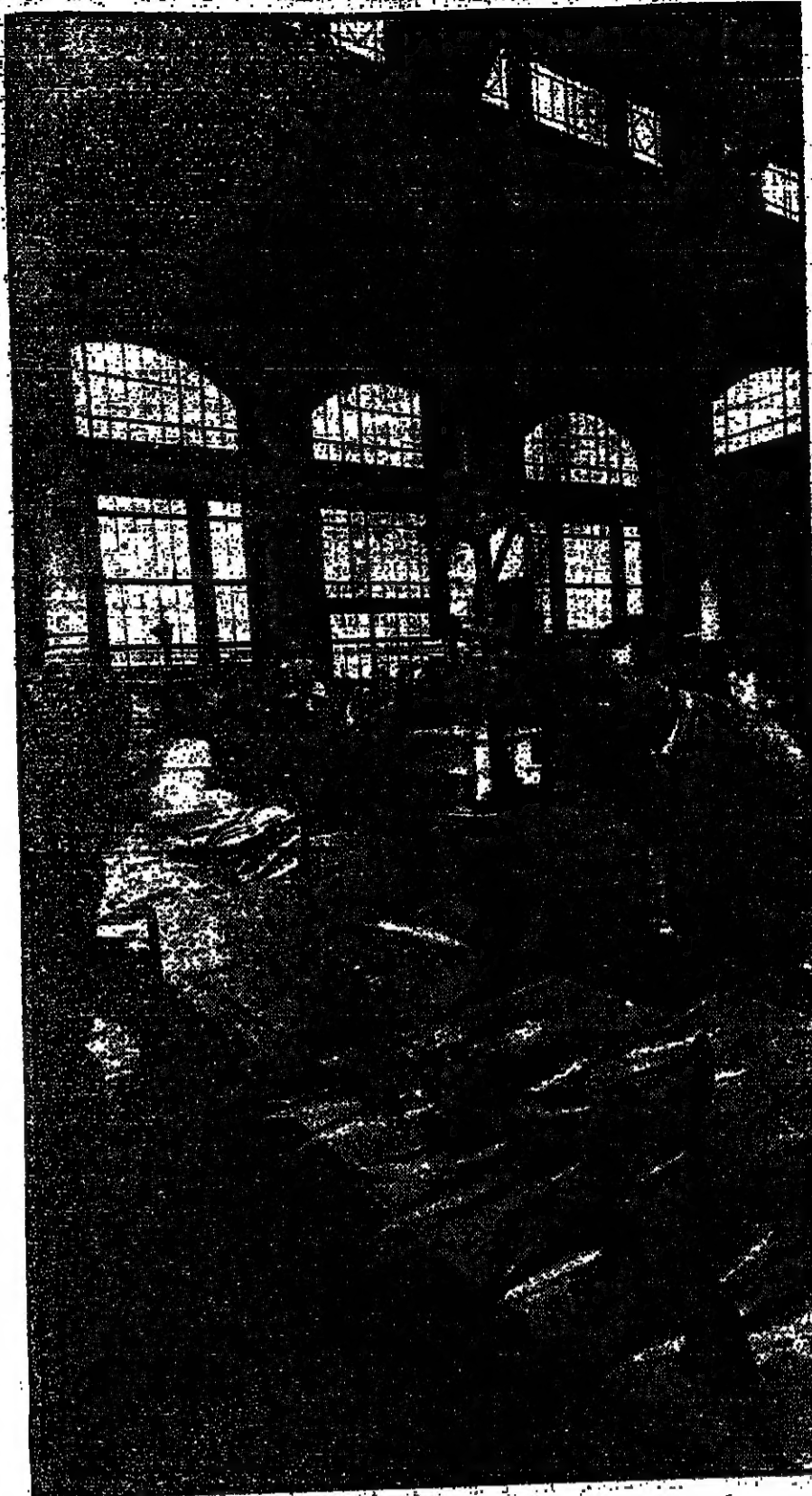
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مركزاً من لاصم

Attempting to lay a will o' the wisp



He echoed the warnings which had become a constant refrain of his predecessors, that it was self-defeating for governments to try to solve difficulties merely by making stop-gap funds available.

"The crises of companies, private and public, which accumulate less on jobs cannot be solved by recourse to purely financial operations," he said. "These can be useful when undertaken and launched to overcome structural difficulties, which relate to the production of goods and their marketing. Otherwise subsidies are added to waste, with the illusion of remedying—but in fact putting off—the problem, and making their solution more difficult and costly."

But the governments of the past year, increasingly hard-pressed by the communists, have found it difficult to draw up and carry out coherent policies. The Government's attempts to get a package of short-term measures through Parliament this summer were delayed by a mixture of communist opposition and neo-fascist obstructionism.

The intention, at least originally, was to shift about 4,000,000 lire (12,000,000 francs) from consumption to industrial investment and exports. For the sake of industrial peace, the Government also gave way to trade union resistance by reducing labour costs by means of a scale, mobile, the system of automatic wage rises indexed to the cost of living.

As often before, it was left to the monetary authorities to keep the economy on the rails, with a strict credit policy that ranged from a three-point increase in the discount rate last December (making it 15 per cent) to a series of monthly credit limitations announced by the Central Bank in June. Banks were not allowed to exceed the volume of their May, 1959, lending by more than 20 per cent to 27 per cent in the period August to November. A jump to 27 per cent will be permitted at the end of this year, but this will sink to 26 per cent in January and February and return to 27 per cent only in March next year.

Government leaders have been concerned at the gradual loss of export competitiveness. It was official policy, however, to resist the pressure of the lira as a remedy, though this was advocated by a number of industrialists and the currency was subjected to intermittent attacks from June onwards.

The lira was quietly allowed to slide from the top to the bottom of the European Monetary System, leaving open the question of whether an adjustment of its rate after all might be necessary in the autumn after the seasonal currency inflow from foreign tourism. The Bank of Italy was able to accumulate reserves for much of the year, but they stood at more than \$500m. this summer, admittedly with the benefit of the revaluation of their gold content. This was an incomparably stronger position from which to combat speculative attacks than that of early 1956.

The pressure of successive governments of the Central Bank for governments to tackle economic problems at the root is beginning to be heeded by the politicians. The formulation of a medium-term economic programme is a government priority for the autumn. Public debate has widened to cover the whole role of government, with particular attention to defects in government leadership. In the tendency to legislate by decree, and in the functioning of Parliament.

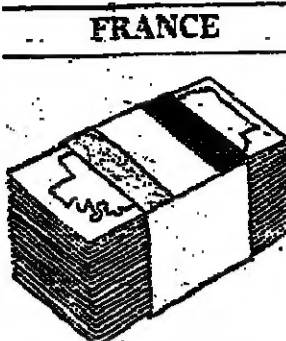
Signor Filippo Maria Pandolfi, the Treasury Minister, admitted in a recent interview that individual ministers tended to go their own ways in preparing legislation, and greater team work was needed in the Cabinet. In his opinion, the number of bills produced by the Cabinet could well be cut by half.

He named inflation and energy as two important problems still defying solution. The present system protected wage earners but left savers without defence against inflation, with the result that the country tended towards a Third World economy which did not create accumulation and generated frustrations. As to energy, Signor Pandolfi said that in 1960, even if all the national electricity board's programme were carried out, Italy would still depend on imported oil for 35 per cent of its electricity production against 21 per cent in West Germany, 6 per cent in France, and nil in Britain.

But experience suggests that an exaggerated view should not be taken of Italy's prospects. The country was fortunate in feeling the recession later than other Western countries. With any luck, it will not be left in a benighted state from the recovery, when it comes.

John Earle

A Joseph to lead through the lean years



When the fishermen of France decided to claim the Government's attention last month they began by taking several thousand British tourists hostage on the quaysides of the Channel. The French Government did nothing.

The fishermen extended their blockade to include the big oil port of Fos in the Mediterranean and, almost within hours, the Government reacted and sent in the Navy. M. Raymond Barre, the Prime Minister, declared this national civil war because, as he said, "All French people will understand that the Government cannot tolerate action which threatens the oil supplies of the country and threatens to paralyse its economic life."

Ever since the Yom Kippur war created the 1973 oil crisis France has been mesmerized by the possibility of a potential energy shortage. It explains the country's vast nuclear programme, its foreign policy and its fiscal system. Oil may grease the wheels of the French economy but the fear of having no oil motivates the designers of the wheels.

It is now seven years since that first oil crisis and in the intervening period the economic outlook of the French has changed radically, and as a direct result of it. The energy crisis has concentrated the minds of

the people wonderfully and as a consequence the Government has been able to pursue taxation and austerity policies which would have toppled even General de Gaulle at the height of his popularity in the boom years of the early 1950s.

This change of heart by the naturally exuberant French is well demonstrated by a recent opinion poll which shows that 38 per cent of people believe things will get worse over the next decade, while only 21 per cent think they will get better. Only three years ago the figures were the other way round, with 42 per cent optimistic and 15 per cent pessimistic.

This change in outlook has coincided with the term in office of President Giscard d'Estaing and it is the presidential elections scheduled for next April and May which ought to be the other domestic factor in any study of the country's economic future. Electioneering ought logically to be playing an important part.

It goes no farther than "ought to be", however, because President Giscard finds himself rather in the position of Joseph in the Old Testament, who won high position by predicting a famine.

He has spent seven years warning the people that things can get worse, to such an extent that his popularity would seem to lie in the belief that he is the man best suited to lead through the seven lean years he predicts are bound to come.

In M. Raymond Barre, the best economist in France, the President has discovered a hatcher man with, it is said, no political ambitions, who is therefore prepared to rule the French economy with absolute no deviations made for political expediency.

The combination of these two talents, plus the lack of



Part of the blockade set by French fishermen at La Havre against three British ferries during the recent dispute.

able to face the present second energy crisis, caused by the rapid rise in the price of oil.

The French oil bill is almost double what it was a couple of years ago and is expected to be about 120,000 francs a year before long—equivalent to the total amount raised by direct taxation. It is M. Barre's paramount task to work out the best way of paying this bill without sufficing the economy by more taxation.

For M. Barre there is no question of asking business to pay more. He believes that further taxation on industry and commerce will sap the country's strength at a time when it needs to be as healthy as possible to face up to foreign competition.

M. Barre is relying on stimuli to private industry to increase France's wealth, as was well shown by his small package of measures announced at the beginning of the month. Apart from small payments to pensioners and poor parents the main intention was to stimulate exports and tax investment. At a cost of a mere 1,000m francs the package was a cheap one but it shows the ways of M. Barre's continued thinking.

M. Barre's plan has re-

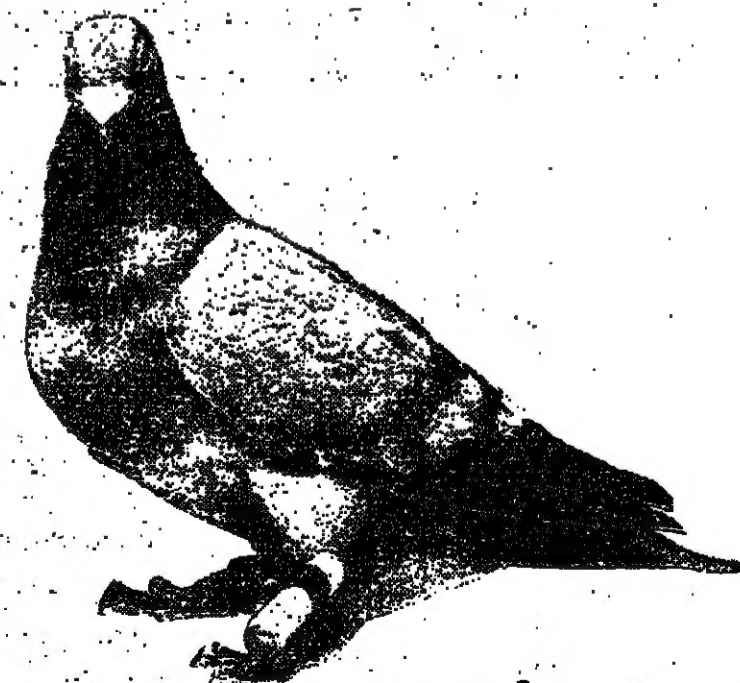
mained constant since it was introduced four years ago. His triple targets are still to reduce inflation, to restore public finance, and to help the private sector to economic stability, principally by encouraging wage restraint. If the plan has not been totally successful, M. Barre would claim, it is largely because of the continuing rise in oil prices.

That is why the economic growth rate is slowing down to an estimated 2 per cent next year, compared with the 6 per cent rate needed to maintain employment. Private investment is also calculated to be decreasing rapidly as the French, as always in times of economic trouble, revert to their age-old habit of preserving their money, if not in a stocking, at least in the relative safety of a savings account.

All the experts agree, however, that the signs are that France will somehow succeed—despite the cost of oil—in balancing its trade figures by the end of next year. That is always supposing, of course, that the fishermen are prepared to allow the trade in and out of the ports.

Ian Murray

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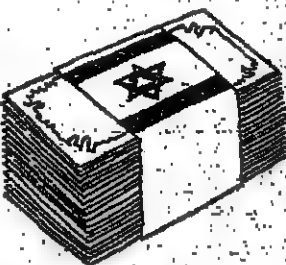
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هكذا من راصل

Surgery fails to heal 'living flesh'



ISRAEL



The recent serious deterioration in the security of the occupied West Bank has diverted attention from the unhappy fact that Israel's shaky coalition Government is fighting a losing battle to control a rate of inflation estimated by most economists to be the highest in the world.

In May, the state-controlled Israel Radio informed its listeners that the country had overtaken Argentina in the table of world inflation. Today, with the rate standing at about 130 per cent a year, this position still stands.

Politically, much of the blame for the continuing decline in Israel's economic situation has been put on Mr. Yigal Hurwitz, who marked his appointment as Finance Minister last November with an extravagantly worded promise to "cut from the living flesh" in an effort to nurse the overheated economy back to health.

In a few areas, particularly the ruthless elimination of state subsidies, he has been strict to his word. But in many others, political considerations and the power of individual ministers inside the divided coalition have caused him to act less resolutely.

Economists point out that he has done little to deal with chronic over-staffing in the public sector, or to stop the wholesale printing of money. Also, the hawkish Mr. Hurwitz has done nothing to curb spending devoted to expanding costly Jewish settlements in occupied territories.

But perhaps his most conspicuous failure was the attempt last February to impose a psychological challenge to runaway inflation by switching the currency from the Israeli pound to the biblical shekel, the ancient tender of the patriarch Abraham.

Involving little more than a move of the decimal point one place to the left, the step was greeted with scepticism by the public. Its final implementation is now postponed until this October, and it is already recognized to have failed in its purpose.

With a national debt approaching \$20,000m, and a balance of payments deficit expected to be standing at \$5,000m by the end of the year, the weakness of Israel's economic position is shown by almost every official statistic.

But in August, the Government formally presented a grant of nearly \$3,000m in economic and military aid to cover the fiscal year 1982 in spite of American disapproval of many aspects of Israeli policy, diplomats expect about two thirds of the demand to be met.

At the same time, Israeli citizens continue to cope with runaway inflation in a variety of ways, both legal and illegal. It is no coincidence that recent figures show that one in every 10 cheques bounces and that moonlighting has become a national pastime.

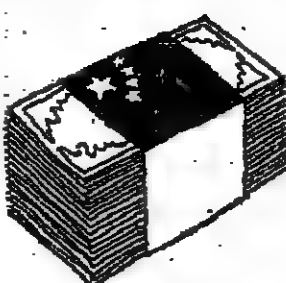
But more significant is the comprehensive system of indexing which is constantly being updated to protect workers against the ravages of an inflation which often increases more in Israel in a month than in many European countries in a year.

The system covers most aspects of an individual's financial life, including his wages, taxes and savings. So far, it has warded off the most dangerous political consequences of hyperinflation; but it has also convinced economic experts that there is no real chance of Israel coping with its inflation until both the Government and the citizens are made to suffer its effects more realistically.

Christopher Walker

Outward-looking policy imposes burdens

CHINA



China is undergoing the most thorough revision of its economic and budgetary priorities since the early 1960s. The National People's Congress meeting in Peking this month has been told of a big budgetary deficit, difficulties with the all-important harvest, and deliberate cuts in the rate of economic growth aimed at rationalizing the balance between light and heavy industry.

Last year's short, sharp war with Vietnam imposed a heavy burden on the national coffers, and defence spending is being cut back to make up for it. China has also incurred an international debt through its new outward-looking policy on foreign trade and investment, and is committed to repayments and interest payments this year amounting to \$633m.

The leadership, effectively headed by Mr. Deng Xiaoping, the senior party vice-chairman, has accepted that overall economic growth will suffer in the short term because of the emphasis on agriculture and light industry at the expense of steel, oil and coal. National

gross output by value (the Chinese substitute for gnp figures) will fall to 5.5 per cent this year as against the 12 per cent claimed in 1978. This slowing of growth is rationalized by the argument—which Mr. Deng favours—that heavy industrial output can be counter-economic if it is not meticulously planned, and is overstated as a factor in improving living standards.

In its first venture into deficit financing, the Chinese Government has admitted excess spending of nearly \$5,000m in a budget which was supposed to have been balanced at \$3,000m at recent rates of exchange. Mr. Wang Bingqian, the new Finance Minister, has promised to slash this to the equivalent of \$2,339m in 1980 and \$1,462m in 1981.

Although the minister said that the Government's borrowing from the state bank did not create extra money supply, there has been inflation over the past year—mainly because of rising food prices. The new system of industrial bonuses is also inflationary in practice if not in theory, and both workers and peasants are receiving more cash than ever before.

Agriculture has had a bad year, with drought in the north and floods in the south, and the peasants taking advantage of their new freedom to grow profitable cash crops instead of grain if they please. The grain harvest may fall short of last year's 332,500,000 tons, although good weather next year could make it possible to boost output to or beyond the target

figure of 342,500,000 tons. Spurred on by the new policy of permitting some free enterprise in towns and cities, light industry has led production statistics with a growth rate of nearly 10 per cent last year. Heavy industry's share of national output has fallen from 8 per cent to 6 per cent.

The most puzzling feature of the new economic policies is the slow growth of oil production.

While China has big reserves for hydroelectricity to be developed in the south-west, and northern coal reserves are ample for the foreseeable future, electric power generation is still one of the biggest blockages in the entire economy. The proposed British-built nuclear power station to serve both Canton and Hongkong is a project which may be repeated in other parts of the country.

The main emphasis is being put on boosting supplies for the construction industry, especially cement, and for chemical fertilizers, which are still scarce and have to be extensively imported.

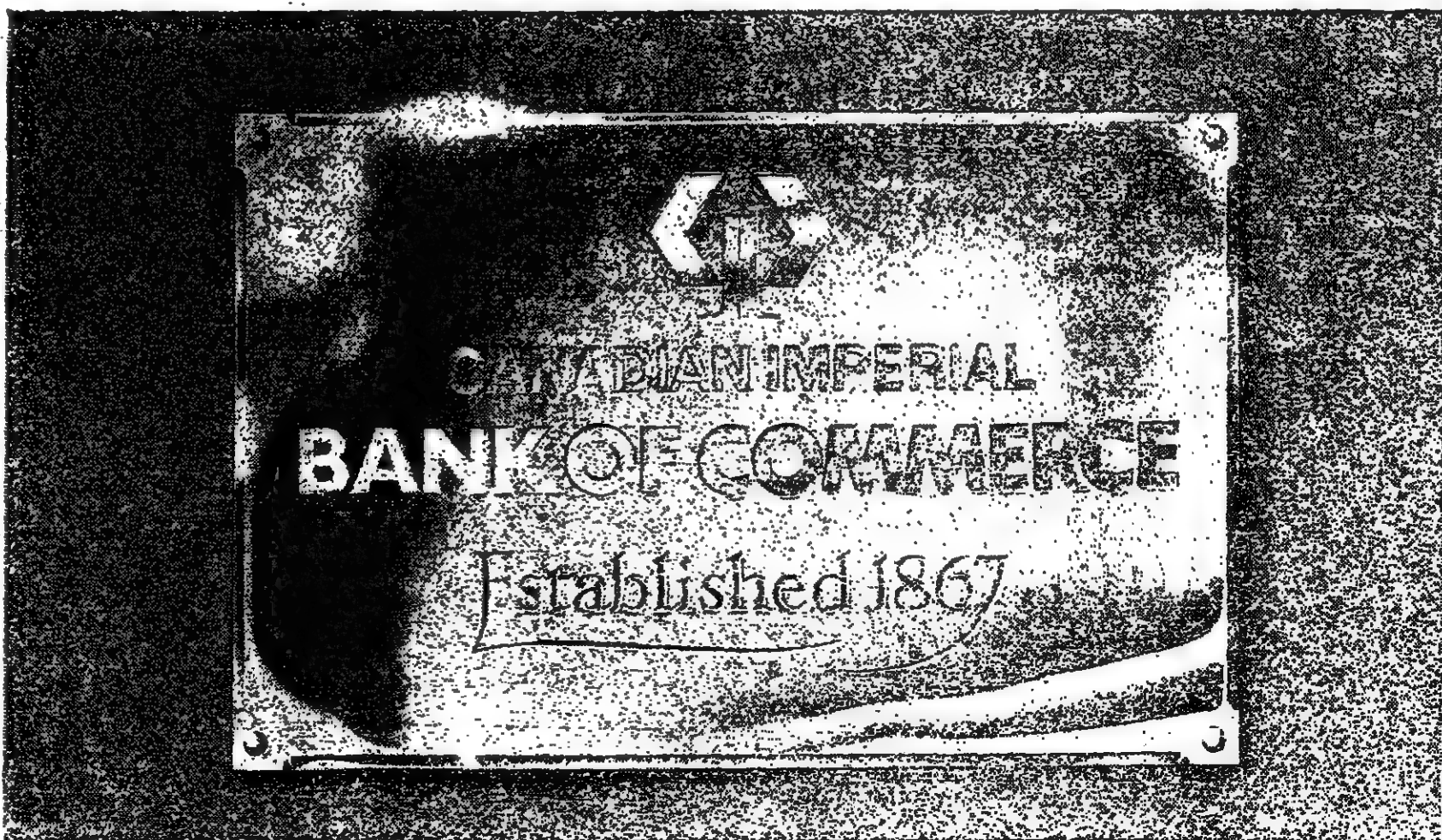
While demand for many types of heavy industrial machines has slackened under the new policies, imports will continue to grow as more and more freedom is granted to individual Chinese factories to buy what they need from abroad and find the foreign currency however they can.

Foreign trade is scheduled to reach about \$5,000m this year and more than \$16,000m in 1981.

David Bonavia



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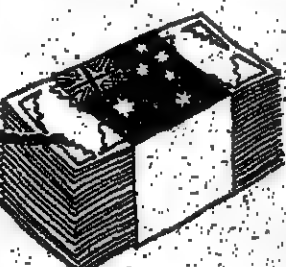


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AUSTRALIA



The extraordinary surge in Australian share markets in the past year is based not only on Australia's energy resources, but on recognition that the economy is being managed pretty sensibly.

The Liberal-National Country Party economic controls slackened somewhat in the 1980 election year.

But the planned reduction of \$4600m in the domestic deficit for 1980-81, argues that the basis of government policy is still in place.

What has slipped is the government's doctrine of reining in the public sector to make room for private sector economic growth.

If the Government's monetary growth target of 9 per cent to 11 per cent for M3 (broadly-defined money supply) is achieved, Australia's inflation will probably remain below, or not greater than, the OECD average

for the next year or two. The Treasury aim is to hold the inflation rate within about one point of the 1979-80 result—to about 10.5 per cent compared with last year's 9.25 per cent for the non-farm economy. This would still be a reasonable result by international standards.

The other problems of Mr. Fraser, the Prime Minister, are of his own making. The coming boom in resources projects will require firm handling if the benefits are to be made the best of for the nation. But Mr. Fraser is still giving too great a weighting to short-term political advantage.

He has acceded to excessive borrowing programmes by state governments. Mr. Fraser clings to the notion that the country's highly-protected industries can remain insulated from developing nations' exports. They cannot, as the contraction of the clothing, textiles and footwear sectors has shown. Meanwhile, the tariff burden on the community is heavy and the anti-inflation campaign is slowed. More important, the energy expert boom is going to require an import boom, which needs to be channelled against Australia's least competitive industries rather than against both good and bad industries.

In monetary policy, Mr. Fraser is also creating contradictions. He is enforcing a two-tier interest rate structure on the banks in which housing and small overdraft rates are jammed below market rates, while the banks' big business rates follow the market.

Overall, however, he has run a fairly firm and tough economic policy for five years—a record which few other Western governments could emulate, prone as they are to stop-go-stop.

Mr. Fraser has also demonstrated that firm domestic policies can validate what is normally the self-indulgence of devaluations. Australia's manufacturing sector is recording big gains in its international competitiveness.

The company sector generally has enjoyed a significant recovery in profit levels and is likely, within a year or two, to regain the strength it had before the 1974 recession struck.

Tony Thomas

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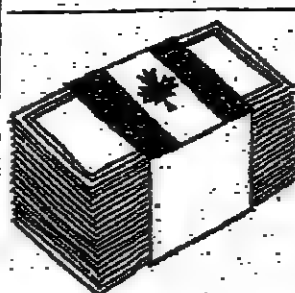
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ANNUAL FINANCIAL REVIEW

Government mood of optimism may be reflected in Budget

CANADA



If government optimism were the determinant, Canada's recession could be considered just about over—almost before it had begun. Mr. Allan MacEachern, the Finance Minister, said recently that the best forecasts he has seen indicate that there will be a recovery later this year, and that it will be

come "brisk" early next year. This optimism presumably will be reflected in the Budget which Mr. MacEachern plans to present to Parliament in the autumn. Although probably not to the extent of changing the generally reactive direction of Canadian fiscal and monetary policy, the Government is still not concerned about inflation to permit anything like that.

Although the economy has been faltering since last year, it is only in the first two quarters of this year that real output has dropped. Gross national product advanced 1 per cent in the second quarter from a year earlier, to \$228,100m, seasonally adjusted at annual rates.

But when allowance is made for inflation, this of the border, where Can-

ada's major export market has invariably mean good times in Canada, too. The same applies in reverse. Canada's slump is attributable in part to a marked slowdown in purchases of Canadian goods by Americans caused by the business decline there.

Another major factor is a pronounced weakness in consumer demand, linked to rising inflation and record high interest rates. The durable goods and house building industries have been particularly hard hit.

This year is certain to be the worst since the early 1960s for housing starts.

Economists and political observers are anxiously awaiting Mr. MacEachern's first Budget since he assumed the Finance portfolio in March. Because of political changes, it has been

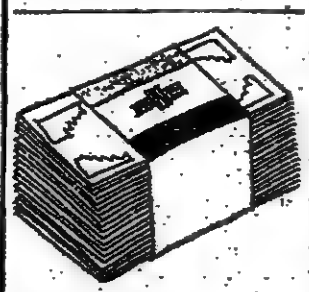
two years since Canada has had budget provisions passed by the House of Commons. The Finance Minister has indicated that he will make his presentation shortly after Parliament re-convenes in October, but declines to say just when. He did tell reporters that inflation, which recently edged into double figures for the first time in four years, was still of "major concern" to the Government.

This with the Government's expected \$1,300m operating deficit this year, probably rules out any major programme to stimulate the economy and reduce unemployment, now running at a seasonally-adjusted annual rate of 7.6 per cent.

John Best

Trade with black north increases

SOUTHERN AFRICA



Black leaders in Southern Africa berate with increasing ferocity the Pretoria Government of Mr. Pieter Botha, while the South African Prime Minister continues to believe that his idea of a "constellation of states"—a grouping based on economic interdependence—is not such a pipe dream as the black leaders make it out to be.

What they say in public and what is actually being

achieved through quiet negotiation and diplomacy are two different things, he confidently told the Natal Chamber of Industries in Durban.

The facts seem to support Mr. Botha's argument. South Africa's trade with black Africa has risen greatly in the past year and exports for the first four months of 1980 were 55 per cent greater than for the same period last year.

One of the biggest increases has been in trade with Angola, and the South African Foreign Trade Organization (Safro) is shortly to send a marketing executive to Luanda despite the MPLA Government's firm support, until recently, for the Organization of African Unity's boycott policy.

Farther north, Kenya has been compelled to buy South African maize, while Zaire, Zambia, Zimbabwe, Malawi and Mauritius are also turning increasingly to South Africa for food.

This reliance on help—at

a price from the white south was emphasized at a conference in Salisbury of ministers of nine southern African countries.

Mr. Robert Mugabe, Prime Minister of Zimbabwe, said at the conference: "We have been forced to compromise—our economic resources because they are dominated or owned by foreign investors. As we try to import consumer and capital goods, the prices we pay are deliberately exorbitant. Is there any wonder why we have been turned into either economic puppets or perpetual beggars?"

South Africa, in the meantime, is laughing all the way to its Reserve Bank. In some quarters, particularly the House of Lords, the South African, which is urging a boycott of red wine because of rapidly increasing prices.

Inflation was running at nearly 20 per cent in June with the food only under the Reserve Bank, Dr. A. W. J. Jongh, reported in more than 15 per cent. Dr.

August that during the second half of the fiscal year to June, South Africa's real gross domestic product grew by 3 per cent compared with the corresponding period in 1979.

In its customary jargon, the Reserve Bank attributes the high rate of growth to increased consumer confidence, increased real disposable incomes, a favourable investment climate and ample availability of funds.

But private bankers indicate that funds are becoming tighter, mainly because of the low prime overdraft rate of 9.5 per cent. As for increased consumer confidence and real disposable incomes, there is a hollow laugh at these suggestions.

In some quarters, particularly the House of Lords, the South African, which is urging a boycott of red wine because of rapidly increasing prices.

Johan Cloete, chief economist of Barclays Bank, has given warning that the inflation rate could reach 18 per cent this time next year unless deliberate anti-inflationary measures are taken.

He says that the country is in the grip of demand-pull inflation, a situation in which too few goods are chased by too much money, with the added threat that imported inflation—expected to rise in the second half of the year. This will send prices still higher before the end of the year.

He advocates a slowing down of the boom, allowing more time for labour training. The economy is reaching its capacity ceiling and in May manufacturing was running at 90.4 per cent.

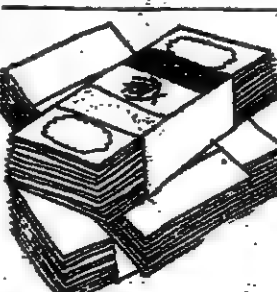
Business firms and producers are finding themselves in strong competition for the available skilled labour and the resultant wage/price spiral is highly inflationary.

Ray Kennedy

Growth in external debt



LATIN AMERICA



Individual imbalances and distortions are more prevalent in Latin American economies than in those of any other part of the developing world. This makes general observations and comparisons difficult. The overriding factor, however, is the acceleration during the past two decades of the external public debt which has risen from a mere \$7,200m in 1960 to approximately \$130,000m last year. If the rapidly increasing private sector financing is added to this, the total debt for the region is probably now between \$170,000m and possibly as much as \$200,000m. Just over 80 per cent of this amount is owed by seven countries—Argentina, Brazil, Chile, Colombia, Mexico, Peru and Venezuela—which also account for nearly 90 per cent of the gross national product and 84 per cent of the population of the region.

Of these countries, Brazil has by far and away been

the most consistent and largest borrower. Its total debt today stands at more than \$55,000m, equivalent to 22 per cent of the gnp, and considerable anxiety is being expressed by international monetary agencies and the banking communities over its ability to continue loan repayments. Some economists claim that there may be possible intervention by the IMF but this is denied by official Brazilian sources.

The latest annual report of the Inter-American Development Bank (IDB) comments on the greater reliance on private institutions to finance requirements by Latin American countries, particularly Brazil. This has followed the upward trend in the relationship between public debt and gnp. The most significant deterioration has been in the maturities profile. More than 59 per cent of public debts are due for repayment in five years. Top of the debtors list is Mexico with 75 per cent, Brazil and Venezuela (60 per cent each).

The extent of private funding has increased dramatically in proportion to the maturity profile as the countries have found it more difficult to obtain public loans overseas, especially on a bilateral basis. Brazil's, Mexico's and Venezuela's share of debts to producers in Latin America increased sevenfold between 1966 and 1978. Mexico's share in 1978 was this year expected to be at least 19,000 million barrels.

figure for the region in the past year was the huge sum of \$48 per cent. The IDB states that private banks are unlikely to be able to continue increasing the net flow of funds or to improve interest and maturity conditions. It gives a clear warning to Latin American debtors that private banks will become more restrictive and selective in granting loans. It suggests that in future they will advance only enough finance to cover repayments on loans granted earlier.

This will not worry the oil-rich countries, especially Mexico, which has more than ample funds to cover itself. During the past 12 months, Mexico has rapidly improved its economic status through discoveries of oil reserves. These are now the sixth largest in the world. The latest figures put production at 2,300,000 barrels a day. Total reserves are more than 60,000 million barrels—enough to provide Mexico's energy needs well into the second half of the century. Oil revenues are running at more than \$9,000m, three quarters of which come from exports.

As part of the plan announced this summer, Mexico and Venezuela (the second largest oil producer of the region) have combined to provide 160,000 barrels a day of oil for non-oil producers in Latin America and the Caribbean.

The other bright spot on the oil scene in the region is Argentina, which hopes to reach self-sufficiency within the next 12 months or so. Last year oil production reached a record of 157 million barrels. Exploration and development of oil production is going through a period of rapid expansion after a change in legislation which allows foreign participation. Argentina is also planning substantial investments, said to be more than \$44,000m, to develop its electrical supply industry.

One of the main causes for concern about the economic future of Brazil and its ability to service its debts is its lack of hydrocarbon resources, especially oil. Of all the Latin American countries, Brazil was hardest hit by the oil crisis of the mid-1970s just after a period of heavy expansion when it claimed one of the highest gnp's in the world—nearly 12 per cent, higher than Japan.

Brazil, with a population of 130 million, has few oil resources of its own and in spite of intensified exploration so far failed to identify any big finds. It has, however, substantial coal reserves, and is turning its sugar alcohol industry as an alternative source of energy. According to Senator Delfim Netto, Brazil's planning minister, who was in London earlier this month, the oil substitution industry is to be given maximum priority in the next five

years, so as to reduce the oil import bill at present running at half the value of its total exports, some \$10,000m.

By 1984 he hoped they would be producing 170,000 barrels a day of oil equivalent, in the form of sugar alcohol which is added at the rate of 20 per cent to refined petroleum to form "essail". Oil equivalent production by then will be about 500,000 barrels a day, and another 130,000 barrels, is expected to come from coal. All this will make up about half of Brazil's estimated total consumption of oil equivalents.

Although the overall growth rate of countries in the region was down to an average of 4.7 per cent between 1976 and 1978 it has substantially surpassed the production expansion trends in the industrialized countries, the IDB states. In spite of some of the worsening trends in Latin America the IDB points out that some countries offer the industrialized nations rapidly expanding market opportunities. It emphasizes the Eranid commission's point on the interdependency of nations with the comment: "The South cannot prosper or improve its situation unless there is greater progress in the South."

This is perhaps nowhere truer than in the context of Latin America.

Michael Frenchman

How Roy Scheider came to 'All That Jazz'

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Heart Beat



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A Thrilling Mystery Story
W. TWO

Whatever critical reservations there may be about the greatest Broadway musical in its incarnation as a film, the immense popular successes of Bob Fosse's new film musical *All That Jazz* (one that begins to look considerably more plausible in the sad light of last week's hachure on Broadway's death stage) are indisputable. The dance giant and his stars cannot deny publicity, and there cannot be much doubt that it has at least made a solo star of Robert Schneider.

There are admittedly serious questions Hollywood stars who can form queues at the box office even when appearing in rubbish, and Mr. Schneider neither Clint Eastwood nor Barbara Streisand. On the other hand, he does seem to belong firmly to an all-male quartet of Hollywood actors (the others being Hoffman, Dreyfus, de Niro and Pacino) who can virtually write their own contracts, and who is extremely narrowly interlocking quarters with Schneider and Hoffman started out together in an off-Broadway production of *Company*. *Man of the Year*, *Shogun*, *Midnight*, *Grease*, *Dances with Wolves*, *Together a Decade Later* in *Marathon Man*; Schneider and Dreyfus were together in *Johns and Dreyfus* was the original *James Dean* in *Rebel Without a Cause*; he brought into rehearsals he was replaced by Schneider. Again, Schneider was the original casting for the de Niro role in *Death Wish*, and he was the first to find he had an unbreakable contract to make *John 2*.

Schneider only began making movies nine years ago; he was in *John Fonda's* pimp in *Killer Joe*, and he was the first to play a very first featured role and

since that time has been almost the title to French Connection and *Scarface*. Marchionetti was an actor, and he came to New York back on Broadway in Peter Hall's production of *Pinter's Betrayed* :

"There was a certain irony there, in that the last time Hall and Pinter had been together was in 1961, when he was coming ten years earlier and was then leading the strike of New York actors who picketed the theatre and interrupted the performances, because we felt that the theatre was being totally overrun by British actors and directors and playwrights, while far too many of our own people were out of work. That cost me two contracts of management and every producer on Broadway told me I was a good unemployed bum who'd never get work in New York. But we won through in the end."

"I'm not saying the British should not be on Broadway; I'm saying they should be not more of them than there are of our own actors working in London. Do you know where they opened Lincoln Centre? In New York City. The National Theatre, they opened with Anthony Quayle in *Gidley*? It was like having your own National Theatre in New York. I think the English actors I like a lot; Ralph Richardson could read a phone directory to me, and if you want to see a mind act then I guess you'd better see a British actor, though I always found him a lot more moving in Frankenhofen's *The Train*. It all seems to come from the heart."

Schneider turned himself once

again on strike, this time a part of the Hollywood dispute.

"Back home I wouldn't even be allowed to do interviews," and it looks like we're in for a long siege. This is a dispute about the future, about the rights of an actor to share in the proceeds of his work. The movies are sold in television or cassette; but it's not a straight fight for money. The problem is that, for actors to get their fair share of future earnings, studios will have to be more forthcoming about what that's what this fight is all about. Accounting practices in the studios have been horrendously suspect, and all that will now have to change: but the studios aren't giving in without a fight. I have a new title named *The Verdict*, a marvelous courtroom story in which we were supposed to star together this month. Since we may still be the other side of Christmas."

Though conversations last week tended not unnaturally to center on the strike, it was clear that we would be suggesting that Scheider is unusually bright. He is a soft-spoken, classically trained 45-year-old actor from Orange, New Jersey, who has lived in a garage and entertained hopes of his son going into something respectable like the law. Scheider's childhood was riddled with poverty, and by the time he had recovered from that and three years in the Air Force it was 1960 and he was in New York determined to make an actor of himself.

He says, "I start as Mercutio

(understudied by James Earl Jones) in a Joe Papp New York Shakespeare Festival production of *Romeo and Juliet*, and then spent several years working in the newly created film industry in Washington, Boston and the Midwest. His film star image has been deepened in that he has made his name in a succession of rugged outdoor action adventures, later adding westerns with the sheen of a cowboy. His current thrillers being replaced by the inner-city cop on the run. His performance in *All the President's Men* has earned him critical acclaim and awards, also in the form of a Best Actor nomination. (Betragal) suggests a far greater range:

"Sure, I'm still a stage actor. I go deep down, though. I don't believe in recharging your batteries by getting back on the stage. My batteries don't get much more recharged than when you're in a charged state. But I go in and I hurtle out. I'm a dancer in a Hollywood musical. But I like to know names when I get too old to be a dancer. I'm moving star I can't move. I'm in my crisis is okay. I'm in my way, and it's good to see it being used now as an elephant's graveyard for old movie stars like Jimmy Stewart and Cary Grant. I'm not a dancer, I'm an actor and can't find the films. On balance, though, when it happens to me I'd rather go back to the stage. It's a little more exciting."

"My life doesn't seem to have changed much since I began making movies. I still live in New York (with a 17-year-old son, a 15-year-old daughter and a wife, who was the film editor of *On the Waterfront*).

(Breaking Away) "And I still live at the same restaurants and go to the movies and read a lot. I guess I'm a little more expensive tastes. Nor could I ever live in California. You got to have a car to move around. There's a guy talking about the latest movie. When I go out to buy an ice cream, I want to talk about ice cream."

"But I've worked with some marvellous people: Oliver, for instance, on *Marathon*. He was a real character—a little very quick-tempered, and could baret: lift the knife he was supposed to stab me with, you'd look into his eyes and suddenly there'd be a smile. Henry [sic] who is now in the States. Jack: I was with Robert Shaw; until three o'clock every afternoon the most lively, charming, witty guy I ever knew. Then the run would get so long and we would be it for the day. And the night."

"I've made 13 films now. I never ten years that's not a 'nerve' meteorite. I mean, I don't know if only one really regrets—and that was Jack Z. Not just because it meant losing The Hunter, but because it was the end of my career. I got desperate that I rante the producer and said I'd throw myself off the top of the Beverly Hills Hotel. I didn't believe him. But from the contract. But he did release me and I didn't jump."

"I like to keep saying in All That Jazz, Mr. Showtime. Folks say they're there. It's all right. I know the most enjoyable I've ever done. Working with a lot of dancers sure beats working with tubercles."

Sheridan Morley

Temperament vividly revealed in abstract

Hayward Annual
Hayward Gallery

**Joseph Beuys : Stripes
from the House of
the Shaman; Words
Which Can Hear
Anthony D'Offay**

Summer Show 2
Serpentine Galler

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They all paint large, fluent, rather splashy free-form abstracts, with a rich and varied color use that occasionally could say that Jones's painting seems to be thinner and more rhythmically emerging, that Delaney's is distributed in larger patches, that Royland's has much more intense and dramatic color. But to see the abstract painters' work in close proximity to one another is immediately conscious of three totally different temperaments. It is almost impossible to see the work of one without being able to see the others, and it is almost impossible to convey to anyone who is not there and has not seen Jones himself.

It has often seemed to me that the people who do not care for abstract paintings say it all looks alike, in fact the greatest advantage of abstraction is that it shows off (or up) the painter's distinct personality. It is a natural as much as it is together, and the standard representational genres tend to impose their own conventions on all except the most unquenchably original, but in abstract temperamental painting, the painter is free to see. Looking at the sections devoted to the 18 current artists selected by John Royland for the Hayward this year, you come away with a far more immediate awareness of having been in contact with so many men painting very distinct personalities (like a guarantee, in any comparable show given over entirely to representational painting.

The other interesting thing about the show, which is arguably the best Hayward Annual yet, and certainly much more coherent, is that it does

have a biologic infant, which I physically cannot have if you did not bother to read the inscriptions by Mr. Hilton, who assisted him from the Arts Council end) to the catalogue. Entering the show room under what I called "the old" door, possibly by the way there are two rooms at Andrew Smith, Ben Nicholson, David Hockney, John Nash, Francis Bacon and Iron Richens, plus several painters of the 1950s, long universal, fashionable, such as Roger Hilton, Patrick Heron, Francis Bacon, Francis Bacon and Peter Lanyon, today's middle generation (Howard Hodgkin, Frank Auerbach) bringing us the year. Very nice too—particular the forgotten men of the fifties—but what is it all

ment vividly revealed in abstract



Joseph Beuys installs *Stripes from the House of the Shaman*.

Mr Hoyland: (examples whose own painting are modestly absent) soon makes this abundantly clear. What he is saying, more effectively even on the gallery walls, is that the collection that there has been a sort of undercurrent tradition in abstract painting in this country which is running through from the point where Matthew Smith and Hitchens's landings meet to the present abstraction, carried on through the 1930s, surfaced again especially in the early 1950s and has been quietly continuing since, through Pop Art and the 1960s. It is a tradition. Many of the painters in this show are already in their forties. They do not form an kind of a group, but, through Mr Hoyland's brilliant idea of bringing them all together and providing a context for them, they all find themselves somehow inscribed in the same tradition. Looking at Paul Tonkin, one of the youngest painters represented, we find ourselves not automatically thinking of Hitchens; looking at Albert Irvin's special, coloured, abstract paintings of unrecognizable objects we think at once of Rodgkin. And it is seldom if ever a matter of direct influence; rather that they are all working within the same emotional and intellectual climate—one which one might, braving accusations of outdated artistic chauvinism, describe as very recognizably British.

There is so much to see. It is difficult to describe adequately, that I must urge you to go and see for yourself. When you do, you might care to look particularly at the scrupulously textured, highly atmospheric canvases of Frank Bowling, at Anthony Whitley's large long coloured fields of rich little blobs and flicks of paint (I particularly liked Down to Sellindge, a midnight blues and purple palette with rows of little pink dots), at John McLean's delicate, almost washes of colour which gives titles like *Brinkhampton*, *Exposition*, *Exposition*. Expressively looming paintings like *Rooster*, a blaze of yellow emerging from a tangle of dark, bluish colours.

You might also note—alga of the times—the large number of provocative titles like *Red Face*, *Dunlop*, *Bugs*, *Lagoon*, *Memorial*, *Link* and *Cyprus Sea*. When was the last time you saw a new painting entitled, even tongue-in-cheek, *Where the Bee Sucks?*

When Joseph Beuys is in town one tends to know all about him. He is a big name in Germany, is inescapable, a public figure in a way that no living artist is here, constantly on television and in the newspapers, endlessly pictured, tall, gaunt, wearing the soft felt hat that has become his trademark, so that millions who know or care nothing about modern art can recognize him and know his opinions on issues of the day.

That is undoubtedly a talent. Equally, a talent for publicizing oneself does not necessarily exclude talents of other kinds. Beuys is not always easy to tell where he is being sincere and where he is being a bit too much in earnest. In many respects Beuys was a sort of totem figure for the 1970s, since he did all the things which attracted most attention in those days: he was a performer; he had more over beyond sculpture to the creation of installations and environments; the concept was very important in his work, relative to its material, so much so that it was minimal, or at least to the degree of the artist's visible intervention; and, to reassure the faint-hearted, he could come up with all the right-sounding liberal concerns for the state or society to guarantee that the oddest of his works had good and serious intentions.

He still can and does, of course, but the thrill is by now rather gone. Last year he was the major attraction in New York's Guggenheim, and although heroic attempts were made to promote his work as controversial, it was hard to argue about in a felt-wrapped piano or 20 tons of tallow fa-poured into a mould taken from an abandoned corner of a concrete underpass and then cut into elegiac elements. So the responsibility may be, approving German critics insist, the core of Beuys's "sculptural thinking" but to less sympathetic observers it mostly

seems these days like so many of the more ventures into the higher silliness.

Some hint of all this may be gathered from the two adjacent shows at present devoted to him in London. One, in Anthony D'Offay's old gallery at 4, Dering Street, shows mostly his drawings, which have been described as "mediumistic". It is a good word: they are often like the random scribbles of a ouija-board, with sometimes recognizably animal or human shapes. The other, at 10, Dering Street, shows a selection of pages selected arbitrarily from thousands dished off in spare moments. Just round the corner is the new D'Offay Gallery (21, Dering Street), for which large-scale paintings are being made. A new work has been created for *Stripes from the House of the Shaman* consists of a slightly radiating grey strip of Beuys's beloved ripe felt laid along the floor and rising up at the back towards the ceiling.

It is, I think, safe to say that this dramatizes the space (which does look as though it will be a very useful new addition to London galleries), but primarily it exudes a dainty period odour.

My dear, how divinely Seventyish! Could we have none for our cabinet of curiosities, do you think?

Not, mind you, that Beuys is the only artist around these days who wishes to use his art as materials, which would be previously have been considered passably artistic. Though a lot of artists, like those in the *Hayward Annual*, seem to be trickling back to more or less what we would recognize as what earlier generations might recognize as painting and sculpture, the freedom the last few years have given the artist has been to effect. This is the first season of the *Hayward Summer Shows* was relatively traditional in its means and ends. The second, which is on until Sunday, is rather more exploratory. Virtually none of the eight artists included can be fitted into a traditional pigeonhole: only the preachers, Wendy Smith, who paints meticulously rigid pen and ink drawings, and Peter Lesser, whose work is more related to Op Art, and to a lesser extent Peter Lloyd Jones, who shows, along with assemblages of artist's tools and collages of ephemera, two

series of paintings which modify their basic photographic images (of someone laughing, of two girls sitting together) in various directions away from each other towards detailed representation.

For the rest, we have two creators of installations—Leigh Crampton and Peter Johnson, who both build up screen-like constructions and discover them with photographic cameras and painted images enlarged or modified by means of such a way that they cease to be representational. We have two photographers, very different: Colin Barnes, whose offers a collection of small photographs of things suggested by the experience of a camera obscura (not very interestingly, I thought; and Mari Mahr, whose work consists of large black staged photographs of film stars taken from old Hollywood movies glimpsed on television, pointed out by corny-dialogue captions. Then there is Stephen John, with another sort of installation... this time vague conceptual, consisting of a lot of things that look like thick wires or thin metal rods if you know what they actually are, hanging down the four walls of one room.

Richard Winter, whose modest looks suspiciously like a pokerwork. Indeed, I rather think it is, as that would really be something exotic and ingenious, though I suppose in fact these fishy tales are merely stolen off to rough wood fences.

It may well be simply that I am more naturally responsive to works in traditional media than I must confess I found this selection of new art made by Tony Carter) much less interesting than the last. Peter Lind-Jones's piece seems a collageist rather than an assembler, is the only one of the new batch who at this point snarks my further interest. But at least the show has a certain coherence of its own, and leaves one well-disposed at the hit at the prospect of part three in September.

John Russell Taylor

Feminist Fringe

Under a succession of bright, indirectors, from Jim Hayes to Michael Kudman, Mike Okrent and Chris Paar, Edinburgh Traverse Theatre has proved a flourishing ground for writers and talents but there is a commitment to support that is matched only by London's Soho Polish Theatre and Hampstead Theatre. In a typical gesture of confidence, Mr Paar has reserved the best play was first seen at the Edinburgh Traverse, although it appeared late in the season, it has overshadowed most of the Fringe Festival.

The play is called *Hard to Get*, and the author is Marcello Evaristi, a young Glaswegian with a distinct talent for lively comic exchange. *Hard to Get* is a feminist play, but it is far from being a feminist tract. Miss Evaristi opens with a brief display of stagecraft that is reminiscent of Harold Pinter, though her review sketches and sketches she changes the shape of her structure, haltingly, through the play, she shows a firm control over her characters. *Hard to Get* survives a time-span of 15 years.

What she manages in the opening moments is a finely balanced display of two separate seductions, contrasting one woman's loss of virginity in 1930 to another woman's more sophisticated surrender in 1970. And, though the panoramic structure leads to some awkward statements of dates to keep the audience in touch with the progression of years, she brings off the eventual meeting of the two couples with skill.

The oddity, and strength, of the play is that Miss Evaristi's most powerful seduction is of a young woman and not the knowledgeable, aggressive woman of her own generation.

Maureen Beattie matches Miss Evarian's sympathy for the character in her own fine performance of the part, progressing from downy insecurity to seemingly assured independence. Her character appears to flower in divorce, but there is a bitter twist as her independence is merely an accommodation in disguise, her misery. She has given up being a wife in order to keep her husband by becoming his mistress.

Board is sensitive to the delicacies of Miss Evariste's language and paces itself well for the comedy. Although the play does not create four entire lives, it shows a writer with a distinctive voice and a welcome breadth of understanding.

The Traverse is also offering a place to the writer and performer Andrew Dallmeyer, a former *Andrew & Mary* man who is in the Edinburgh fringe what pantomimes are to Christmas. One of his three entertainments this year is the Traverse's late-night *Yobs and Snobs*, which is a musical farce about a rich girl and a poor boy who each abandon their class origins—he for business, she for communism. It is elegant, charming and fresh, with a richly comic performance by Robbie Coltrane as the upward-climbing yob.

Group's home in St. Mary's Street Hall, the young players: Mervin Dore, Lucile, who has shown promise for five years, shows even more promise with Poisen, a play which has intentional echoes of Chekhov's *Three Sisters* and amplified through "morts and merris." Its real debt is to Shakespeare in the films of Olivier and Joan Crawford, but it manages to present four sisters who interact realistically in a somewhat lurid Kensington neighborhood upper-class solidly decorated and incest. It is, very well acted.

John Russell Taylor

Ned Chaillet

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In just four years Britain's trade unions have undergone a remarkable change in character

A thin time for those union barons

In 1976, Stephen Milligan published a book about Britain's trade unions. The *Barons*—in which he argued that union leaders were exercising excessive power. In a series of articles, beginning today, he looks at the changes in the union leadership in the past four years and how far the barons still rule.

The counter-revolution in Britain's trade unions has come sooner than anyone could have expected. The character both of Britain's trade unions and of the men who lead them has changed as fundamentally in the last four years as it did in the radical decade between 1965 and 1975.

In those years, there was a remarkable swing to the left in the union movement—a swing in the kind of men who led the unions, a swing in the willingness of union members to strike and a swing in the political attitudes of the activists who determined union policy. Between 1965 and 1975, the number of days lost in strikes rose in each successive year and the number of those who took part in strikes more than tripled.

The two biggest unions—the Transport and General Workers Union (TGWU) and the Amalgamated Union of Engineering Workers (AUEW)—both elected left-wing militants as their leaders. The TGWU moved left when Mr Frank Cousins took over the wheel and even farther left under Mr Jack Jones. The AUEW moved even more sharply from the ultra-moderate leadership of Sir William Carron to the neo-Marxist leadership of Hugh Scanlon. The change was also reflected in the emergence of articulate left-wingers in other unions like Mr Bill Kendall, Mr Alan Fisher, Mr Ray Buckton, Mr Clive Jenkins and Mr Lawrence Daly.

The swing to the left not only encouraged militancy, it also promoted a swing in



Union men at the top: Mr Lawrence Daly, Mr Tom Jackson, Mr Ray Buckton, Mr William Sims, Mr Mostyn Evans.

policy which helped to shove the Labour Party to the left. The successive union victories over governments who tried to reform industrial relations law and to run incomes policies, solidified the strength of the left wingers. The victory of the miners in the 1974 strike seemed to entrench the power of the unions over governments and the strength of the militants within the unions. Britain's Communist Party, which could boast a member on nearly every union executive in Britain in the mid-1970s, was able to claim—with justice—that a series of their own policies had been quickly taken up by the whole union movement. The swing to the left led to more militancy and had much to do with the apparent growth in union power.

In 1976, I noted in my book that there were signs that the swing to the left had stopped. But I predicted that "the swing to the left will resume before long when living standards have again been cut and Labour government weakens its position." It was a prediction which has been proved entirely wrong.

The change in the power of the unions' leaders was demonstrated by the failure of the "day of action" in May: a

striking contrast to the success of the one-day political strikes mounted against the Heath government. This failure has been echoed in a variety of other cases: the inability of BL's unions to muster support for a strike to back the sacked shop steward, Mr Derek Robinson; the extraordinary rebuff South Wales miners gave their leaders when they refused to strike this spring in sympathy with their steelmen.

Part of the current weakness of the unions can simply be explained by the rise in unemployment. Naturally, when jobs are at stake, union members are less willing to strike for political reasons or to demand excessive pay rises. The recent Opinion Research Communication poll, published by *The Times*, which showed that a majority of workers was prepared to accept pay rises under 10 per cent, indicates a surprising shift.

But the threat to jobs is not the only reason for the change in attitudes. Union conferences (eg that of the Union of Communications Workers, formerly the Union of Postal Workers) have shown a shift to the right among rank and file union members on a wide range of political and social questions. And the few unions with genuinely democratic

election systems have chalked up a series of victories for right-wing candidates—most notably in the AUEW. It is ironic that Labour's right wingers should now be looking to the unions to resist Mr Anthony Wedgwood Benn. Sociologists and historians will naturally search for deep underlying causes for the shifts. To a large degree, the shift of the right is a classic reaction to the earlier shift to the left. Union members recognize the senselessness and injustice of wage militancy and resent the over-weighting attitudes of the old union barons. And the unions' right-wing shift has paralleled a nation-wide swing. But both the swing to the left in 1965-75 and the swing to the right in 1976-80 owed a good deal to the personalities who led the unions.

If the electricians' Mr Les Cannon—the most intelligent of all post-war union leaders—had not died tragically of cancer, the moderates might have better resisted the 1965-75 swing. Equally if the left now had a powerful voice in the unions, the counter-swing might have been repulsed.

The most striking thing about the present leadership of the Trades Union Congress is the absence of it. Mr Len Murray, the TUC general secretary,

has had to carry much of the burden. But both because of his poor health and because of the traditional weakness of the TUC general secretary (he has no votes to wield either at the general council or at the TUC congress), he has been unable to impose his own stamp on policy-making.

The power of Mr Murray's intellect is not in doubt—he is one of a handful of union leaders who went to university—but his dry, reserved style has never found the support in the movement that his predecessor, Lord Feather, used to enjoy.

Mr Mostyn Evans at the TGWU is the first general secretary of the union's history who cannot make policy without reference to his own union's executive. Mr Terry Duffy of the AUEW has neither the experience nor the ability to originate policy. Only Mr David Benson of the General and Municipal Workers' Union, has been in any position to give his colleagues a lead. Mr Benson is probably the most able leader the GMWU has had in its history.

He is happy to make speeches extolling familiar union views, but decidedly uncomfortable in voicing original thoughts. And his loyalty to

the Labour Party always seems to weigh heavier than his loyalty to the unions.

Mr Frank Chapple, of the electricians, has moved so far to the right that he is dismissed as a maverick by his colleagues—although he is one of the few leaders prepared to contest the TUC policy documents prepared by the TUC's backroom staff.

In the industrial unions, the vacuum is also conspicuous. The miners' Mr Joe Gormley is near to retirement and has never been a good judge of his own members' mood (as Mr Heath found to his cost in 1974). When Mr Gormley recently advised him how much the miners were prepared to settle for, the railwaymen's Mr Sidney Weighell has shown some courage (notably in his TUC speeches attacking unfiltered first collective bargaining—the politics of the pig trough) but as yet carries little weight. Only Mr Tom Jackson, of the communications workers, cuts much ice, but he is distrusted as a too-consistent moderate.

This gap in the leadership of the big unions ought to have given leaders of the smaller unions a chance to be heard. But few of them ever speak at the monthly meetings of the TUC general council. Only three have any impact: Mr Geoffrey Dring of the local government workers, Mr Clive Jenkins of the scientific and technical staffs, and Mr Ray Buckton of the train drivers.

Oddly, both Mr Jenkins and Mr Buckton—who used to be thought of as Marxist militants—are increasingly moderate and "responsible" views. Nothing could more vividly illustrate how the unions' leaders have changed.

Stephen Milligan
The author is a former Labour Party member and a contributor to *The Economist's Foreign Report*.

Thirty years of instilling moral fibre

The Outward Bound School of Eskdale on the western edge of the Lake District has been conscientiously packing moral fibre into youngsters for exactly 30 years. The prescription still seems to work however much modern youth is supposed to be more questioning, self-willed and less easily disciplined.

Recently I revisited Eskdale and the lovely old country house where two generations have had their characteristically unorthodox education. The large ornamental lake still stretched tranquil beyond the lawn but the memory remained with me of those early dawn hours when a layer of cold mist hung over it. There was an obligatory lung-scrubbing plunge to its mud bed followed by the sight of blue skin and steaming goose pimples as lads scrambled for the bank at top speed. The lads had out had to go in again.

The surrounding woodland now has an even more daunting collection of nerve-testing devices designed to develop initiative or self-confidence. There is a parachute drop on which downward-bounders strapped into a harness are encouraged to step off a platform 40ft up a tree. The first 35ft appears to be free fall until the plunge is halted by heavy chains secured to the harness rope. The youth lands with moral fibre positively sprouting out of him.

A cable slide from another high point propels youngsters through the trees at 50 mph. There is a high wooden wall which everyone in a group must surmount—the last man needing a lot of help from his friends, and a watery obstacle course where anyone lacking the balance of a high wire artist is guaranteed a dreadful fall.

Eskdale responded to the recession and developed its theme by taking students who were both younger and older than those enrolled on the original courses. Mr Roger Putnam, the warden, explained that "leather" courses for mid-teenage boys and girls that are effectively six days of constructive survival and courses for company executives who prefer challenging surroundings to the inertia of business meetings in a comfortable hotel.

One Eskdale old boy, now a managing director, takes his management teams there, using the course as a kind of catalyst.

After three days of cold plunges, long walks, para-drops and para-slides, the executives sit down and work out the company's plans for the next three years. "I think it is a very successful company," he said.

Another firm sends its high-powered graduates, the types who tend to be boffin-minded and individualistic, on a specially tailored course which eases them into the real world of mutual responsibility and corporate initiative. The course culminates in a kind of game that Baden-Powell would have admired with night ambushes on the moors, secret plans and dangerous objectives.

"The exercise was devised jointly by us and training staff of the organization concerned to identify specific objectives," said Mr Putnam. "This is an expanding market because there is so much disenchantment with conventional management training courses in which the games are rather unrealistic. Our 'games' create genuine stress."

Outward Bound has adapted its ethos to a broader clientele but courses are still divided into teams named after places, mountains and archetypal British heroes. The school resents suggestions, put about by Mr William Whitelaw, Home Secretary and MP for nearby Penrith, that Outward Bound offered the kind of short, sharp shock that might usefully be used to realign young criminals.

"We are definitely not in the retribution business," said Mr Putnam. "There is no suggestion of punishment here and that is not what we are about. We simply want to help individuals to be more effective."

Last year 1,600 people went on courses at the Eskdale school, which is one of a number of Outward Bound centres. About three-quarters of that number came from industry; the rest were sponsored by local authorities or arrived privately. A report is made on each youngster to his sponsoring agency.

I remember being summoned before the editor of the paper I worked for at the time. My report was in front of him. It was not what you might expect in the public eye. My patrol leader had clearly misunderstood my reluctance to leap into the lake at dawn. "Make sure you stay like that," Oddly enough, I always have.

Ronald Faux



Outward Bounders upward-bound at Eskdale.

Coming soon: the EEC battle of the Spanish accession

The angry French farmers, who earlier this summer waylaid lorries of Spanish fruit and vegetables and emptied their contents over the roads of the Midi, were providing no more than a foretaste of the fierce conflicts of interest that lie ahead in the negotiations over Spain's accession to the EEC. These are already running behind schedule if entry during 1983, as desired by the Spaniards, is to be achieved.

Policy makers in Paris and Rome sometimes give the impression of being haunted by a nightmare vision of an unholy alliance between free-trading and/or consumer-conscious northern members of the EEC keen to increase the already substantial inflow of cheap Spanish farm produce on the one hand, and, on the other, low-cost Spanish exporters able to compete at prices and levels of support that would be ruinous for southern French and Italian farmers growing the same kind of crops.

It is true that Spanish accession will open up a previously restricted market to the industrial exports of countries like Britain, West Germany and Holland, whose farmers, with the exception of some horticultural producers (especially those using glass-houses), are not in general threatened by Spanish competition. These states thus have few reasons to fear and many for welcoming cheap Spanish farm imports.

But it would be wrong to see Spanish entry as just a French

and Italian problem. Outside the dynamic fruit and vegetable sector, most Spanish agriculture is extremely backward, hampered by poor soil, lack of irrigation, small and fragmented land-holdings, unemployment and low productivity. For Spanish livestock farmers and cereal and sugar-beet growers, entry to the EEC will mean lower support prices and less protection.

For the EEC as a whole, Spain's entry, coupled with that of Portugal and Greece, will exacerbate the Mediterranean problems already familiar from the French and Italian experience: over-production of olive oil, too many vineyards producing too much low quality wine, fruit and vegetable surpluses and uneconomic cattle and dairy farms.

Spain alone, with 26 per cent of its labour force in agriculture (compared with eight per cent in France), will increase the number of farms in the EEC and the people employed on them by a third. By contrast, it is estimated that Spain's 35m consumers, with a per capita income only half the present EEC average, will increase food consumption by no more than 13 per cent.

This is bound to intensify pressure for more money to be spent on the modernization and structural reform of Mediterranean farming, still very much the Cinderella of the common Agricultural Policy (CAP). Unless this is matched by a



Rioja wine cellars... wine is just one of the contentious aspects of Spain's entry into the EEC.

drastic reduction in the huge sums currently squandered on the price support and stockpiling of northern dairy and meat products the CAP will gobble up even more of the EEC's budgetary resources, increasing the burden on the Community's two chief taxpayers, Germany and France.

The great bulk of Spanish exports already go to the EEC. So the size of the surpluses that will be created after enlargement will depend mainly on how much Spanish production is stimulated by the removal of import tariffs and quotas and the benefit of the EEC's higher support prices, and on the extent to which this is counterbalanced by increases in Spain's currently very low

production costs. Both these factors will in turn be affected by the length of the transitional period after Spanish entry. A key factor, it is generally agreed, will be future policy on irrigation. Only 13 per cent of the cultivated area in Spain is irrigated, although nearly all root crops and fruit and vegetables are grown on irrigated land. One of the commitments that the EEC will undoubtedly be seeking from Spain during the negotiations is that any newly irrigated acreage should be used for growing deficit crops such as maize and oilseeds and not for produce already in surplus.

Spain is the third largest wine producer in the world,

and will be joining a Community which already possesses the two biggest, France and Italy, as well as two important smaller producers, Germany and Luxembourg. The EEC is already broadly self-sufficient in wine, and suffers periodic surpluses, and the entry of Spain, together with Greece and Portugal (both wine exporters), could lead to catastrophic over-production in bumper years.

Up to two-thirds of Spanish production is of white wine, much of which is blended with red to produce clarets, for which there is more demand. If this practice is continued, the EEC it would be likely to produce a surplus of cheap red wine to the detriment of medium-quality reds in Italy and southern France. If it is prohibited, there will be a surplus of cheap Spanish white wine.

Most experts do not expect Spanish wine production to increase much because of poor soil and lack of irrigation. Consumption trends at present static or declining—could be more important in determining the future balance between supply and demand. This in turn could intensify pressure on northern countries such as Britain and Denmark to reduce their very high consumption taxes on wine.

While Spanish wine, fruit and vegetable production will all create costly problems of adjustment, serious plus in some years, there are probably manageable. Much of the EEC's structural policy—such as reducing the quantity and improving the quality of vineyard output—has been done, and the Spaniards are already doing or intend doing themselves. One sector, however, presents difficulties of an altogether different magnitude: olive oil.

Spain accounts for nearly 30 per cent of world olive oil production, about the same proportion as Italy. It is estimated that an EEC of 12 would produce between eight and ten per cent more olive oil than it could consume, and that if the

present system of support for olive growers remained unchanged, annual expenditure on this would reach some 2,000m.

In addition to a support price almost double that currently offered to Spanish olive growers, the EEC also pays special production aids and a consumer subsidy to enable olive oil to compete in the market place with much cheaper substitute vegetable oils, such as soya, which enjoy duty-free access to the EEC at close to world prices. Adoption of this liberal import regime could drastically reduce olive oil consumption in Spain.

The only solution suggested so far has been a tax on competing vegetable oils (both domestically produced and imported), the revenue from which would be used to subsidize olive-growing and to subsidize its selling price still further. This idea is generally supported by dairy farmers in the EEC, who see it as a way of making butter, which is in surplus, more competitive with vegetable oil substitutes such as margarine.

So far the tax proposals have been fiercely resisted by Britain, West Germany and Holland, partly in defence of consumer interests and partly because all three have large olive-crushing industries. A tax could also trigger off a trade war with the Americans, who export most of their surplus soya bean production to the EEC. But in the end all other solutions may be even less palatable.

The fact is that in an EEC of 12 some two million people, generally concentrated in areas where alternative employment is virtually non-existent, will depend for a meagre livelihood on olive-growing. They cannot simply be allowed to go to the wall, and the cost of supporting them under present arrangements would be politically unacceptable at a time when the EEC is trying to bring agricultural expenditure under control.

Michael Horusby

LONDON DIARY

How the system has the individual licked

Members of Parliament may enjoy the benefit of free postage when writing to constituents, but the perk certainly does not work the other way.

A reader, who works in a nationalized industry sited less than a mile from the House of Commons, had occasion recently to write to three MPs. Mindful of Sir Keith Joseph's desire to see an improvement in the financial health of this particular industry, the dedicated public servant decided to deliver the three letters himself.

But that was where he came unstuck. He was politely but firmly told by the man on the door that only one hand-delivered letter could be accepted from any one caller at any one time, and would he mind sticking the other two in the post box across the street, with stamps attached?

The dedicated public servant was given to understand that he should have had two colleagues accompany him; had

each of the trio then handed in one letter, the mixture would have been sped to their addresses with the speed of light.

In his amazement and frustration, the dedicated public servant has turned to me for explanation, with the comment: "In the light of recent statements by Sir Keith Joseph in regard to the Post Office's monopoly, is someone fighting a rear-guard action to maintain it?"

A spokesman at the Sergeant at Arms' department, which runs Commons services, confirmed the truth of the experience. Only one unsung letter per caller, he said.

"We get a lot of queries about this," he said. "The system is being obstructive. They seem to think that because they bring a letter to the Palace of Westminster they can hand it in. But letters, once they have been handed in, are frequently handled by the Post Office."

There was, he pointed out, a post office in the Central Lobby where letters, duly stamped, could be posted. But the Commons staff themselves had no sorting office or facilities for handling bulk deliveries.

If Sir Keith really means to break the Post Office monopoly, he could do worse than start right on his own doorstep.

Picnic protest

After the work-in and the sit-in, we can now add to the armoury of protest action the ramble-in, as demonstrated by the gently militant residents of suburban Essex on Sunday in defence of their beloved Epping Forest.

More than 1,000 people strolled and picnicked angrily in protest at the City of London Corporation's plan to build a nine-hole golf course on Chingford Plain. Nor since Len Murray's neighbours in near by Loughton protested at a TUC day of action by refusing to bid him good morning on their way to work has the community seen such militancy.

The organizers invited both the Lord Mayor of London and Norman Tebbit, the local Tory MP, to join the ramble-in, but neither turned up. Tebbit is known to sympathize with the residents who want Epping Forest left unspoiled, but feels the cause is already lost. He tried to prevent the Sports Council giving money towards the scheme but failed. Residents are hoping that letters to the Queen may prove more fruitful. Her predecessor, Victoria, dedicated the ancient forest "to the enjoyment of my people for ever" and made no mention of golf courses. They are upset at what they regard as the sneaky way the

Blitzed

In this fortieth anniversary year I have news that the demolition men have moved in

to obliterate an important relic of Britain's old battle sector station of Kenley, in Surrey. The operations room from which the fighter squadrons were controlled by radio, and the officers' mess, both of which featured in the film *Angels One Five*, are being cleared to make way for a radio equipment testing laboratory.

Battle buffs who paid a nostalgic visit to the airfield recently met a Mercedes-load of Germans who had bombed it in August, 1940. One said: "What we failed to do, you are doing 40 years later. Why do you not commemorate what happened here?"

This year, incidentally, will also be the last time that Biggin Hill, the best known airfield of all, figures in a September commemorative flying display.

Our former adversaries are having much better luck in preserving the few relics of the past era to be found in London. Builders working at No 9 Carlton House Terrace, the former German embassy, have been taking care not to damage the gravestone of a National Socialist dog.

It is a small stone, bearing the inscription: "Giro-Ein Treuer Begleiter—London, im Februar 1934. Hoersch."

Leopold von Hoersch, Ribbentrop's predecessor as ambassador in London, was so



During his two-year tenure Hoersch (who died of a heart

attack shortly after a visit from Ribbentrop) acquired the next-door house to provide more room for embassy social occasions. According to Ribbentrop's wife, the redecoration of the expanded embassy was ordered by Hitler himself, and the work was supervised by Albert Speer.

Nowadays the former embassy is put to more peaceable uses, as the premises of the Royal Society, and Gira's bones continue to lie undisturbed.

Even the most profitable companies are climbing aboard the recession bandwagon. The Westminster Press publishing group, the day after announcing record profits, told staff at its Northern Echo newspaper office in Darlington that the current profits would no longer contain curraws. Staff should not have been too surprised. Recently, after repainting the front entrance, the company told employees they should in future use the rear.

Plucky
The harp is probably the last instrument of the orchestra to have a competitor all to itself—at least outside the Celtic fringe. Mobil, the oil company, is putting up £3,000 in prizes for young harpers, who will pluck away at a Gendishly

difficult set-piece (Ravel's *Introduction and Allegro*) in Oxford next week.

The two classes for under 25s and under 16s have attracted only ten entries each, which means half the competitors could qualify for a prize. They hope that Mary O'Hara, the Irish entertainer who has done much to popularize the instrument, will be there on finals night.

Salvi, the London harp maker who devised and administered the contest, says there is a boom in harp sales; but if you fancy your chance, a new model will cost you between £2,500 and £6,000. And if you are going to a party, it is still easier and cheaper to take a bottle of wine.

The French, busy refighting Waterloo with Golden Delicious, Europe's most ill-named apple, appear to have opened a second front in the agricultural war. I have here a handful from the equally ill-named British Home Stores advertising "Special purchase: Cheddar Cheese. Produce of France." Where is our retaliatory ammunition, our West Bromwich Camembert and our Banbury Brie? At this rate, I fear the imminent arrival of Tawny Stilton.

Alan Hamilton

Le Monde
LA STAMPA
THE TIMES
DIE WELT

Europa

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Holding on in inflation fight

Professor Henry C. Wallich, who has the chair of political economy at Yale University, and is also a writer on economics, has been one of the seven governors of the Federal Reserve Board (the "Fed") in Washington since 1974. His term of office is for 14 years.

Professor Wallich, who was born in Berlin, has had a remarkable career. His grandfather was a director of the Deutsche Bank, his father had a similar function in the Berlin-Brandenburg Company. After studying at Oxford he worked in Argentina and Chile, and later on Wall Street. In 1959, after a number of years with the Federal Reserve Bank of New York and at Yale—he was himself a graduate of Harvard—he was appointed by President Eisenhower to the advisory economics staff of the White House.

Professor Wallich's belief is that "you have to write the right books at the right time" if you are to make headway. He has certainly done this in full measure himself. He belongs to the "progressive conservatives" on the Fed. The governors, with the presidents of the 12 federal reserve banks that make up the American central banking system, are responsible for United States monetary policy. Professor Wallich is interviewed by Horst-Alexander Siebert.



The united front against inflation invoked at the recent economic summit in Venice is already beginning to waver. Many countries are becoming louder in their demands for measures to restrain the economy. Should this Western world be prepared to see the mobilisation compact break down when the governors of the International Monetary Fund and the World Bank hold their annual conference in Washington at the end of September?

That need not happen. Even in the United States where, because of recession, the pressure has of necessity been particularly strong, demands for measures to boost the economy have been kept within bounds. It is, of course, a matter for discussion whether a bill to reduce taxes will be submitted this year to Congress, and perhaps approved. But the motivation has lost a good deal

of its force now that the setback in economic activity has not continued at its previous intensity.

Twice already, in 1977 and 1978, the points were wrongly set at the annual monetary conference. There is good reason why we have such a high level of inflation at the present time, not all of it the result of oil prices. What else assists the finance ministers and governors of central banks of the member countries against yielding to social pressures and in keeping their nerve?

Because the state of the economy is not the same in every country, there is no room for a mass movement. In West Germany, France and Japan the economy is still going well. There are some signs of downward trends, but these do not justify massive counter-measures. This is also the message of the central banks, which are steering a highly prudent course.

European institutes of economic affairs are pessimistic; in their opinion the danger of a world-wide recession is mounting rapidly. How does the Federal Reserve Board view the position?

There are growing indications that in the United States the trough has already been reached, or soon will be. We must get out of the recession, but gradually, not with a sudden leap. I would think that by the end of this year, or in the early part of next year, the upward movement in America will have begun, while in the rest of the world economies will have cooled appreciably. This would be a better rhythm. We should not then all be going up or going down at the same pace.

The heavily indebted developing countries are faced with a serious problem. For this year, it is still being said, the recycling of petrodollars is not at risk. But what is the outlook from 1981 onwards? The problem is, indeed, very

serious. The solution will need to consist of two parts: the continuance of recycling and an adjustment of payment balances to what is financially possible. Current deficits will have to be reduced, but certainly not cancelled altogether. Countries which increase their borrowing only in proportion to their growth will always have money made available to them.

How long can the private banks go on bearing the credit risks involved?

The banks are cautious, and because they are cautious, it is some little time before they come up against their limits of lending. These depend on the ability of the borrowing country to repay its debts and the financial strength of the lending institution. Both increase as times goes on. So it is not so much a matter of coming up against actual limits as against a temporary limitation. This can mean that borrowing is slowed down, but not that it dries up.

Would it be useful for banks to set up a safety net of their own, as Wilfried Guth, of the Deutsche Bank, proposed at the International Monetary Conference in New Orleans?

It is a very interesting idea, but as yet there are no details. It is not yet entirely clear, for instance, whether banks are intended to help each other out only in regard to liquidity bottlenecks or at times of actual solvency difficulties. The first would be much easier than the second. It must be remembered, too, that American banks are bound by the anti-trust laws. They are not allowed to think up any schemes that might restrict competition.

The foreign indebtedness of the Third World now amounts to more than \$350,000m. What leadings are there on the part of American banks?

Lendings to developing countries (not including oil-producing states) amount to between \$50,000m and \$60,000m. Total foreign lendings come to about \$300,000m. But a large part of these represent money market placements.

How secure is the money?

As far as it is humanly possible to judge, the credit is sound, and not beyond the developing countries' capacities for repayment.

United States bankers are recommending the establishment of a new multinational institution to take over recycling. I see no need for this in the short term. Recycling is working very well, and the developing countries are also paying very reasonable interest rates. That would first have to change. I should in any case think it would be more plausible to expand the Monetary Fund and intensify World Bank activities. They are already performing what would be the functions of the new institution. And, even more important, where is the money supposed to come from, particularly on terms conforming to market trends?

At first sight it appears reasonable for the World Bank to join in ever financing reconstruction programmes. But is there not a risk here of conflicting with the International Monetary Fund?

It is an advantage for the two institutions to overlap to some extent, and to tread new paths in their financing. The fund will, in future, be concerned with structural problems and the World Bank more with problems of adjustment of balances of payment. This will benefit the developing countries, especially as many restructuring projects have to be settled over a longer term than was previously the case.

What other future role do you see for the monetary fund? Should it have a more flexible procedure for drawing, which might mean some curtailment as to conditions?

We should be very careful about changing the fund's policy. If economic policy conditions are relaxed too far, it can be dangerous. Overhigh exchange rates, for instance, certainly do nothing to further basic human needs, as is always being demanded.

Are the demands made by many

developing countries that their high borrowing requirements should be met through increased lending by the World Bank a practical proposition? There has been talk of doubling the gearing ratio—the ratio of capital to lending. Would the less tangible capital markets be able to cope with this at all?

The capital has already been raised from \$40,000m to \$80,000m. This seems to me to be sensible, as demand is growing. But it is questionable whether the ratio of capital to lending should be raised from 1:1 to 1:2. If it is, the purchase of World Bank bonds will wonder whether the securities are still safe. Well, they would still be safe, but no longer as good as they are today. On the other hand, there is no great problem about placing good World Bank securities, since after all surpluses of the oil-producing countries also need to be invested.

And the West has to submit to political blackmail, as we have just seen with two World Bank loans.

If the Arabs want to bring pressure to bear on us, they can do it more easily through oil than through money.

In the recession in the United States, particularly as regards the severe slump in the second quarter, proceeding according to plan?

We neither planned, nor wanted the recession. But after five years of economic growth, a pause was due. The recession is mainly centred on the car and the housing construction industries. We are ourselves responsible for the many mistakes that have been made. There are also marked regional differences: the situation in Detroit has been bad for a long time now; but in California and Texas the economy is still going strong.

On March 14 the Federal Reserve Board suddenly applied the emergency brake in falling back on the Credit Control Act of 1969. In the light of today, was that perhaps too strong a remedy?

The quantitative credit restrictions had the advantage that a further raising of interest rates could be avoided. The effect on consumers was, however, astonishing and entirely psychological. What was brought about in practice after the United States Secretary of the Treasury had been seen on television tearing up his credit card was a moral judgment on the principle of consumer credit. The actual measures taken against consumption were quite mild.

Three or four months later President Carter had to impose people to make more use of their plastic cards.

Which only shows how great the effect had been. Has the recession been sufficiently effective as a curb on inflation?

To a certain extent we have succeeded in dispelling the mentality of inflation. But the results are still far from being satisfactory.

There are fears that the base level of inflation, at the start of the new century in the economy, will still be 10 per cent. This could lead to cost

Increases such as America has never before experienced. What useful measures are still left?

That is a development we must prevent come what may, through the kind of cautious monetary policy we are already practising and greater moderation regarding the Federal Budget. Tax reductions, although necessary in due course, should not be introduced for the immediate future, possibly they might be brought in in the second half of 1981. We are still too far from balancing the budget, if we are envisaging an unemployment rate of 6.5 per cent, which by American reckoning would amount to full employment.

There are also fresh inflationary dangers ahead where wages are concerned: in the next 12 months double figure increases in labour costs are due to appear in the United States. When will your pointer system have a chance?

It would be very advantageous if the tax system were to be used to counter inflation. My idea is that firms should be assessed for higher taxes if they grant excessive wage increases. There could also be reduced taxes for lower rates of wage increases, which would also apply to employees. Tax reductions could be aimed in this direction.

Interest rates in the United States are moving erratically, which affects the dollar. Does the board really have a firm hold on the money supply, and are the measures brought in on December 6 working?

The measures are working very well, though one or two things have gone wrong. We do not only produce money, of course, but depend on its finding takers. If industry will not borrow, it is difficult to achieve a balanced increase in the money supply. This happened in April, when the national economy reached a turning point. We have now adjusted to this, and the money supply is growing according to plan. But one cannot have it both ways—stable growth of the money supply and stable short-term interest rates.

Productivity is one of the United States' biggest problems. It is difficult for a country without adequate productivity growth to curb inflation and achieve social tranquillity.

What remedies are there? People in Washington are talking about the "reindustrialisation of America", and saying a start should be made with the car and steel industries.

The ones that stand out are tax reform, improved depreciation allowances, relaxation of environmental and safety controls, which are a brake on the production process, and measures for increasing international competitiveness. A better system of vocational training is also being thought about.

What do you think about the economic side of the Republican election platform?

Election platforms usually

have little to do with the President's future policy, but are more in the way of "exercises in democracy". What strikes me is that with some of the points in their programme the Republicans are not behaving like conservatives at all, but are following in the footsteps of the Democratic Party.

Is a return to gold, as is being openly discussed by the Republican team, a practical possibility?

No. And I cannot imagine what is meant by it either. A genuine gold standard is simply not feasible.

Despite the inflation margin, the dollar is stronger than many experts had expected. There are other aspects to be taken into account at the present time, in particular interest rates and the balance on current account. Inflation is not always decisive. That can be seen too in Britain, where the pound has greatly risen in value despite much higher prices.

Is the West going in the direction of a multinational reserves system?

I am afraid it is. But diversification is proceeding only very slowly, which is to be understood in terms of the continued strong demand for the dollar. But the mark will be used to a growing extent as a reserve currency, which in view of the German deficit is clearly no longer such an undesirable thing. I can see the same thing happening in Japan.

Do you think there is still a chance that the substitution account will be set up which was intended to reduce the dollar glut in the monetary fund?

Yes. The technical arrangements are clear. It only needs agreement on sharing out the risks. America's partners must realize that this is a worldwide affair.

You have spoken out in favour of putting special drawing rights, the so-called paper money of the monetary fund, on a broader, and private, basis. What do you mean by this, and what do you hope to achieve?

I should like to contribute to the creation of a successor to the dollar—a uniform international payment medium, or at any rate a measure of value, to take the place of a host of different national currencies. This is technically perfectly conceivable: for a special drawing right is not only a piece of paper issued by the monetary fund, but a genuine unit of account, or indeed, one can say, currency. Bank deposits can be made and payments settled in special drawing rights, and they only need to be accepted. Moreover exchange risks are less than with any other currency.

Whom would you like to see as the next President of the United States?

I am not allowed to enter politics because of my official position, though of course I can vote.

Viewpoint: Claude Julien

Mr McNamara's gloomy outlook

It was not out of affection that the American general called him "Super Mac". For seven years he had disrupted their customary ways, imposing his methods; worse, he had introduced new concepts, an approach which was more in the business school than to the military academy.

His purpose was to bring a new approach to bear on strategic problems. Internally, he had dominated the traditional inter-service rivalries; externally, he had conducted the operations of a march-military power in masterly fashion. There was therefore great surprise when, in the quick language of *Newsweek*, McNamara was unceremoniously shuffled from the pinnacle of the Pentagon to a less illustrious spot as head of the World Bank.

Since February, 1968, almost three years of systematic bombing in North Vietnam had failed to produce the expected results. This prompted the same magazine to raise a vital question: "The cold logic and 'obedient' rationalism that made him a superb crisis manager" were insufficient to give him mastery of that ultimate irrationality, war itself. Would the same talents enable him to achieve greater mastery of that other, no less deadly, irrationality—world poverty?

Mr McNamara did not wait until taking up his new duties before raising the measure of the challenge. In May, 1968, two years before leaving the Pentagon, in a speech delivered in Montreal, he had boldly proclaimed that armed force alone could not guarantee world peace and had established a close link between global stability and the conditions of life in the underprivileged nations. "So it was with new hope, tempering his distinction that, at the age of 51, he succeeded Mr George Woods as head of the World Bank; he was going to carry on the

struggle, but on a different battlefield, and with different arms.

His attitude changed, too. Although the logic and reasonableness still characterized his annual reports to the bank's governors, it became increasingly common for them to contain an undercurrent of restrained emotion when he was referring to under-nourishment, infant mortality, illiteracy and so on. Addressing other audiences (universities, press associations, various clubs), he sometimes ventured further, to plead, exhort or condemn, but never losing the almost icy composure which raises a question mark over his inner motives.

In private, without any publicity, he went beyond the scope of his duties to use his prestige and authority for humanitarian purposes which had nothing to do with his responsibilities. There is something mysterious about the character of this man who has spent 20 years, first in the Pentagon and then at the World Bank, grappling with the two gravest problems afflicting humanity. However controversial it may be, the balance-sheet of the bank is easier to analyse than the personal balance-sheet of the man who has stamped his imprint on it so firmly.

Some light is thrown on the character of the man by the terms in which he judges his own work. On October 2, last year, concluding his address to the bank's board of governors in Belgrade, he did not mince his words: "The experience which we have gained is beginning to reveal to us that the measures adopted so far will quite simply be insufficient over the next few decades. In fact, radical structural changes will have to be made if we wish to have a chance of making progress towards a solution." Two years earlier, however, in his Washington speech, he expressed the view that the economic

performances of the Third World in a quarter of a century had been remarkable.

Although these two statements appear contradictory, it would be more accurate to interpret them as exemplifying the concern for efficiency of the man of action, who alternately emphasizes the results achieved (thus demonstrating that progress is possible) and the serious shortcomings in current programmes (thus calling for renewed effort). Similarly, he alternately castigates the countries of the Development Assistance Committee of the Organisation for Economic Co-operation and Development—whose official aid is below the level hoped for—and the countries of the Third World, which he calls upon to "re-examine their development policies" in order to make a frontal attack on poverty and the most disadvantaged members of their populations... even if this means that they have somehow to slow down progress in certain narrow and highly privileged sectors whose advantages are confined to a small number" (report of September, 1972).

The view of the world which emerges from Mr McNamara's speeches and reports is a fairly gloomy one: "The special interests of certain influential groups in the rich countries prevail over those of the majority of citizens both in the privileged countries and in the poor countries" (September 1972). And in the poor countries, other "influential groups" monopolize the products of growth for their own benefit.

He knows that this is where the problem lies: "Growth brings few benefits to the poor and they in turn contribute little to growth" (Nairobi, September 1972). These themes hark back to the "central problem" which he first discussed in a speech on

May 1, 1969, in Notre Dame University, Indiana. He had chosen to address a Roman Catholic audience on a topic which was "thorny to say the least": population growth.

He has constantly reverted to this theme. It is the poor, who benefit from new contributions to growth, who have the highest birth rate. This cold logician's doctrine was worked out a long time ago: "There is no physical obstacle to the rational, measured and progressive solution of the problems of development. The only obstacles are in the minds of men" (Copenhagen, September 1970)—ignorance in the minds of the poorest men; collective self-interest in the minds of the most "influential" men. This is a double obstacle which he has not been able to overcome, despite his appeals for "moral responsibility", for the "necessary moral wisdom and energy": "If we do not possess these qualities, I fear that we do not possess the means of surviving on this planet either" (September 1970).

Surviving? Yes, because rejection of the "rational solution" to the problems of development leads to the prospect of military confrontations. From the Pentagon, the long denour by way of the World Bank leads back to the "ultimate irrationality" of war.

The kind of "cold logic" which has inspired Mr McNamara's actions does not guide the course of the history of peoples. The disillusionment which the Vietnam war had aroused in him before he left the Pentagon seems to have been exacerbated by the disillusionment he has experienced in his struggle for development. Will he one day explain more vividly what it was that defeated so much intelligence and lucid persistence?



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Productivity expressed in terms of energy used

Britain lags in efficiency of fuel use

Economists love ratios. Productivity, or output per person employed, is one of the most popular. There is, however, little point in calculating a conventional productivity ratio unless labour is scarce.

If instead of two people working, one man works and the other is unemployed, these days it is not labour but energy which is scarce and we should start to consider national efficiency, not in terms of what those who are lucky enough to have jobs can produce, but in terms of how much we produce in relation to the energy we use.

After correcting for differences in price levels in the capital cities of the different countries, Germany and France came out as having a higher 1977 gross domestic product per capita than Britain, which in turn surpassed Italy. Germany also used the most energy per head of population but France, with a higher standard of living, still used less energy than Britain. Italy consumed the least and had the lowest income.

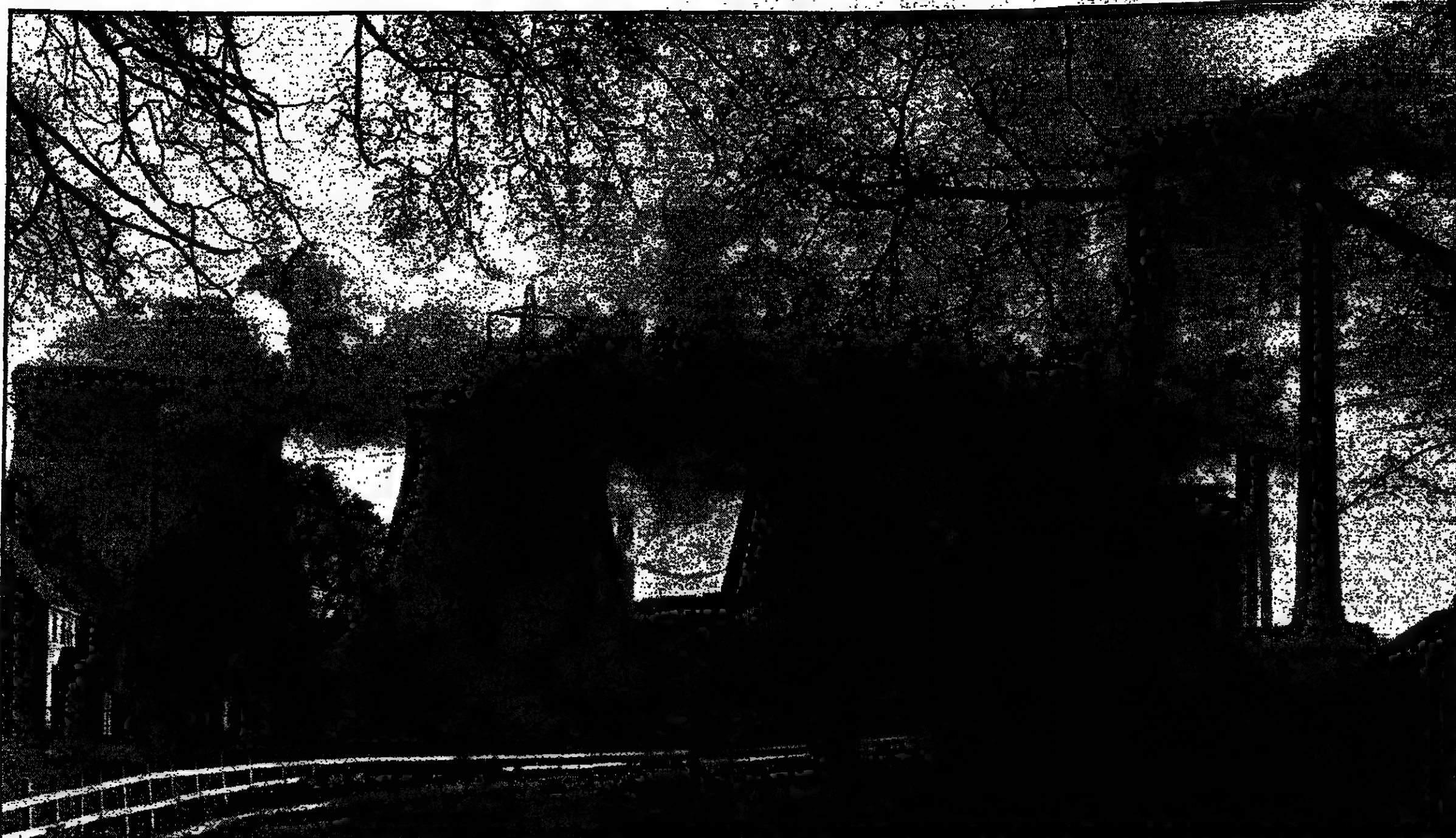
As a result, France and Italy, at 1975 prices, produced more than £700 for each tonne of oil equivalent they used. Germany produced more than £500 but Britain would seem to use its energy inefficiently and produced only about £500.

A minor reason for the difference is that Britain loses 12.5 per cent of its energy in distribution or in converting it from one form to another (refining, making coke and so on). Germany, France and Italy lose 9 or 10 per cent.

These figures do not include losses in electricity production. This is because electricity is an energy form which is inefficient to produce but efficient to consume. A thermal power station, for example, produces less than 40 per cent of the energy it uses in the form of electricity, but when it reaches the home 90 per cent of that electricity can be useful.

On the other hand, only 30 per cent of the energy in coal used in the home produces heat or work. In preparing their statistics each country therefore converts the electricity it produces into oil equivalent at a rate reflecting its average energy consumption per million kilowatt hours (GWh) produced in conventional power stations.

These rates vary but once again Britain comes out badly, using 247 tonnes of oil equivalent—2.9 times the theoretical value—to produce 1 GWh against 227 for Germany, 220 for France and 218 for Italy. But this system exaggerates the energy consumption of countries for other purposes, such as the



production of chemicals. This comes to about 7 per cent of the total for all the European countries.

Of the remaining energy, about 45 per cent is used for domestic and other purposes apart from industry and transport in Britain and Germany but this proportion drops to 42 per cent in France and 35 per cent in Italy. Temperature differences only partly explain these figures.

It is arguable that in calculating output per unit of energy, we should confine ourselves to the energy which is actually used in a productive fashion in industry or transport. On this basis, France produced £1,500 per tonne of oil equivalent used. Germany £1,400, Italy £1,300 and Britain only £1,200.

Another possible explanation for Britain's apparently greater inefficiency is the fact that 34 per cent of its energy

derives from coal. Although this is more plentiful, it is a less efficient source of energy than oil. This compares with 28 per cent for Germany, 16 per cent for France and only 6 per cent for Italy.

An estimate of the effect of these differences can be obtained by correcting primary fuel consumption figures to reflect the efficiency with which they can be used. The figures suggest that these differences might explain the gap between the French and German performance and that between the British and Italian. Britain and Italy would, however, still be left lagging behind France and Germany, not only in conventional economic terms but also in terms of the efficiency with which they use energy.

The next question is whether the trends suggest that we are improving our ratios of output per unit of energy consumed. According to Euroforum, the

EEC Energy Ministers agreed in Brussels to increase energy consumption by no more than 0.7 per cent for every 1 per cent of economic growth to 1990.

In the short term, the ratio of energy growth to economic growth is variable. Our table therefore shows how the ratio of economic output to energy consumption has been changing. A positive figure implies that an economy is growing faster than its consumption of energy and a negative figure indicates the reverse.

After the first oil crisis in 1974, Germany, France and Britain's oil reduced their energy consumption at the rate of between 4 and 5 per cent a year, but Italy made relatively small savings. Between 1975 and 1977 all four increased their energy consumption at a rate of 2 or 3 per cent and achieved even higher economic growth rates. As a result, they increased energy consumption, if not by 0.7 per cent, at least by 0.5 or 0.6 per cent for each percentage point of economic growth.

Between 1977 and 1979, however, growth in energy consumption in Germany, France and Britain has accelerated while economic growth rates have slowed. The result is that in this period they all three increased their energy consumption by more than 1 per cent for every percentage point of economic growth achieved. Italy, however, put up a better performance and curbed its growth in energy consumption to match the reduction in the rate of growth of the economy.

While 1973 to 1975 was the period in which gdp per unit of energy improved the most, Table 3 suggests that 1975 to

1977 showed a better improvement in industrial production per unit of energy than did the previous two years. On this basis, Germany and Britain put up a better performance than France or Italy.

Unfortunately, data for the different types of energy use in 1978 and 1979 are not yet available, but it will be interesting to see if this improvement is maintained. It will also be interesting to see whether, after the recent increase in oil prices, energy consumption is reduced as dramatically as it was in 1974-75.

James Rothman

PURCHASING POWER

Although countries can be compared in terms of their growth rates, it is harder to achieve a fair comparison in terms of gdp per capita. This is because such comparisons will reflect differences in exchange rates. If the comparison is conducted in terms of 1980 £s instead of, say, 1977 £s, then Britain, whose currency has been typical of each country's purchases of living even though its internal growth rate has been lower. This is offset by the fact that because of the exchange rate, prices in the country, once converted into a foreign currency, appear to be higher.

The fairest way of making a comparison then is to use purchasing power parities. These are exchange rates calculated in terms of what typical baskets of each country's purchases would cost in the other countries. Because the only British party calculated by the EEC was for London, we have used the rates relevant to the capital cities rather than the countries as a whole. The rates used, together with the corresponding exchange rate for comparative purposes, are shown in the following table. If national figures or parties based on another currency had been used, the results obtained would have been affected slightly but not enough to alter the main conclusions.

	1977	1979	1980
DM to £	3.36	3.45	
France to £	11.88	9.35	
Lira to £	1,408	1,447	

Table 1—GDP per unit of energy

	1977	1979	1980	Rate of change in GDP per unit of energy
Germany	2.7	4.2	930	5.4
France	2.1	3.8	920	3.5
UK	2.0	3.7	520	5.2
Italy	1.7	2.4	720	0.5

(1) At 1975 prices converted at 1975 purchasing power parities.
(2) Gross industrial energy consumption converted into tonnes of oil equivalent (toe) on the EEC basis.

Table 2—Trends in energy consumption (per cent a year)

	1973-75	1975-77	1977-79
Germany	-3.2	-4.8	2.6
France	-3.2	-3.7	0.8
UK	-2.8	-6.9	-2.1
Italy	0.4	0.3	-0.3

n = Less than 0.05 percent.
(1) Adjusted for population change.
(2) Including losses and non-energy uses.

Table 3—Industrial and transport energy consumption

	1973-75	1975-77	1977-79
Germany	1370	3.7	1.8
France	1540	2.8	0.9
UK	1490	6.6	2.5
Italy	1540	0.4	-0.1

Table 4—How energy is used—1977

	Germany	France	UK	Italy
Total gross inland consumption—millions toe	258	175	209	134
Percentage derived from:				
Coal	28	16	34	8
Oil	52	61	43	87
Gas	15	10	17	16
Electrical and nuclear	5	13	5	10
Final energy consumption	84	84	81	62
Non energy consumption	7	7	7	8
Losses	9	10	13	10
Final energy consumption—millions toe	216	147	169	102
Percentage used by:				
Industry	38	39	37	46
Transportation	17	20	18	19
Households, etc.	45	41	45	35

Sources: Eurostat, Energy Statistics Yearbook and IMF Financial Statistics.

European Social Fund has critics in Brussels

The European Social Fund (ESF) plays a not insignificant role in Community life. During 1979, it gave 770m ECUs (£470m) to finance 400 operations in the member states. The appropriations allocated to the ESF by the Nine grow larger each year: they increased by 42.5 per cent between 1973 and 1979 and are expected to amount to some 900m ECUs in 1980.

The budget resources are therefore unquestionably large, but "social fund" is a misnomer. The ESF was set up to finance vocational training schemes—matching the cash provided by national governments, with which initiative for proposing projects lies—and it has largely adhered to this original function. Last year 80 per cent of the funds available were put into schemes of this type, the great majority of which were for school leavers, with others benefiting the handicapped, migrants, and

workers and their families leaving agriculture and the textile industry.

People in Brussels are aware of this one-sidedness, given the level of unemployment in the EEC (6 per cent of the working population), and would like to see the ESF make a more determined effort in the direction of job creation. Last year aid for employment accounted for barely 10 per cent of expenditure from the fund.

As well as being limited in its range of activities, the ESF invites the accusation of being a medium for financial transfers to the poorest member states, rather than the instrument of a common policy: of the subsidies granted, 36 per cent went to Italy, 25 per cent to the United Kingdom, and 7.5 per cent to the Republic of Ireland (a substantial share for this country's small population), whereas West Germany received only 8.8 per cent and France 17 per cent.

Working on the basis of the definition of disadvantaged regions in the Community the fund directs not less than 50 per cent of its resources to these areas. The proportion allocated to them has been rising steadily: 17.6 per cent in 1977, 79 per cent in 1978 and 85 per cent in 1979, ample proof of the crucial importance of the regional factor in the selection of projects to finance.

Many people in Brussels are critical of the regional aspect of the social fund which, seen in this light, duplicates the function of the European Regional Development Fund (ERDF). Unlike the ERDF, the social fund is not bound by any quota rules under which predetermined sums must be spent in each of the member states.

Moreover, it is pointed out in Brussels, the Commission, which has exclusive responsibility for managing the ESF, has to reject an average of 40 per cent of the applications for finance submitted each year by the European governments.

Criticism may not be justified on this score, but it is as regards the administrative delays in the Commission's processing of applications, despite the distinct improvement since 1977. At best it takes 18 months from the date of an application to the date of payment.

The member states' second cause for dissatisfaction with the ESF is the incompatibility of Community procedures with those of their own national administrations. How could it be otherwise as long as the Nine have different adminis-

trative rules? The British and Irish authorities, for instance, have made the effort to adapt to Community rules and it so happens that they have done well out of the European Social Fund.

Italy and France have not shown the same application, sometimes neglecting to comply with the procedures required in order to obtain payments for projects approved by the Commission. With the result that in 1978 for instance, 36m ECUs (£22m) and 26m ECUs (£16m) were not paid to Paris and Rome respectively.

Even allowing for the shortcomings of some national administrations, the fact remains that the European Social Fund's criteria are too rigid to allow a flexible response to the economic crisis. This is perhaps the most serious criticism of the system. Apart from financing redeployment schemes for agricultural and textile workers, the fund has had no success in mounting action for other sectors in difficulties.

Attempts have been made, in the glass and building industries for instance, but they have foundered, not least because of opposition from member states fearful that the EEC would be venturing upon an unduly costly policy. From this point of view, judged in terms of application of a common policy to support the restructuring of European industry, the ESF is far from attaining its objective.

Marcel Scotto

Denying EEC new depth would stunt its world role

The European Community put one in mind of a group of travellers in transit, lost in some vast airport, wondering which way to go, torn between conflicting desires. The original course plotted by the Treaty of Rome expected a steady progress being made towards integration. But since the beginning of the journey it has been necessary on many occasions to mark time or cry off.

Some of these have been the disagreement on decision-making procedures in Luxembourg in 1966; the arrival of new travelling companions, one of which, Britain, clearly had its own ideas about the final destination. Others have been the failure of the plans for economic and monetary union; the disagreement over the route taken so far (the common agricultural policy) and the solution adopted to sort out Britain's difficulties. These have been, so many accidents of the way, so many knife blows to the original contract.

This transition comes at a good time for reflecting on the affectio societatis and usefulness of the Community. Despite the continued survival of a spurious sort of linguistic veneer (the language of a Europe in course of integration—"harmonization", "common policies"), everyone is fully aware that Europe is going through a crisis of growth, one which is not without paradox.

For instance, at the same time as the cracks are showing in its original scheme, the Community is still the main trading

power in the world and, as such, is called by all the other nations, by some to open up its markets, by others to sign agreements offering development aid. And above all, in this period of desamalgamation, Europe is being urged as never before by the other nations to define its position on the main focal points of international tension: Afghanistan, Iran, the Middle East and arms limitation.

Some people assert that under these circumstances what is needed is a period in which to sort out our ideas. "Let us give ourselves a couple of years in which to think things out during which we can get through the difficulties on the way, such as the phase of economic recession or the Community's 1981 budget, without too many mishaps." There may be more than incompatibility between two of the scenarios which offer themselves for consideration: the British version of "Europe" and the Franco-German idea.

In Britain's view, at least, the broadest terms, the Community which it takes up, the key to progress by the Community is stronger political cooperation. Sufficient evidence of this is provided by the role played—often as prime mover—by the Foreign Office in the formulation of the Nine's foreign policy statements.

For the rest, if the British showed such dogged determination in their successful efforts to restore the balance between their contributions to the budget and what they got out of

it, it was not so much through any wish to promote a new idea of solidarity among the Nine as a matter of their traditional attitude to the defence of their interests. Their basic economic ideas remain the same: a free market, a free world, the rest of the world, buying what it needs, especially food, at the cheapest price.

This British offensive has lifted many a veil. Both the West Germans and the French, it seems to me, are asking themselves whether the chaotic rush into integration is not after all placing a millstone around their necks—and a mistake. It is seen as a millstone immediately for West Germany and a heavier one for France also. It is regarded as a mistake at a time when enlargement of its membership to 12 is exacerbating the Community's internal contradictions and making it increasingly difficult to take common decisions which lead, not to a recession, but to a stagnation, but no steps forward.

For another way, in the broadest terms, the Community would lower its sights in pursuing common policies. Keep up appearances as regards progress achieved so far and concentrate its efforts on foreign policy and a limited range of schemes aimed at solving the problem of world monetary disorder or the difficulties of the developing countries.

I am no doubt irritating the supporters of an integrated Europe by outlining the future of Europe along such lines, but I have resolved to do so in

order to get away from the lack of realism characteristic of current debates in the European Parliament and elsewhere.

Starting from a single observation—namely that the world is going through a period of profound change and there is a need for a reawakening of Europe—it is possible to demonstrate that the Nine's solidarity of destiny is such that a refusal to give the Community greater depth would not only preclude its enlargement, but also prevent it from playing the dynamic independent role which it sees for itself in world affairs.

This basic intuition is confirmed by the facts themselves. For instance, in the absence of effectively concerned economic policies at a time when integration trade accounts for 11 per cent of their exports and an eighth of their combined gross domestic product, the Nine are courting headlong into a recession which is creating worse unemployment, increasing the disparities between regions and slowing economic dynamism. The Community's response to the energy challenge is derisory, as is the negligible progress made at summit level by the industrialized countries.

Europe is being caught unprepared by the third industrial revolution, now taking shape and it is falling further and further behind in the technological race with Japan and the United States. The worsening economic crisis, especially in

continued on page III

It shocked Sir Roy

I was sufficiently conditioned by my British background to be shocked when I was asked to give my first press conference in Brussels. Sir Roy was a permanent secretary in Whitehall to do nothing so frivolous or responsible.

Trained in the self-effacing and supposedly apologetic tradition of the British Civil Service, Sir Roy clearly enjoys exploiting the extra, off-camera, offered by his job as the EEC's Director-General for External Affairs.

Formerly his relations with Wilhelm Haferkamp, the EEC Commissioner for External Relations, is comparable to that of a British Permanent Secretary to his Minister. But the analogy does not do full justice to the scope of the job. For the Commission has a quasi-political role which goes beyond the purely administrative and managerial functions associated with most national bureaucracies. It also initiates policy proposals and negotiates on behalf of the nine in international trade.

Admittedly, the Commission is bound to stay within the limits of the "mandate" approved by the Council of Ministers. But in practice the terms of its brief usually allow Sir Roy and his fellow negotiators a fair amount of leeway in interpreting the council's intentions.

"When negotiating an agreement you often have to give a bit more than member states would ideally have wished to concede, and then persuade them afterwards that the final outcome was in their best interests after all. I find the challenge stimulating," Sir Roy says.

At 56, he looks back on a distinguished career in the British Civil Service which began when he joined the Board of Trade in 1948 and ended in 1977 after two years as Secretary of the Permanent Secretary in the Cabinet Office, in charge of co-ordinating European policy. Sir Roy has no desire to return to Whitehall, and fully intends to finish his professional career as a European. Indeed, he gives the impression of having never quite fitted in at home. "I am not sure that I was regarded as a 'stomper' sound," he recalls. "For one thing I enjoyed the company of journalists."

He is depressed by the persisting insularity of British civil servants and their lack of interest in European affairs. "How often do you see a senior British civil servant reading a foreign newspaper? Officials in other



member states are generally far better informed about what is going on in the rest of the EEC.

A grammar school boy, Sir Roy went on to read modern languages at Cambridge, and he speaks German, French, and English very well. He passed the examination for both the home and diplomatic services, but chose the former, partly because he wondered if he would be able to keep up financially with all those smooth young men drinking champagne at the Foreign Office.

In Brussels, Sir Roy's main concern has been the long drawn-out multilateral trade negotiations in Geneva, which were formally completed last December. He also negotiated the new trade agreement with China, and has spent many countless hours trying to persuade the Japanese to buy more European goods.

Sir Roy caused a stir last year when a paper was leaked to the press in which he described Japan as "a country of workaholics who live like rabbits."

Less comment was aroused by a later, and more revealing, passage in the same paper, in which he attacked Europe's inability to compete against Japan to the point of the "Protestant work ethic" by egalitarianism, social compassion, environmentalism, state intervention and a widespread belief that working hard and making money are anti-social.

Holding views like that, Sir Roy might seem a natural choice when Mrs Thatcher considered whom to send to Brussels as the senior of the two British commissioners when the new Commission takes office next year. He agrees that he would be interested but says his chances of being chosen about as high as that of the Loch Ness monster's appearing in the Grand Place (Brussels's main square).

Michael Hornsby

'Europa' looks at the special talents of four leading Community negotiators

Truce arranged on textiles

M. Tran van Thinh, a 52-year-old Frenchman of Vietnamese origin who leads the Community's permanent delegation in Geneva, can claim credit for one of the finest—although least known—successes achieved by the EEC over recent years: the definition of a new policy on imports in the ultra-sensitive sector of textiles, as reflected by an international agreement, the Multifibre Arrangement, which amounts to a truce between the Community and the Third World.

This happened in 1977, at a time when fabrics and clothing made in Asia, South America and Eastern Europe were invading the EEC market. Unlike the United States, the Nine had failed to take advantage of an arrangement to impose a minimum degree of restraint on the low-cost suppliers. Within the EEC, factories were closing one after another. To prevent a catastrophe, France had chosen to apply protective measures.

Negotiations on renewal of the Multifibre Arrangement were proceeding in Geneva. For all the critical scepticism of the member states (especially France, which was giving a fine demonstration of shortsightedness), the extraordinary M. Tran managed to convince the Third World suppliers that stabilisation of textile imports to the EEC was necessary and that the ceiling fixed for imports of a number of sensitive products from certain large suppliers, such as Hong Kong and South Korea, had to be lowered temporarily. In other words he was asking them to agree voluntarily to a reduction in the advance to which they were theoretically entitled according to the letter of the arrangement.

The alternative is either to accept a cut in exports, although with great security for the future, or to face the certain prospect of a succession of protective measures adopted unilaterally by the EEC. M. Tran van Thinh explained. The supplier countries jibbed at this, but finally accepted.

The arrangement signed in 1977 and the series of bilateral agreements subsequently concluded under it bear the Tran hallmark. A coherent policy on textiles had been born, giving welcome respite to manufacturers in the EEC, but still leaving Third World producers a substantial share of the Community market.

On the subject of the negotiating procedure, M. Tran says that the most difficult task is to get the member states to agree among themselves: in dealing with the other side, it was necessary to have a coherent strategy and stick to it, but to show flexibility at the tactical level and above all to know and respect one's opposite number.

M. Tran is no longer the Commission's special representative for textile negotiations. He is now based in Geneva, where he represents the EEC officially—and behind the scenes when necessary—in the negotiations on international commodity agreements (on tin, cocoa and so on) and on the

machinery to be set up for the GATT safeguard clause. He is said to have played a significant role in the appointment of Mr Durkin as the new director-general of GATT. Mr Durkin is Swiss, like his predecessor, and more familiar with EEC affairs than the Australian or Finnish candidates for the post. In short, he is in on all the deals which matter in Geneva.

The Multifibre Arrangement expires at the end of this year and negotiations for its renewal are due to start soon. He will not be leading them. But already everyone is coming to consult him, not only government representatives but also manufacturers, including the Americans. He will act as special adviser to the Community negotiating team.

The future? He is thinking in terms of energy, which could become the next great theme of negotiation with the United States and the Opec countries, provided that the Nine manage to act in unison.

Philippe Lemaître

Putting the case for a green Europe

With his square-set frame, short hair and gruff tone—something in the style of a paratrooper—M. Claude Villain, who has been director-general for agriculture at the European Commission since July 1978, scarcely corresponds to the traditional image of the diplomat, except perhaps in his thinking, which tends to be right. He was not trained for a diplomatic career: a graduate of the Ecole de la France d'Ouest-Mer, he had a rapid rise through the ranks of the French Ministry of Finance and then in 1974, at the age of 39, he became director-general for competition and prices at the Commission.

Nor is his role a diplomatic one: working under Mr Finn Olaf Gundelach, the Danish vice-president, he has the job of administering the Common Agricultural Policy. The two men, despite what has been suggested, seem to get on together fairly well and at all events, judged purely in terms of results, make an efficient team.

Their sizable task—and there can be no more demanding job in the EEC—involves a considerable amount of negotiation. This begins with the internal affairs of the Community: nine-way talks, which are family discussions in a sense, but nevertheless difficult and contentious, with the constant need to listen and repeat the same arguments while waiting for the moment when political circumstances are favourable to a breakthrough.

But in Brussels the real negotiating—proof no doubt that the Community exists and that its members perceive it as such—is that which goes on with the outside world, in which the interests of the EEC have to be reconciled with those of non-member countries.

The Commission's representatives, spokesmen closely overseen by the Nine, have an unenviable task. The negotiator has to fight on two fronts, negotiating with the other side, that is the non-member country, and convincing the member states of the validity of the position taken up.

It is a slow process and understandably frustrating at times. The parallel negotiations which Mr Kawan is also handling—which Moscow does not look with the most favourable eye—are proceeding more smoothly and quickly, which is not to say that they are straightforward. A cooperation agreement was signed with China almost two years ago, and one with Romania in July.

This is particularly true in the case of agricultural negotiations, although less so than in the past, because many of the complaints laid against the Common Agricultural Policy by non-member countries are shared by some member countries. Be that as it may, Mr Gundelach and M. Villain seem well satisfied with the results achieved in the Tokyo Round during 1978 and 1979. American opposition to "green Europe" is becoming less virulent: the principles of the Common Agricultural Policy were safeguarded and the concessions made were more or less balanced out.

Last January, after the invasion of Afghanistan, M. Villain went to Washington for discussions with the Americans on the machinery for putting into effect the embargo ordained against the Soviet Union. He was somewhat out on his own because there had been no time to hold a meeting of the Council of Ministers to agree a clear-cut position. Once the principle of European solidarity had been established, the main tasks were to safeguard the future, to agree upon clear definitions of the commitments entered into and to secure assurances from the Americans that they would not take advantage of the situation. An example would be the selling of traditional customers of the EEC of the wheat not exported to the Soviet Union.

The director-general for agriculture has plenty on his plate: negotiations are in hand with the sheepmeat suppliers, who are being asked to accept voluntary limitations of their exports to the EEC. The talks promise to be tricky, especially since New Zealand, which is an important sheepmeat exporter, is simultaneously engaged in talks on the quantities of butter that it will be able to go on selling in the Community after 1980.

The negotiations on the entry of Spain and Portugal into the Community are likely to be a vast affair. The problem of finding ways of maintaining balanced markets in fruit and vegetables, wine, and oils and fats in a 12-member Europe with a much more southerly bias will take a long time to solve.

This brings us back to the internal problems: "The Community has lived for too long without budgetary constraints. Europe will have to learn to live with poverty. From now on, in contrast with what has happened hitherto, expenditure cannot rise more quickly than revenues," M. Villain explains.

P.L.

A strange dialogue

Mr Louis "Bob" Kawan, a Belgian, aged 54, from Brussels (where he read political science at the Université Libre) has been involved in relations between the European Community and the Eastern block since 1959.

"All negotiations with the East Europeans go on for a long time," he observes by way of explaining this impressive irreducibility (which has not prevented him from being promoted to chief adviser, a high rank in the Brussels hierarchy). Indeed, it took more than two years of intense discussions which went on almost every day before the final act of the Conference on Security and Cooperation in Europe was signed by the Community in Helsinki in August 1975. Even more significantly, the negotiations for an agreement between the Community and Comecon started more than five years ago and still seem far from drawing to their conclusion.

This is a strange dialogue, in which the parties positions are not as firmly entrenched as they might seem at first sight. The Russians and their allies, who had originally ignored the Community disdainfully (they were only prepared to deal with governments), now recognize its institutions and rules and are no longer evasive about them. This is an appreciable step forward.

The Nine on their side, although not keen to contribute to the prestige of an organization which they consider too closely controlled by Moscow, seem to be reconciling themselves gradually to the idea that the absence of contractual relations between the Community and Comecon represents a handicap which must be eliminated, and that, given the importance which the Russians attach to this way of doing things, an agreement must be signed if more or less normal relations are to be maintained with the individual East European countries.

Even so, like the invasion of Afghanistan, do not improve the climate. But nor do they prevent the progress towards normalization from pursuing its slow course. Mr Kawan met the Comecon negotiators again in Geneva during July.

Achievement of an agreement will be no snap deal. "All discussions with the East Europeans, even those concerned with individual economic sectors, are considered as part of the overall negotiations," Mr Kawan says. In the minds of the Russians, therefore, political considerations heavily outweigh the economic aspects.

A few years ago, they refused to sign a fisheries agreement with the EEC—although it offered them clear economic advantages and talks were at an advanced stage—because the Nine wanted it to contain the "Berlin clause" (included in all agreements signed by them). This was a statement to the effect that West Berlin is part of Community territory.

The primacy of political considerations often leads to extraordinary formalism; words assume great importance, as variations in formulation can be used to save face or to suggest some movement—however modest. In this sense, therefore, East-West negotiation is an exercise resembling Talmudism. It is a complex cerebral game whose laudable merits, quite apart from what is at stake, have clearly engaged Mr Kawan's total commitment.

Were these negotiations conducted in an atmosphere of distrust? "Let us say rather that you have to know the system," Mr Kawan replies, meaning that knowing the opposite number is generally working to fairly rigid instructions that allow him little room for manoeuvre, so that it is rare to get that kind of complicity between negotiators which is found elsewhere. He also implies awareness of the periodic need for playing things down and putting them into their proper perspective—getting the negotiating partner to agree that a difficulty or even a setback will not inevitably have serious repercussions.

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P.L.

Denying EEC its world role

continued from page 11

the tragic effects of deindustrialization on some parts of Europe, is sowing the seeds of social crises which could destabilize the Community.

And yet there can be Community responses inspired by the European ideal and genuine pragmatism. Wherever economic cooperation is the relevant instrument with which to meet the challenges of the 1980s, it

should be used, whether by issuing Community loan stock to support business activity, provided that this does not hamper efforts to combat inflation or by pooling our resources and knowledge in energy. Other means are organizing European cooperation—the only way to achieve the necessary scale to deal with the problems presented by the motor industry or the new information technologies, and

creating a forum for social dialogue, followed by action, at Community level. Any number of examples could be quoted.

In other words, the central reference point should be the extent to which increased European cooperation can exert a positive effect, a multiplier effect, on the efforts of individual nations. This can be the starting point for the formulation of Community responses;

projects and strategies strengthening European cohesion and autonomy.

This, it seems to me, should be the approach of all those—the Council, the Commission, the European Parliament, the national governments—who are responsible before history for determining whether or not the future of Europe takes the course of solidarity.

Jacques Delors

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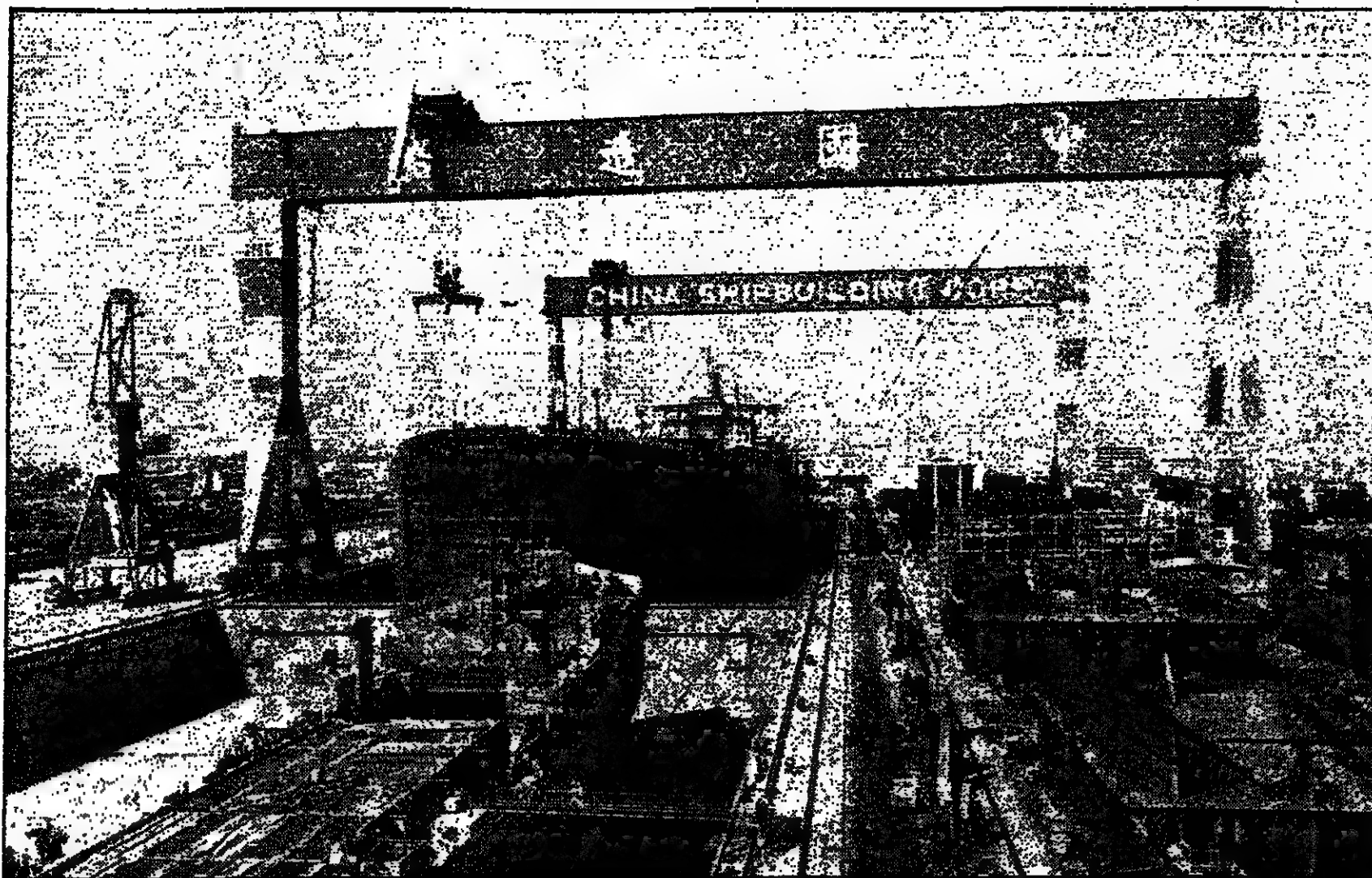
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Taking part in the shipping boom is the China Shipbuilding Corporation.

Mr Wong Yi-ting is very cross with the European Community

Taiwan's share of the German mushroom market has fallen

Mr Wong Yi-ting, the Deputy Minister for Economic Affairs of the Republic of China, usually known as Taiwan in the West, makes no secret of his indignation at the European Community. "We are being discriminated against," he says, talking about Europe.

Taiwan, he explains, was for a long time Germany's principal supplier of mushrooms. The stocks of the three different selections on the shelves of German shops and supermarkets were of "ROC" origin, the letters standing for the Republic of China. But since for the European Community trade with Peking had become more important, the EEC decided to reallo-

cate imports of these small tasty mushrooms, and Taiwan was left with a meagre 5 per cent share in the total requirement.

Soon though, Brussels was forced to recognize that its new friend on the mainland was not able to deliver what could be produced in little Taiwan. In the end, Brussels came knocking on the door in Taipei, cap in hand, to ask whether the shortage in deliveries from Communist China could be made up, it could, for the Taiwan Chinese are ideal trading partners, reliable and quality-conscious.

Their great handicap is that they have no political means of strengthening their commercial

relations. The political clout lies elsewhere, and Brussels takes more account of Taiwan's hostile big brother. Delegations from Taiwan, for instance, have difficulty in finding people ready to talk to them, or even in making their existence known. This does not mean, however, that trade relations between Taiwan and the EEC have been stifled.

In 1978 the volume of trade between Europe and Taiwan amounted to \$2,900m and the island had a favourable trade balance of about \$400m. This \$2,900m represented 12.23 per cent of Taiwan's total foreign trade. Asia and the United States, with 35.8 per cent and 32.97 per cent respectively, were its main business partners,

despite Washington's anxiety to cultivate good relations with Peking.

Trade with the EEC is flourishing. Since 1968 (when it amounted to \$162m) it has risen steadily, except for one break in the pattern in 1976.

It is interesting to see how the different EEC countries share out the Taiwan cake. Germany is still the largest customer, with a 34 per cent share, but the trend is downwards. In 1971 the German share was still 42 per cent. This is an indication of the lack of finesse shown by the Bonn Government in its dealings with the Taiwan Government.

It is very different with the French. They have increased their modest 1971 share of 4 per

cent to 7.7 per cent, and the trend is still upwards.

Germany is the only EEC country that refuses to give politicians from Taiwan more than a three-day tourist visa. "It is hardly consistent," Mr Chiang says, "to attach importance to having good trade relations yet so far as political relations are concerned to behave as if Taiwan did not even exist. But his Government has decided not to go running after Bonn any longer. A senior member of the Cabinet will shortly be visiting Europe, and whereas he will be holding talks in Paris at the highest level, it has been decided to give Bonn a miss.

This presumably explains why Courvoisier, Cresset-Loire, Renault, Christian Dior perfumes and other French firms are making excellent headway, while German firms, from John Galt to the mainland, are disturbed, and wondering when the already appointed German chamber of industry and commerce representative will finally be able to take up his duties in Taiwan.

Commercially, the EEC's rapprochement with Peking has paid no dividend. EEC imports from Communist China in 1978 came to \$1,200m, while those from Taiwan amounted to \$1,600m, mainly consisting of zinc products and electrical equipment. The mainland was, however, a larger export market for Europe, taking goods worth \$1,900m as opposed to \$850m.

Growth rates in Taiwan are also an important factor. Lufthansa will be opening a route to Taipei in 1981, its political rapprochement with Peking, and the operation of its route to the capital, have resulted in nothing but losses.

Taiwan is rapidly outgrowing the role of a low-wage country. The Philippines, in particular, has begun to take its place in this regard. Taiwan is attracting special importance to high technological standards, a high growth rate, low energy consumption, the raising of skilled workers, and good marketability. Grundig and Telefunken are competing in the recruitment of specialist workers in the Kaohsiung industrial area for the manufacture of television sets, with a consequent rise in wage rates.

Despite this development, Taiwan still achieved a high growth rate in 1978, 12.7 per cent, against the 12.5 per cent in South Korea and the 8.5 per cent in Thailand.

But Mr Wong is still not satisfied. He has several requests to put to the EEC: access to multilateral trade agreements; eligibility for EEC tax exemptions or reduction in duties on Taiwanese products; abolition of unfair quota restrictions and import controls; prior consultation with Taiwan over controls and import quotas; exchange of views on economic and social conditions; improved representation arrangements for manufacturers and dealers; and speedier and easier procedures for the issue of visas to Taiwanese businessmen.

Whether the delegation that will shortly be visiting the EEC will be able to tick off any of the items on this list on its return is difficult to say. Since the EEC is an economic community, economic considerations will presumably carry the most weight.

There is one thing that Brussels should know: trade between Taiwan and its hostile brothers on the mainland is increasing. And Peking, notwithstanding all its ritual hostility, is eager that Taiwan should flourish and prosper. For Taiwan is a showwindow for China: if 17 million can perform so well economically, the argument goes, what will 500 million people not be able to achieve once the necessary conditions have been created for economic taking off?

Hans-Herbert
Holzamer



Trade agreement with Yugoslavia gives new hope

New stage in alignment

The trade agreement between Yugoslavia and the European Community which was signed in Belgrade at the beginning of the year came into force on July 1. It is to run for five years, and can be extended by mutual consent on a year-by-year basis, or modified in accordance with any change in the economic situation of Yugoslavia or her West European partners.

In Belgrade the talk is of a "new stage" in the relations between Communist Yugoslavia and the semi-Communist countries of the Western countries of the EEC. From statements by leading Yugoslav politicians and senior officials concerned with economic affairs, it can be deduced that Belgrade would like cooperation with the EEC to be even closer. But both sides realize very well that their cooperation, and the agreement, are peculiar in that the respective economic and social systems of the two parties are fundamentally different, even though Yugoslavia has absorbed, more than any other Communist country, certain elements of a market economy.

Moreover, Yugoslavia is not at a stage of development, especially in the semi-automated regions and provinces in the south and east, that can be compared with that of Western Europe. The EEC has accepted that Yugoslavia's position is that of an unaligned, European and Mediterranean country. From Yugoslavia's point of view, the agreement with the EEC—an agreement with the Coal and Steel Community was concluded at the same time—means easier access to Community markets. More than 70 per cent of Yugoslav exports will in future be exempt from customs tariffs and quotas.

For most agricultural products, however, a common system of protective tariffs is in force. There are also restrictions on manufactured products which could harm producers in EEC countries. Yugoslavia can impose protective tariffs on EEC goods to protect its own market, of the kind applied by developing countries. Yugoslavia also enjoys most favoured nation treatment.

The agreement provides Belgrade with an excellent opportunity to expand its exports to Western Europe and to reduce its chronic trade deficit with EEC countries. Yugoslav economists have been alarmed for some time at the continuing deficit on Yugoslavia's foreign trade account, which recently caused yet another devaluation of the dinar. Between 1973 and 1978 Yugoslavia's exports to EEC countries dropped from 25 per cent to 22 per cent.

Economic cooperation between Yugoslavia and West European firms was marked by this deficit and the consistent inflationary growth in the Yugoslav economy, and failed to go beyond a certain point.

Moreover, the Yugoslav economic system was shown to be of no great help in boosting exports, especially to the West. Western firms with joint venture agreements with opposite numbers in Yugoslavia frequently complained about low productivity and lack of efficiency, which were most notable in some regions than others: in Slovenia, for instance, there is a certain amount of industrial freedom, but in the south a pre-industrial mentality is the general rule.

Some aspects of the Yugoslav self-management system too, with its complex structures and a tendency towards arguments at factory floor level, were intrinsically bad for exports. That the "social working day" in Yugoslavia is from 7 am to 2 pm—a schedule that was originally introduced to enable workers to supplement their regular daytime jobs with a second paid job after work—in itself makes the country less productive than Western countries in which work continues till 5 or 6 pm. Attempts to alter this by those in Belgrade responsible for managing the economy have so far come to nothing in the face of bitter opposition from the workers and the unions.

But every politician and official in Belgrade who really understands about these problems knows that things cannot go on as they are. The Yugoslavs, who in recent years have come to know the blessings of the consumer society, cannot continue for ever to consume more than they produce. Living on credit must now stop: this was the message conveyed by the recent stabilization measures. The country, it was felt, had been living beyond its means for years.

The Yugoslav economy—consisting of self-management enterprises and "worker co-operative organizations"—has in the past been more concerned with importing than exporting. Such exports as there were went to the Soviet Union and Eastern Europe, a much easier proposition than exporting to the West. The Soviet Union, became an especially easy market for Yugoslav products. Soviet trade representatives were prepared to make advance purchases of a whole range of goods from Yugoslavia, often without even having seen the merchandise. Quality was not a serious problem for the Yugoslavs under this arrangement, and they were able to sell to the Russians goods which other customers would have refused to buy from them.

The Yugoslav leaders began to be worried about the clear signs of a growing tendency on the part of Yugoslav firms and certain sectors of the economy to move towards the East, against a background of shortage of hard currency and mounting economic crisis. They wanted at all costs to avoid a one-sided dependency on the

East, and to this extent the agreement with the EEC is a political instrument, designed to ensure that the country does not slide away unnoticed into the Eastern camp.

For the late President Tito's successors, who signed the EEC agreement against the background of the aged marshal's illness and impending death, an alliance with the EEC was, and is, a declaration of policy. By signing an agreement of this kind, they were giving notice of their refusal to become economically dependent on the Soviet Union.

The EEC agreement also has implications for the economic, social and political structures of a Yugoslavia without Tito. Any country signing such an agreement must perforce realize that it will have to make its home industry competitive so that it can penetrate Western markets. Planning models on Soviet lines, and even less a planned economy, will be of no use. There must be exposure to the cold wind of market competition. Top quality mass-produced goods must be offered, and this again calls for Western-type technology and marketing: in short, an economy geared to performance and not to doctrine. If Yugoslavia, as appears likely, goes in this direction it cannot fail to have an effect on the general climate in the country.

The Yugoslav new recognize that in the past they were too far gone themselves in enthusiasm for the consumer society, and omitted to look at the other side of the coin, the fact that the much admired living standards of Western Europe, which they aimed to copy, could not be achieved by consumption alone but depended in the first place on production and technology. It is now apparent too that many Yugoslav firms do not yet understand about packing for foreign markets jointly. Many of them are only too content to stay outside the arena of hard competition.

If the agreement with the EEC leads to even partial mobilization of the dormant forces of the Yugoslav economy—although it must be clearly understood that the East European mentality, still prevailing in some parts of the country, is a serious handicap—this would already be a big step forward both economically and politically.

Yugoslavs are certainly not slow or lazy workers if they are given a target that can be achieved, as the experience of many EEC countries with migrant workers from Yugoslavia clearly shows. Indeed they are in great demand, and highly thought of, in Western Europe. It can surely only be through lack of incentives that the situation is still different in some parts of Yugoslavia.

Carl Gustaf Ströhm

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The rise in unemployment is rapidly becoming the Government's most pressing political problem. Last week's increase was of symbolic importance because it took the total figure for the United Kingdom over the two million mark. But even more significant was the increase in the underlying level of unemployment and the drop in the number of vacancies available to those seeking work.

All of these indicators show that the severity of the present recession is showing no signs of abating. Unemployment is likely to go on rising for the rest of this year and at least for the early part of 1981. There is no firm prospect of it falling below two million in the foreseeable future. Suggestions that the figure may rise to two and a half million, including school leavers, have a chilling plausibility.

The Prime Minister has stressed that there will be no change in economic policies because the policies are right. As the findings of the latest opinion poll indicate, this view is no longer held by a majority of the British people.

Government decisions are not made by opinion polls, yet it is clear that pressure for a shift in policy will grow throughout the winter. The Government will renew calls for a fundamental shift in economic strategy. Even some Ministers in the Cabinet would like to see the policy modified to ease the Government's stance.

Yet the fact of the matter is that Government actions to date have been a great deal less restrictive in practice than official statements suggest. Public spending has not been brought down in line with the Government's plans. There are also clear indications that public borrowing is exceeding forecasts.

Monetary policy, which was made the heart of the Government's strategy, is in a state of confusion. We do not know how fast the money supply is growing, we do not know how much

the present figures are still distorted by the operations of the "censor" and we shall not be able to make a satisfactory estimate of the underlying rate of monetary growth for months to come.

The Government's monetary targets for the current year are clearly unattainable. Of greater long term consequence is the difficulty which this poses for setting any policy guidelines in terms of sterling M3. The authorities may choose to express their targets in those terms, but in practice they will be looking at the components which make up the money supply such as bank lending.

This remains a surprisingly buoyant at the moment. Companies are managing to evade bankruptcy by selling deeper into debt, which in turn increases their interest bills and forces them to borrow yet more. As they do so, the authorities find it ever harder to control the money supply without resorting to a further rise in interest rates. A steady reduction in Minimum Lending Rate was the route by which the Government had hoped to assist industry this autumn. At the moment, the pressures are working in the opposite direction.

We have then a paradox at the heart of economic policy. The Government's stance has been less restrictive than it intended it to be yet the recession is turning out to be particularly severe. Industrial output is falling very sharply and employment everywhere is falling. Manufacturing is the hardest hit, yet the service sector, which went unscathed through the recession of 1974-75, is also losing jobs.

No one could pretend that this paradox would not exist if the Government had succeeded in meeting its monetary targets. It would indeed have been more pronounced because the recession would have been even deeper, and interest rates would have been higher. The relative monetary laxity of the past year may well slow down

the rate at which inflation comes to a more realistic level; but it is not the cause of our immediate problems, and indeed the monetary policy which has actually been followed may be pressing more gradual and better than the one which was intended.

The present recession springs from two sources. One is the extraordinary strength of sterling, which is imposing an unacceptable loss of competitiveness on all British industry which faces international competition. It is sometimes argued that a high exchange rate is like a cold shower; the weak may succumb but the strong are invigorated. That analogy hardly squares with the collapse in profits which has been experienced by ICI, one of our most efficient companies.

The strength of sterling has now reached a stage where unacceptable burdens are being placed on industry. It is true that these competitive pressures have done something to moderate inflationary pressures, but such a large proportion of the economy is partially insulated from world competition that the influence can be only a limited one.

A strong pound on its own would pose problems for industry. What has made those problems impossible to handle is that wage rises have so far shown too little evidence of responding to the recession. In recent weeks there have been some signs of a more realistic attitude to pay on the shop floor—as with the Lucas settlement yesterday—and there have been some agreements which fall well below the going rate of inflation. The overall picture as yet shows little sign of improvement. Average earnings have risen by about 20 per cent over the past year and there is likely to be little fall in that rate until the end of the year at the earliest. The TUC keep up a rhetoric about unemployment without seeing that their pressure for wage increases has become a pressure to destroy jobs.

to see go. But he too had no experience of office when first appointed. What he did have, like other departing ministers, was a lack of fanaticism, coupled with a high degree of political sophistication. The chief claim to fame of one of the newly nominated Commerce Ministers, Mr Sayed Assadollah Laivard, is that he once helped to blow up the Tehran offices of the Israeli airline, EL AL.

Iran is faced with a number of problems, including discontent among the Kurdish minority and border fighting with Iraq, which need to be tackled rationally and sensibly. Above all there are still fifty-two American hostages in Tehran, and their fate largely hangs on the Parliament, which yesterday sent back for redrafting a reply to an appeal from 187 American Congressmen. The fact that the first draft took a month to complete and an hour to read out, yet was considered insufficiently detailed in its cataloguing of American misdeeds and inequities, does not give much room for encouragement. Moreover, the letter restates the familiar demands. However, the fact that an intensive discussion is evidently going on in Iran does in itself suggest that some movement may yet be possible.

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Tourist delights in London

From Lord Hertford

Sir, The article by Mr Richard Ford on August 18 was so unfair and so derogatory to the tourist trade that it requires contradiction.

I am not a Londoner, and as President of the Board of England Tourist Board I have a duty to encourage tourists to spend their time and their money in the Midlands; but in all honesty I cannot deny London.

London is one of the greatest tourist attractions in the world, and its theatres and music are the best. Its hotels are the best. Its art galleries are among the best. Its parks and squares and public gardens are by far the loveliest in Europe. Its food and drink are very good indeed. Its inhabitants are polite and friendly and helpful.

Of course it is expensive—when you have had cheap caviar? But to complain about waiting for 15 minutes to see such miracles of European art as the Henry VII Chapel in Westminster Abbey or the Crown Jewels in the Tower of London is really ridiculous. People queue for longer than that to see my own humble home. With my wife and children I queued for nearly three hours to see the Turankhamon exhibition at the British Museum. It was well worth it.

Much of London is entirely free: the National Gallery, the Changing of the Guard, many of the museums, the amazingly beautiful architecture of the streets and squares. It is all there for the tourists, who should surely be able to resist the temptation to buy ice creams at higher prices simply because they are where they are when they are wanted.

London provides a wonderful experience for millions of tourists, some of whom also sample the cheaper pleasures of the English countryside. I only hope they enjoy it enough to come again. Yours faithfully, HERTFORD, Ragley Hall, Alcester, Warwickshire.

An international Jerusalem

From Lord Banks and others

Sir, Following Crown Prince Fahd of Saudi Arabia's declaration (report August 15) that Israel's recent annexation of East Jerusalem has made moderate Arab policies useless, we would like to express our support for a prolonged and peaceful jihad (holy war) the only reply to this Zionist religious and racist haughtiness, may we propose another alternative? That is to say, the internationalizing of Jerusalem.

As a whole, we would hope that Jerusalem should again be divided into East and West, with a joint municipality of Arabs and Jews, allowing free access to their holy places for all races and religions. But such a solution perhaps requires a more serious and sustained effort, which was a constant cause of friction.

However, complete internationalization of the Holy City—beyond only to Muslims and Zionists but to Catholics, Anglicans and Protestants—should be guaranteed by the United Nations, should surely be acceptable both to Israelis and Arabs? For the only alternative, a holy war between them, is not only a disaster but might lead to a "eternal" capital of Jews, Arabs or the Christian Faiths. Yours faithfully, BANKS, BESSBOROUGH, STEWART OF FULHAM, House of Lords, August 20.

The Whitehall machine

From Lieutenant-Colonel J. E. Sampson

Sir, The Secretary General of the Council of Civil Service Unions (August 20) has his sights on the wrong target.

Whether responsibility for the administration of the Civil Service rests with the Civil Service Department or reverts to the Treasury—or goes anywhere else—there will be no fundamental improvement in management so long as departments remain administratively autonomous.

Responsibility without power to direct is useless, and any civil servant who is the victim of mismanagement should know that. If necessary, he may obtain redress at the hands of the Head of the Civil Service. Yours faithfully, J. E. P. SAMPSON, 22 The Farthingales, Maidenhead, Berkshire, August 20.

Incident in Italy
From Mr W. J. Money

Sir, It is ironic that Mr Hinchey (August 16) should argue in *Reader's* defence that he was "only" in the Marzabotto region for four days in the week of September 29 October 3, 1944. During that week at least 1,200 Italian men, both sexes and all ages were killed there by the SS units of which he was a member. Some had died before this, and others were to die afterwards, but most died in the series of dreadful massacres which occurred on and near Monte Sole during the three days September 29-October 1.

Because these "incidents" took place in scattered collecting points (villages, farms, churches) and over several days, there were many escapes and survivors. One hopes that their testimony (see, for example, J. Olsen's account, *Silence on Monte Sole*, Pen, 1971) will be at least as acceptable as the German War Diaries which Mr Hinchey cites. No one denies that a battle occurred; what matters is that it was preceded and accompanied by the separate and deliberate slaughter of the local civilian population. It is erroneous of him to assert that the local partisan brigade was communist. Its nucleus was a group of deserters from the carabinieri; it drew the bulk of its local recruits from the conservative peasantry of the area, and by September, 1944, it was swollen by

large numbers of deserting foreign conscripts and escaped prisoners of war. For quite different but fairly obvious reasons it suited the communists, the fascists and the Germans alike to claim that this was a "holy war" between the SS and the partisans. Mr Hinchey's defence that he was "only" in the Marzabotto region for four days in the week of September 29 October 3, 1944, during that week at least 1,200 Italian men, both sexes and all ages were killed there by the SS units of which he was a member. Some had died before this, and others were to die afterwards, but most died in the series of dreadful massacres which occurred on and near Monte Sole during the three days September 29-October 1.

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Development of wind-assisted ships

From Air Commodore C. T. Nance

Sir, Your Shipping Correspondent's note, "Oil prices put sails back on the horizon" (August 9), draws attention to the need for Britain as a maritime nation urgently to put resources into study and development.

It is no secret that the Department of Industry, under the Government of Mr Callaghan, wisely financed two studies in this field, one at either end of the technology spectrum. In modernized classic barque and vertical-axis wind-turbine, but it is perhaps not so widely appreciated that the effect of the policy of Mrs Thatcher's Government, that work of this nature should in major part be financed by industry itself, has been to put a complete stop to such work: a stop which has now persisted for over 12 months.

Is it not a necessary concomitant of such a policy that the minister concerned should out in the leaders of the relevant industry (in this case the General Council of British Shipping) the guidance that the mantle of leadership previously

worth noting that on land as on the sea there is a new or appropriate technology which is bringing remarkable results. Improved ploughs, harrows, vehicles, harness and equipment are leading to greater efficiency and enhanced work output. In the long run this reversal in the use of scarce and expensive fuel may prove to be a great and advantageous development.

The skilled usage of the animal is the most efficient and economic way of getting the job done quickly and adequately, especially in the many countries where there is no shortage of either animal power or manpower. Probably as much as 80 per cent of the world's cultivable land is tilled by man and his animals, while millions of people derive their livelihood from road haulage by work animals.

Yours faithfully, W. ROSS COCKRILL, 39 Vale do Lobo, Alimaisil 8100, Algarve, Portugal.

Welsh television

From the President of Plaid Cymru

Sir, In denying the existence of a consensus in Wales at the moment of the popular channel, Welsh television service Mr Tom Hooson (August 18) rather inconspicuously relies on the existence of a Home Office working party report. Since this was published in 1971 it obviously did not affect the Conservative manifesto pledge of 1979 to concentrate Welsh language programmes on the fourth channel, nor the endorsement of this policy in the Queen's Speech. The use now being made of its rescission is how astoundingly the Government is scraping the bottom of the barrel.

Mr Hooson says that the report favoured splitting Welsh language programmes between one BBC and one ITB channel. This is precisely the advice the Government is following. This is disingenuous or worse. No such advice was given. The relevant words of the report were, "an ITV-type service supervised by the ITB... would have serious implications for the BBC, Wales and ITV Wales' joint Welsh language programme service (because) both organizations wish to maintain the distinctive identities of their respective channels." The ITB for its part could represent that it did not wish to see any of the ITV2 broadcasting time used to broadcast any BBC programmes. . . . The BBC for its part would wish to avoid such a situation, and could indeed have said that the Welsh language programmes, including its Welsh language programmes, should be broadcast only on BBC channels. The Sibray proposals for a Welsh language service operated by the BBC and ITV would be invalidated on these assumptions (my italics); and this leads us to the conclusion that, in the interests of the viewers in Wales (sic) the BBC and ITB should each accommodate the Welsh language element in its output on one of its own channels in Wales."

In the event the assumptions were incorrect. This is the crucial fact. The ITB has stated that it has no objection in principle to the BBC broadcasting its Welsh programmes on ITB 2 in Wales. The BBC for its part is strongly in favour of putting its Welsh programmes on ITB 2. Of course the ITB want ITB 2 (possibly Harlech still) to have a clean identity as a Harlech channel, even if its concern is to preserve its profits, not the Welsh language. But this invalidates the fourth channel policy only on the further assumption that the Government's ideology allows a commercial company to determine its policy.

Of course, there may be non-Welshmen who are interested in such matters. The problem is that these programmes are usually in Welsh. It is said that the Welsh language is dying. It has never been well in Cheshire, and I would ask those responsible for the fate of Welsh television and the fourth channel to bear us in mind. I am, Sir, yours faithfully, N. CARDEN, 1 Homecroft, Marshlands Road, Little Neston, South Wirral, Cheshire.

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Sir, It is ironic that Mr Hinchey (August 16) should argue in *Reader's* defence that he was "only" in the Marzabotto region for four days in the week of September 29 October 3, 1944. During that week at least 1,200 Italian men, both sexes and all ages were killed there by the SS units of which he was a member. Some had died before this, and others were to die afterwards, but most died in the series of dreadful massacres which occurred on and near Monte Sole during the three days September 29-October 1.

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The match that failed

From Mr R. S. Alexander, QC

Sir, Any ugly moments at Lord's on Saturday are to be deplored. But for every individual who regretfully gave vent to his feelings there were many, thousands deeply frustrated but only at the lack of play but also at its consequences for the match. The umpires have borne the blame. The authorities are said to have been imaginative in supporting extended playing hours, despite the fact that the idea of playing until 8 pm on Saturday evening was fine weather but the crowd could have come. Why was there no play? At the beginning of last week we were told that in play on Sunday in the event of a washout on any earlier day, would have been unfair to ticket holders for Monday if the match had finished in three days. This is on its face, just understandable. But how many Test matches finish in three days? And could it not have been discovered that the groundsmen was preparing a wicket which could well prove, as it did in the event, plumb and easy paced?

The weather forecast was for bad weather at the end of the week. By Thursday evening it was virtually certain and by Friday lunch time clear beyond all doubt that the match could not finish in three days. We all know that there is much preparation for an important cricket match, but this was a great occasion which in the end will have been principally rich only in nostalgia.

It is hard to believe that enterprising contingency planning could not have included the possibility of Sunday play, with a final decision to be taken when the very slight risk of injustice to Monday ticket holders was no longer possible. This would have ensured some reward to those many enthusiasts who were denied play on Friday and Saturday and it would have kept the game more alive.

Yours faithfully, ROBERT ALEXANDER, Weald Lodge, Wotton, Buckinghamshire, September 1.

Cyprus treasures at risk

From Mr Mustafa Adinglu

Sir, Since Mr John Torode chose to give my name to authenticate his own account of a small village church (August 19) I feel I have to set the record straight:

1. I find the picture highly exaggerated. There was no trace of any church Bible anywhere, nor did I see any "fresh excrement".

2. The tiny church was near Maratha village where the entire Turkish-Cypriot population had been murdered and buried in mass graves by Greek Cypriots in August, 1974 (Examination, September 2, 1974, witnessed by United Nations forces and foreign press). Mr John Torode should have refrained from generalising. If only for the sake of this "locality".

3. Similarly, most of the damage to church property in the Turkish zone occurred at places where there had been mass murder of Turkish-Cypriot civilians by Greek-Cypriot fanatics, often led by Greek orthodox priests.

4. Finally, while welcoming Mr Torode's suggestion that two negotiators should appoint an impartial committee to deal both with churches and mosques, I feel his timing is unfortunate.

Yours faithfully, MUSTAFA ADINGLU, Press Counsellor, Office of The London Representative Turkish Federated State of Cyprus, 28 Cockspur Street, SW1.

Video cassette library

From Mr P. J. Ferres

Sir, Your report in your edition of August 11 the admirable plan to establish a public video library at the Institute of Contemporary Arts but incorrectly describe it as "Britain's first public access video library". In fact, Britain's (and possibly the world's) first public access video library was opened here at the Institute of Contemporary Arts at the Bede Gallery, Jarrow. It began with 40 films on video cassette and now has ninety.

The library at the Bede Gallery, which specialises in films on the visual arts, is based on the same notion which has inspired the ICA: that there are many important films in existence which might not fill a cinema but which can be made accessible to video cassette to audiences of small groups or even a single visitor. It is a simple and sound idea and might easily occur to different people independently, but in fact the ICA did borrow from the Bede last year.

Yours faithfully, PETER J. FERRES, (Film Adviser to the Bede Gallery), 8 Bath Terrace, Tynewydd, North Shields, Tyne & Wear, August 14.

Caught at mid-wicket

From Mr David Pearl

Sir, Not all mid-wicket conferences concern matters of import. Last season, I once came to the wicket when the score was 12 for five. The other batsman, who had been there from the outset, solemnly beckoned me to mid-wicket to give, I assumed, some useful advice as to what I should do. "I'm sorry to trouble you," he said, "but I've just lost a fly-button. Would you mind keeping a look-out for it?"

Unfortunately, I did not remain long enough to assist him in the search.

Yours faithfully, DAVID A. PEARL, Captain, Poet's and Peasants' Cricket Club, 7 Stone Buildings, Lincoln's Inn, WC2, August 15.

British Council cuts

From Mr Samuel Milberg

Sir, I am writing on behalf of the Asociación Argentina de Cultura Inglesa, founded in the city of Buenos Aires in 1927 with the purpose of teaching the English language and making British culture available to the people of our country, a task which it has so far accomplished with the general approval of Argentines and British people.

In July, 1942, a British Council office was set up in our city for the first time and that was the beginning of a close and fruitful bond between both organizations.

I do not deem it necessary to give a lengthy account of the British Council's achievements over these 38 years among us, but I should like to mention briefly (1) the teaching of English in collaboration with the National and Provincial Ministries of Education; (2) their readiness to provide all sorts of information about education and different aspects of British life; (3) their encouragement of cultural exchange in science, technology and medicine at the highest level; (4) their sponsoring all sorts of artistic enterprises, theatrical, musical and others; and (5) the organization of exhibitions of British books and the generous donation of teaching materials to state schools and non-profit-making organizations.

I am not authorized on the subject so it would be an unforgivable intrusion on my part to disagree with the economic policy yet present under the consideration of the highest British authorities.

However, I cannot keep silent about the fact that the effective work carried out by the British Council all over the world has been seriously impaired by the cuts on its budget, and so judge from the news that this recently reached us, the still greater cuts that are to be implemented in the next three years will hinder even more, if that

were possible, its unquestionable and successful work already well known in Buenos Aires by the first round of cuts.

I should be very grateful if the name of this Association, if you would publish this letter, the purpose of which is to draw attention to the work done by the British Council, which has kept the British flag proudly fluttering in every corner of the world, and very specially so in the Argentine Republic.

Yours faithfully, SAMUEL J. E. MILBERG, President, Asociación Argentina de Cultura Inglesa, Sulphacha 1333, Buenos Aires, Argentina.

Decline of Parliament

From Dr David Jessop

Sir, Jean Blondel (article, August 15) professes "bafflement" at "the puzzling decline of Parliament". This title is misleading for the article, dear mainly by the disintegration of the Labour Party and the trivial topics discussed at Westminster rather than with the decline of Parliament's importance within the Constitution as such. It should come as no surprise that party alignments change and this is especially true of the Labour Party which has always been a party of factions united behind common social aims. These social aims have been realised, inevitably were political objectives have arisen. This is hardly an indication that Great Britain is politically unstable, rather it is a sign of the vitality of party politics in this country.

The disturbing problem is the decline of parliamentary democracy and the gradual tipping of the constitutional scales in favour of the Executive and the bureaucracy. This is the reason why fewer of

the electorate now vote than did 30 years ago. The House of Lords has been made visibly impotent. The House of Commons still has certain powers but more often than not chooses not to exercise them. It is no longer enough for an ambitious member to become an MP. Entry to the Commons is seen as the way to government office and patronage rather than as an honourable career in itself.

Government and Whitehall are openly contemptuous of Parliament. The resulting overbalanced constitution means that "the people" are largely ignored, our "liberties" are restricted, and power is concentrated too often in the wrong hands.

We do have a constitutional problem but it is not about the decline of the Labour Party. Parliament has allowed Government and Whitehall to have too much power. Yours faithfully, D. JESSOP, 57 Abbottford Gardens, Woodford Green, Essex, August 16.

Blossoming unhindered
From Mr O. H. F. Guillebaud

Sir, One gain resulting from the Government's cutbacks on public spending is the abundance of wild flowers blooming on roadside verges this summer, the wet season having no doubt enhanced the display which has followed economies in verge trimming and spraying.

Have your readers observed other actual benefits resulting from similar reductions in the activities of our public services? Or could it be to the advantage of us all to suggest a few?

Yours etc, O. H. F. GUILLEBAUD, Chantry Cottage, Ampley St Peter, Cirencester, Gloucestershire.

THE TIMES

BUSINESS NEWS

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make ideas take shape

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reputation
in the balance,
page 17

Stock Markets

FT Ind 480.7 down 3.2
FT Gilt 68.09 up 0.47

Sterling

\$2.406 up 35 pfs
Index 76.5 up 0.3

Dollar

Index 83.8 down 0.3
DM 1.7880

Gold

\$627.50 down \$5

Money

3 month sterling 16 1/4-16 1/2
6 month Euro-S 11 1/4-11 1/2
6 month Euro-S 12 1/4-12 1/2

IN BRIEF

EC places umping uty on US arms

The European Community imposed a provisional anti-dumping duty on imports of US-made polyester yarns, after American producers had been undercutting European prices by as much as 20 per cent.

This has made it impossible for Community producers to sell their products in order to cover their increased raw material costs and has pushed them further into the red, says EEC Commission spokesman.

The duty will be in force for at least four months, until the adoption of definitive measures by the EEC Council of Ministers.

Saleroom opens

David Barrett (above) chairman of the Midland Bank, opened Midland Bank's new dealing room in London yesterday.

The new room, which is the most modern dealing room in the City, will be open for 66 dealers.

S 8 to come line with UK

The United States is to bring accounting standards on an "equivalence" basis into line with United Kingdom practice. Switching from the current US standards to the new ones will mean that local results of overseas subsidiaries are translated at the same rate for the whole year, a profit and loss account that currency fluctuations are movements in reserves rather than profit and loss.

B appointment

Denis Allport, chairman of the British Steel Corporation, has been appointed as a member of the National Enterprise Board for years at an annual salary of \$45.

Parliament report

Office of Fair Trading is to release its report on the fact of merger of BPC Pergamon Press, brought by Pergamon Press, brought by the third week of summer.

line partnership

Undersea Pipelines is to be a full partner in the construction and operation of a segment of the 4,000 Alaska Highway natural pipeline.

Street closed

American stock exchanges and commodities markets were closed yesterday for Labour Day holiday.

Sterling moves above \$2.40 for first time in five years

By David Blake
Economics Editor

The pound rose above \$2.40 in London yesterday for the first time since the spring of 1975. The effective exchange rate climbed to 76.5 per cent of the pound's 1971 level, the highest figure recorded since the new index was introduced in 1977.

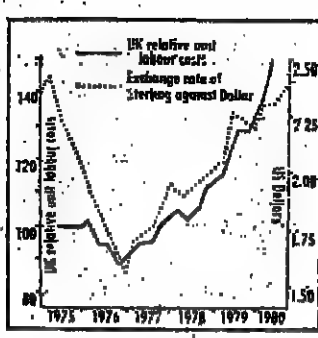
Sterling's rise came in thin trading in London. It had gone above \$2.40 in New York in late trading just before the weekend. A one-stage in London it rose above \$2.40 before falling to light trading to close at \$2.406, up 35 points on the day. The volume of dealing was reduced because American markets were closed for Labour Day.

The \$2.40 barrier has long been seen as having great psychological importance in foreign exchange markets. This is the figure to which sterling was devalued by the Wilson Government in 1967. Although the effective exchange rate is a better indicator of the overall position in the pound, dealers still pay great attention to the rate against the dollar.

Sterling's rise since the early part of 1979 has been one of the most remarkable features of the foreign exchange markets. In January and February 1979 it hovered at about \$2.00, rising to \$2.24 at the beginning of the year. The increase in oil prices over the past 18 months has strengthened the pound in many ways.

Britain is a producer of oil. The balance of payments has not suffered as much as in the past. The value of the pound has risen, and the value of the pound has risen, and the value of the pound has risen.

Open money has been attracted to London by the high interest rates, which are well above those in other main financial centres. This has



attracted a growing volume of hot money into London, much of which is kept on deposit at banks.

The rise in the pound's parity has produced increasing problems for British industry, which has found it harder to sell abroad at a profit. As the chart shows, relative labour costs have risen sharply as the pound has gone up.

This is because wage rises in Britain have continued to go up at a faster pace than in the rest of the world.

The usual result of this would be a devaluation of sterling to recoup the lost competitiveness. There are clear signs of concern among industrialists about the prospect that sterling will continue to be overvalued on competitiveness.

Some leading figures in industry would like government action to reduce the pound. But economic ministers have stressed that the high parity is easing inflation.

Official policy remains that intervention is restricted to smoothing very short term fluctuations in the exchange rate.

There were some signs of intervention by the Bank of England late last week to hold the rate down, but no signs of this are expected to be seen in the figures for the reserves due out today.

Grand Met in £87m share offer for Coral

By Our Financial Staff

Grand Metropolitan, the £814m conglomerate whose interests range from Express Dairy in milk through to Mecca, Wembley and Truman in beers and Liggett and American cigarettes and drinks group, has emerged as the bidder for troubled Coral Leisure, the £5m bookmaking company which owns Poppin's holiday camps and whose casino licences are being challenged by the police.

The offer, entirely in shares, is at 13 shares in Grand Met for every 20 in Coral Leisure. This valued the betting shop group at £87m or nearly 103p a share.

Coral's shares have swung between 134p and 57p since the beginning of last year, but this year they have never been higher than 80p.

Full acceptance of the offer would mean the issue of 5.84 million shares in Grand Met, which has already 469 million in issue. S. G. Warburg advised Grand Metropolitan and Charterhouse. The offer was made by Mr Joseph.

Mr Nicholas Coral, the chairman, said last night that Grand Met approached the company with the bid last week. He confirmed there had been

several other interested bidders, and added that he had always known—for at least seven years—that Grand Met was interested in taking over Coral.

On the rumoured deal for the sale of Coral's hotel division, he said this would now be up to Grand Met and any interested buyer would have to approach Mr Maxwell Joseph, its chairman.

Apart from that division he did not think any of the rest of Coral's interests would be sold off separately. Most of the activities fit in with Grand Met's operations and he described Mr Joseph as a "delighted" to have Poppin's, the holiday company.

On the future of the Coral board he said all their positions would be safeguarded within the new company. But he has made arrangements for his own future.

Mr Coral commented that he had every confidence in Mr Joseph, but he did not want to do an "invented job" so he would wait to see what decision was made.

He said he was obviously sad that Coral would cease to be an independent company and he had not considered a takeover

in itself as being desirable. But the Grand Met deal was a good one, both for the shareholders and for the future of the company. He said there had been no boardroom dissent about accepting the offer.

Grand Met has a reputation as an astute buyer of companies. Back in 1972 it was involved in what was at the time the largest United Kingdom takeover when it acquired Watney's for £470m. In April this year it was involved in an acrimonious bid for Liggett, which it finally acquired for £415m (£250m).

Its activities span a wide range of interests in the United Kingdom from hotels through milk and food to brewing. Sales in the last financial year to end September 1979 rose to more than £2,000m, of which betting and gaming amounted to £242m; hotels, entertainment, catering and public houses division accounted for almost a third of trading profits.

The group has 24 hotels in London, mainly in the three-star bracket, and 29 provincial hotels cater largely for the middle market; there are also five hotels in Paris and Amsterdam.

In catering its best known names are Chef & Brewer and the eBrni and Schooner Inn steak houses.

News of the bid is not entirely surprising. The shares jumped 6p to 67p before they were suspended at Coral's request yesterday morning. They were subject to widespread comment in the weekend press and saw some sizable buying early last month when the group reported a collapse in profits from £5.85m to £327,000 in the half year to June 30.

It was then expected that profits for this year would not reach more than £15m against £23.6m in 1979, with half coming from the gaming clubs. The group blamed high interest rates and the impact of unemployment on many of its customers.

Only the betting shops did well, but even here the comparison was unfavourable. Meetings and race cancellations due to bad weather which hit the 1979 figures.

Poppin's, the holiday camp group bought for £56m in 1974, suffered from short-time working; the group pointed out the hotels.

Coral Leisure made the mistake of diversifying unsuccessfully.

fully. It made its name with the slogan: "Never a quarrel, but with Coral." Then it spread its wings and in the latest half-year (to June last) profits all but vanished.

At the net level, Coral went into loss. Contributing to these was Centre Hotels which Coral bought in 1977 for nearly £17m.

Until yesterday morning it seemed as if Coral would try to solve its problems by selling Centre Hotels either to our largest brewer, Bass Charrington, or an Indian group, Tai Hotels. It is thought that Tai was asked for around £27m for a two-thirds stake in Centre Hotels.

But it was not to be. Coral got close to clinching a near £27m deal which would have left the group's losses at a net level. Mr Nicholas Coral said: "We were very close to finalising this deal."

He was delighted with the Grand Met bid. Apart from the recent collapse in interim profits it faced the cancellation of licences for its London casinos: the Palm Beach, the Curzon House and the International Sporting Club. They will also be entitled to a 3.5p net interim dividend.

Reader's Digest to pay £2.2m for map-maker

By Catherine Gunn

John Bartholomew and Son (Holdings), Edinburgh's 154-year-old map-maker, is to be sold for £2.2m cash. The buyer is the Reader's Digest Association, the London arm of the American publishing company.

Bartholomew's directors have accepted the offer for the company, which has a turnover of £1.5m and a profit of £200,000. The offer closes on September 24.

The two companies have worked together on atlas projects for many years. Bartholomew produced the maps for the Reader's Digest Great World Atlas.

Bartholomew's own publications include The Times Atlas and The Road Atlas of Britain, but the company is best known for its series of area maps. The three family board members, John, Peter and

Robert Bartholomew, all reach retiring age within the next 10 years or so, and the board is anxious to secure the company's long-term future. None of the next generation of the Bartholomew family is a member of the company.

For Bartholomew, the main attraction of a link-up with the Reader's Digest is the opportunity to expand, particularly in the present difficult climate of publishing.

Bartholomew's latest annual profits dipped from over £350,000 to around £300,000 on sales approaching £3m. Bartholomew brings with it, T. and J. Clark of Edinburgh, an even older company which publishes specialist geography books. Its publications are largely exported. Together, the two companies' annual sales total £3.25m.

Scandinavian companies plan power stations in North Sea

Four Scandinavian companies have submitted their proposals to the Norwegian and Swedish Governments for floating power stations to generate electricity in the North Sea.

The plan is the culmination of work conducted by the Aker Group and Standard Telefon og Kabelfabrik (an ITT company) in Norway and Karlskrona, Varven and Stal-Laval in Sweden. It combines the expertise of platform construction (Aker) with ITT's cable technology and the turbine/power generation experience of the two Swedish partners.

Each platform will require what ITT has called "substantial investment", but the attraction of using gas that would normally provide no other economic method of harnessing energy is many.

In fact the Swedish and the

Norwegian Governments have both been involved in providing financial assistance for the project's research.

At the moment excess gas released during drilling for oil is either flared, wastefully burnt, or used to generate electricity for the oil rigs within the vicinity of the well.

However, this new consortium intends to provide a facility where gas can be used to generate electricity which will be transmitted by cable to the mainland, where piping such gas ashore may be uneconomical.

The cable technology, pioneered by ITT and the experience gained by laying the Skagerrak cable between Norway and Denmark linking the electricity generating networks of both countries is the basis of the technical advance.

The companies are convinced offshore power stations using untapped gas resources will be able to generate between 300 and 12,000 megawatts and the power transmitted with little loss within a range of 600km.

At the beginning of their study two years ago the companies identified 39 such sites in the North Sea, which could be used to provide electricity with their technology.

Although part of the finance for research came from Norway, the countries' dependence on hydro-electric power has minimized its interest in alternative generating possibilities so far.

Environmental considerations have changed that view. Neighbouring Denmark, Germany and Holland have expressed their interest in the project.

Talks begin on Consett takeover bid

By Edward Townsend

Consultants representing a group of northern industrialists began exploratory talks yesterday with the Department of Industry over a possible takeover of the British Steel Corporation's threatened works at Consett, Co Durham.

The talks lasted just over an hour and the two consultants requested that the names of members of the consortium should remain secret.

The department emphasized that the discussions were "exploratory". Officials would be reporting to Sir Keith Joseph, Secretary of State for Industry, and the department would be conveying the department's views to the consortium.

The request for a meeting at the department instead of with British Steel puzzled Whitehall officials. The spokesman said the department would be available to continue talks at any time "but we will not be negotiating—it will be up to the BSC to do that."

British Steel spokesmen at the London headquarters, and on Teesside said they had no knowledge of a proposed offer by a consortium.

Mr William Sims, general secretary of the Iron and Steel Trades Confederation, said at the weekend that the consortium believed to be a group of private sector banking and industrial interests, was about to make a bid for the steel works. He called for a postponement of the closure of the works to allow the group time to complete negotiations.

Mr Sims said that the Consett operation could close this week-end, three weeks ahead of schedule, because of a continuing lack of steel orders. Closure will put out of work 3,700 employees.

Joint policy on new technology formulated

By David Felton,
Labour Reporter

Leaders of the Confederation of British Industry and the TUC have formulated a joint policy on new technology, which lays down guidelines on the introduction of working methods.

Both sides hope that discussions on new technology, which have taken place between senior officials of the two organizations over the past few months, have laid the groundwork for future consultations on wider issues.

The joint statement, published at the annual Trades Union Congress in Brighton, is a modified version of the original draft drawn up two months ago. Although it is cautious in approach, it has been agreed only after compromises by both sides.

The statement is being presented to the congress this week and will also be sent out for approval by CBI members and it is by no means certain that employers will be prepared to accept the guidelines in their entirety.

TUC negotiators in the talks have accepted what appears to be a watering-down of the section dealing with redundancies which now says that "forced redundancies should be avoided wherever possible". Previously the unions had taken the line that there should be no redundancy in the introduction of new technology.

Equally the CBI has accepted changes in its policy on new technology, which it had previously carried out in times of rapid growth and low inflation.

There appears also to have been a union compromise on the method of consultation in companies where new technology is being introduced. The statement says that companies as well as recognized trade unions should be consulted.

The CBI and TUC say that it is impossible and undesirable to draw up a single model for implementing new technology agreements.

But because of the country's "need for rapid technological change" the statement aims to set out key elements of practice most conducive to the successful pursuit of major technological adaptation.

In addition to stressing the need for continuing consultation between management and the workforce, the statement says that new technology can improve the terms and conditions of workers.

Changes in working patterns may be necessary and attention must be paid to health and safety implications of new machinery.

There should also be adequate procedures for dealing rapidly with grievances and disputes and a two-sided approach to setting up joint union-management study teams to monitor the implementation of new technology.

Mexican oil and gas reserves rise 20 per cent

From Our Correspondent
Mexico City, Sept 1

President Jose Lopez Portillo yesterday announced that Mexico's confirmed hydrocarbon reserves were 60,126 million barrels, 20 per cent more than the figure of 50,022 million barrels announced by the government in March.

Senor Lopez Portillo, in his fourth state of the nation address, also said that potential reserves were 250,000 million barrels, 50,000 million barrels more than five months ago.

He said that probable reserves were 38,045 million barrels, compared with the 40,126 million of March. The figures are for crude oil and liquid gas which Mexico usually considers together. Two thirds, however, are crude.

At the end of July, Petroleos Mexicanos, the state oil company, said hydrocarbon production was 2,304,000 barrels a day of which 2,102,800 barrels were oil.

Senor Lopez Portillo said Mexico now occupied sixth place in the world list of confirmed reserves, compared with the eighth place it held in late 1976. In production it held fifth place, compared with the fifteenth place it filled in 1976.

Courtaulds to close another textiles mill

By Derek Harris
Commercial Editor

Redundancies mounted yesterday in the textile industry and retailing, with the loss of nearly 300 jobs, but other moves brought the prospect of more than 700 jobs being saved in a variety of industries including clothing, other textiles and footwear.

Harwood Cash spinning mill, at Mansfield in Nottinghamshire, is to be closed by Courtaulds after its decision last week to shut down seven Lancashire and Cheshire spinning mills. Because Mansfield is part of the division the 180 redundancies brings the number of jobs lost to more than 1,300.

Courtaulds has closed the mills because of mounting losses that threatened to reach £2m by the end of the present financial year.

The company, which has declared nearly 8,000 redundancies since March, blames cheap imports, the strength of the pound and high interest rates.

W. H. Smith's wholesale books division is axing 51 jobs in a reorganization aimed at turning round trading losses which last year amounted to some £3m for its combined United Kingdom and United States divisions. In addition to 52 jobs already lost.

Nearly 300 clothing factory jobs under threat at Hepworths may be saved if discussions are successful with a so far unnamed bidder.

Hepworths was planning to close down a trouser-making factory at Barton, County Durham, a jackets manufacturing unit at Woodlesford, near Leeds, and a trimmings factory at Colburn, near Richmond in north Yorkshire, because of the general measures for made-to-measure garments.

The bidder is interested in taking over all three factories and it is hoped that a deal can be concluded before the scheduled closures next month. But Hepworths is going ahead with reductions of 700 at another suit factory at Sunderland.

To avoid 250 redundancies at its national chain of 280 shoe shops, Style Barratt Shoes, part of the Style Shoes group, has been planning to take place volume buying while slashing profits on 300 footwear lines.

Mr Alastair Jones of Peat Marwick Mitchell, the accountancy firm, as receiver and manager yesterday sold his fourth Midlands factories in a going concern within ten days, preserving 224 jobs.

Mr Brian Dollamore, a Midlands businessman, is buying Bonas Brothers, of Castle Gresley, new Burton upon Trent, which specializes in narrow fabrics such as elastic. It is expected to save nearly all the workforce of 50.

But the receiver has had to close down the sister company of Bonas Garments, with the loss of some 60 jobs.

Mr Jones earlier had sold off the Birmingham Bacon Company, Redditch Squash and Leisure Centre and Mains Engineers, model steam engine makers.

Aerospace suppliers buoyant

By Kenneth Owen

Suppliers of materials and ancillary products are sharing in the relatively buoyant market in the aerospace industry. IMI Titanium yesterday announced a multi-million pound expansion programme involving plant and mills at Birmingham and in Wales.

A programme of new investment is planned to take place over the next five years which will more than double the capacity of the company's machine and forging plant at Witton, Birmingham and the rolling mills at Wauwiler, near Swansea.

Lucas Aerospace, which claims to be the largest producer of aircraft components outside North America, is building new factories in Bradford and Liverpool. It has also acquired a factory in Burnley and opened an £8m electronics unit in Birmingham.

The Dowty Group of Cheltenham also has a £20m expansion programme under way, covering design and production facilities for products for the aerospace, defence and electronics industries. Products include large landing gear for aircraft, advanced engine fuel control systems, and new technology propellers.

In the first phase of this expansion, capacity will be increased by 60 per cent over the next two years at a cost of £7.5m.

A new titanium granule plant under construction at Burton for Desdie Titanium should assure IMI Titanium, the largest producer in Europe, of the increased supplies of raw material needed as part of the planned expansion. IMI expects to become a shareholder in Desdie.

Politician's move follows policy to keep control of natural resources Malaysian government backing for Dunlop bid

Kuala Lumpur, Sept 1.—Malaysian Government support for companies buying into long-established and mainly British-owned assets in mines and industrial houses here is the result of economic policy formulated after the race riots of 1969.

The latest reported move by Mr Abdul Ghafor Baba, a prominent Malaysian politician and businessman and his Komplex Kewangan trusts to take control of Dunlop Holdings is an extension of that policy.

Local stock market and business community sources confirm that Komplex Kewangan, of which Mr Ghafor Baba is chairman, is behind the attempt to take control of Dunlop but there has been no comment on this from either Mr Ghafor Baba or Komplex Kewangan, a finance group formed by leading members of the United Malay National Organisation (UMNO), the dominant partner in the ruling National Front coalition.

His interest in Dunlop is being resisted by other mostly non-Malay business groups, but official sources said today that the government would not stand in the way of an official bid for Dunlop Holdings by the Komplex Kewangan group.

In fact one senior official suggested that the bid might be coordinated by Komplex Kewangan and the government's Permodalan Nasional (National Equity Corporation) whose chairman is the recently retired governor of Bank Negara Malaysia, the central bank.

The bid is similar to successful takeovers by government-backed bodies such as the Malaysian Mining Corporation of British mining companies whose leases have been running out.

The largest shareholding in Sime Darby, another former British conglomerate, is Pemas, another statutory body, which also masterminded Sime Darby's change of domicile from Britain to Malaysia.

Informed sources said that there would be more attempts to restructure large British and other foreign companies with extensive interests in Malaysia to reflect local ownership.

Mr Ghafor Baba's proposed bid for Dunlop follows this policy and could be advantageous to his political career. If he succeeds in his bid he will strengthen his position within both UMNO and the ruling national front coalition.

He is a former golf caddy who became a Malay school teacher and then rose swiftly through party ranks to become Chief Minister of Malacca State and finally a federal cabinet minister.

He has been vice-president of UMNO for nearly 10 years and resigned from the cabinet when he was not selected deputy prime minister after Datuk Hussein Onn moved up on the death of Tun Abdul Razak in 1976.

Still in his fifties, he is a consummate politician and is still considered by some to be a potential prime minister. He has close links with Tun Razak.

Hamzah, the finance minister, the Malaysian Mining Corporation and other government statutory bodies which aim to help Malaysia acquire a 20 per cent corporate stake in the economy of Malaysia in the two decades to 1990.

Increased efforts are likely to be made over the next 10 years to force the restructuring of British and other foreign companies and bring them home to Malaysia.

It is a politically motivated move, a cabinet minister said today, "which the government would not want to see fail."

Faced with this combined onslaught, other planation groups have moved to restructure their equity to raise Bumiputera shareholdings (ie those held by Malays and other native races) to the required 30 per cent.

The predatory moves are mainly concentrated on those companies that have been slow to conform to the new economic policy and include Guthrie Corporation and the Harrison and Crossfield Group.

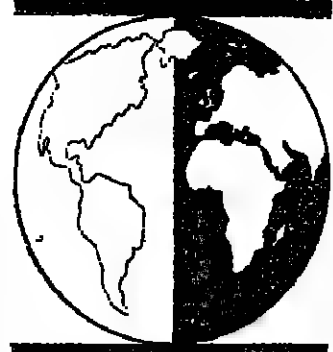
City comment from London that government sponsored buying is simply a form of "backdoor" nationalization cuts little ice with Malaysian officials who see the buying in these companies as a logical extension of government policy of keeping control of natural resources, including rubber, palm oil, tin and petroleum.

It is in this light that Mr Ghafor Baba and Komplex Kewangan have been attracting more than the usual amount of interest in London and elsewhere.

Financial Editor, page 17

PROMOTIONAL GIFTS





Japanese growth expected to slide

The growth rate of Japanese exports and imports in the second half of this year will fall rapidly, reflecting the economic recession in the United States and slow domestic economic activity, the International Trade and Industry Ministry said in Tokyo.

The ministry said in a survey report that Japan's exports in the third quarter (July-September) were estimated at about 6.55 trillion yen (about £11,490m), up 28.3 per cent from a year earlier.

The rate of increase, however, was smaller than a 34.9 per cent year-on-year rise in the preceding quarter.

Imports in the third quarter are estimated at 8.06 trillion yen, up 35.7 per cent from a year earlier, compared with 7.57 trillion in the preceding quarter.

The report estimated fourth quarter imports at 7.83 trillion yen, up 16.9 per cent, and 8.66 trillion yen in the following quarter, up 10 per cent.

Merger plans dropped

Swiss Chemical Sandoz has given up plans to acquire the McCormick Food company of the United States, but the two intend to study the scope for joint research and other programmes, a statement said in Basel.

Korean visit to UAE

Mr Yoo Yang-Soo, the South Korean energy minister will visit the United Arab Emirates next weekend for talks on developing relations between the two in the economic and energy sectors, the official Emirates news agency said.

Tyre factory closes

Singapore's only tyre-manufacturing company, Bridgestone Singapore, has closed because of the government's removal of protective tariffs for locally-manufactured tyres, a company spokesman said. Five hundred workers will lose their jobs.

Philippine debt

Philippine external debt from new medium and long term borrowing will need to grow about 20 per cent annually over the next three years from about \$1,200m (about £506m) at present, Mr Gregorio Licuanon, the central bank governor told reporters after the signing ceremony for the bank's new eight year \$100m Eurocredit.

Taiwan car project

The Taiwan government will examine investment proposals submitted by two Japanese car makers, Toyota and Nissan, before selecting one of them for a joint venture to produce 200,000 fuel-efficient compact cars annually in Taiwan. These were the only tenders submitted.

Dutch unemployment

The Netherlands' seasonally-corrected unemployment rate rose by 3.200 in August to a provisional 254,100 or nearly 6 per cent of the workforce, the ministry for two January car makers, Toyota and Nissan, before selecting one of them for a joint venture to produce 200,000 fuel-efficient compact cars annually in Taiwan. These were the only tenders submitted.

Beirut bankers' plan

Beirut bankers plan to open a market in government securities as part of efforts to re-establish the Lebanese central bank as a regional financial centre, banking sources said.

Swiss deficit forecast

A slight current account deficit for Switzerland this year is not excluded after surpluses of 4,070m francs in 1978 and 4,870m francs in 1979, the Federal Council said in Bern.

Crisis in Poland raises concern about East European economy

Comecon debts worry Bonn bankers

Bonn, Sept. 1.—The crisis in Poland has increased concern among West German bankers about the poor economic performance and mounting debts of East European countries.

As the East Europeans' most important trading partner in the west, Bonn feels particularly exposed to their economic woes. Because of West Germany's heavy trade with European communist states and its geographical position the Bonn government remains committed to improving trade with European communist states despite the Russian intervention in Afghanistan.

West German trade with East European Comecon states last year was 5.1 per cent of its total commerce and West German banks have lent large sums to these countries.

Bankers say it was with great reluctance that a consortium of 23 West German banks last month agreed to assemble a 1,200m Deutsche Mark (£285m) credit deal to help the troubled Polish economy.

But the banks came under strong pressure from the Bonn government which wanted to help the Polish leadership while it was beset by labour unrest, rising energy costs and earlier flood damage to crops.

Herr Helmut Schmidt, the West German Chancellor, said on television last week that West Germany and the United States were determined to help the Polish economy. The Carter administration is expected to be sympathetic to Poland's request for increased credits to buy United States food to compensate for its flood-damaged crops. Polish-American

organizations have been pressing for an economic assistance programme.

Despite the political sympathy in Bonn, the West German loan package was cut from the 1,500m Deutsche Marks (£355m) the Poles were seeking.

This reflected the concern West German bankers feel about Poland's hard-currency debt of about \$20,000m and its burden of repayments and interest, estimated at between \$7,000m and \$8,000m this year.

Bankers say they fear the loan, two-thirds of which will be used to repay old debts, could encourage other debt-burdened East European countries to seek similar assistance.

All East European countries face problems similar to those which triggered the Polish strikes: sluggish economic performance which is forcing governments to maintain severe policies and curb consumer supplies. To try to build up industry, these countries have borrowed heavily from western banks and have accumulated huge hard currency debts.

United States Central Intelligence Agency (CIA) figures show that Poland's net debts to the West at the end of 1979 totalled \$20,000m, the Soviet Union owed \$10,200m, East Germany \$8,400m, Hungary \$3,000m and Romania \$5,700m.

But bankers in Bonn say Yugoslavia, which is outside the Soviet block, is probably the East European country with the most serious debt after Poland, and they expect it to seek a rescheduling of debts next year.

West Germany's Federal Office for Foreign Trade Information estimates that Yugoslavia's net debt to the West is about

\$15,000m. It says the Belgrade Government's target for reducing the current account balance of payments deficit to \$2,000m this year from \$3,400m in 1979 is unlikely to be achieved.

A Frankfurt banker said that West German banks have stopped financing exports to Yugoslavia in the past two years leaving the task to banks abroad. With many western banks reluctant to lend to Yugoslavia, it has been borrowing in the Middle East but it has run into further difficulties.

Bankers and economists in Bonn say serious debt-servicing problems are unlikely to emerge in other East European countries soon, but western banks will need to be more cautious in their lending. They point out that the smaller East European countries import about half their oil from the Soviet Union.

Because Soviet oil production is not keeping pace with domestic consumption or the demands of its satellites, the smaller Comecon states will be forced to buy an increasing amount of higher-priced oil in the world market. Their trade deficits will continue to rise, forcing them to seek more loans in the West.

Another consequence may be greater insistence by Comecon states on paying for imports from the West with goods under compensatory trade deals, rather than with foreign exchange of which they are short. West German industrialists complain that the goods taken in exchange by the western exporters are often poorly made and difficult to sell.

David Edwards

Reuters

Overseas trade deficit revised downwards £450m for last year

Britain's overseas deficit on current account was about £450m last year, less than previously thought. The deficit is now shown to have been around £1,860m or about a fifth less than earlier estimates. It was still the largest deficit since 1974.

The main reason why the current account deficit has been revised downwards is that the surplus on invisible trade was underestimated by around £550m.

The invisible account is made up of services exports, travel, banking, insurance, shipping, and other services, as well as remittances of profits, interest and dividends, and government and private transfers.

Several of these items are now shown to have performed better last year than first thought. However, the deficit on the visible account appears to have been about £1,000m larger than shown previously—at £3,404m. This was the biggest such deficit since 1976.

The new figures for Britain's balance of payments in 1979 were published yesterday by the Central Statistical Office in the "Pink Book", more formally called the "United Kingdom Balance of Payments, 1980 Edition".

One trend revealed by the Pink Book, which will almost certainly be used to support the case for import controls, is the sharp deterioration in Britain's traditional surplus in manufactured goods.

There was a surplus of £2,800m on trade in semi-manufactured and finished manufactured goods in 1979. This sum was almost half the surplus on these items in the previous year, and the lowest since 1974.

This does not allow for inflation. The surplus might have been expected to rise to reflect the fall in money values.

Exports of finished goods rose by about 9 per cent last year, while imports of finished goods rose by 24.5 per cent.

Britain's visible deficit in the European Economic Community is shown to have risen last year. The deficit was £2,700m compared with £2,850m in 1978. Trade with the EEC also has continued to increase in importance.

Exports of goods to the Community formed 42 per cent of the total in 1979, compared with 31 per cent in 1973. Some 45 per cent of imported goods came from the Community in 1979 against 35 per cent in 1973.

The upward revision to the invisible account brings the total surplus in 1979 to £1,540m. In spite of this, the surplus is still smaller than for any year since 1973.

Sitting helped boost the invisible account. Earnings from this item increased (after



Photograph by John Harding

Opec talks "inevitable". Negotiations involving the Organization of Petroleum Exporting Countries and the industrialized nations to improve the economic health of the developing world, were inevitable, Mr Fadhi Al-Chalabi, Opec's deputy general secretary (above) said yesterday (Nicholas Hirst writes).

The long-term strategy committee will make recommendations for increased aid to the developing world. Mr Al-Chalabi told a London news conference that Opec was no longer simply concerned with protecting its own interests and raising the price of oil.

Chemicals industry faces drop in output and profits

By Edward Townsend
Britain's chemicals industry faces a drop in output of six per cent this year compared with 1979, with profitability inching to its lowest level since the war, according to the Chemical Industries Association.

In its latest economic bulletin, the association says there is little hope of any sustained recovery in production until the end of next year.

"For the longer term there is serious concern about the future strength and viability of many sectors of United Kingdom manufacturing industry, which are important chemical industry customers, and to compensate for a threatened

home market and to ensure its own survival the industry is urgently seeking to develop and exploit new markets in high technology industries."

The association says that because of falling demand, strong competition and lower feedstock prices, the rate of increase in the chemicals price index has slowed down from the February peak of 22.2 per cent.

There have recently been some large price reductions for commodity petrochemicals and plastics, and in other areas it is becoming increasingly difficult to secure adequate price rises, and margins are being squeezed everywhere.

For the United Kingdom, British Aerospace believes that the technology, and development of new products, are among its potential areas.

In energy terms, the company says, the system is likely to be even after about four years of operation. But the overall scale is such that collaboration between the United States and Europe would be needed to mount such a programme, which could result in operational satellites early in the next century.

If the SPS materializes, it could become a large part of the world energy industry. For the United Kingdom it could be as big as North Sea oil or the entire British aerospace industry. A share of only 5 per cent in a pilot scheme of 50 satellites supplying 100 gigawatts could bring in £1,000m a year.

Thus the industrial, economic and employment opportunities of even a small share of such a project are in principle very large, and cover a wide spectrum of products and services. Among the options to be studied include offshore siting of the receiving/conversion stations.

In the United States and probably in the Soviet Union the SPS concept is being seriously considered as a possible source of base line electricity within the next 25

LETTERS TO THE EDITOR

Milk levy and the Common Agricultural Policy

From Mr Andrew Pearce, MEP for Cheshire West (Conservative).

Sir, I have just seen the letter from Mr Corder of Somerset (August 18) complaining about the common levy paid by dairy farmers, especially since the United Kingdom is only 70 per cent self-sufficient in milk production.

I am with Mr Corder in that nobody likes paying taxes, but Mr Corder should really take on board the following points:

1. The Common Agricultural Policy aims to preserve a healthy home agricultural industry, in part by protecting farmers from the full competition of world forces but also by payments of taxpayers' money—tax aim not dissimilar from that of the United Kingdom Agriculture Act of 1947. If it were not for such policies, many sections of agriculture would find life very difficult.

The growing numbers of unemployed in textiles, footwear and other industries have reason to envy this protection.

2. The CAP in the dairy sector is, so successful, and has been producing more milk than can be used, even as subsidised milk, except by selling it to the Russians, the British public will not stand for this situation of surpluses being continued.

3. In 1973, we joined what is intended to be a "common market" of nine countries; therefore, the case for protection, justified on production, consumption figures for the United Kingdom alone, seems to be based on a misunderstanding of what we are about.

4. All EEC legislation of any significance is approved by British ministers in the Council of Ministers—the EEC laws are made by "us" just as much as by "them".

5. Some member states, through marketing systems run jointly by farmers, food processors and traders, and government, seem to be more effective in the international market place than our people are. We can be as successful as they are if we modified some of our marketing arrangements.

We all want British agriculture to continue to be successful. I have no doubt that it can be, inside an EEC agricultural policy. The CAP, like all things, and all people, needs to change to fit in with changed circumstances. That is what we are trying to bring about.

Yours faithfully,
ANDREW PEARCE,
30 Grange Road,
Warrington,
Merseyside, L48 4HA.

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Warrington,
Merseyside, L48 4HA.

made by "us" just as much as by "them".

5. Some member states, through marketing systems run jointly by farmers, food processors and traders, and government, seem to be more effective in the international market place than our people are. We can be as successful as they are if we modified some of our marketing arrangements.

We all want British agriculture to continue to be successful. I have no doubt that it can be, inside an EEC agricultural policy. The CAP, like all things, and all people, needs to change to fit in with changed circumstances. That is what we are trying to bring about.

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Sales of new technology overseas

From Mr D. D. Bellis, Sir, Your report (August 14) regarding the sale by Queen's University, Belfast, to a Japanese company of rights in a new energy technology is very disturbing.

In a period of alarming industrial decline, why could this new technology not be exploited within the United Kingdom? Could no British company be induced to sustain the development costs and gain the "technical feedback" which is claimed to be the major benefit of the licence agreement?

To sell the use of patent rights, on a licence of this kind, is a perfectly legitimate commercial practice, but whether the sale of rights in a new and possibly significant development, is commercially wise, is open to discussion, especially as the return is stated to be "minimal".

Certainly, if a university in Japan (or the United States, or Germany or France) had taken out a patent in a new technology, can one really believe that the licence rights would have been sold to a competing industrial nation?

Finally, what should the power role of the Department of Energy be? Is it its department's business that it is to provide for the department to underwrite research with modest grants, surely it is possible for the department to ensure that the research results are used by British industry, at all possible.

It is interesting to note that the Japanese company, which has bought the rights, had previously used Japanese government patents.

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Technological change in the office

From the Chief Officer, The Royal Society of Arts Examinations Board.

Sir, I should be grateful if you would permit me to comment in connection with your article "Custodians of shorthand skills refuse to take their chips lying down" (August 18).

The society's Examinations Board is most anxious to ensure that proper and adequate provision is made by schools and colleges to meet the challenge presented by the rapid technological changes now having an appreciable effect upon office procedures generally. In order to provide a basis for the discussion of these developments the board has recently published a consultative report on "The Educational and Training Implications of Modern Technological Developments as they affect Offices and Administration". Copies of the report may be obtained, free of charge, from the society's house and centers, particularly from examiners in industry and commerce, would be welcome by October 31, 1980.

Although the introduction of word processors into offices in the United Kingdom is still very much in its infancy, there has been a small, but significant, shift in the entry requirements that employers are demanding of new office staff. This is borne out by the comments of some of the employers who serve on the board's committees and by the fact that over the last five years the total number of single-subject entries for the board's shorthand examinations has remained almost constant, whereas the entry for

audio-typewriting has risen by over 50 per cent.

It is anticipated that during the next few years many larger firms and, incidentally, a high proportion of small businesses, will introduce the new technology into their offices. To maximize the use of this relatively expensive equipment, operators of word and information processing will recruit solely with this purpose in mind, and many firms will find it more convenient and cost effective to use audio rather than shorthand as the input medium for these staff.

For those firms which have offices in more than one location this trend could be accelerated further once standards for the transmission of data from word processors and computers over the national and international telephone network have been established.

In outlining these trends I should like to emphasize that the board does not see the demise of shorthand in the office but anticipates a change in the emphasis of employers' requirements towards audio technology and, we therefore regard it as being particularly important that the office skills curricula of the mid and late 1980s should reflect this change.

Yours faithfully,
ROBERT CHANTY-PRICE,
Chief Officer of the Board,
The Royal Society of Arts Examinations Board,
John Adam Street,
Adelphi,
London WC2N 6EZ.

Helping the young jobless

From Mr P. D. Mead, Sir, It seems to be widely agreed that the impact of our very serious unemployment situation on the young is of special concern. It is essential that they should feel there is a place for them in the working life of the nation.

To help alleviate the situation could not the age when men qualify for the state retirement pension be reduced—by stages—from 65 to 60, say, by one year each year over a five-year period, with a view to employing more of the young men who are being replaced by unemployed young men? The cost to the state should not be too high—in many cases replacing unemployment pay by state pension. Over a period of years it should be possible for employers to adjust their pension schemes to this situation without too much difficulty and added cost. Much more care would have to be taken to prepare men for retirement as it already does, but only to a limited extent.

Some years ago when I was in charge of the personnel function in an industrial concern, we had two quite serious redundancy situations. They were dealt with by offering premature retirement on company pension to long service employees nearing retirement age. The terms were made attractive and every possible help was given to those who took this option. The only complaint I remember came from men whose service and age were such that they just missed being given this opportunity for early retirement.

Yours faithfully,
DAVID MAUD,
David Sheppard & Partners Limited,
21 Cleveland Place,
St James's,
London SW1Y 6RL,
August 28.

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FINANCIAL NEWS

Stock markets

Equities drift in quiet session

A gentle rally in Government securities was the only decisive trend to emerge from the market yesterday. Trade in equities was minimal—the quietest day this year, according to one jobber—and by the end of the first day of the new account the FT Index had drifted 3.2 down to 480.7.

Few leading shares showed any significant change on the day and where prices did move, it was often the result of small orders in very thin conditions.

However, although holidays and the lure of the centenary Test at Lords depressed activity, dealers were heartened by the relatively slight fall in the market in the face of growing evidence of recession, the latest gloomy CBI survey and doubts about the Government's monetary policy.

Gilts, after their sizable falls in recent weeks, moved ahead steadily with activity concentrated at the long end of the market. The strength of sterling as it broke through the £2.40 level in London helped the market and dealers described the performance of the gilts market as partly a technical reaction in recent weakness.

Longs opened around £1 better and by the close were showing gains ranging from £1 to £1.5 in thinner conditions. Short-dated stocks closed with gains of £1 to £1.5.

Press comment and special situations dominated the equity market in the absence of any significant buying or selling. But even Dunlop, 1p better at one stage, closed unchanged at 77p despite press comment suggesting a bid may be imminent.

ICI at 356p and Glaxo at 244p both ended unchanged after being 2p better and 2p worse respectively. Beecham at 147p and BAT at 275p both eased 1p. TI was a weak spot, losing 14p to 232p. BTR slipped 2p to 370p on rights issue rumours and Hawker eased by the same amount to 214p. Elsewhere in engineering, Westland rose 5p to 115p on news of large helicopter orders.

Mr Dennis Dukes reckons he is the busiest man in the Midlands, selling off the engineering interests of his Astra Industrial Group to leave it as a cash-rich property concern. Word is that when the deals are complete the group's cash alone will be worth 26p a share. The price closed last night at 18p.

Responding to press comment Thomas Tilling rose 2p to 168p, Hawthorn Leslie 8p to 120p, More O'Ferrall 10p to 93p and Brocks Group 8p to 26p. Mitchell Cotts added 2 1/2p to 46 1/2p.

Coral, another weekend press tip, was suspended after rising 6p to 67p before the Grand Met bid.

James Finlay went 5p better to 113p after comment but adverse press mention clipped 10p from B. Elliott to 248p, 5p from Cosalt to 31p and 1p from Turner & Newall to 105p. Fears that Haynes Publishing may miss its profits forecast left the shares 15p down at 138p. Oils were one of the weaker

sectors of the market with press warnings about BP's interim figures on Thursday having a disproportionate effect in the sparse conditions.

BP itself slipped 6p to 336p while other stocks drifted lower on some light selling. Shell lost 6p to 404p, Ultramar 6p to 320p, Burmah 4p to 180p and Tri-control 8p to 308p. Lasso closed unchanged at 647p. IC Gas ended 4p lower at 254p and among the second liners Carless Capel fell 46p to 137p, Attock 8p to 216p and Premier 5p to 64p.

Electricals were showing gains of a few pence at one stage after opening easier, but by the close most had slipped back to or below overnight levels. Thorn EMI, a strong market of late where stock has been in short supply, went against the trend with a 10p rise to 368p. Takeover hopes again stimulated Muirhead, which ended 8p higher at 146p, and Whitworth Electric was up 11p after hours at 32p following results.

GEC closed 5p lower at 484p. Plessey gave up 4p to 237p and Diploma 5p ahead of today's figures while Hoover continued downwards with a 5p fall to 120p.

Banks closed mixed with Barclays down 5p to 410p, Lloyds unchanged at 31p, Midland up 2p to 333p and Nat West 6p better at 381p.

Insurance were similar. Commercial Union slipped 1p to 167p and Pearl 8p to 410p. GRE, reporting on Wednesday,

ended 2p to 326p but Sun Alliance climbed 5p to 749p. Rush & Tomkins, an old takeover favourite, was a feature in properties with a 10p rise to 206p. Otherwise leading shares, taking their cue from gilts, went a few pence better. MEPC at 332p and Great Portland at 270p both added 2p and Land Securities rose 4p to 368p. Courtalds eased 3p to a new low of 53p in the wake of last week's announcement of further mill closures. Polly Peck attracted speculative demand, rising 10p to 111p. Results from Linford left the shares 5p up at 159p.

Exciting times lie ahead for the insurance group where British Arrow recently increased its stake to 8.19 per cent. The group's interest in Quadrant 29 in the North Sea has attracted the attention of Shell and drilling is expected to start in the autumn with forecasts of 2m barrels already being made. The shares rose 4 1/2p to 56p yesterday.

Ahead of today's results House of Fraser fell 3p to 136p while elsewhere in stores BHS eased 1p to 155p and Tesco 1p to 55p. But J. Sainsbury added 4p to 471p on news of increasing market share.

RTZ fell 14p to 431p on suggestions that a rights issue is imminent. Equity turnover for August 29 was £122.23m (number of bargains 14,724). Yesterday's most active stocks, according to Exchange Telegraph, were Minister Assets, Thorn EMI, Coral, ICI, Trusthouse Forte, Barclays, BP, Lasso, Premier, Shell, RTZ, Allied Breweries, Blue Circle, Boverat and Dalgety.

Traded options were quiet with only 253 contracts traded by 11.30 am and a total of 497 by the close. Marks & Spencer's April 110s and Courtalds' October 60s were most in demand with 55 and 52 contracts respectively. Traditional options were also quiet. Small puts were done in Millets and De La Rue.

Report on Westward TV finances completed

Accountants Price Waterhouse are now understood to have completed an interim report on the finances of Westward Television—three days before the warring factions of the company go into court.

Lord Harris, the present Westward chairman, said early last month and a fortnight after he led a boardroom coup that deposed Mr Peter Cadbury as head of the company, that the board wanted Price Waterhouse to "investigate and report on the company's financial management systems and practices".

It is unclear whether Lord Harris intends to use any of the Waterhouse findings as evidence during a court hearing on Thursday which could decide in effect who sits at the head of the company, when it faces the public at a meeting on September 23. The meeting is part of the run-up to seeking a renewal of a franchise it has held for nearly 20 years.

In court, Mr Justice Dillon will be asked to decide whether an extraordinary meeting of shareholders should be held on September 10, a date sought by Mr Cadbury, or October 17, preferred by Lord Harris.

If the decision goes for September, then Mr Cadbury says he will use the 55 per cent of total shares he claims as support to vote out Lord Harris and thus allow Mr Cadbury to chair the public meeting.

However, Lord Harris and the board have already called on Mr and Mrs Peter Cadbury and other shareholders to agree not to use their voting shares on any resolution which might be put to shareholders regarding the composition of the board. The group's articles of association make provisions for the board to take this action if they consider that the actions of a shareholder would place the television franchise in jeopardy.

Mr Cadbury has always maintained that the October meeting has been a delaying tactic by the board. Lord Harris has said that the group's franchise could be jeopardized if Mr Cadbury were allowed back.

Additions to board at Pennine

By Catherine Gunn

First Talisman Investment, the unauthorized investment trust whose shares have been suspended since 1977, is trying to emerge from the shadows. Directors, including major shareholders and chairman Mr J. A. M. Jones, have been supporting the trust to the tune of £115,000 in interest-free loans for eight months, and would now like to see it stand on its own feet. They control 35.7 per cent of the shares, which Mr Jones holds 12.8 per cent.

Merchant bank Setas Securities, which recently took on the task of putting the trust in order, has now looked at the shares and into some sort of shape. It has also released the 1978 and 1979 figures.

"The company was effectively moribund in 1978", explained Mr Ronnie Monk of Setas yesterday. "From January 1978 to 1979 were £48,000 and £38,000 respectively. If the directors' loans are ignored, there is a surplus of current assets to current liabilities, Mr Monk said.

Revitalization plans for First Talisman

By Catherine Gunn

Now he is looking initially for "one decent company" to slot into Talisman for £200,000-£300,000 to earn some revenue. The four remaining directors, Mr du Cann, Mr David Wilkins of JCA, Mr Owen Jackson of Marley, and Mr George Jackson, have agreed to underwrite in full a rights issue of up to £500,000 to pay for any acquisitions.

Mr Peter Rowland has resigned from the board and his shareholding has been shared out among the other four. First Talisman has a "valuable" agreed capital losses of £80,000 and "adequate" revenue losses of £120,000. It will not have a tax liability for some time. That might, of course, make it an attractive shell for someone else.

Meanwhile, the shares remain suspended. The Stock Exchange rules on shell companies are much tighter now. Mr Monk said yesterday, "so First Talisman may have to cancel its listing and come back under Rule 163". The shares were split from 25p to 5p nominal in 1977.

EIS hopes to top £2m after good first half

By Catherine Gunn

Electrical and Industrial Securities (EIS) hopes to repeat its first half profits and make £2.1m this year, against £1.8m in 1979. Group order books at the June 30 interim stage stood above £23m, representing about nine months' work. The group is looking for further business from its stand at the Farnborough Air Show this week.

Higher costs, notably fuel, have caused world demand for aircraft to shrink, but EIS's aircraft components subsidiary, C.F. Taylor, is weathering the downturn well. "Demand for its aircraft galleries is affected but it is filling the gap with components manufacturing. Margins have narrowed, however."

EIS's interim results to June 30 showed a 17.3 per cent pre-tax profit increase to £1.66m, on sales up £1.3m to £13.6m. The interim dividend has been maintained at 15.5p gross. Any increase in the total payout will be agreed at the final stage.

EIS's 2000 Engineering is ahead of its budgeted profits and turnover, now that the Cuthbert expansion is complete. Order books for its jet engine components and its hydraulic valves for the agricultural machinery industry are better, and its exports are steadily rising. "An engineering subsidiary Rick Harpreave, the market is depressed, but it is getting business."

Last year's sluggish start in toughening conditions, Finch Watson, improved—largely because its third world customers found themselves better able to pay. "It makes machinery for plastic footwear manufacturers."

Mr Richard Reed, deputy chairman and chief executive, attributes most of the group's improved performance and expansion in difficult times to satisfactory wage settlements and meaningful agreements.

M L Meyer spends £600,000 'mopping up'

By Catherine Gunn

Montague L. Meyer, the London-based group of timber importers and distributors, has agreed to buy shareholdings in three companies for a total of £1.42m (about £600,000) cash. Agreement has been reached with Macmillan Jardine—Hongkong company jointly owned by Macmillan Bloedel of Canada and Jardine Matheson—to buy from M. J. their shareholdings in three companies jointly owned, being 40 per cent of MIM (Hong Kong), 40 per cent of Canus (Hardwood) and 60 per cent of Macmillan Jardine International.

The three companies are in the worldwide distribution of South East Asian timber products.

Year starts well for Hillards

Mr Gordon Hunter, the chairman of West Yorkshire-based Hillards, reports in his annual statement that the current year has started well, with turnover "much higher" than the same period last year. Increased turnover, new stores and improvements to equipment and organization, all provide good reasons for maintaining the opinion that Hillards can look forward to further growth, he says.

During the past 12 years the company, of small shops, has become a chain of larger supermarkets and superstores. Growth in recent years has been very rapid—turnover rising from £11m in 1972, when Hillards became a public company, to £119m in 1980.

Downturn at Hyman, but dividend held

By Catherine Gunn

A downturn in the automotive and furniture trades has meant a setback at the interim stage for L. & J. Hyman, the plastic foam manufacturer and converter.

Pre-tax profits for the six months to June 30 fell from £360,000 to £242,000, a 33 per cent reduction from £11.9m to £11.7m. As a result earnings a share fell from 2.1p to 1.5p. However, the interim dividend of 0.53p gross has been maintained, although this fell 2p to 1.5p, the share price which slipped 1p to 17p after the announcement.

A statement from Mr Peter Buckley, the chairman, said the company has continued to retain its share of a reduced market but over capacity in the industry has inevitably led to narrowing of profit margins.

Nevertheless, every effort is being made, he added, to combat the problems by completing the group's rationalization programme and maintaining its drive into new markets at home and abroad. The results of these measures are likely to be reflected in the group's final quarter which traditionally is strong.

The group's rationalization policy includes running at only 50 per cent, by moving production lines to several of its larger factories. This has meant the closure of two factories with the loss of about 60 jobs.

Poor start at South Crofty

Mr Malcolm Stone, chairman of South Crofty, says in his annual statement that the year has begun badly, in view of the continuing poor performance the board felt that immediate action was necessary and remedial steps have been taken.

Under the leadership of Dr Paul Milford, managing director, and with a continuation of a responsible attitude by the workforce and with a maintained price, the board is hopeful that probability of the mining operation will be restored, he says.

Although the mining operations give short-term concern, the board is aware of other assets owned by the company that can be developed beyond their present level of usage.

The accounts show a contract termination payment to a former director of £30,000 and ex gratia payments to former directors of £14,000.

Bank Base Rates

ABN Bank	16%
Barclays	16%
BCCI	16%
Consolidated Crds	16%
C. Hoare & Co	16%
Lloyds Bank	16%
London Mercantile	17%
Midland Bank	16%
Nat Westminster	16%
Roseminster	16%
TSB	16%
Williams & Glyn's	16%

* 10.0% deposit on sums of £10,000 and over, 14% over £50,000 and over.

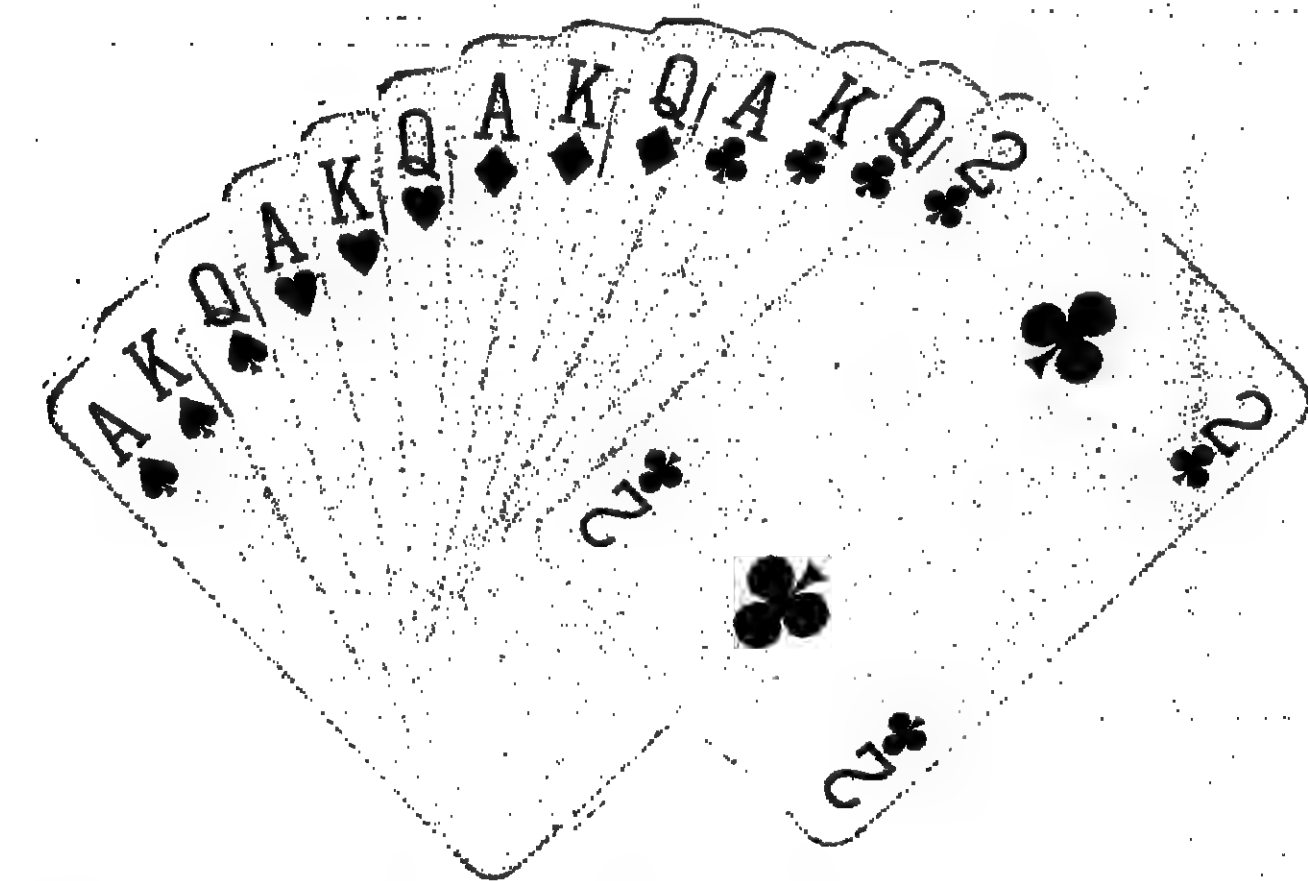
M. J. H. Nightingale & Co. Limited

27/28 Lovat Lane London EC3R 8EB Telephone 01-621 1212

The Over-the-Counter Market

1979-80 High	Low	Company	Price	Chgs	Divid	Yld	P/E
99	52	Alpers Group	52	—	6.7	12.9	+3.1
170	21	Armstrong & Rhodes	21	—	3.8	18.1	+1.4
100	92	Bardon Hill	170	—	9.7	5.7	+6.4
74	74	Deborahs Pres	74	—	15.3	20.7	—
101	63	Deborahs Pres	98	—	5.5	5.6	+4.8
125	88	Frank Horsell	125	—	7.9	6.3	+3.9
129	68	Frank Horsell	88	—	11.0	16.2	+3.1
156	88	George Blair	88	—	16.0	7.2	+3.1
84	45	Jackson Group	82	—	6.0	7.2	+3.1
153	103	James Burroughs	120	—	7.9	6.5	+3.1
305	242	Robert Jenkins	305	—	31.3	19.2	+3.1
232	175	Torrey Limited	220	—	15.1	6.3	+3.7
34	70	Twinkl Ord	124	—	—	—	—
56	23	Uniclock Holdings	85	—	15.0	17.6	+3.1
100	42	Walker Alexander	47	—	3.0	6.4	+7.2
245	136	W. S. Yeater	205	—	5.7	5.7	+5.5
			245	—	12.1	4.9	+4.0

*Accounts prepared under provision of SSAP15



May we show you our hand?

Perhaps you already know us as the world's largest manufacturer of roof tiles.

But we are more than that. Few people realise quite how much more.

We produce many other kinds of building materials: clay bricks, aggregates, ready-mixed concrete, plastic and concrete pipes, replacement windows and engineered timber structures—to name the more important ones. We are also prominent in road surfacing and marking and in waste disposal.

Our major markets are Europe, North America and Australia, but you will also find us in growth areas throughout the world—places where our operations may

be small today but where the potential for expansion is great.

Over the last ten years our earnings have grown at an average rate of 24% a year compound. Inflation distorts all growth statistics, but that's still 8% a year in constant pounds.

Last year, despite difficult conditions in some of our markets, profits before tax were up 27% to £57 million.

If you would like to know more about Redland, just write for a copy of our Annual Report and Accounts to: The Secretary, Redland Limited, Redland House, Reigate, Surrey RH2 0SJ.

Redland

مركز من رلاصل

Commodities

Brazilian coffee shipments

Giving "help on an extremely large scale yesterday, the Bank of England bought small quantities of Treasury bills from banks and discount houses, a small amount of local authority bills from houses, arranged a large purchase and resale agreement in commercial bills to be unwound at a future date and lent a moderate sum to four or five discount houses at 10 per cent.

In tight conditions that persisted for most of the session, rates for secured funds did not budge from 12 per cent, and the market closed. Even then, banks were rarely ruled off any more cheaply than 15 per cent, though an isolated offering of 141 per cent was heard.

Money Market Rates

[illegible][illegible]

RIGHTS 1941-1950	Date of return	1941-1950
Darrington (12)	Rep 12	10% from
McGee, Annie Mae (200)		14 from
Folly Pack (7)	Sep 10	24 from
Spencer Gales (12)		4 from

Some price in parentheses. * Not returned.
 + Issued by lender. * Not paid, a 10 paid, a 75
 paid, a 200 paid, a 100 paid, a 200 paid, a 75
 paid, a 100 paid.

level since April 1975, attaining a peak of \$2,440 at one stage yesterday afternoon, but slipping to \$2,260, and then to \$2,200, before recovering to \$2,406, but at this position still showing a gain of 9c points compared with Friday's close of \$2,395.

The pound had a very good day all day, the expense of other major currencies, with its trade-weighted index finishing at a record of 76.5, against 76.2 at the previous closing on Friday.

Dealers said business was rather limited because of the Labour Day holiday across the Atlantic, but a support continued to reflect the pound's "petro-currency" status—and the very high interest rates in the United States and the United Kingdom. Dealers did not believe that the Bank of England had applied any brake during yesterday's trading, and viewed the little indication of much central bank support elsewhere.

The dollar closed off the high of \$1.7480, but was underpinned initially by higher United States money-supply statistics with the D-marks, 1.7280 (1.7190), Swiss francs, 1.4820 (1.4720), and the French franc, 4.1325 (4.1725), all making useful gains.

[illegible][illegible][illegible]

Wilson Peck : Turnover - for
to March 31 £454,700 (£35
Loss £33,270 (profit £85,084)
per share 3.05p (2.86p)
dividend (same).

1. 100%
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 4. 100%
 5. 100%
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Whitworth Electric Bldgs. - Pre-tax profit year to March 31, £613,800 (£406,300). Earnings per share 15.6p (11.2p). Dividend 1.87p gross.

International

Matsushita Electric Industrial Company said yesterday its board of directors had resolved to issue in Japan 60 million shares of registered par value common stock. The proceeds are to be used for increasing the additional plant and equipment. The company said the issue would be the largest public issue of common stock in the history of Japanese industrial corporations.

The offering date for the issue has been set for November 10. The issue price will be announced later.

At the same time, Matsushita

International

announced that it would effect another capital increase by a free distribution of shares to stockholders of record on November 20 at the rate of one share for each 10 shares held.

The aggregate value of the free distribution (at par of 50 yen) is to be transferred from the company capital surplus account to its capital stock

account, effective November 20. The exact number of shares to equal 10 per cent of the shares outstanding at 3 November 20.

Matsushita Electric Industrial manufactures a wide range of consumer electric and electronic products. The company is traded outside Japan in Amsterdam, Dusseldorf, Frankfurt, Hongkong, New York, Pacific and Paris stock exchanges. Its products are marketed around the world under the "National," "sonix," "Quasar" and "nic" brand names.

Lufthansa, the West German airline, said yesterday that gross transport revenues were 19.9 per cent higher at DM2,650m (£623m) in the first half compared with the year-ago period, but added that spending also rose by almost 20 per cent, largely because of higher fuel costs.

In an inter-airport to shareholder's airline said that demand over the rest of the year would be crucial for the full year's results.

Lufthansa made no forecast for the full year, but said they would be strongly affected by steadily rising fuel costs and by the unsatisfactory charter business of subsidiary holder Flugdienst in the first half.

The airline said it carried 6.81m passengers in the first half, a 2.9 per cent increase on the same 1979 period, and 68,420 tonnes of freight, a 1.3 per cent increase. Aircraft utilisation was 57.7 per cent lifted, down from 50.9 per cent a year earlier.

The new company, Bank of Zimbabwe, by wholly owned subsidiary Barclays said it intended to allow the public with the agreement of the authorities to create a new **ANI issue**

The directors of ANI National Industries announced a convertible loan designed to raise £20m of long-term money for the company.

The company will have

Hudson's Bay Company of Toronto yesterday announced a loss before extraordinary items, of \$1.3 million for the first half of 1980, compared with earnings of C\$7m in the first half of 1979.

The extraordinary gains in the first half of 1980 were C\$11.3m, compared with C\$8.1m in 1979. The gains in both years arose from the exchange of Hudson's Bay Company exchangeable debentures for shares of the company's Bay Oil and Gas Company.

Sales and revenue in the first half were C\$1,586m, an increase of 8.6 per cent from C\$1,461m in the first half of 1979. The higher margin and interest rates and softening consumer demand all contributed to the downturn, the company said.

convertible into A.M.I. shares on a one-for-one basis.

The notes will carry interest rate of 11 per cent per annum, and will mature on 30 June 1991, if they have not been converted into ordinary shares by July 31, 1990.

Arbutnot Latham

Arbutnot Latham and de la Roche

Building products group
Boral said its Sydney based unit had made a one-for-five bonus issue of ordinary shares (which will rank for the earlier announced final 1978 dividend).

The company's 1978 net profits of A\$55.1m (£17.5m) for the year to June 30 against A\$26.2m.

The company said good returns from most Australian operations and from its US activities contributed to the record profit.

Boral said the present year has opened well for the group and results to date are ahead of those in the previous year.

Latham Asia is \$6.5m poorer through the subscription by Phillips.

The shareholding of wholly owned subsidiary Philadelphia National is 21.9 per cent with 2.1 per cent to 40 per cent.

Latham's holding will fall 78.4 per cent to 60 per cent.

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6 Forward bargains are permitted on two previous days

هكذا من الأصل

EGYPT

While officially ostracized by almost all the rest of the Arab world, Egypt attracts visitors from Saudi Arabia and sends workers to countries which damn the rapprochement with Israel.

Denis Taylor discusses the political and economic state of the largest Arab nation and its peculiar form of isolation. The outlook for the Camp David process, hailed as President Carter's greatest foreign policy achievement, is discussed on the next page

Cairo, city of paradox

Cairo nowadays is a city of paradox. The flag of Israel flies over the country's embassy, and armed Egyptian soldiers guard the building against any attack by Arab hostiles to the peace treaty. Officially, this peace, which has so far returned two thirds of the Sinai and its oil to Egypt and removed from confrontation the Arab Army which bore the brunt of the fighting in previous Middle Eastern wars, has left Egypt isolated in the Arab world. But despite the departure of the Arab League to Tunis, there are still league staff in Cairo, and diplomats from other Arab states maintain a discreet presence in the Egyptian capital.

Visitors from Saudi Arabia and the Gulf states who stayed away in the earlier years of the rapprochement with Israel have started coming back to Egypt in significant numbers this summer. The average Cairoite talks about Saudis in tones not all that dissimilar from those used by the average Londoner. The Saudis are accused of responsibility for putting up prices of arrogance and hypocrisy about drink and women once away from their restrictive Islamic base.

The boycott of Egypt by the other Arab states applies to government, but not to private aid and commerce. One estimate puts the flow of private Arab investment to Egypt in 1979 at about \$150m, approximately the same level as in previous years and accounting for about a third of the total foreign stake.

Ironically, the prospects for business in other Arab countries restrict the scope for commercial dealings with Israel. A bank or any other enterprise is likely to think hard about getting involved with Israel interests if this means jeopardizing existing connections with a rich Arab economy.

A purely economic barrier to trade between Israel and Egypt is the similarity of their exports, particularly fruit and vegetables. Any cooperation in areas such as agricultural technology is likely to be undertaken on economic grounds, rather than as a political gesture, and it seems premature to speculate about the prospect for a marriage between Israel science and Egyptian manpower.

While the boycott has deprived Egypt of Arab aid, it should be remembered that in recent years non-Arab donors have contributed more than Arab states. Egypt's main aid donors are now the United States, West Germany, Japan and the international institutions. Cairo is still the intellectual centre of the Arab world. The number of writers, publishers and journalists concentrated there means that ostracism of Egypt ultimately leads to an impoverishment of thought and learning throughout the wider Arab world.

These Egyptians must be conscious of isolation and most preoccupied with the Palestinian issue tend to be the most highly educated. The further you move from intellectual circles, the less apparent the concern about the Palestinians, and the hearing anti-Palestinian comments. But to say that the average Egyptian is hostile or just indifferent to the fate of the Palestinians would be an oversimplification.

True, there is a legacy of resentment over past wars when it was held that the Palestinians were willing to fight to the last Egyptian. True, there is a strong element of "Egypt first", which draws on an awareness of the ancient civilization in the Nile Valley, long predating the arrival of Islam and the Arabic language. But trying to make a man who expresses his gratitude that the country is at peace and who proclaims that he is Egyptian, whether he is Arab, is to make an error of judgement about the rest of the Arab nation.

This wider Arab dimension means that President Anwar Sadat has to continue the search for a solution to the Palestinian question. But efforts on this front alone are not enough. He must concentrate on tackling the economic and social difficulties that are the real basis of the Arab discontent.

President Sadat, who is now his own Prime Minister, has publicly committed himself to devoting 95 per cent of his efforts to internal matters. The Government has promised to increase pay and improve subsidies on essential commodities. But to succeed in effectively reducing the disparities between the haves and have-nots within Egypt, promises to be a very long haul indeed.

The peace, after 30 years of intermittent warfare with Israel, has not brought fundamental economic improvement. The cranes soaring above new construction sites show there is a good deal of economic activity, in hotel and other commercial buildings. Flyovers and improved roads have speeded up the flow of traffic. Expenditure on the telephone system in a city which three years ago had one of the worst services in the world makes Cairo now seem a somewhat less frustrating and inefficient place.

But while new construction obviously increases employment and national income, benefits from such sources as the growing oil and tourist industries, the distribution of wealth continues to be extremely uneven.

The minimum wage was raised in July from £216 (about £10) to £220. This basic monthly pay for an unskilled worker in the public sector, where wage levels lag well behind those in private employment. According to one senior official, a skilled public sector worker can earn up to £270 a month. Levels in the private sector are at least double that amount.

Graduates have been taking up to 10 years to earn £260 a month in government service, but in private employment well over twice this figure can be commanded by someone with a university degree on starting work. The higher up the career tree, the wider becomes the gap between incomes in the public and private sectors.

With an estimated 60 per cent of urban jobs in the public sector it is not surprising that discontent about inflation is so marked. There is room for endless speculation about the true rate of inflation and figures of from 20 per cent to 40 per cent are bandied about. It depends which group of Egyptians you are talking about.

Most Egyptians live on the land and the peasants have nothing unless it solves the Palestinian issue. They have not shown the outright hostility expressed by the leftists, but some of their tactics, such as flying the Palestinian flag in protest against the presence of the Israeli ambassador in Cairo, show that they are not afraid of irritating the regime.

There are 28 SLP members in the 398-seat People's Assembly. President Sadat's National Democratic Party has 361 seats. The SLP newspaper *Al-Shaab* (The People) has alleged that Egypt is in effect a one-party state, but has said managed to express its criticisms in language which the authorities would have difficulty in labelling extremist.

Some scope remains for extra-parliamentary criticism, but the outlets are limited. Some Egyptian journalists are able to contribute the sort of critical articles to foreign newspapers which would never be published at home.

Seventy signatories, including two former vice-presidents, one former prime minister, other former government ministers, lawyers, academics, journalists and three present and 13 former members of the People's Assembly, put their names to a statement circulated in June calling for a complete change of direction in the state. They demanded a government of national unity to abrogate all laws restricting civil freedoms and new elections for an assembly to work out "a constitution for a democratic republic". The distinguished signatories called for a freeing of all agreements with Israel and the resignation of Arab soldiers.

Mr. Shukri and his party have proved steady critics of aspects of the Sadat policies, arguing that Camp David is a "law of shame" drafted earlier this year were subsequently modified after protests by lawyers, particularly about the lack of provision for appeal. But the law, passed by the People's Assembly in April, makes it a crime to advocate any doctrine "which implies negation of divine teachings", the repudiation of "religious, moral and national values" or the urging of "disloyalty to the nation" through pamphlets or other media. Penalties range from six months to five years imprisonment.

The measures could be used to curb secular criticism and also the activities of religious zealots. Tensions between Muslim fundamentalists and the minority Christian Copts have been sharper this year than at any time in the recent past. Bomb attacks were made against two churches in Alexandria on the Coptic Christmas Eve in January. In one case a young Copt tried to kick the bomb away and had his foot blown off. In the other, the attacker blew himself up.

It is when people in towns and cities attempt to live above subsistence levels that inflation affects them. Meat is on sale in government shops at 68 piastres a kilo, but supplies are limited. On the open market the price is more than £2. Anyone who tries to buy consumer goods is even more affected by rising prices.

There have been controls for many years, and this helps to explain the disappearance of much Cairo property and the acute housing shortage in a city where the rapidly increasing population makes it almost impossible to meet demands for homes. Even having a high income and the ability to pay the legal key money often demanded may not guarantee the finding of a flat.

While housing is given special priority in the latest budget, this heading embraces such items as the tunnel under the Suez Canal, flyovers and cement production as well as new towns, water supplies and sewage facilities.

The Government is hoping to stimulate private house building by offering loans at 3 per cent interest. But it is hard to see this making a significant difference when the shortage is so great for all income groups.

There are two main props for families struggling to cope with inflation. A man can take a second job, or his wife can go out to work. This option is obviously open mainly to the skilled who are already well above the bottom rung of society.

Many families are helped by another of the paradoxes of Egyptian life today: the remittances which continue to flow home from Egyptian expatriates who work as doctors, teachers, technicians, drivers, plumbers and do other essential jobs in the countries which have broken with President Sadat.

Is the Camp David peace process exhausted or merely stalled until after the American presidential election? President Anwar Sadat of Egypt and Mr. Menachem Begin, Prime Minister of Israel, have grown steadily apart in their positions since the meeting (above right) at Aswan in January.

hibited demonstrations by Muslims and Christian zealots and the preaching of political sermons in mosques and churches. But he has taken steps to emphasize the Islamic character of what, despite all the secular influences in Cairo and Alexandria, remains a deeply religious country.

The President, a devout Muslim, has been both accused of having helped to stimulate Muslim feeling and attacked by Islamic student militants hostile to the new relationship with Israel, the rapprochement with the West, the granting of asylum to the late Shah of Iran and the spread of secular influences in Egypt.

Another argument heard in Cairo is that the Copts have been unnecessarily provocative to the authorities. Protests by Copts in the United States against the visiting Mr. Sadat caused offence in Cairo.

I also heard some sympathy expressed in Coptic circles for his position, coupled with the suggestion that Muslim extremists were being stirred up by other Arab states.

A recent referendum approved an amendment to the 1971 Constitution, making Islamic law the main source of legislation. This poll also indefinitely extended the number of terms President Sadat can serve, in effect empowering him to remain President for life. He was previously entitled to serve two six-year terms of office, which would have ended in 1982. The official result showed 98.95 per cent in favour of the referendum, a figure similar to that in earlier polls. More than 15 per cent of those eligible did not vote.

In spite of the hostility between Tripoli and Cairo, there are still Egyptians working in Libya as well as in the less radical Arab states. Egypt has the only large pool of skilled, Arabic-speaking manpower, and the oil nations need to draw on it whatever the political climate.

Remittances from Egyptian emigrants return home in the form of cash or imported goods, and in recent years have been the single largest source of foreign exchange. For the first time this year, oil receipts are expected to exceed remittances which have recently been put at almost \$2,000m annually. Estimates of the number of Egyptians working abroad at any one time vary between one and two millions. Arab states either hostile to or unhappy with the rapprochement with Israel continue to sign contracts with Egyptian workers.

But while remittances have been a safety net for Egypt, the economic vulnerability of the masses—and ultimately of the whole society—was dramatically demonstrated by the severe riots of January, 1977, when the cost of basic commodities was sharply increased overnight to meet the International Monetary Fund.

It may not matter too much if President Sadat fails to make early progress on Palestinian autonomy. In Cairo there are few expectations that anything significant can happen before the November American presidential election. But the President and his recently reshuffled Cabinet team, notably Dr. Abdel Razzaq Abdel Meguid, Deputy Prime Minister and Economic Minister, cannot afford to relax their efforts at home.

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Stalemate over Palestinian autonomy persists. We examine prospects of the United States-sponsored peace drive

Camp David plan still lingers on, but . . .

"Camp David is dead but nobody has yet signed the death certificate", an informed Egyptian said during a recent conversation in Cairo.

In spite of the setbacks of the past few weeks that is still not the official view. Dr Osama al-Baz, a senior Egyptian diplomat who has been a key negotiator with the Israelis, said after Cairo had suspended talks with Mr Menachem Begin's Government in May: "We are not proposing any alternative now because we think that the Camp David formula is a very valid one."

The Egyptian view has been that the Israelis had the right to take whatever negotiating position they chose, but not at the same time to take actions making the talks meaningless. The Egyptians were complaining of the continued development of Jewish settlements on the Israeli-occupied West Bank and the Bill for the return of Israel's sovereignty over East Jerusalem, which was captured from Jordan in the 1967 war.

This private member's Bill, passed by the Knesset on July 30, was the pretext for stopping the talks when it was introduced three months ago. Israeli arguments that this measure simply endorsed an existing situation were resisted by the Egyptians, who claimed that they were merely talking while the Israelis acted.

It is hard to see what leverage the Egyptians have over Israel. While there is little expectation in Cairo of movement before the November presidential elections, there is no guarantee that a new Administration in Washington will exert any more pressure on Israel than its predecessor has done. All along the Egyptians seem to have had an exaggerated view of the extent to which the Americans could, or were prepared to influence Israel, particularly over what Israelis see as their security needs.

The peace treaty is returning Sinai to Egypt, but it has also taken out of the battle line the key army, without which the Arab nations cannot fight Israel. The Camp David process, while giving the Egyptians the respite they need to rebuild their economy, does not give President Sadat the

power to do anything for the Palestinians. Full autonomy for the Palestinians has been agreed as the aim of both sides, but there is no relation between the Egyptian and Israeli views of what this means and any concessions are very much up to the Israelis.

Egyptian critics of President Sadat argue that he has given far too much away for the wrong reasons. Dr Leila Takla, foreign affairs spokeswoman of the Socialist Labour Party, told *The Times*: "I believe that the Middle East problem was never Sinai. The Middle East problem has always been the Palestinian problem. It's like somebody who has a common cold and a kidney infection. You cure the cold and just ignore the kidney infection."

"We believe the Palestinians have the right to self-determination. Palestine exists because of the United Nations resolution 181 which created Israel and partitioned Palestine. What we are asking for is not the creation of a new state but the recognition of an already existing state of Palestine."

"We want peace, but we want real peace and we want normal relations with Israel, but what is happening today is abnormal."

Egyptian officials argue that the new relationship with Israel will eventually have a great influence on the whole way in which they look at their Arab neighbours. As Dr al-Baz has put it: "We believe that the dialogue with the Israelis in general is going to bear fruit; the only question is when."

This is where the rub comes. The Egyptians say that the new relationship with Israel will have a voice in deciding the final status of Jerusalem. The Israelis say that status had already been decided, and show no signs of admitting the Palestinians to any dialogue.

While the talks between the two countries are stalled without any clear hopes of progress on the core issue of the West Bank, Egypt's relations with Libya, with which it fought a brief desert war three summers ago, remain bad. Colonel Gaddafi accuses President Sadat of treachery towards the Arab world by signing a peace treaty with Israel.

A sharpening of tensions led to the proclamation of a state of emergency in an area of 19,000 sq km west of Marsa Matruh in June.

A war of words has been waged with Ethiopia. When water from the Nile was piped into Sinai after the Israeli withdrawal, Ethiopia accused Egypt of violating an agreement of 1897. The Blue Nile rises in Ethiopia.

The Egyptians' view is that they would have to consult other countries through which the Nile flows if they decided to feed water into Israeli territory, but that such a question did not arise over distribution inside Egyptian territory.

President Sadat, who continues to portray Egypt in geopolitical terms, accused the Russians of encouraging the Ethiopians. "Ethiopia has started creating trouble. They want to start a battle with us", he said in an interview with the *Washington Post*. He repeated the argument he put forward three years ago in the Ogaden war that the waters of the Nile represented life or death for Egypt, and he renewed his pledge to go to war with Ethiopia if Addis Ababa tried to interfere with the flow of the river.

While officially stunned by most of the Arab world, Egypt is not quite the outcast it looks on paper. The Saudis, while questioning moderation and even raising the rhetorical spectre of a jihad (holy war) against Israel, have refrained from doing anything which might destabilize the conservative President Sadat. The Gulf Arabs continue to do business with Cairo.

Mr Sadat has shown fewer inhibitions about dealing with the United States than has any other ruler in the Middle East. While it is difficult to see where his links with the Americans and Israelis can take him in terms of a Middle East settlement, the relative military weakness of the other Arabs, added to their political divisions, means that they do not have the power to force him to change course. If he, in turn, manages to deliver any concessions for the Palestinians it will be the biggest surprise in Middle East politics since his journey to Jerusalem.

Now that Egypt has again withdrawn from the negotiating table, there is not the slightest indication that the present right-wing Israeli coalition Government is prepared to make concessions on its original plan for a highly limited form of autonomy. Indeed, in the weekend before his latest heart attack, Mr Menachem Begin, the Prime Minister, hinted strongly that he was preparing to make the opposition Labour Party's alleged softness on the Palestinian issue a key factor in the next general election, which must be held before November, 1981.

The central plank of Israel's autonomy plan, and of its whole attitude towards the peace process, is that nothing must be done which would ever facilitate the establishment of an independent Palestinian state on its borders. To back this aim, Mr Begin frequently raises in speeches the spectre of Soviet generals walking the streets of Bethlehem, the occupied town closest to the boundaries of Jerusalem.

Denis Taylor

In the 15 months since the crucial negotiations on Palestinian autonomy began their uncertain progress, the basic Israeli position has not altered to any significant degree despite frequent international calls for Jerusalem's negotiators to adopt a more compromising attitude.

Requests from President Carter for at least a temporary halt to the expansion of Jewish settlements on land seized from the Arabs in 1967 have been studiously ignored. At the same time, the increasing alienation of the 1,100,000 Palestinians whose future is being discussed is regarded by the Israeli authorities as a problem to be dealt with by the blunt use of military means—hence the new hard-line security policy now in force in the West Bank and the Gaza Strip.

Apart from embarrassing the Egyptians and Americans on frequent occasions, Israel's insensitive attitude towards the Arabs in the occupied territories has guaranteed that whatever the outcome of the present talks, the chances of local Palestinian participation in any autonomy scheme are nil.

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For this reason, Israel is at odds with Egypt on almost every one of the outstanding issues in the stalled talks; and over the past 15 frustrating months, nothing that American diplomats have tried has succeeded in bridging the wide gap. In the circumstances, it is hardly surprising that most international observers—especially the better-informed European diplomats—have long ago written off the chances of the Camp David process in its present framework.

Although Israel's Cabinet is divided on many issues, there has been little sign of division on the autonomy plan. From an Israeli viewpoint, the most important proposals cover the absolute indivisibility of Jerusalem, the refusal to allow the projected Palestinian Council more than administrative powers, the insistence that Israeli troops would remain

in force in the so-called autonomous area and the refusal to allow the Palestinians control over essential natural resources such as water.

Although the Israeli Government frequently talks of granting the Palestinians "full autonomy", few observers have been able to take the pledge seriously in the face of the repeated refusal to alter the controversial policy of Jewish settlements. As a result, more than 100 Jewish settlements are envisaged as remaining completely untouched in the West Bank and Gaza, each ruled under Israeli law and linked to an army outpost.

The full extent to which Israeli soldiers are seen as remaining in the region was revealed by the recent leaking of a redeployment plan drawn up during a number of private sessions of the Israeli Cabinet's security and defence committee.

Within the context of superpower rivalry, this is a significant accomplishment by the United States. It means that another Middle East war is almost out of the question in the foreseeable future. For Israel's other Arab neighbours, especially Syria, Egypt's wartime ally against Israel, the strategic balance of power in the region has been seriously disrupted. It will take some time, perhaps years, before the balance—if there ever was one—can be reestablished.

The few Arab states that are staunchly opposed to President Sadat's Middle East policy have formed a block of their own, which they call the "steadfastness and confrontation front", comprising Syria, Libya, Algeria, South Yemen and the Palestine Liberation Organization (PLO). In its two and half years of existence, the front has shown not only signs of impotence, but also the symptoms of disarray arising mainly from the conflict between Colonel Muammar Gaddafi, the Libyan leader, and Mr Yasser Arafat, the PLO chairman.

Disenchanted by the front's performance, and over-burdened by domestic troubles, Syria's leaders have decided to become more militant in the hope of maintaining their Ba'ath Party regime intact. Government officials are now talking about steps toward a "continuing upgrading" of Soviet-Syrian relations, possibly some form of a military alliance that would provide the Arab state with greater guarantees in the event of an external attack.

The turbulent situation in Syria has led Yasser Arafat, the Palestinian leader, to begin rebuilding bridges with King Hussein of Jordan. After being hurried from setting his foot in Jordan for almost a decade, Yasser Arafat has made at least six visits to Amman in the past two

years. A senior aide to Yasser Arafat, would say only that this possibility had been discussed, but that no decision on it was made. Although most Arab states are opposed to President Sadat's peace policy, their opposition varies in degree. Syria and its hard-line allies, dedicated to the overthrow of the Sadat regime, are finding it difficult to win wider Arab support beyond the rejection of the Camp David process.

Moderate Arab states, including Saudi Arabia, Jordan, Morocco, and some Gulf emirates, privately acquiesce in President Sadat's handling of his country's problem with Israel, acknowledging that he got what he wanted as an Egyptian and as the leader of a sovereign, inde-

pendent state. The trend among these moderate Arabs, therefore, is to ignore what President Sadat has done and concentrate on the other aspects of the conflict with Israel, involving Jordan, Syria, and the PLO.

To placate the Arab hard-liners, on the other hand, Saudi Arabia last month blew the horn of the jihad against Israel without proposing any specific action.

The strain in Syrian-Israeli relations has checked Israel's efforts to fill the Yemeni vacuum caused by Egypt's defection from the confrontation with Israel. The Iranian revolution has split the Arab world into countries that either support the Islamic regime in Tehran or oppose it or prefer to refrain from taking a public stand one way or the other. But Iraq's principal concern at present is the handling of its conflict with the neighbouring regime in Iran.

For some conservative Arab states, particularly Saudi Arabia and its allies, the Soviet military intervention in Afghanistan had the impact of an earthquake. It suddenly topped the list of priorities of these states, provoking the rage of the pro-Soviet Arab regimes.

Despite the general agreement of Arab states to oppose the Camp David accords, Syria has occasionally expressed its dismay at what it regarded as the weakening opposition to the accords by some of them. It has also expressed suspicion about the attitudes of King Hussein and Yasser Arafat. The underlying fear is that if either of the two men decides to go it alone, Syria will be left isolated. The situation would be even worse if the two jointly agreed on a formula which they hoped would give them back the occupied West Bank and Gaza Strip.

Since September last year, the Jordanian monarch has been promoting his proposal for an international conference on the Middle East with the participation of the United States, the Soviet Union, Syria, Jordan, the PLO, Israel, Western Europe and Third World countries. In an attempt to find a comprehensive peace settlement in the region.

King Hussein will be pressing for an Arab substitute to the Camp David formula during the Arab summit conference at which he will play host in November. But Assad such a collective Arab drive could eventually replace the Camp David process depends ultimately on the United States and Israel which conclude to refuse categorically to deal with the PLO.

The EEC Venice declaration in June was slightly helpful in that it recognized the Palestinian people's right to self-determination, but in the opinion of the hardline Arabs it did not go far enough. Developments in the Middle East now appear to be at a standstill until the outcome of the United States presidential election later this year is known.

Tewfik Mishlawi

Mr Yasser Arafat, chairman of the Palestine Liberation Organization.

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relations with Israel remain an intractable problem

has its own personality differences at the top. More over, the insistence of the Labour leader, Mr Shimon Peres, that Jordan's King Hussein would be prepared to enter negotiations on territorial compromises or joint rule in the West Bank are not borne out by the facts. In a recent interview with *The Times*, the Jordanian monarch stated categorically that he would not be prepared to negotiate with any Israeli government over what he described as "an inch of Palestinian soil on the West Bank". It was a pledge he repeated publicly two months ago when opening an Arab League meeting in Amman: there again, he demanded total Israeli withdrawal from the occupied territories, including the Arab sector of east Jerusalem which was annexed soon after the 1967 war. In the face of these con-

Christopher Walker

War unlikely but new balance of power is elusive



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IN THE NAME OF ALLAH THE MOST COMPASSIONATE & MERCIFUL

FAISAL ISLAMIC BANK OF EGYPT

THE GENERAL ASSEMBLY:

A meeting for the General Assembly of the bank was held in Cairo on the 7th of Rajab 1400, H. falling on May 22, 80, A.D. The Balance Sheet and the profit and loss account for the period ending 30/12/1399 H falling on 20/11/1979 was approved.

The return on bank's activities will be paid as from 28, Rajab, falling on 12 June, 1980 as follows:

—Investment accounts 10.7%
—Shareholders 8.6%

It is also a pleasure for the bank to announce the realization of the following rates of return on its activities for the first quarter of the year 1400 H. from 1/1/1400 to 30/3/1400 H.:

—Investment accounts 3.06% (as 12.24% per annum).
—Shareholders 4.25% (as 17% per annum).

BANK'S INVESTMENT PROJECTS

(value: 000's L.E.)

Project	Type of Activity	Capital
General Investment Co.	Commercial and	1,500
"GICO"	Industrial	2,500
Misr International Hospital Co.	Health services	500
Medical Herbes Project	Agricultural and	468
"SICKEM"	Industrial	
Television Screens Industry	Industrial	

PROFIT & LOSS ACCOUNT FOR THE FISCAL PERIOD ENDING

30 ZHUL-HEJJEH 1399 H. FALLING ON 20 NOVEMBER 1979 A.D.

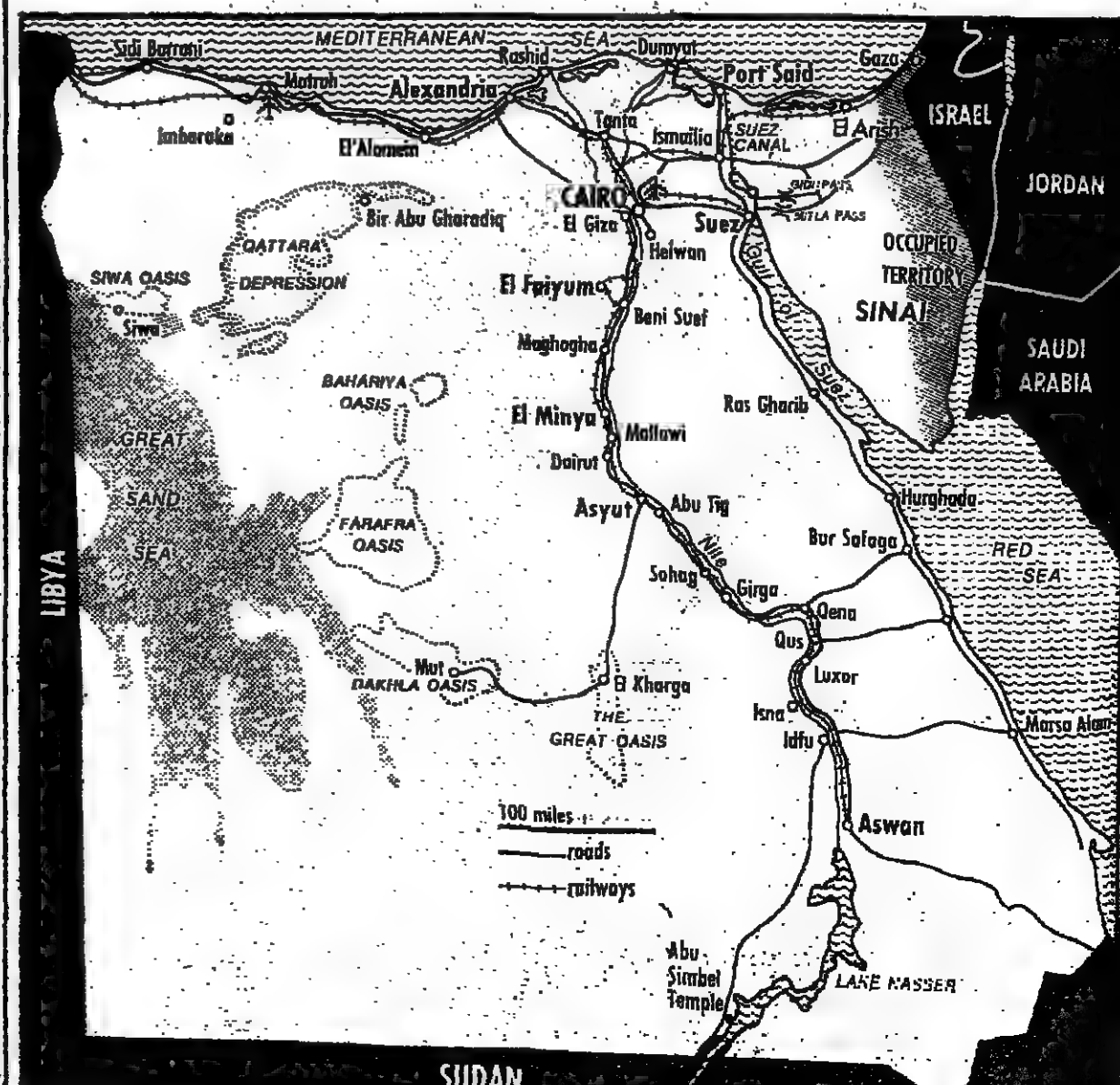
EXPENSES	U.S. DOLLARS	REVENUE	U.S. DOLLARS
General Expenses	423,783	Earnings of Partnership & Modarba	1,272,120
Depreciation on Assets & Formation Expenses	73,727	Earnings of Banking Activities	588,385
Net Profit	1,367,005		1,870,515
	1,870,515		

—10.7% per annum distribution to Investment Accounts.

BALANCE SHEET AS AT 30 ZHUL-HEJJEH 1399 H.

FALLING ON 20 NOVEMBER 1979 A.D.

ASSETS	U.S. DOLLARS	LIABILITIES	U.S. DOLLARS
Cash	1,543,682	Investment, Current & Savings Accounts	23,633,648
Banks and Correspondents	9,749,212	Sundry Credit Accounts	1,947,626
Partnership and Modarba	24,084,199	CAPITAL	
Sundry Debit Accounts	849,459	Authorized Capital U.S. \$40 Million Issued	
Furniture & Equipment (after depreciation)	1,358,140	(400,000 shares of U.S. \$100 each)	
Formation Expenses (after depreciation)	753,986	Paid-up Capital	10,000,000
Deferred Expenses (after depreciation)	397,297	Pre-paid Capital Installments	1,295,706
	38,735,985	Net Profit	1,367,005
Contra Accounts (Clients' Liabilities for letters of Credit, Letters of Guarantee, etc.)	4,405,549	Contra Accounts (Bank's Liabilities for Letters of Credit, Letters of Guarantee, etc.)	4,405,549



مركز الاموال

EGYPT

YOUR OPEN DOOR TO OPPORTUNITY

In recent years the "open door" policy has become a fundamental factor in Egypt's economic development. Egypt is right now a very attractive location for international investors. The political and social situation has stabilised. Egypt represents a potential market of more than 40 million consumers, and has available a large pool of trained professional and technical personnel as well as a substantial pool of low-cost labour. In the last five years more than 1,000 partners have participated in the establishment of new projects in Egypt. Thanks to the incentives provided by the Investment Law 43/1974, the door has now been opened to foreign investors to join Egypt in pursuing its opportunities.

PRIORITIES

The new five-year plan (1980-1984) is currently under way. We are seeking partners in almost all activities. However, we give particular priority to agricultural projects and agro-industries. Industrialisation of the building sector and the construction industry is also high on the priority list. Tourism has a great future in a country which is fortunately endowed with an immense reservoir of historical and cultural heritage.

INCENTIVES AND PRIVILEGES

Egypt's Investment Law No 43/1974 offers:

- Guaranteed prompt repatriation of profit and capital.
- Tax holidays ranging from 5 to 15 years, depending upon type of project.

- Right to purchase foreign currencies in the commercial market.
- Exemption or deferment of payment of customs duties.
- Freedom from local taxes for all free zones projects.
- Freedom from duties or taxes on goods transported between Free Zones and foreign countries.
- Protection for foreign investment under the World Bank's international "Convention for the Settlement of Investment Disputes with the Nationals of Other Countries," in addition to 14 bilateral agreements that provide such protection, including the UK.

THE INVESTMENT AUTHORITY

The General Authority for Investment and Free Zones is the competent body responsible for granting the privileges specified in the Investment Law to newly established projects. GAFI will look into your queries or proposals and will answer you immediately with no delay.

For further information please contact:

Investment and Free Zones Authority,
8 Adly Street, Cairo,
P.O. Box 1007 Cairo.
Tel.: 902645-923677-934349.
Telex: 92235 INVST UN & 348 GAFEC UN.

Approved Inland, Public and Private Free Zones Projects
(31/12/1979)

(Value in L.E. 1000)

	Number	Capital		Total	Total Investment
		Local C.	Foreign C.		
A. Inland Projects :					
1. Investment Companies	87	199,129	235,947	435,076	591,016
2. Banks and Banking Institutions	43	72,465	120,835	193,300	193,300
3. Touristic Projects	96	195,962	209,329	405,291	716,279
4. Housing Projects	43	59,131	100,762	159,893	274,589
5. Transportation Projects	12	3,066	29,615	32,701	76,347
6. Health Projects	17	16,987	21,435	38,422	51,275
7. Agricultural Projects	38	59,379	56,860	116,239	273,584
8. Contracting Projects	72	21,948	38,309	60,247	105,419
9. Consultation Projects	20	2,549	4,596	7,145	8,640
10. Services Projects	22	24,871	131,011	155,902	199,743
11. Textile Projects	38	64,530	55,645	122,175	652,460
12. Food and Beverage Projects	53	33,063	34,177	67,240	172,709
13. Chemical Projects	91	76,521	93,973	170,494	282,609
14. Wood Products Projects	12	3,610	12,212	15,912	26,044
15. Engineering Projects	42	43,148	62,957	106,101	250,490
16. Building Materials Projects	37	70,749	39,518	110,267	292,473
17. Metallurgical Projects	25	13,346	20,448	33,794	46,052
18. Pharmaceutical Projects	9	3,831	6,062	9,893	16,731
19. Mining and Petroleum Projects	9	3,026	14,176	17,202	34,653
Total	766	969,691	130,796	2,277,651	4,158,213
B. Public Free Zones					
1. Cairo Public Free Zone	41	816	40,012	40,828	55,016
2. Alexandria Public Free Zone	52	1,456	37,725	39,181	129,642
3. Suez Public Free Zone	43	535	16,301	16,836	20,700
4. Port Said Public Free Zone	113	3,068	90,965	94,033	114,174
Total	249	5,875	185,003	190,878	317,131
C. Private Free Zones					
1. Cairo Private Free Zones	24	2,939	42,018	44,957	106,887
2. Alexandria Private Free Zones	32	1,487	132,035	133,522	865,226
3. Suez Private Free Zones	8	197	28,753	28,950	31,467
4. Port Said Private Free Zones	3	60	515	575	934
Total	64	4,693	203,321	208,014	1,004,532
Grand Total	1,079	980,259	319,120	2,676,543	5,510,881

MINISTRY OF ECONOMY, FOREIGN TRADE AND ECONOMIC COOPERATION

Bank Sector

Central Bank of Egypt
National Bank of Egypt
Bank Misr
Bank of Alexandria
Bank of Cairo
Egyptian Real Estate Bank
Arabian Real Estate Bank
Industrial Development Bank

Cotton Sector

The General Organization for Cotton Arbitration and Testing
The General Organization for Ginnings Development
Misr Cotton Export Co.
Port-Saeed Cotton Export Co.
Alexandria Trading Co.
Cairo Co. for Cotton Trading and Export
Eastern Co. for Cotton
Joint Stock Co. for Cotton Trading and Export
Misr Cotton Ginning Co.
El Arabia Cotton Ginning Co.
The Delta Cotton Ginning Co.
El Wadi Cotton Ginning Co.
El Nile Cotton Ginning Co.
Misr Cotton Pressing Co.

Foreign Trade Sector

The General Organization for International Exhibitions and Fairs
The General Organization for Export and Import Control
Misr Foreign Trade Company
El Nasr Export and Import Company
Misr Import and Export Company
Tractors and Engineering Company
General Co. for Trading and Chemicals
Arab Foreign Trade Company
General Co. for Engineering Works
Misr Car for Trading Company
El Nil Co. for Export Agriculture Products
El Wadi Co. for Export Agriculture Products
Commercial Timber Trading Co.
El-Nasr Co. for Dehydration of Agriculture Products

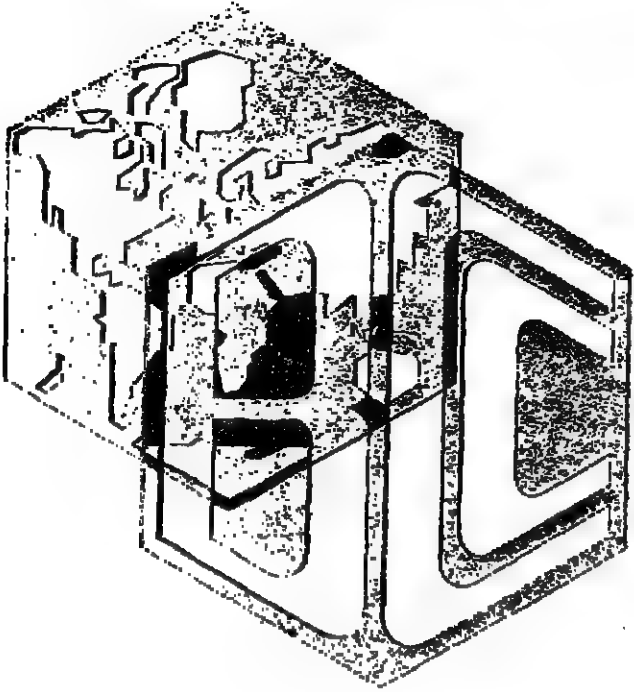
Insurance Sector

Egyptian General Organization for Insurance
Misr Insurance Company
El-Shark Insurance Company
National Insurance Company
Egyptian Co. for Re-Insurance

THE MINISTRY OF ECONOMY AND THESE PUBLIC SECTOR COMPANIES
ARE READY TO HELP FOREIGN INVESTORS INTERESTED IN EGYPT.



Oxen and a wooden plough in action in Egypt.



The way to look at international banking is through BCC

The Bank of Credit and Commerce Group now has 91 offices in the Middle East and 45 in the United Kingdom—a fact which makes it particularly well equipped to help in business dealings between the two areas. The Group's capital funds stand at over US \$225 million, total assets exceed US \$3,900 million and it has offices in 41 countries.

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- Alexandria Branch: 1 Ahmed Orabi St., Manshia Sq. Phone: 39101/807511. Telex: 54079 BCCIX UN.
- Cairo (5 Branches) Main Branch: 9 Talaat Harb St. Phone: 752877/752946. Telex: 92521 BCCUN.
- Port Said Branch: Villa Tira, Tahr El Bair St. Phone: 4184/4149. Telex: 54274 UN.

بنك الاعتماد والتجارة الدولي

BANK OF CREDIT AND COMMERCE INTERNATIONAL

UNITED KINGDOM MAIN OFFICE: 10 LONDON STREET, LONDON EC4A 3AD. TELEPHONE: 01-30 036. TELEFAX: 91 245. Bahrain, Bangladesh, Canada, Djibouti, Egypt, France, Gabon, Germany (West), Ghana, Grand Cayman, Hong Kong, India, Indonesia, Ivory Coast, Japan, Jordan, Kenya, Korea (South), Lebanon, Liberia, Luxembourg, Mauritius, Morocco, Nigeria, Oman, Pakistan, Panama, Senegal, Seychelles, Sierra Leone, St. Lucia, Sudan, Switzerland, Togo, United Arab Emirates, United Kingdom, U.S.A., Venezuela, Yemen (North).



A genuine Egyptian national bank, which undertakes all the banking services and investment activities conducted by international banks. The Suez Canal Bank has been active since June 1st, 1978, through its branches in Cairo, Alexandria, Port Said and Ismailia.

The Bank undertakes all banking transactions in Egyptian and foreign currencies according to the latest international methods. Its activity comprises all operations carried out by commercial banks; accepting deposits; opening accounts; short, medium and long-term financing; loans with guarantees; opening of letters of credit; the issue of letters of guarantee; foreign banking operations and bills of exchange; local and foreign transfers; management of finances for third parties.

The Bank supplies technical, economic, financial and administrative services as well as consultant services for established projects. It also prepares useful studies of new projects and the launching of their shares for public subscription. Moreover, it undertakes the financing and establishment of projects with loans and participation in capital.

The most important features of the Bank's balance sheet as at 31/12/1979 are:

Total balance	L.E. 205,7 million
Total Deposits	L.E. 141,1 million
Total Loans and Investments	L.E. 102,7 million
Shareholders' Dues	L.E. 12,6 million
Documentary Credits	L.E. 200,0 million

The most important projects the Bank has participated in the establishment and financing of are:

- The Ismailia Tourist Company — The Ismailia Fish Farming Company
- The Ismailia Clay Brick Company — The International Shoe Company
- Mohandes Bank — The Ismailia Slaughterhouse Company
- Mohandes Foodstuff Company — The Food Security National Company
- The Housing Company for Vocational Syndicates
- Al-Watany Development Bank

Open-door policy transforms economy

The Egyptian economy has changed radically since the October war of 1973. The economic system established by President Nasser has been transformed beyond recognition by the liberalisation measures and the open-door policy promoted by President Sadat. The private sector has been encouraged to invest and expand; foreign companies have been invited to operate in Egypt; foreign exchange controls have been relaxed and trade is much freer than at any time since the 1930s.

These measures, however, did not abolish the institutions of the old system: planning, public sector enterprises, price controls, ration cards, marketing boards and agricultural cooperatives have all survived while losing their dominant position.

The transformation of the economic system coincided with important changes in Egypt's domestic and external circumstances. The oil price revolution of 1973 created new and challenging opportunities. It induced a massive absorption of Egyptian workers in rich Arab countries, and brought the promise of Arab investment and aid for Egypt. The oil price rise enhanced the value of Egypt's petroleum resources and their attraction to foreign explorers and developers. The October war was followed by a reversal of Egypt's international alliances—away from the Soviet Union and towards the United States and the West.

All these circumstances called for the liberalisation and the opening up of the economic system. President Nasser's closed economic system, with its rigid controls on movement across the border of people, currency, capital and goods, was ill suited to the new circumstances. The old system would have been unable to handle large migration flows to extract back into the country the remittances of Egyptians working abroad; to reassure foreign investors and those conservative Arab governments willing to shower Egypt with aid. The old features of the "new" have seemed incompatible with Egypt's new international outlook. The opening up of the system signalled, among many other things, the government's abandonment of President Sadat's overtures to the West.

The main differences between the Egyptian economy in the 1960s and in the 1970s are related to the ruling National Democratic Party two months ago that oil held a brighter future for Egypt. He predicted that income from oil in the fiscal year 1980-81 would exceed \$2,000m.

He said current gross income from oil was \$7,000m annually, giving a net profit of \$1,500m. In 1980-81 net income would be \$2,000m.

Mr Hilal said production levels are also forecast to increase from the present 30 million tonnes annually to \$1,900,000 tonnes in 1981, with the long-term target set at a million barrels a day or 50 million tonnes a year. Over the past three years, oil production has increased at about 20 per cent annually, and analysts expect this pattern to continue until 1983, when Egypt is expected to come out of the economic bottleneck and remain steadily in the black.

Egypt, which is not a member of Opec, has been able to take advantage of Opec rises and of prices ruling in the open market. Egyptian oil sells for between \$28.5 and \$36.5 a barrel, depending on quality and the state of the market. More than a third of production is sold to the domestic market and the rest is exported, mainly to Europe. The minister warned his audience that because Egypt's domestic oil needs were increasing, the Government would have to build nuclear power stations to avoid an energy crisis by the year 2000. The idea of saving oil reserves has been welcomed by many critics of the fast production policy adopted by the Government.

Egypt has no nuclear power stations. Plans by the Nixon Administration to help with the building of a nuclear plant became bogged down for reasons which are not entirely clear. It was to have been built on the Mediterranean just west of Alexandria.

Oil men say studies are under way for between four and six stations to produce about 20 per cent of Egypt's electricity needs by the year 2000. Mr Hilal in a recent press conference indicated that financing of the plants was uncertain and he declined to quote a figure for the final cost.

The minister said that in the year 2000 Egypt's consumption of oil and oil equivalents would rise to 65 million tonnes and, since the country could not produce that amount of oil, the nuclear plants were a necessity. He said the use of solar power in Egypt would not be significant until the year 2020.

Most of Egypt's oil production comes from the Gulf of Suez and its two shorelines. But oil exploration and development now covers more than two thirds of Egyptian territory.

They often forget that the main variable in the system, the one that is least conducive to objective assessment, is the behaviour of the Egyptian farmer in the field. Over the millennia he has proved himself hard-working and productive, but during the past two decades he has been cramped by government quotas for his crops and by state control of marketing and pricing of most agricultural products. President Sadat has promised him more money for more effort, but up till now post-Nasser agricultural policy has benefited only the richer farmers while holding out promises of impressive profits to foreign investors who commit themselves to ambitious projects such as Coca-Cola's huge plantations north of Cairo and the recent British-sponsored £280m plan to reclaim 100,000 acres of desert in West Nubaria for sugar beet and agro-industrial production.

The peasant has generally been neglected, and as a result Egypt has to spend twice as much importing food as it gains from selling produce abroad. Its agricultural deficit has grown from \$300m in the early 1970s to more than \$2,000m today.

For years the concept of evenness agricultural self-sufficiency has been blinding about. But this year, the deficit has been such a drain on the Egyptian economy that President Sadat has decided to give some force to the policy. He has set up a food security programme headed by his relation and longstanding political ally, General Mohamed Osman. Meat, vegetables, fish and poultry are subsidised in the marketplace at cost price as soon as the new Food Self-sufficiency Company gets going. The army has been ordered to grow its own food. Overall command of agricultural production has been entrusted to one of the new deputy prime ministers—the Old Minister, Karamia Hilal—who has been charged with increasing output through the use of advanced technology, while the Minister of State for Agriculture, Dr Mohamed Boud, has a special food security fund to draw on from this month.

As food self-sufficiency is so manifestly the watchword of the moment, it is ironic that the Government announced it was spending \$212.5m to import 10,000 tonnes of frozen meat, 10,000 tonnes of fish, and 5,000 tonnes of poultry to ensure that supplies did not run low during Ramadan. But then the policy-makers have to operate within the strict limits of the system, and the main constraint, or, to return to the opening metaphor, the overriding rule of the game is the finite area of cultivable land in Egypt. Accurate figures are somewhat hard to come by, but probably about 4 per cent of the soil, or between about 2,250,000 and 2,500,000 hectares, are actually fit for the plough. The Government has put energy and money into its effort to improve this figure. About 8 per cent of the five-year plan 1979-83 is being spent on agriculture, being spread over 15 per cent of this total is earmarked for developing new lands.

Already nearly one million hectares have been reclaimed from the desert since the opening of the Aswan Dam in the mid-1960s, and another 600,000 hectares are scheduled to follow this decade.

Productivity on these "new lands" is poor, contributing only 2 per cent to overall agricultural output. Arable land is subject to incursions by industry and housing, which together gobble up about 30,000 hectares of the countryside each year. Even recognisable agricultural land is often poorly drained, with resulting soil salinity. Experts estimate that with proper drainage, and the World Bank is investing large sums in the idea, productivity could rise by 25 per cent to 30 per cent.

Scarcity of cultivable land makes certain figures in the overall agricultural equation simple, however. In 1978 Egypt's total population was 28 per cent of its arable requirements from 1,400,000 feddans. To become self-sufficient it would have to devote 60 per cent of its cultivable land to wheat production—a clearly impracticable goal. So the one exception to the general policy of self-sufficiency is wheat imports of wheat have grown from two million tonnes in the early 1970s to about five million tonnes, mainly provided by Australia (1,700,000 tonnes this year) and the United States (1,500,000 tonnes).

How can farmers of other crops be subsidised? One method is to adjust the pricing mechanism, particularly of produce where government has traditionally controlled prices, such as cotton, rice, wheat, sugar, cane, lentils, sesame, onions and groundnuts. In the past the peasant farmer has accepted this centralised system in return for free water and drainage for free, and inputs such as fertilisers. But lately it has become apparent to him that he is receiving considerably less than 50 per cent below the market price for his crops. This came home to him when the Government reduced subsidised imports of certain goods in 1977 and immediately the price of maize in the market jumped by 50 per cent.

Over the years the pricing and quota system has encouraged the farmer to devote less time to crops which the Government considers important to the economy, such as cotton, rice and wheat, and more to cash crops which are immediately rewarding to himself, such as fruit and vegetables.

The result is that Egypt is self-sufficient in fruit and vegetables, and there is a surplus of these for export. There are those who argue against this current orthodoxy—that this is a good thing and that Egypt should maximise its production of such cash crops in order to

The peasant has been neglected

Egyptian agriculture can appear like one of those games in which there are a number of variables to play with in the context of a fixed system. Perhaps that is why there are so many academics, mainly Americans, running around trying to subject it to rational computer analysis.

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pay for imports of other essential goods. This argument is often advanced by foreign countries which have already shown that it is possible to grow good crops of citrus-fruit from reclaimed desert land.

Egyptian agricultural planners are not particularly impressed, but they have seen the need for market prices to act as an incentive to production. At the beginning of 1979 they raised the prices of six essential agricultural commodities by 30 per cent, and they were rewarded this year with a record output of the country's most important agricultural export crop—cotton. Now they are claiming that agricultural production has increased by 3 per cent over the past two years, keeping just ahead of a population growth estimated at a million people or 2.5 per cent a year.

Population is another of the great impediments, and one just because of numbers. Great social changes have resulted from villagers travelling to Suez Canal for work. Country towns have had to make do with reduced manpower; they have therefore been more amenable to mechanisation, and this trend has been developed by increased contact with the outside world. Villagers returning from abroad have wanted to maintain their accustomed standard of living and social habits, so consumption of meat has become more regular. Last year red meat consumption rose to 441,000 tons (113,000 of which were imported) from 328,000 tons in 1978.

This came at a time when livestock population was falling, partly because of lack of pastures caused by pressure on land. Enterprising peasants have increased their output of berrim (chevre) for use as animal feed, but there still has not been enough to go round. Egyptians have been slaughtering their cattle when young and unfattened (about 60kg) because they have not been able to afford the small amounts of animal feed available.

This has brought redistribution from no less a figure than President Sadat, who pointed out that the Austrian cattle used for Egyptian meat consumption were not slaughtered until they weighed 500kg. There has been a semi-official campaign against donkeys, which are said to eat too much, and in favour of buffaloes, which fatten quickly.

The Government has promoted commercial fish and poultry farming as a source of protein for hungry Egyptians, and so new variables are introduced into the model, although the overall picture remains much the same.

Agriculture contributes about 25 per cent of gdp and still makes a significant contribution to export earnings. It is the same today as it was 4,000 years ago, although the prevailing spirit is more scientific than the religious devotion which greeted the annual flooding of the Nile and the watering of the fields in ancient times.

Andrew Lycett

There's a bright future in oil

Britain buys more oil from Egypt than from any other source outside Opec. In the first five months of this year Egypt sent the United Kingdom 2,081,000 tonnes at a cost of £186,146,000. This compared with imports of 3,800,000 tonnes from Saudi Arabia, Britain's main supplier.

Egypt came fourth, behind Iraq and Kuwait. Mr Ezzeddin Hilal, Deputy Premier and Minister of Petroleum, told the energy committee of the ruling National Democratic Party two months ago that oil held a brighter future for Egypt. He predicted that income from oil in the fiscal year 1980-81 would exceed \$2,000m.

He said current gross income from oil was \$7,000m annually, giving a net profit of \$1,500m. In 1980-81 net income would be \$2,000m.

Mr Hilal said production levels are also forecast to increase from the present 30 million tonnes annually to \$1,900,000 tonnes in 1981, with the long-term target set at a million barrels a day or 50 million tonnes a year. Over the past three years, oil production has increased at about 20 per cent annually, and analysts expect this pattern to continue until 1983, when Egypt is expected to come out of the economic bottleneck and remain steadily in the black.

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Egypt, which is not a member of Opec, has been able to take advantage of Opec rises and of prices ruling in the open market. Egyptian oil sells for between \$28.5 and \$36.5 a barrel, depending on quality and the state of the market.

More than a third of production is sold to the domestic market and the rest is exported, mainly to Europe. The minister warned his audience that because Egypt's domestic oil needs were increasing, the Government would have to build nuclear power stations to avoid an energy crisis by the year 2000. The idea of saving oil reserves has been welcomed by many critics of the fast production policy adopted by the Government.

Egypt has no nuclear power stations. Plans by the Nixon Administration to help with the building of a nuclear plant became bogged down for reasons which are not entirely clear. It was to have been built on the Mediterranean just west of Alexandria.

Oil men say studies are under way for between four and six stations to produce about 20 per cent of Egypt's electricity needs by the year 2000. Mr Hilal in a recent press conference indicated that financing of the plants was uncertain and he declined to quote a figure for the final cost.

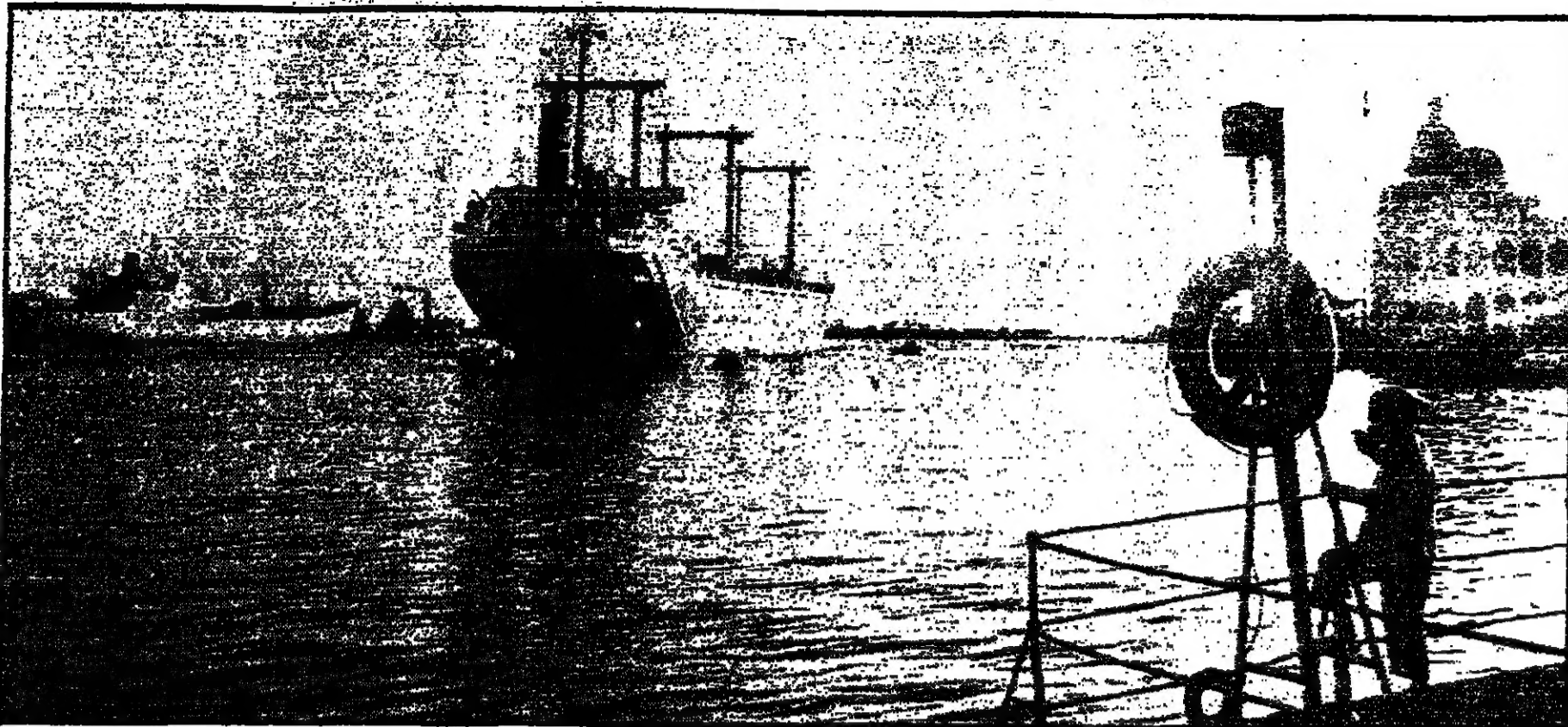
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Most of Egypt's oil production comes from the Gulf of Suez and its two shorelines. But oil exploration and development now covers more than two thirds of Egyptian territory.

A Special Correspondent

مركزاً من راحل

Excited Suez ready to receive its first super-tanker



From October the Suez Canal will be able to accommodate ships more than twice the present size. The completion on schedule of the widening and deepening work is a remarkable achievement, as a mere seven years ago damaged hulks still littered the canal's waters, and prospects for reopening seemed dim in view of the Egyptian-Israeli impasse.

Now a new spirit of optimism and even excitement is apparent in canal towns, as Suez stands poised to receive its first super-tanker. Ships of up to 150,000 tons fully-laden or 380,000 tons in ballast will be able to pass, instead of the present maximum of 60,000 tons fully-laden, or 250,000 tons in ballast.

Work on the enlargement of the canal to accommodate tankers of up to 53ft in draught, compared to the current 38ft, has proceeded extremely well. The Ballah bypass just north of Ismailia was completed more than a year ago, and in March the impressive 36.5km long Port Said bypass was opened when

Mashour Ahmed Mashour, Chairman of the Suez Canal Authority, cut the ribbon to mark an inauguration. Those present at the ceremony to witness the waters of the Mediterranean and Red Sea meeting for the second time in history included Katschi Keldim, the president of the Japanese Mitsui Company, which was responsible for most of the work. The first time these waters met was in 1869 in the Bitter Lakes when the canal was dug.

The only important remaining work is dredging, with the Mitsui company at present dredging from the Mediterranean Sea coast along the northern section of the canal, while the Italian Vianini company is dredging to the south. Both companies have almost completed the operation, while further south the Suez Canal Authority's own dredgers have carried out three quarters of their remaining work by May. Work on the service canal joining the by-pass with the original canal, for use by the tug escorts the large tankers, is also well advanced, as is the construction of the two breakwaters of one kilometre each where the new by-pass enters the Mediterranean.

Originally, when the Suez Canal Authority reopened the canal, it envisaged enlarging it to accommodate tankers of up to 67ft draught, which would have allowed it to pass tankers of 250,000 tons fully-laden or 500,000 tons in ballast. Wisely the authority decided to follow the advice of the consultants for the feasibility study, the British firm of Munnell, and the French firm of Sopreah, which suggested that it would be prudent to undertake the work in two stages.

The first stage is almost complete, but the canal authority wants to review the results of this stage before committing itself further. It has asked Mitsui to undertake a feasibility study for a 105-mile canal parallel to most of the present canal, but using some of the sections which have already been enlarged. This feasibility study will be ready by March 1981, but as the project, cost is likely to

amount to \$1,300m, the canal authority will have to assess carefully future possible traffic before proceeding with phase two.

Suez Canal revenue has been rising steadily since reopening, bringing welcome foreign exchange into Egypt's economy. In 1978 total revenue was \$520m and last year it exceeded \$600m, partly because of an increase in tonnage, but also as a result of a toll increase last July, the first increase since the canal reopened. This year revenue should be well in excess of that figure, as the Suez Canal Authority is hoping for a 50 per cent increase in tonnage.

However, there have been worries over revenue during the past year, as tolls are expressed in depreciated dollars. At a conference of canal users held in Ismailia in March, Mashour Ahmed Mashour said a study was being made of toll charges, and one possibility was to express the charges in terms of special drawing rights, which were a more stable unit of account than the dollar.

The canal authority has been reluctant to raise charges, preferring to keep rates low in order to build up tonnage, a policy which there is some pressure to continue with now that capacity has been increased. Any further serious depreciation in the dollar, however, may force the authority's hand, and most users expect further toll increases by next year at the latest.

Sadly, last November saw the severance of Britain's last link with the company which helped to found the Suez Canal, Compagnie Financière de Suez, as the British Government sold off its remaining 22m share as part of its policy of cuts. Since the canal was nationalized by Colonel Nasser in 1956, this holding company was no longer directly involved in Egypt, but the sale to a French bank nevertheless represented the end of an era.

British commercial interests in the canal area remain strong, however, and in May Mr Cecil Parkinson, the British Minister for Trade,

Ships await clearance to enter the new, improved Suez Canal. The canal authority is housed in the domed building on the right.

visited Suez. He was there to witness the opening of the Ahmed Hamdi tunnel, 12 miles north of Port Suez, which represents the first permanent land link between Africa and Asia since the canal was originally opened.

The mile-long tunnel was built by a partnership between Tarmac International, the Wolverhampton-based building firm, and Osman Ahmed Osman, Egypt's largest private construction firm. Now that this \$143m scheme has been successfully completed, Tarmac and its Egyptian partner have already been asked to undertake a feasibility study for a second proposed tunnel. It seems that there is still a role for British skills in Suez.

Rodney Wilson
Department of
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Familiar nostrums for industry

If bold words are a measure, about 70 per cent of output, sure, ministers in the new Egyptian Government have been uttering a cracking line for both private and public sectors and public services and the key-note for manufacturing industry that for 60 per cent of total industrial output. Manufacturing industry employs an estimated 1,400,000. Only 15 per cent of establishments are employing more than 500 which private sector output people are in the private sector. One of the aims of Mr the heirs of the Nasser (Jaha Zaki), the Minister of Industry, to overcome sluggishness for 90 per cent of such performance is to industrial investment, and press on public sector officials the need for rationalization and efficient use of manpower. They are familiar nostrums but in Egypt's case compounded by the pressure on available jobs caused by a growing population as well as an awesome bureaucracy.

Official policy is to encourage both private and public sectors to seek foreign partners, though the provision of foreign aid for rehabilitation of plants is an important factor. In textiles, where public sector mills provide 75 per cent of production, a major overhaul is in progress. The United States Agency for International Development is providing \$96m to modernize Egypt's largest mill at Mahalla el-Kubra while the World Bank has agreed \$121m for renovation of five mills including the National Spinning and Weaving Company's mill at Alexandria, founded in 1881 and which employs 15,000 people.

Food processing accounts for 33 per cent of public sector production. Agro-industrial schemes are likely to feature prominently in future plans. A United Kingdom group including British Sugar Corporation, Tate & Lyle, Tarmac, Guinness Peat and Morgan Grenfell, is working for a tie-up on a package bid for a \$635m development at West Nubariya to grow and process sugar beet. In other parts of the sector foreign participation is an established trend. Joint ventures agreed or under discussion include those with Coca-Cola and Cadbury-Schweppes, while Cresson Loire de France has recently presented a feasibility study for a \$21m canning and food processing plant at Edfina.

The next leading sector, engineering and metallurgy, produces a wide range of goods. Output of Fiat/Seat cars from the El Nasr Automotive Company is planned to double to 34,000 a year. The planned Volkswagen plant is 10,000 cars a year. Daimler-Benz is another possible West German investor in a vehicle plant for the assembly of lorries. Ford and General Motors of the United States are also discussing joint ventures.

Most steel is produced by the Soviet-built Helwan Iron and Steel Works, which when expansions are completed will turn out a million tons a year of rolled steel and 340,000 tons of billets. Japanese funding is awaited for a \$463m direct reduction steel plant project at Dikheila. Expansion is also planned of the Nag Hammadi aluminium smelt-

er now producing 100,000 tons a year of raw aluminium.

The development of new cities is likely to emphasize the building materials sector. It is hoped that cement plant projects at Suez and Qattaniya funded by USAID will help to eliminate imports of cement now running at two million tons a year. Arrow of the United Kingdom has set up a joint venture to produce scaffolding and Guardian Industries of the United States has prepared an evaluation for a flat glass plant which could cost more than \$150m.

Whatever the holdups in the past, ministers give every indication of wanting to speed outside investment. Mr Zaki declared on a visit to Brussels recently that six months was to be the time limit for agreeing a contract and the use of equipment for a project.

A flip to industrial plans could occur if proposals for military production involving the United States licences turn into agreements. Since the collapse of the Arab Organization for Industrialization (AOI) and the loss of Saudi and other Gulf funds for armaments, industry because of the treaty with Israel, most AOI activities in Egypt have been discontinued or run down.

Future production in an Egyptian-controlled AOI type organization could involve the assembly of Northrop's F5E of General Dynamics proposed FX fighter as well as Bell 214 helicopters. Other United States companies that might licence production of equipment include EMC Corporation for armoured vehicles, Hughes Aircraft and Emerson Electric for anti-tank missiles. If all the proposals come to fruition Egypt would expect to gain substantial technology transfer, perhaps creating the civil-military nexus familiar in other countries.

Revitalization of Egyptian industry cannot however depend merely on aid and foreign participation in joint ventures. Though the Nasser policy of producing everything from "aircraft to the needle of a rocket" has long since been abandoned in favour of a more realistic appraisal of industrial potential, modern attitudes to business and management take longer to evolve. It is present attitudes that are the main impediment to the rapid change President Sadat's impatient pace is demanding.

Robert Bailey
Middle East Economic Digest

SADAT

MAN OF INITIATIVE AND VISION

Overcoming Decades of Mutual Mistrust

When President Anwar El-Sadat of Egypt made his historic visit to Jerusalem, in November 1977 he broke down barriers hitherto regarded as insurmountable.

His courageous, one-man peace initiative, ending so many years of stalemate, took the world's breath away. It won for Egypt's leader the Nobel Peace Prize, as well as the acclaim of statesmen, newspaper editors and peace-loving people everywhere.

But despite his absolute conviction that only a personal intervention as bold as this could achieve the necessary breakthrough, President Sadat recognised that the road to a final and honourable settlement would be strewn with every kind of obstruction and difficulty. Any hope of a quick or easy solution was ruled out by the bitterness and mutual mistrust which had accumulated in the course of thirty-odd years and four wars.

Nonetheless, since President Sadat's dramatic intervention, remarkable progress has been made along the road to a permanent peace in the Middle East. Beginning with the Camp David accord, there followed the signing of the Egyptian-Israeli Peace Treaty, Israel's withdrawal from Sinai, the return of Egypt's much-needed oil wells, and the exchange of ambassadors by the two former foes.

But great problems still remain to be resolved before a comprehensive and just peace can be established. First and foremost, of course, is the just settlement of the Palestinian issue, which lies at the heart of the Middle East crisis.

In his speech to the Knesset in November 1977, President Sadat warned the Israelis of the paramount importance of this. "As long as this issue remains unresolved," he declared, "the conflict can only continue to aggravate and to reach new dimensions. In all sincerity I tell you peace cannot be achieved without the Palestinians. It would be a grave error, with unpredictable consequences, to ignore or brush aside this cause."

Intractable as this problem may seem, the Egyptian people are confident that a solution will eventually be found, and that an honour-

able and lasting peace will be achieved in the Middle East. While President Sadat has proved to be a leader with the vision and will to bring this about, the Egyptian people have shown that they possess the patience and determination that are called for at this time.

As they face this challenge, Egyptians today are enjoying greater freedom and stability in their lives, and real hope of a better tomorrow, than ever before. After thirty years of painful and costly confrontation, Egypt is at last witnessing a steady improvement in its economic fortunes. Despite numerous obstacles strewn in its path, for the first time in many years the country had a balance of payments surplus last year.

As a result of President Sadat's vision, and the bold initiatives he has taken both abroad and at home, a new mood of optimism towards the future is apparent today in Egypt. Egyptians now see the ten years of Sadat's Presidency as a turning point in their country's fortunes, and can look forward to a time, not too far off, when past sorrows, hatreds and suspicions will be forgotten.

Ten Years of Achievement

The following are some of the major initiatives and achievements which have marked the ten years of Anwar El-Sadat's Presidency.

- 1970 On being elected, he emptied the prisons of political detainees, orders the destruction of secret police files, decrees the return of sequestered property, and restores authority and independence to the Judiciary.
- 1971 He launches the 15th May Revolution —to put right the mistakes of the 1952 Revolution and lays down the foundation of a democratic and free society.
- 1972 He expels some 17,000 Soviet advisers, thus asserting Egypt's independence and changing the balance of power in the Middle East.
- 1973 He masterminds the Egyptian armoured forces' dramatic crossing of the Suez Canal, and restores the confidence of the Egyptian army in its ability to take on Israel's armed forces. It was the brilliant performance of the Egyptians during the October War, which ultimately made possible his own one-man initiative.

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1974 He launches his "open door" economic policy aimed at revitalising the country's economy, freeing the country from its bureaucratic strait-jacket, and encouraging personal initiative at all levels.

1975 He reopens the Suez Canal to international shipping following its closure in June 1967, thus providing Egypt with a major source of revenue which it had been denied for eight years, while affirming Egypt's commitment to peace.

1976 He abrogates the Soviet-Egyptian Treaty of Friendship, and after 24 years of one-party rule holds the most democratic elections that Egyptians had seen, paving the way for a multi-party system. He himself wins overwhelming public support for his second term as Egypt's leader.

1977 The year of President Sadat's historic one-man peace initiative and his visit to Jerusalem to address the Israeli Parliament.

1978 The leaders of Egypt, Israel and the United States, following Sadat's initiative, meet at Camp David and work out a Framework for peace in the Middle East—the first real step towards a full and just settlement of the many differences resulting from thirty-odd years of conflict and four wars.

1979 A Treaty of Peace is signed at the White House between Egypt and Israel. Egypt regains most of Sinai; and re-establishes its sovereignty over all its territories and confirms the inviolability of the pre-1967 international boundaries, including its oil wells, and other objectives contained in the agreement, thus clearing the way for the world's full attention to be directed towards the solution of the Palestinian question.

1980 While exploration by Egypt of all possible ways of resolving the Palestinian issue, crux of the on-going Middle East crisis continues, President Sadat embarks on a series of wide-ranging internal reforms, economic, administrative and social.

Disentangling the phone lines

But since then the programme has not been as successful as it had hoped. President Sadat set a target of a reduction in the birth rate of 25 per cent by the year 2000. There have been suggestions that development aid should be linked to the implementation of effective family planning programmes. Perhaps this

Failure to tackle birth control effectively has put the issue into the hands of development planners. Foreign aid agencies see the population explosion as the biggest obstacle in the way of economic growth in Egypt. For the past three years their governments have regularly raised the question at meetings of the Consultative Group for Egypt sponsored by the World Bank.

more ambitious plans to move urban dwellers to newly-reclaimed land in the south, around Lake Nasser, in the Western Desert and now even in Sinai.

Such measures are clearly needed if Egypt's population is not to outgrow its resources. But a strong and effective family planning policy is still the first priority.

A.L.

Five more such cities are planned, and there are even more ambitious plans to move urban dwellers to newly-reclaimed land in the south, around Lake Nasser, in the Western Desert and now even in Sinai.

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the precursor to a much larger programme, testing until the end of the century. The history of telecommunications companies in overseas markets shows how important it is to be in

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— Luxor has been subject of an agreement with World Bank, whereby it would be possible to carry out an integrated plan for developing the city's infrastructure and public amenities, enhancing its accommodating capacity, repairing and lighting its temples and establishing a cultural centre and a hotel school therein.

— The Luxor Festival, which has directly benefited from the Rich Day Projects which stepped up their accommodation capacity, with ins, rest houses and adjoining camps to accommodate the largest number of visitors. A sound and light programme illustrates the story city's history. The trip will be introduced as an added attraction.

Furthermore, Egypt is now bent on providing all facilities for encouraging more of the gross movement of tourism in the world. In this respect, Egypt is especially privileged with its plain and smooth land and also, with

هكذا من راصل

Peace would be profitable

Ever since President Sadat's trip to Jerusalem in November, 1977, it has been apparent that his peace initiative would have far-reaching economic as well as political implications. Until this year, however, the exact form was uncertain, although there were some indications, especially during the Baghdad summit, that Egypt's new policy, that there would be an economic price to pay.

Now a year after the signing of the peace treaty with Israel and its ratification by the Egyptian Parliament, it seems clear that the cost in terms of disruption in economic relations with other Arab countries has been minimal and the economic boycott of Egypt appears more significant on paper than in practice.

At the same time, what the prospects of economic boom observing the Baghdad summit and its aftermath failed to see was that the peace treaty could bring positive economic as well as political gains. Paramount among the gains has been the sharp increase in United States direct aid to Egypt, which this year is expected to amount to more than \$1,000m. About half of this is in grants, most of the remainder being concessional loans on extremely generous terms on which only nominal interest is payable.

American aid to Egypt now exceeds its assistance to India, even though Egypt's population is only a sixteenth of India's, and its per capita gross national product is three times as high. Such comparisons highlight the significance of political factors in aid allocations, which would appear to bear little relationship to actual needs. Almost a fifth of United States development assistance is now channelled to Egypt.

The peace treaty has resulted in the formal abolition of the boycott of Israel as far as Egypt is concerned, a move which is already starting to play dividends for the country's open-door policy. Western firms of the Arab blockade because of involvement with Israel were hitherto precluded from either trading or investing in Egypt. Now the same firms find they are being positively encouraged by the Cairo authorities to do business.

Two of the best-known British firms on the list, Cadbury Schweppes and Marks & Spencer, are already interested in establishing links with Egyptian firms. On February 23, only two weeks after the People's Assembly in Cairo voted for ending the boycott, Sir Adrian Cadbury was in Egypt to sign an agreement with the Al Mohandes food product company for the manufacture of a range of Cadbury's products under licence.

In contrast to the Cadbury-Schweppes deal, which essentially involves an import substitution venture, the potential for collaboration with Marks & Spencer is more wide-ranging as it could also involve Egyptian exports. Discussions have already taken place, according to Mr. Gamal Nasser, the

Big things on the way for transport

Transport in Egypt is due for an overhaul, and bus-messmen, tourists, and the Egyptian public can look forward to big improvements over the next few years.

Alexandria, the country's main port, a \$151m modernisation project is under way. An important part is the building of a container quay which should be ready by 1982. The modernised port will enable Alexandria to handle 30 million tons of cargo a year by 1984, a 20 per cent increase on present capacity. Other developments, designed to relieve the long and expensive delays to ships entering the Mediterranean port include a \$420m project for a new terminal at El Dikheila, east of Alexandria, and a plan for a port of 10 million tons-a-year capacity at Damietta, 10 miles north of the Nile river's Damietta estuary.

Safage, on the Red Sea, could also be in line for major development if a phosphate scheme at Abu Tartur goes ahead as expected. The Abu Tartur project will also need railway expansion to link it with Safage.

There are about 4,000 km of track in Egypt, but railways are under-used for goods traffic, carrying only about 13 per cent of goods in transit compared with an average of 25 per cent in most other countries. None of Egyptian Railways' modernisation plans over the past 20 years has been carried out because of a lack of funds. According to a recent National Council for Production and Economic Affairs report, 83 per cent of locomotives, 61 per cent of carriages, and 40 per cent of trucks are being used beyond their service life.

Transmark, the international consulting arm of British Rail, is carrying out recommendations it made for dealing with Egyptian railway locomotives and rolling stock under a \$2.1m contract financed by the World Bank. At present, 700 locomotives, 2,000 passenger cars, and 18,000 freight wagons are in use. Transmark says 500 new locomotives are being obtained from General Electric of Germany. Passenger coaches are being supplied by Romania. Among other developments Siemens of West Germany is electrifying signals on the much used Cairo-Alexandria line.

There are 90,000 km of roads which have been allocated £550m under the present five-year plan to 1984. The Cairo-Alexandria highway is due to be upgraded to dual-carriageway standard. Other improvements are planned for the road to Burghada on the Red Sea and Mersa Matruh on the north-west coast. One plan recently announced calls for a 2,300 km road linking Cairo and the coast in the New Valley. There is particular pressure from holiday companies for improvements to important tourist sites.

Links with the Sinai peninsula will be stimulated when the Ahmad Hamdi road tunnel under the Suez Canal is opened to traffic in October. The builders of the tunnel, which is a joint venture of Arab Contractors

aircraft have yet to be decided. There is talk of transatlantic services but more probably the aircraft will be used to relieve pressure on existing routes.

Within the Middle East the threat of a boycott still looms because of the signing of the peace treaty with Israel. If EgyptAir was banned from countries that have severed diplomatic links it could seriously affect movements of Egyptian workers to and from the Gulf and their remittances now estimated at worth more than \$2,000m a year and one of the main foreign currency sources for the economy.

Part of the normalisation of relations procedure between Egypt and Israel has involved establishing air links. El Al, the Israeli national airline, operates a service twice a week between Tel Aviv and Cairo. EgyptAir could reciprocate if it chose. It does not because of fear of antagonising Arab feelings and losing far more lucrative routes.

A service from Cairo to Tel Aviv has been started by Nefertiti Airlines, reportedly formed by Nile Valley Aviation Company which was originally set up to service oil exploration companies in Egypt. Nefertiti's operation has no connection with the national airline, EgyptAir says. The former leases a former Ghana Airways Boeing 707 from Gemini Air Transport of the United Kingdom with a British crew. The aircraft is to be used on Egyptian domestic routes to the tourist resorts of Luxor and Aswan which are probably more profitable assignments than the Gemini flight to Tel Aviv.

To add to the complicated picture there is also talk of a new Arab international airline being started from Egypt. Though the future direction of civil aviation has still to be mapped out by the Government, proceeding with improvements to regional airports while Aéroports de Paris has prepared a plan for expanding Cairo airport. The main dilemma remains finding the money.

The routes for the new R.B.

Tourists return

Much to the relief of Egyptian tourist officials and managers, foreign visitors are beginning to come back to Egypt after three years of giving the country a wide berth. Figures for June show that the number of tourists from Arab countries fell by 89 per cent compared with the same month last year and arrivals increased markedly last month.

There were 68,432 Arab visitors, mainly from Saudi Arabia and the Gulf, compared to 36,084 in the same month last year. Without the Arab trade, Egyptian hotels had begun to look uncharacteristically empty. Such was the rush of financiers to build hotels in the mid-1970s that it now seems that the Tourist Ministry's target at that time of 17,000 extra hotel rooms by 1983 will be covered by hotels in Cairo and Alexandria alone.

The projects initiated five or six years ago were legion, and many are now coming to fruition. Holiday has caused up with Egyptian partners to build a new \$4m hotel opened last year near Cairo airport. Sheraton planned new hotels in Cairo, Alexandria and the New Valley. There is also building in Cairo, where Saudi and Egyptian interests are putting the finishing touches to the new \$50m Semiramis. The year 1977 was a boom for the hotel building with the Arab International Company for Hotels and Tourism announcing its plans for a new \$60m Ramses Hilton and French Egyptian, Iranian and Gulf companies coming together to construct a 500-bed hotel on Gezira Island.

The consequence of these and other developments is that whereas three years ago it was impossible to find a room in Cairo at all—hotels were operating at 98 per cent capacity and enjoying record profits of 45 per cent of sales—occupancy rates dropped and some hoteliers began to think again about the market.

For example, Brent Walker, the British group which went into partnership with the Kuwait-based investment group Arkok to run the new El Shams hotel in central Cairo, recently sold out its interests, though the company claims this move had nothing to do with declining prospects in Egypt. Although there was a 13 per cent decline in the number of Arabs visiting Egypt in 1979, after a 4 per cent drop in 1978 and an 11 per cent drop in 1977 from a 1976 peak of 534,531, Arab tourists, overall numbers of visitors were slightly up. Particularly pleasing for Egyptian planners were the 32 per cent and 53 per cent increases in travellers from Japan and Latin America—fruits of their efforts to diversify the countries of origin of their visitors.

Tourism still occupies a vital position in the Egyptian economy. Without foreign currency from foreign visitors, the balance of payments would be far into the red. As it is receipts from tourism represent a seventh of commodity exports and nearly a third of invisibles. The Government has been hoping that these proportions will increase as it envisages a rise in tourist arrivals to 1,700 in 1982 from today's 1,050,000.

In 1977 the Government was predicting two million visitors by 1982. So already there is a drop on previous forecasts. But this is not considered disastrous. Egypt is still struggling to provide adequate services for existing tourists.

One of the main criticisms of Egyptian tourist strategy is that it relies too much on European culture enthusiasts who stick to the tested attractions of the Nile Valley. Even in Aswan and Luxor there are not enough hotel rooms. One solution has been the introduction of floating hotels of which there are said to be 22 on order at the moment. These have the attraction—to the Ministry of Tourism—of not draining the local community of building materials and basic facilities.

The authorities have tried to diversify potential destinations for the tourist so as to encourage second time and even annual stays. (At the moment the average visitor comes to Egypt only once in his life.) On the Mediterranean coast there has been some progress. Private beaches and hotels are springing up to the west of Alexandria. But their long-term future is somewhat threatened by plans to build Egypt's first nuclear power station at Sidi Kreir nearby.

On the Red Sea coast there has not been as much activity as might have been expected. Development has been held back by political uncertainty over the area. Potentially the centre of the Red Sea tourist trade is Hurgada where there is a 66-room Sheraton Hotel (vacant since its construction in the 1960s until last year) and a proposed 200-room Club Méditerranée village. Travel facilities between Hurgada, Cairo and other centres of attraction are still being developed, as are public services such as power and water.

Other potential centres of tourist attraction are Lake Nasser and Sinai, where a hotel is being built at El-Maadia. St Catherine's Monastery, a major attraction for the many Western tourists now taking both Egypt and Israel on their Holy Land package tours and pilgrimages.

The Ministry of Tourism clearly has great hopes for the development of the Cairo-Tel Aviv link.

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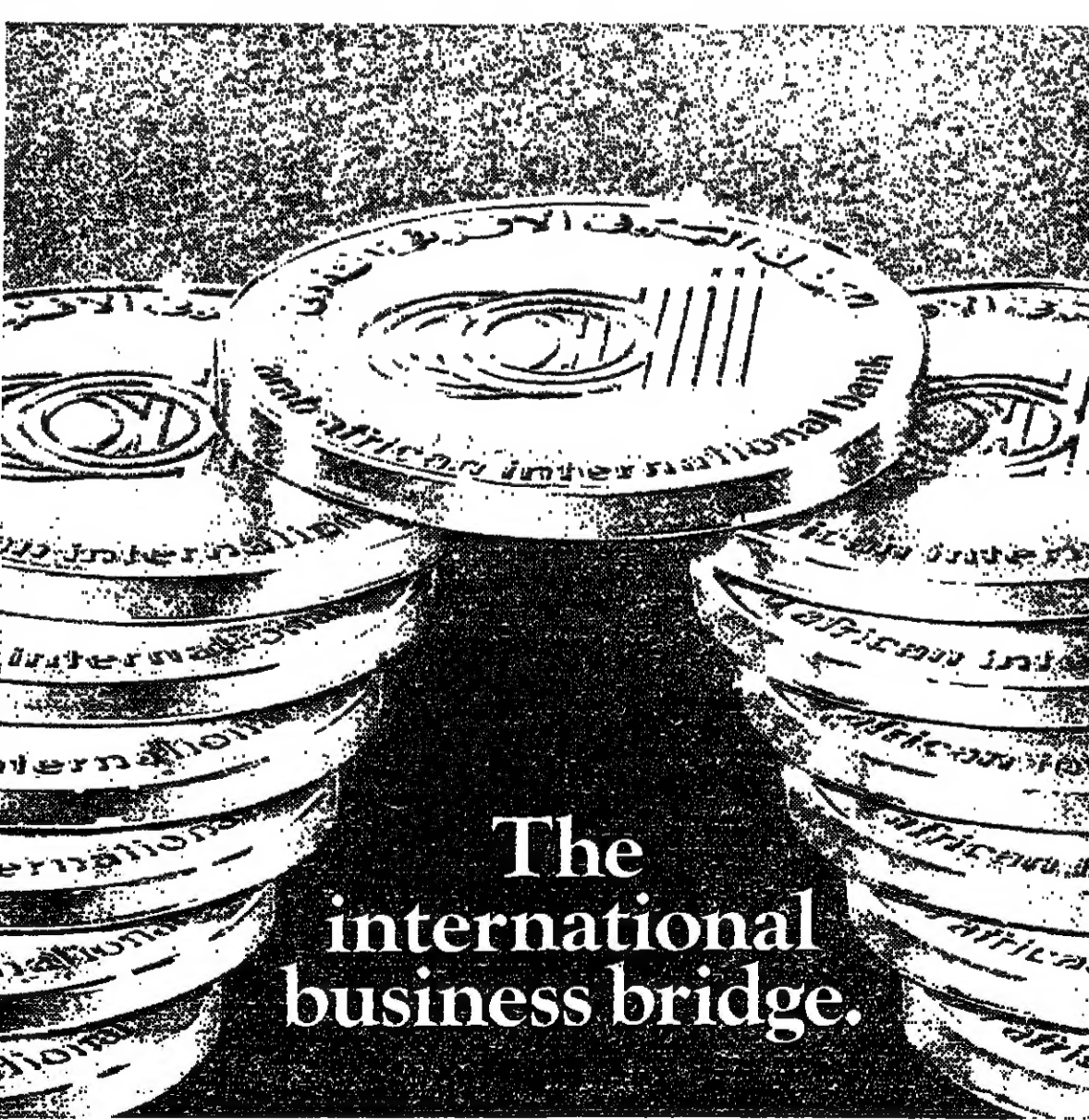
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Manoeuvres with a friendly giant



More than 500 United States Air Force pilots, technicians, intelligence officers and supply staff are on a three-month deployment in Egypt at a cost of almost £10m to the United States defence budget.

Detached from a tactical fighter wing at Moody USAF base in Georgia, they are establishing a unique training facility in the sparsely populated desert environment of Cairo West airport, which should benefit the American and Egyptian forces in equal measure.

The Americans can experience the difficulties of operating from a deserted, forward airfield and are able to familiarize themselves with a part of the world whose relevance has grown, and is unlikely to be diminished. They are able to test their skills and the performance of the 12 F4E Phantoms with which they are equipped, against the Egyptian MiG 21s.

The advantages for the Egyptians are similar, in that they are able to train alongside a friendly superpower for the first time in Egypt since President Sadat broke with the Soviet Union eight years ago.

The political significance, however, outweighs the direct benefits in terms of training and general experience. Internally the deployment should help to raise President Sadat's prestige at a time when many Egyptians are searching in bewilder-

ment, and in vain, for the material benefits they hoped for from the peace treaty with Israel.

Externally it is a reminder that Egypt remains a focal point for American foreign and defence policy in the Middle East. A careful balance has to be found between American support for Egypt, Israel and Saudi Arabia—and between the danger of encouraging a build-up of Soviet military interests in Libya next door.

Egyptian dependence upon the United States is already considerable, and is certain to grow as a result of last year's decision by Saudi Arabia, Qatar and the United Arab Emirates to withdraw from the Arab Organization for Industrialization in protest against the Egyptian Israeli accord. With the AOTI went President Sadat's most attractive option for developing his armed forces through an indigenous armaments industry, founded on a happy marriage of Western technology and Gulf states' petrodollars.

At present Egypt, with Congressional approval, has been granted \$1,500m worth of military credits over a three-year period. These enable President Sadat to buy American equipment from 1979 to 1981 and pay for it over a 20-year period at prevailing interest rates. The purchases so far include 35 F4Es at a cost of \$600m, including spares, ammunition and training.

Other projects under consideration involve a refurbishing programme for damaged Egyptian Soviet-built tanks; the provision of wireless equipment; building material; artillery guns, ammunition and spares; and aid in building up industrial production in Egypt. Nearly

\$1m is being spent with the United States on the education and training of military students during 1980 and similar sum on as many as 96 students in 1981.

Egypt insists that its own technicians have successfully maintained the Soviet MiG 21s and MiG 23s and that these should last for up to another 15 years. The Western assumption that many of these have been grounded by a shortage of Russian spares after the 1972 break, has been denied.

The collapse of the AOTI however has left President Sadat with heavy requirements above those referred to above. Missiles, helicopters, training aircraft and electronic countermeasures equipment are among items which are needed if Egypt is to develop the balanced, all-purpose forces which it craves to insure itself and to exert a stabilizing influence upon Middle Eastern politics.

The job of switching from a Soviet source of supply to an American-Franco-British one is likely to continue causing problems for President Sadat, however. The military doctrine which dominated Egyptian thinking and training for so long has to be changed too, and the re-creation of Egyptian forces under the aegis of the West will not be accomplished overnight, or even in a year or two.

President Sadat has to nurture the morale and loyalty of a military caste who have always

enjoyed a privileged position in his poor country. This is now more important than ever as inflation bites deeply into living standards and accentuates the gap between rich and poor.

It is in this direction that he might derive the greatest benefit from the 30-day deployment of the F4Es to Cairo West, along with their vast cortège of intelligence and supporting staff. On the other hand he has to be wary of overwhelming his officers with the American presence, to avoid the kind of disenchantment which arose out of the Soviet-Egyptian relationship.

Western intelligence assessments credit the Egyptian Army with a strength of 350,000 and reserves of 500,000. Present equipment includes 1,630 tanks, including light tanks. The Air Force has a strength of 20,000 and 560 combat aircraft, whose general condition remains a matter of speculation outside Cairo.

The Navy has 20,000 men and is thus the smallest of the three services. Its ships include 12 submarines, five destroyers, three frigates, 12 patrol craft, 46 fast attack craft, 18 landing craft and 14 minesweepers.

A military parade marking an anniversary of the Israeli-Egyptian war in 1973.

Henry Stanhope
Defence Correspondent

Saving the monuments of Philae



The outstanding archaeological event of recent months in Egypt was the completion of the transfer of the monuments of Philae to the island of Agilkia, near by. It brought to an end a 20-year campaign to save the archaeological legacy of Lower Nubia, which had been conducted with the financial and scientific help of many nations. It was sponsored jointly by Unesco and the Egyptian Ministry of Culture.

The need for such action had come about, in the main, as a result of the construction of the High Dam near Aswan and the consequent extension of a reservoir extending 300 miles to the south, far beyond Egypt's frontier with Sudan.

Philae was situated in a second, smaller reservoir between the High Dam and the original Aswan Dam. Its monuments had been submerged, partly or completely, for nine months every year since 1902, when the first dam was built. Apart from being their ancient paint, they had suffered little.

Once the High Dam was built, however, not only did they never stand clear of the water, but the volume of water in the reservoir fluctuated greatly in the course of every 24 hours. At night the water was allowed to accumulate and, by day it was released for purposes of irrigation. It was the constant rise and fall in the level of the water which would eventually have destroyed the monuments.

Before the monuments could be dismantled for removal, a coffer-dam had to be built around them and the water pumped out from the enclosed area. Concurrently with these preparations at Philae, the rugged surface of Agilkia was reduced and levelled by blasting with dynamite. The 800,000 tons of surplus granite thus obtained, dumped on the east side of the island, thereby changing its contours so that they conformed approximately with those of Philae. When, finally, the monuments were re-erected at their new site, their relative positions coincided as nearly as possible with those they had previously occupied.

Many blocks which had become dislodged and were buried in the silt were recovered in the course of the work and were restored to their proper positions in the temples and other buildings. The entire operation, in which divers from the Royal Navy participated for two winters, required eight years to complete and its cost was approximately \$30m.

Until the monuments were moved and systematic excavations could be undertaken, little was known about the early history of Philae. Its oldest surviving building was an incomplete temple erected by Nectanebus I (380-362 BC), but its late date was not universally accepted as being indicative of the date when the cult of Isis first became associated with the island.

The excavations, however, did not bring to light an earlier edifice than a small kiosk of Psammetichus II (595-589 BC). His second successor, Amasis (570-525 BC), added a small temple which had been dismantled, apparently in early Ptolemaic times, and many of its blocks had been incorporated, probably by Ptolemy VI Philometor, in the temple of Isis. This it seems likely that the promotion of the cult of Isis at Philae was largely a politico-religious development of the Macedonian ruler of Egypt which was greatly facilitated by the existence of one of the numerous tombs of the goddess's husband, Osiris, on the neighbouring island of Biga.

The motive behind the development was, most probably, a desire to establish a religious metropolis on Egypt's southern frontier where its priesthood could exercise some restraining influence over the Nubian subjects of the crown in the 80 miles of territory south of the First Cataract which were under Egyptian rule.

The direct archaeological consequences of the construction of the High Dam were obvious to all from the beginning, but its indirect effects on low-lying ancient sites between Aswan and the northern Delta were not immediately appreciated. The employment of more water for irrigation has inevitably raised the water-table on each side of the Nile, with the result that sites which used to stand out of reach of the annual inundation are now subject to the destructive effects of the seepage of ground-water.

Furthermore, land which was formerly uncultivable through lack of water can now be ploughed and irrigated, and valuable archaeological evidence is thereby liable to be lost. Fortunately more archaeological work is being done in Egypt now than ever before. The latest published records show that about 100 expeditions are engaged in either excavations or epigraphical surveys. More than a dozen foreign countries, led by West Germany, the United States and France, are conducting all these expeditions, apart from 10, for which the Egyptian authorities are responsible. Britain has eight expeditions—one working in Nubia—organised by the Egypt Exploration Society.

As might be expected, the character of the work being done by these expeditions varies enormously. To mention some examples, the main British expedition has been excavating and recording all the remains of a combined temple and settlement site dating from the fourth century BC to the seventh century AD. The inhabitants of the settlement were a community, composed of the Greek and Roman soldiers who came from all over the eastern Mediterranean to garrison Ostris, Apis and the other deities whose shrines were clustered around the Sarapeum. Two of the other British expeditions have been based at El Amarna, one making a detailed survey of the city and the other preparing a publication of the scenes and inscriptions in the tomb of Akhenaten.

One of the German expeditions is reinvestigating the pyramid of Amenemhat III at Dahshur and finding chambers beneath it which its first explorer had overlooked at the end of the last century. An archaeological expedition has discovered a small new pyramid with its adjoining temple at Abu Sir. They belonged to an Old Kingdom queen named Khentkhes, whose tomb was thought to have been already found at Giza.

One excavation which is of special interest not only to Egyptologists but also to biblical scholars and Palestinian archaeologists is being conducted in the north-eastern delta by an Austrian expedition under the direction of Dr Manfred Bietak. For more than a century Egyptologists have been trying to identify the location of the city of Ramesses, which the Book of Exodus tells us the children of Israel were required to build for Pharaoh. No fewer than five places have been identified with it at different times in the past, the most strongly favoured being Tanis, called Zoan in the Old Testament, and merely another name for Tanis, called Djans in the Egyptian texts.

It has long been accepted that Ramesses, or Pi-Ramesses as it was called by the Egyptians, stood on or near the site of Avaris, the capital of Egypt under the Asiatic invaders, known as the Hyksos, who ruled over most of the country in the sixteenth to seventeenth centuries BC. The problem therefore was to find somewhere in the eastern delta which had, on the one hand, evidence of having been occupied by Asiatics and, on the other, Ramesside remains which could be reconciled with ancient descriptions of Pi-Ramesses. Tanis satisfied these requirements, at least to the extent that monuments of the two periods were found there, but they had always been reused and they were not in their original positions.

What seems to be a final solution to the problem is now emerging from the Austrian excavations at Tell el-Dab'a. Among the many remains of the occupation of the site by Asiatic people were two Canaanite temples, a temple of the Egyptian god Sutekh who was adopted by the Hyksos, human burials sites between Aswan and the northern Delta were not immediately appreciated. The

entrance to the tombs, and pottery and bronze objects resembling Syro-Palestinian products of the same period.

This Asiatic occupation suddenly ceased, as would be expected, at the beginning of the eighteenth dynasty (c. 1550 BC), when the Hyksos were driven out of Egypt and the city was deserted. It was again occupied at the beginning of the nineteenth dynasty when the first of the 19 kings who bore the name of Ramesses came to the throne.

The centre of the Ramesside city was not, however, actually at Tell el-Dab'a but at Qantir, a mile to the north. In antiquity the two places were simply different parts of one city. Between them lay a stretch of water, which has since dried up. It was a branch of the Pelusian arm of the Nile and on its banks were found mooring posts for ships. Evidently, it was an inland harbour to which ships could sail direct from eastern Mediterranean ports.

The excavation of Qantir has recently begun by British archaeologists of the Hilseheim Museum working in conjunction with the Austrian expedition. Previous excavations, conducted by the Antiquities Service many years ago, had shown that

Saved from the waters of the Nile, the Temple of Isis is now on the island of Agilkia.

light a Ramesside palace, parts of gateways and other urban features. It now seems beyond reasonable doubt that, in the twenty-first and twenty-second dynasties (c. 1000 BC to 750 BC), architectural elements and sculptures from these and other Ramesside monuments, together with parts of Hyksos monuments from Tell el-Dab'a, were transported 15 miles to Tanis, the new capital then under construction. They were then incorporated in its buildings. It was the failure to appreciate that these stones were reused which led archaeologists to identify Tanis with Avaris and Pi-Ramesses.

No one can tell what treasures lie hidden beneath the sands of Egypt. In the past it had often been said that they were safest while they remained underground. Since the building of the high dam, however, this dictum is no longer universally applicable.

I. E. S. Edwards
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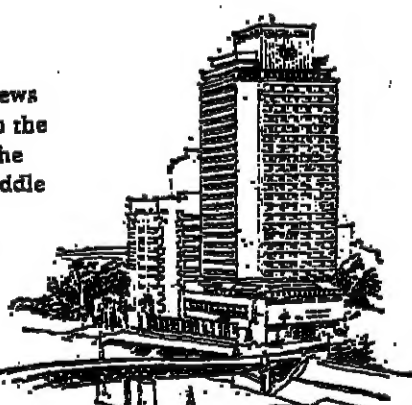
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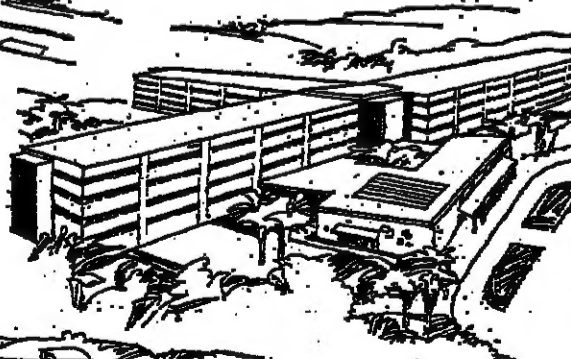
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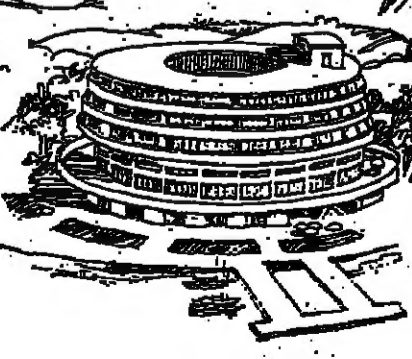
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